BULKY DOCUMENTS

(exceeds 300 pages)

| Procee | eding/Serial No: 91123506 |
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Part $\underline{/}$ of $\underline{\mathcal{I}}$

BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

| PUCEL ENTERPRISES, INC | C. |) | |
|------------------------|---------------------|-------------------------------|--|
| | |) Consolidated Proceedings | |
| Ор | poser/Petitioner, |) | |
| • | • |) Opposition No. 91123506 | |
| v. | |) Cancellation No. 92031984 | |
| | |) Cancellation No. 92032024 | |
| | |) Cancellation No. 92032025 — | The state of the s |
| GRIZZLY INDUSTRIAL, I | NC. |) | |
| | |) | |
| Ap | plicant/Respondent. |) | 09-13-2006 |
| - | - |) | U.S. Patent & TMOfc/TM Mall Rcpt Dt. # |

APPLICANT/RESPONDENT'S FIRST NOTICE OF RELIANCE PURSUANT TO RULE 2.120(j)(1)

Applicant/Respondent, Grizzly Industrial, Inc., by its attorney, hereby submits this Notice of Reliance, pursuant to Rule 2.120(j)(1). Specifically, Applicant/Respondent relies on the following discovery depositions of Opposer/Petitioner's Officers:

- 1. The discovery deposition of Opposer/Petitioner's President and 30(b)(6) witness, Anthony F. Mlakar, taken by Applicant/Respondent on March 18, 2003.
- 2. The discovery deposition of Opposer/Petitioner's Vice President and 30(b)(6) witness, Robert A. Mlakar taken by Applicant/Respondent on March 18, 2003.

Copies of the deposition transcripts and exhibits thereto are attached hereto.

| Copies of | me depositie | ni itanscripts a | ilu Camons | uioi ete t | | . CIICG | |
|-----------|--------------|------------------|------------|------------|---|---------|--|
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Date: 9/3, 2006

Respectfully submitted,

CERTIFICATE OF EXPRESS MAIL

I hereby certify that this correspondence is being deposited with the United States Postal Service as Express Mail No. EV840170676US addressed to: Trademark Trial and Appeal Board, Commissioner for Trademarks, P.O. Box 1451, Alexandria, Virginia 22313-1451 on 1-13, 2006.

DAWN TERNIG (Typed or Printed Name of Person Signing Certificate)

(Signature)

By: Oex Chris

Joseph F. Schmidt

MICHAEL BEST & FRIEDRICH LLP

Two Prudential Plaza 180 North Stetson Avenue

Suite 2000

Chicago, Illinois 60601

(312) 661-2100

(312) 222-0818 (fax)

e-mail: chiipdocket@michaelbest.com Attorneys for Applicant/Respondent Grizzly Industrial, Inc

CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing

APPLICANT/RESPONDENT'S FIRST NOTICE OF RELIANCE PURSUANT TO RULE

120(i)(1) was served on Opposer/Petitioner via first class mail, postage prepaid, via U.S. Postal

Service, in an envelope addressed to:

Kenneth L. Mitchell Woodling, Krost and Rust Kirtland Office Complex 9213 Chillicothe Road Kirtland, Ohio 44094

on 9//3 , 2006.

Attorney for Applicant/Respondent



BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

| PUCEL ENTERPRISES, INC., |) CONSOLIDATED |
|---------------------------|--|
| Petitioner, |) Opposition No. 123,506 |
| vs. |) Cancellation No. 31,984) Cancellation No. 32,024 |
| GRIZZLY INDUSTRIAL, INC., |) Cancellation No. 32,025) |
| Respondent. | ,) |

DEPOSITION OF ANTHONY F. MLAKAR Tuesday, March 18, 2003

Deposition of ANTHONY F. MLAKAR, called by the Respondent for examination under the Federal Rules of Civil Procedure, taken before me, the undersigned, Rebecca L. Brown, Registered Professional Reporter, a Notary Public in and for the State of Ohio, at the offices of Baker & Hostetler LLP, 3200 National City Center, 1900 East 9th Street, Cleveland, Ohio, commencing at 3:25 p.m. the day and date above set forth.

Dennis A. Parise & Associates
Court Reporters
Suite 500 · 1111 Chester Avenue
Cleveland, Ohio 44114-3535
216·241·5950 Fax 216·241·5952



APPEARANCES:

On Behalf of the Petitioner:

Joseph F. Schmidt, Esq. Michael, Best & Friedrich LLC 401 North Michigan Avenue, Suite 1900 Chicago, Illinois 60611

On Behalf of the Respondent:

Kenneth L. Mitchell, Esq. Woodling, Krost and Rust 9213 Chillicothe Road Kirtland, Ohio 44094

ALSO PRESENT:

Robert Mlakar

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|---|---|-----|--------------|
| 1 | ANTHONY | ۲. | MLAKAR |

- 2 called by the Respondent for examination under the
- 3 Federal Rules of Civil Procedure, after having been
- 4 first duly sworn, as hereinafter certified, was
- 5 examined and testified as follows:
- **-** - -
- 7 MR. MITCHELL: This will also be
- 8 confidential and this witness will also
- 9 read.
- MR. SCHMIDT: This is the 30(b)(6)
- deposition of Pucel through Anthony Mlakar.
- **- -** -
- 13 EXAMINATION
- 14 BY MR. SCHMIDT:
- 15 Q State your name, please.
- 16 A Anthony F. Mlakar.
- 17 Q And I'll show you what's been marked as Exhibit
- 18 R-1. I want to ask you if you're familiar with that,
- 19 if you've read it before. Take a moment.
- 20 A Yes. I saw that.
- 21 Q You see that there's a list of subject matter
- 22 regarding this case and your company listed there.
- 23 A Yeah.
- 24 Q And you're prepared to testify about those
- 25 matters?

- 1 A To the best of my knowledge.
- 2 Q Now, you've been involved with Pucel for how
- 3 long?
- 4 A Well, in my capacity since 1980 and I was in and
- 5 out of the company since '60, '61, different capacity
- 6 in 1960, I believe.
- 7 Q Are you president of the company?
- 8 A Yes.
- 9 Q Now, if you could find R-12 there. Should be in
- 10 this mix here. I think it should be a single page.
- 11 A Here it is.
- MR. MITCHELL: Z14.
- 13 Q Yeah. Z14. Are you familiar with that
- 14 document?
- 15 A I saw it the other day.
- 16 Q Did you order it?
- 17 A Apparently, yeah. I was surprised with the date
- 18 because I didn't recall in one of our original
- 19 questions or answers that I had given that it was '95,
- 20 but we had it in the file and I didn't remember it.
- 21 Q So you've been aware of Grizzly Imports since at
- 22 least 1995, correct?
- 23 A Well, we did get this D&B and I'm normally the
- 24 one that would order it.
- 25 Q Do you know why you ordered it?

- 1 A No, I don't. We must have heard of the company
- 2 and ordered at least this summary document to see what
- 3 business they were in and that's about all that I can
- 4 remember about it.
- 5 Q Do you have any recollection of what business
- 6 they were in at the time of this in 1995?
- 7 A No. Other than this. I must have heard the
- 8 name because we got the report in our file and it said
- 9 power tools and retail and retail power tools and
- 10 wholesale woodworking and it just passed through me
- 11 and I didn't even remember having it. Somehow it was
- 12 in the file when they turned over documents to Ken
- 13 Mitchell.
- 14 Q Do you regularly order Dun & Bradstreet or other
- 15 types of reports for other companies that bear the
- 16 name Grizzly?
- 17 A I might have. I didn't have any in the file,
- 18 but I had a listing at one time of different Grizzlys.
- 19 I may have inquired, but I may have just looked at the
- 20 type of business they were in from their name.
- 21 Q Why did you do that?
- 22 A Just to see who they were, trying to keep see
- 23 who was using the name Grizzly.
- 24 Q Were you concerned that it could possibly
- 25 conflict with your business?

- 1 A I would have to say probably. That would be in
- 2 the back of my mind.
- 3 Q With respect to Grizzly Imports, did you make a
- 4 determination then that this did not that Grizzly
- 5 Imports did not conflict with your business?
- 6 A I cannot say that I made that judgment. Somehow
- 7 it went out of my mind completely. This probably came
- 8 in and I set it down and you go about your business.
- 9 Q Well, you noticed that they were in retail power
- 10 tools and wholesale woodworking, metal working
- 11 machinery, correct?
- 12 A Correct. That's probably what I would have
- 13 looked at.
- 14 Q At the time that wouldn't have raised any
- 15 concern on your part?
- 16 A Not particularly because I would have acted upon
- 17 it.
- 18 Q If it did?
- 19 A If it did. I may have looked at the RET. I
- 20 know I asked the other day what's the RET stand for,
- 21 maybe in a different frame of mind, it was retail, and
- 22 I wouldn't have given as much thought to it as I
- 23 should have, let me just say that.
- 24 Q Did you ever hear of a Grizzly company selling
- 25 power tools and metal working machinery in the 1980's?

- 1 A Not in the 1980's.
- 2 Q Who decides who sends out and let's split the
- 3 time period 1985 to 1990. Who made the decision at
- 4 that time who to send Pucel catalogs to?
- 5 A Our catalogs?
- 6 Q The Pucel catalog.
- 7 A It was more of it was a joint effort you might
- 8 say. Someone would give us a lead, we would send the
- 9 catalog. I didn't myself type out the label. We had
- 10 mailing lists that we developed on our own in those
- 11 days, which if you don't keep up to date, they become
- 12 obsolete so it was a constant source.
- 13 Q Do you keep records?
- 14 A Some of our advertising you would get reply
- 15 cards, replies. We had the postcard packs that were
- 16 mailed out on a regular basis. We would get responses
- on the postcards so we would mail out the catalog to
- 18 each one of them.
- 19 Q Do you keep records of who catalogs are sent to?
- 20 A No. We keep records on some of our higher
- 21 volume catalogs that we supply to our distributors.
- 22 We keep track of how many we send them, you know.
- 23 They ask for 100, they ask for 25, 50, which they pass
- 24 around, but we don't keep a listing of any kind as to
- 25 who we mailed to.

- 1 Q So do you recall sending a Pucel catalog in the
- 2 mid to late 1980's to a Grizzly Company in Washington
- 3 State?
- 4 A No.
- 5 Q You don't recall?
- 6 A No.
- 7 Q Do you recall ever receiving any correspondence
- 8 from a Grizzly Company in Washington State prior to
- 9 1990?
- 10 A No.
- 11 Q If you could look at Exhibit R-14, that's a
- 12 two-page letter like this. Keep that out too. We're
- 13 going to look at that in a moment.
- MR. MITCHELL: I think that's it
- 15 there.
- 16 Q May 30th is the date. There's a couple of them.
- MR. MITCHELL: That's it, yes.
- 18 Q Are you familiar with that letter?
- MR. MITCHELL: Take a look at it
- 20 first.
- 21 A Yes.
- 22 Q Ulmer & Berne is a law firm that was
- 23 representing Pucel?
- 24 A Yes.
- 25 Q And you're familiar with Nicole Vickroy, I think

- 1 it is.
- 2 A I had met her.
- 3 Q And this is a letter that Nicole Vickroy sent to
- 4 Grizzly Industrial's attorney?
- 5 A I assume that, yes. That was the attorney.
- 6 Q Did you authorize Ulmer & Berne to send this
- 7 letter on behalf of Pucel?
- 8 A The letter specifically, no, but I requested
- 9 that they get in touch with Grizzly Industrial.
- 10 Q And did you approve of the May 30th, 2000 letter
- 11 being sent out?
- 12 A Well, I knew they were sending it. I didn't see
- 13 a draft of it.
- 14 Q Did you discuss the letter with your lawyers?
- 15 A I don't remember doing that, no.
- 16 Q Do you know what your lawyers were saying in the
- 17 letter?
- 18 A I seen it when I got the copy of it, yes.
- 19 Q And did you raise any objection with your lawyer
- 20 to that letter having been sent out or did you approve
- 21 of the letter?
- Let me ask one question. Did you raise any
- 23 objection with your lawyers as to sending this letter
- 24 out?
- 25 A I don't remember making any comments about it,

1 no. 2 Is it fair to say that you, after having read 3 the letter that was sent out, approved of it having 4 been sent out? 5 MR. MITCHELL: I think I'll show 6 an objection here because I think he said 7 he didn't review a draft. 8 Α No, I didn't. I think it went out -9 MR. MITCHELL: And -10 MR. SCHMIDT: What's the 11 objection? 12 MR. MITCHELL: I think the 13 objection is that it's confusing because 14 you asked him if there -15 MR. SCHMIDT: Can you read the 16 question back? 17 MR. MITCHELL: Well, let me just 18 finish. 19 MR. SCHMIDT: No, you just have to 20 make the objection. You can't explain it. 21 MR. MITCHELL: You asked me what 22 the basis was. 23 MR. SCHMIDT: I didn't ask you the 24 basis. I just asked what the objection

was. That's all I need is confusing or

25

1 ambiguous or redundant or asked and 2 answered. 3 MR. MITCHELL: Ambiguous. MR. SCHMIDT: So can we go back 4 5 now and read my question? (Record read.) 6 7 I can't say I approved of it, but I didn't read 8 it in depth because now that I see it, and I saw this the other day, I didn't even have this in my files 9 10 either because I turned everything over that I had on 11 this matter two years ago or whatever, but I don't like what's in here now, let me say that. 12 13 Were your lawyers acting on your instruction at 14 that time? 15 Well, we sat down and had the meeting. They had 16 our catalog. They said they would write a letter to 17 them saying that, you know, we valued our Grizzly name 18 and the trademark and whatever else they say here to 19 the extent our client was aware of it. Don't they say 20 to cease using the mark and then please provide me 21 with a list of the goods using the mark since '83. 22 They don't make any other statement there. 23 Was there additional correspondence? 24 This was the first letter. 25 MR. MITCHELL:

There was

- 1 additional, yeah.
- THE WITNESS: Okay.
- 3 MR. MITCHELL: I think this is the
- 4 first letter.
- 5 Q You authorized I shouldn't say that.
- 6 A This would have been as a result of our first
- 7 meeting.
- 8 Q That's the letter you produced and that's also a
- 9 letter you produced. There appears to be a string of
- 10 correspondence. Feel free to read that one too.
- 11 A This letter is more familiar to me and I so far
- 12 don't see anything that I would have had qualms about.
- 13 We objected to the use of the name Grizzly.
- 14 Q Did you see that letter before it went out?
- 15 A No, I can't say I did.
- 16 Q What exhibit is that?
- 17 A That's R-13.
- 18 Q Can we look at R-15, which is that list. The
- 19 2001 first of all, there's a column of years and
- 20 then sales. Can I assume that these are gross sales
- 21 by Pucel?
- 22 A Yes.
- 23 Q And that the advertising and these are in
- 24 dollars -
- 25 A Yes.

- 1 Q of the advertising expenditures of Pucel?
- 2 A Yes.
- 3 Q And in 2001, for example, there's \$87,111 for
- 4 advertising.
- 5 A Yes.
- 6 Q Is it fair to say that approximately \$65,000 of
- 7 that are fees paid to Thomas Register for listings?
- 8 A 2001?
- 9 MR. MITCHELL: I'm going to object
- 10 to that because Bob has already that
- 11 question's been asked and answered by Bob.
- MR. SCHMIDT: He wasn't sure.
- MR. MITCHELL: Okay.
- 14 A I think it was slightly less than the 65 in
- 15 those years as they keep increasing. It was probably
- 16 60, 59, 60.
- 17 Q How about in the years from 1983 through the
- 18 year 2000, looking at those numbers, starting in '83,
- 19 what part of the 44,000 do you think was the Thomas
- 20 Register?
- 21 A I'd say in those years we were spending about
- 22 20,000.
- 23 Q So about -
- 24 A So say half of that in '83.
- 25 Q So would the same be true in '84?

- 1 A I'd say in those early years, yes. I think it
- 2 was somewhere around \$20,000 a year that we were -
- 3 that their costs same goods, but same goods were
- 4 advertised, same classifications, the catalog,
- 5 complete catalog was in place. So the prices were
- 6 less in those years, the cost of advertising.
- 7 Q And then -
- 8 A So I would say no more than 20 in those early
- 9 years.
- 10 Q Would a good part of the remainder be for
- 11 catalogs that you had printed up?
- 12 A There were catalogs, we did trade advertising,
- 13 display advertising.
- 14 Q What kind of trade advertising?
- 15 A In some of the publications, similar to that one
- 16 that you showed Metal Working.
- 17 Q But not Metal Working?
- 18 A No. I don't remember ever advertising in there.
- 19 Q The notice of deposition is that it?
- 20 A Yeah.
- 21 Q That's Exhibit R-1.
- 22 A R-1. Okay. Yes, I see they're listed.
- 23 Q Now you're looking at what page there?
- 24 A 3.
- 25 Q Page 3 under point number 15. Does this

- 1 represent the extent of your printed publication trade
- 2 advertising from '83 through 2001?
- 3 A It includes those. To the best of our knowledge
- 4 when we prepared this, those were the ads or the
- 5 advertising that we did of those various publications
- 6 or directories.
- 7 Q These were all listed in your records?
- 8 A Yes.
- 9 Q And that's what you found?
- 10 A Yes. That's what we found.
- 11 Q You didn't find anything else?
- 12 A No.
- 13 Q Are you aware of any instances where anyone
- 14 purchased a product of Grizzly Industrial instead of
- 15 purchasing a Pucel product?
- 16 A No. There would be no way of knowing.
- 17 Q Are you aware of any instances where anyone
- 18 called or wrote to Pucel thinking that Pucel was
- 19 Grizzly Industrial?
- 20 A Yes.
- 21 Q How many instances did that happen?
- 22 A Well, I heard the question you asked and it
- 23 would be very difficult because we didn't accumulate
- 24 those as we have in this past couple of years. They
- 25 were coming in on a steady basis, but I couldn't even

- 1 say one a month or what, but we -
- 2 Q For how long has that been happening?
- 3 A More so in the last five, six years that we've
- 4 known about it.
- 5 Q Could you describe some of them to me? Is it a
- 6 phone call, a letter?
- 7 A Some were faxed to us, a lot of calls. More of
- 8 them would probably have been telephone calls.
- 9 Q Were you involved in any of those phone calls?
- 10 A No. I was just recently, just recently.
- 11 Q What happened?
- 12 A It was after five o'clock, I answered the phone,
- 13 someone asked for a particular product, "Are you the
- 14 Grizzly?" And I says "No, I'm not." They said,
- 15 "Well, we're looking for this" well, they started
- 16 out saying they were looking for a saw, vacuum or dust
- 17 collector or something, I don't remember what it was,
- 18 and I just said, "No." I said, "We don't make that
- 19 and the company is using that's our trademark" I
- 20 think I said "That's our trademark and they're using
- 21 the same name." And I said, "I don't have the number
- 22 handy, but" they said "That's all right. We know
- 23 who the other company is."
- 24 So they apparently chose to choose us first to
- 25 find out who's handling this product. So that was

- 1 about two weeks ago and that's the only call that I
- 2 got myself fairly recently. I'm usually told about
- 3 these things after the fact, you know.
- 4 Q Apparently in all instances, but that one where
- 5 you answered the phone, you found out after the fact?
- 6 A That one made my day when I left at 10 after
- 7 5:00. I should have left at five o'clock.
- 8 Q Is it fair to say that until your web site went
- 9 up, that Pucel's customer were industrial users?
- 10 A You know, industrial is a broad term.
- 11 Industrial usually indicates factories, and maybe back
- 12 in the '50s factory use, you know, for heavy carts and
- 13 that, but over the years the business grew into
- 14 warehouses, large and small, storage facilities. They
- 15 might need handling goods, platform trucks to use the
- 16 goods. We used to sell lumber trucks directly through
- 17 distributors to the lumber companies. We still have -
- 18 I believe the lumber truck is in our catalog, that's
- 19 how that product developed. It went into lumber
- 20 stores, retail and wholesale.
- 21 Q So in the '50s, just to reiterate, in the '50s
- 22 it was factory? I'm trying to see -
- 23 A I would say it started out that way. They were
- 24 called industrial goods. When I hear the word
- 25 "industrial," it's kind of a broad word today. We say

- 1 we're in industrial equipment, but it's warehouses,
- 2 there's laboratories, someone that needs a Formica top
- 3 work surface. Of course we talked about the retail
- 4 that we're into.
- 5 Q I want to start from the '50s though and work up
- 6 there, because the '50s it was factories. And then
- 7 what kept Pucel going in the '60s? You had
- 8 warehouses?
- 9 A It was a natural progression with the
- 10 distributors as we gathered more, each one specialized
- 11 in certain areas of business.
- 12 Q Then in the '70s what type of accounts dominated
- 13 the Pucel sales?
- 14 A I'd have to say the same probably.
- 15 Q Factories, warehouses?
- 16 A Laboratories, yeah. That covers it.
- 17 Q Then 1980 came along and what was the heart of
- 18 the sales business through the 1980's?
- 19 A It really hadn't changed. I can't see where it
- 20 changed it. It just grew into other areas -
- 21 Q Did it grow -
- 22 A naturally.
- 23 Q Did it grow into other areas in the 1980's?
- 24 A Well, it would be a gradual thing over the '70s,
- 25 '80s and '90s. There was always distributors coming

- 1 in, "Do you make this?" "We got a customer who wants
- 2 five of these carts, can you put a wheel or a caster
- 3 on it that would be impervious or wouldn't scratch or
- 4 mar a floor?"
- 5 So basically it's the same goods that we always
- 6 made, just modifications to it or improvements on it,
- 7 you know. The wheel technology changed. You used to
- 8 have a steel and a rubber and then they went into
- 9 polyurethanes, polystyrenes, and all these various
- 10 plastic terms for non-marking for carpeting, oil
- 11 impervious technology, you know. So I don't see how
- 12 we could differentiate between the '50s to now, except
- 13 there's a broader market.
- 14 Q Except for the Internet possibly.
- 15 A Well, the Internet is a new development, yeah,
- 16 three, four, five years, how ever it's been. You
- 17 know, you've got you're displayed on a screen. You
- 18 don't have to pick up a phone and order a catalog.
- 19 They see it right on the computer screen.
- 20 Q Traditionally who uses the Thomas Register?
- MR. MITCHELL: I'm going to object
- as asked and answered by Bob, but go ahead
- if you can answer again.
- 24 A Everyone who has access to the books can or can
- 25 go to the library. That's an extensive library.

- 1 Right now it's around 30 some volumes. So for \$195
- 2 you can buy an old set each year and/or get the
- 3 CD-ROM, which you can fit in your pocket. Engineers
- 4 use it extensively, purchasing agents.
- 5 Q I would assume there's a certain core group of
- 6 people that use it.
- 7 A I would have no idea. We get a lot of leads
- 8 from Thomas, from all types of people inquiries.
- 9 Q What types of businesses are the inquiries from?
- 10 A It's really hard to say. It's hard to say. We
- 11 get since we're accepting credit cards now, we get
- 12 businesses that want to put it on their charge card or
- 13 they're individuals, I assume, buying for themselves,
- 14 and that's become an ongoing thing. There's more and
- 15 more of it.
- 16 Q Do you know approximately what percentage of
- 17 your sales to the total would come through sales
- 18 resulting from the Thomas Register?
- 19 A I couldn't answer that. I would have no way of
- 20 knowing.
- 21 Q Do you keep track of the source of sales?
- 22 A No. We know who we bill it to as far as Thomas
- 23 is concerned. We would know it by the order on-line
- 24 mechanism.
- 25 Q But you don't keep track of the number of -

- 1 A No. No. It's growing, but I couldn't say -
- 2 even guess at what our percentage would be. We know
- 3 directly now they got us through Thomas Register, but
- 4 they may have looked through one of these search
- 5 engines, and I'm not fully aware of all this
- 6 technology, and they go through our web site and
- 7 Thomas. It's kind of tied in, linked in together some
- 8 way, so I don't know what percentage comes from
- 9 someone looking in our book or on the CD-ROM disk or -
- 10 Q Does the largest percentage of sales to the
- 11 total come from the Thomas Register?
- 12 A The largest percentage of our sales?
- 13 Q Because you sell through the Internet, phone,
- 14 you have direct contact with customers, you sell
- 15 through catalogs. What is your best source in terms
- 16 of what sales method that you let me put it this
- 17 way.
- This is the question. What sales method
- 19 produces the greatest amount of income to Pucel?
- 20 A Where do those sales come from?
- 21 Q The means that they're made. Direct contact by
- 22 Pucel?
- MR. MITCHELL: If you know.
- 24 A Catalog. Catalog, if you keep that -
- 25 differentiate that from directories, yes.

- 1 Q What would come next, directories? And by that
- 2 I would say is Global and C&H, if that's accurate. Do
- 3 you consider C&H and Global directories -
- 4 A We call them -
- 5 Q or is the -
- 6 A catalogs. I would call Thomas a directory
- 7 more.
- 8 Q When you say "catalogs," were you referring to
- 9 the Pucel catalog or to the Pucel catalog and -
- 10 A Both.
- 11 Q Combined?
- 12 A Both. Yes.
- 13 Q Because Global and C&H pass out your catalog?
- 14 A They pass out the catalogs.
- 15 Q So that would be number one source of sales?
- 16 A Yes.
- 17 Q The number two source would be the Thomas
- 18 Register?
- MR. MITCHELL: If you know. If
- 20 you have to guess, then -
- 21 A Yeah. I don't like to guess who's number one
- 22 and number two because some of our customers have
- 23 their own catalogs and we get the orders from them as
- 24 well. I can't I couldn't say one or two. I really
- 25 couldn't and that's not even to take into account

- 1 what's happening now with the Internet. It changes
- 2 the whole picture.
- 3 Q Do you know if Grizzly Industrial is in the
- 4 Thomas Register?
- 5 A No.

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- 6 Q You don't know?
- 7 A I've never seen it. I don't know.
- 8 Q You never seen them in there?
- 9 A No.
- 10 Q Have you ever seen Grizzly Industrial at any
- 11 trade show that Pucel has ever attended?
- 12 A No.
- 13 Q Have you ever seen an ad for Grizzly Industrial
- 14 in any publication that Pucel has ever advertised in?
- 15 A Not that I'm aware of. At the same time, I
- 16 don't look at all those publications currently, but
- 17 I'm not aware of it, no.
- 18 You mean the publications that we have
- 19 advertised in -
- 20 Q Correct.
- 21 A in the past? No, I've never seen it.
- 22 Q What type of business are your largest customers
- 23 engaged in?
- MR. MITCHELL: Objection. That
- was asked and answered by Bob.

- 1 Q Go ahead and answer.
 2 A What -
- 3 Q Types of businesses, if you know.
- 4 MR. MITCHELL: Do you want to take
- 5 him individually then now? Some of the
- 6 questions have already been asked and
- answered by our 30(b)(6) witness.
- MR. SCHMIDT: Unless you're
- 9 instructing him not to answer, just let him
- 10 answer.
- MR. MITCHELL: Well, do you want
- him to just stop and now you're testifying
- individually?
- MR. SCHMIDT: No, I don't.
- 15 MR. MITCHELL: Go ahead and
- 16 answer.
- 17 A Could you repeat that again?
- 18 Q Take some of your larger accounts -
- 19 A Okay.
- 20 Q and tell me the types of businesses your large
- 21 accounts are involved in, so you're not giving me
- 22 their names, but whether they're in the railroad
- 23 business or airline business.
- 24 A Our customers, the largest customers we have are
- 25 distributors.

- 1 O Is that C&H and Global?
- 2 A No. No. I wouldn't necessarily say that
- 3 they're those.
- 4 Q Well, I know of one -
- 5 A As a whole, that might be true. Okay. Catalog.
- 6 Q Granger distributes products, is that the type
- 7 of customer you're talking about that's a distributor?
- 8 A Not necessarily. We have over the years we've
- 9 had some of our other distributors that sell all
- 10 around this area that can give us a lot of business
- 11 and they could be in those areas they specialize in
- 12 even, not necessarily in those areas that I mentioned.
- 13 They might be targeting any type of warehouse
- 14 facility. It could be industrial plants,
- 15 manufacturing plants, and they can give you an order
- 16 of 200 pieces of something and it amounts to a sizable
- 17 dollar.
- 18 Q And you have a good relationship with those
- 19 distributors?
- 20 A We have good relationships with them.
- 21 Q It's been a long-term relationship?
- 22 A In many cases.
- 23 Q In many cases. And they personally know you or
- 24 Robert?
- 25 A They know the goods, they know the phone number.

- 1 Q They know Pucel?
- 2 A They know Pucel. They know Grizzly. They know
- 3 Grizzly definitely. Many of them. Many of them, and
- 4 I can't produce it, but a lot of them just know us as
- 5 Grizzly, I have to say, put that interject that
- 6 here, because that's the -
- 7 Q You would be remiss if you didn't interject
- 8 that.
- 9 A Yes.
- 10 Q Did your lawyer suggest that you interject that
- 11 somewhere?
- 12 A No, he didn't. No, he didn't. I see the mail
- 13 more recently firsthand as opposed to having someone
- 14 else slice it open and it's amazing how many envelopes
- 15 are typed that way, Grizzly, and checks are even
- 16 written Grizzly, Grizzly/Pucel. They know of our
- 17 company.
- 18 Q Is it fair to say that a large percentage of
- 19 your customers know of your company and who you are?
- 20 A Yes.
- 21 Q Have you asked any of your distributors or
- 22 customers to order a catalog from Grizzly Industrial?
- 23 A No.
- 24 Q Have you asked any of your distributors or
- 25 customers to get any information about Grizzly

- 1 Industrial?
- 2 A No.
- 3 Q The trade publications that you've advertised
- 4 in, which are listed on Exhibit 1 is that number 25?
- 5 MR. MITCHELL: 15.
- 6 Q 15, other than the Yellow Pages, which your son
- 7 testified is regional in Ohio, you don't advertise in
- 8 the Yellow Pages outside of Ohio, do you?
- 9 A Internet.
- 10 Q Other than the Internet.
- 11 A Through one of our as part of our advertising
- 12 in the Yellow Pages, we have a presence of all of last
- 13 year on the .com, or whatever you call it, the
- 14 Internet Yellow Pages.
- 15 Q Other than the Yellow Pages and so forth, are
- 16 any trade publications there that you advertise in
- 17 national or are any of those local?
- MR. MITCHELL: Do you want him to
- 19 go through each one and say if it's
- 20 national or local?
- 21 A New Equipment Digest is national.
- 22 Q Who reads New Equipment Digest?
- 23 A Who are they?
- 24 Q Who reads it?
- 25 A They have 100,000 some distribution, but I

- 1 couldn't I would have no way of knowing.
- 2 Q Who picked New Equipment Digest to go into?
- 3 A They're a very well thought of publication.
- 4 O In what circles?
- 5 A I'd say all circles because they feature each
- 6 month they feature a different segment of business.
- 7 It could be electronics one month. They feature one
- 8 month material handling goods. I don't remember now,
- 9 but each month they have a feature of what they sell.
- 10 So they have a wide range of mailing -
- 11 Q Don't you -
- 12 A distributor list.
- 13 Q Don't you go into New Equipment Digest,
- 14 Industrial Equipment News, Industrial Literature
- 15 Review because you're trying to reach a certain target
- 16 audience?
- 17 A We're not trying to be exclusive. I have to say
- 18 that. If anyone would read that ad and respond to
- 19 that.
- 20 Q You're not advertising in Gentlemen's Quarterly,
- 21 are you?
- 22 A No.
- 23 Q Why not?
- 24 A I don't think I don't think that they're going
- 25 to -

- 1 Q You don't think the readers of GQ are
- 2 necessarily going to buy a cabinet?
- 3 A Probably not, but I'd like to sell to the
- 4 publisher. I'd like to sell to the publisher. I
- 5 don't know GQ, whatever GQ is.
- 6 MR. MITCHELL: It stands for
- 7 Gentlemen's Quarterly. It's a fashion
- 8 magazine.
- 9 Q I mean you're not in Newsweek, right?
- 10 A We couldn't afford it.
- 11 Q Couldn't afford it. You're not in the
- 12 newspapers, are you?
- 13 A We've advertised in the newspaper.
- 14 Q When was that?
- 15 A Probably didn't list them here, did we?
- 16 Q No.
- 17 A That was many years ago. Cleveland Plain
- 18 Dealer. They featured us one year. They put a little
- 19 we bought six months of ads and it featured our
- 20 company with a little blurb.
- 21 Q Where in the paper did the ad appear?
- 22 A This was in the Cleveland I believe it was the
- 23 Cleveland Press.
- 24 Q What section of that? What section of the
- 25 newspaper did the ad appear in?

- 1 A The business section, I believe. Next to the
- 2 business section.
- MR. SCHMIDT: Do you want to take
- a break, get a drink, go to the bathroom?
- 5 I can wrap it up.
- 6 (Recess had.)
- 7 Q Who are Pucel's main competitors?
- 8 MR. MITCHELL: Objection. Already
- 9 been asked and answered.
- 10 Q You can go ahead and answer.
- 11 A Answer? I think we mentioned them in these
- 12 documents here somewhere, but I think we consider
- 13 Lyons, Lista. I'm considering Grizzly Industrial to
- 14 be a competitor of ours. Hodge has been makes
- 15 comparable equipment to ours, or did. They always
- 16 did.
- 17 Q Hodge would be a main competitor, correct?
- 18 MR. MITCHELL: Objection. You
- asked the question and he answered it.
- 20 A I don't know.
- 21 Q Is Hodge a main competitor?
- 22 A Not anymore. I would say no.
- 23 Q Lyons, are they a main competitor?
- 24 A I would say Lyons.
- 25 Q Grizzly Industrial is not a main competitor, are

| 1 | they? |
|----|---|
| 2 | A They're a competitor. It's a matter of degree. |
| 3 | I wouldn't have been, you know, saying it if I didn't |
| 4 | feel that they were taking some of our business. I |
| 5 | don't know how much Lyons might take away from us |
| 6 | because they may not do what we do. There's a couple |
| 7 | companies that just do bolt-on work and we don't |
| 8 | specialize in that. |
| 9 | So what one did I mention, what was it? |
| 10 | MR. MITCHELL: Do you want me to |
| 11 | A Equipto or somebody. |
| 12 | MR. MITCHELL: Yeah. Equipto. |
| 13 | A I know we put some of them in one of those |
| 14 | answers there. |
| 15 | MR. MITCHELL: We would like to |
| 16 | designate Bob Mlakar to answer questions |
| 17 | about Pucel's web site because I think we |
| 18 | answered that in the interrogatories. |
| 19 | MR. SCHMIDT: Thank you for the |
| 20 | questions you answered. |
| 21 | |
| 22 | (Deposition concluded at 4:20 p.m.) |
| 23 | |
| 24 | |
| 25 | Anthony E Miskar |

Dec. 4

The State of Ohio,)
SS: CERTIFICATE
County of Cuyahoga.)

I, Rebecca L. Brown, Notary Public within and for the State of Ohio, duly commissioned and qualified, do hereby certify that the within-named ANTHONY F. MLAKAR was by me first duly sworn to testify the truth, the whole truth, and nothing but the truth in the cause aforesaid; that the testimony then given by him/her was by me reduced to stenotypy in the presence of said witness, afterwards transcribed on a computer, and that the foregoing is a true and correct transcript of the testimony so given by him/her as aforesaid.

I do further certify that this deposition was taken at the time and place in the foregoing caption specified and was completed without adjournment.

I do further certify that I am not a relative, employee of, or attorney for any of the parties in the above-captioned action; I am not a relative or employee of an attorney for any of the parties in the above-captioned action; I am not financially interested in the action; I am not, nor is the court reporting firm with which I am affiliated, under a contract as defined in Civil Rule 28(D); nor am I otherwise interested in the event of this action.

IN WITNESS WHEREOF I have hereunto set my hand and affixed my seal of office at Cleveland, Ohio on this 3rd day of April, 2003.

Rebecca L. Brown, Notary Public in and for the State of Ohio.

My commission expires 6/5/05.

BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

| PUCEL ENTERPRISES, INC., |) CONSOLIDATED |
|---------------------------|---|
| Petitioner, |) Opposition No. 123,506 |
| vs. |) Cancellation No. 31,984) Cancellation No. 32,024) Cancellation No. 32,025 |
| GRIZZLY INDUSTRIAL, INC., |)) |
| Respondent. |) |

DEPOSITION OF ROBERT A. MLAKAR Tuesday, March 18, 2003

Deposition of ROBERT A. MLAKAR, called by the Respondent for examination under the Federal Rules of Civil Procedure, taken before me, the undersigned, Rebecca L. Brown, Registered Professional Reporter, a Notary Public in and for the State of Ohio, at the offices of Baker & Hostetler LLP, 3200 National City Center, 1900 East 9th Street, Cleveland, Ohio, commencing at 9:45 a.m. the day and date above set forth.

Dennis A. Parise & Associates
Court Reporters
Suite 500 · 1111 Chester Avenue
Cleveland, Ohio 44114-3535
216-241-5950 Fax 216-241-5952

APPEARANCES:

On Behalf of the Petitioner:

Joseph F. Schmidt, Esq. Michael, Best & Friedrich LLC 401 North Michigan Avenue, Suite 1900 Chicago, Illinois 60611

On Behalf of the Respondent:

Kenneth L. Mitchell, Esq. Woodling, Krost and Rust 9213 Chillicothe Road Kirtland, Ohio 44094

ALSO PRESENT:

Anthony Mlakar

| 1 | ROBERT A. MLAKAR |
|-----|---|
| 2 | called by the Respondent for examination under the |
| 3 | Federal Rules of Civil Procedure, after having been |
| 4 | first duly sworn, as hereinafter certified, was |
| 5 | examined and testified as follows: |
| 6 | |
| 7 | MR. SCHMIDT: Let the record show |
| 8 | that this is the 30(b)(6) deposition of |
| 9 | Pucel Enterprises, Inc. pursuant to a |
| 10 | notice served on Pucel's counsel, Mr. |
| 11 | Mitchell. |
| 12 | And maybe you could mark that as |
| 13 | number 1. |
| 1.4 | - - - |
| 15 | (Exhibit Mlakar R-1 was |
| 16 | marked for identification.) |
| 17 | - |
| 18 | EXAMINATION |
| 19 | BY MR. SCHMIDT: |
| 20 | Q Mr. Mlakar, I show you what's been marked as |
| 21 | Exhibit R-1. Are you familiar with that? |
| 22 | A Yes. |
| 23 | Q You've reviewed that before? |
| 24 | A Yes. I've seen it. |
| 25 | Q And there's a number of - |

- 1 MR. MITCHELL: And if you could,
- 2 put on the record the confidentiality and
- 3 the request to read too.
- 4 Q Exhibit A to the notice of deposition contains
- 5 24 different categories of subject matter. Have you
- 6 reviewed those?
- 7 A Yes. I did read them.
- 8 Q And you're appearing here today on behalf of
- 9 Pucel to give testimony regarding the subject matter
- 10 listed in Exhibit A?
- 11 A That's correct.
- 12 Q Mr. Mlakar, what is your education after high
- 13 school?
- 14 A I went to college for four years and three years
- 15 of graduate school.
- 16 Q Where did you go to college?
- 17 A Borromeo Seminary College of Ohio.
- 18 Q And grad school?
- 19 A St. Mary's Seminary in Cleveland. Then I went
- 20 to a number of classes and courses in business. That
- 21 was at Tri-C.
- 22 Q Was grad school a business school, business
- 23 major?
- 24 A No, it wasn't. That was theology major.
- 25 Q And you're currently employed by Pucel?

- 1 A That's correct.
- 2 Q What position do you currently hold?
- 3 A I'm the vice president.
- 4 Q How long have you been vice president?
- 5 A Vice president for 13 years, approximately 13.
- 6 Q And how long have you been formally employed at
- 7 Pucel?
- 8 A I was employed off and on for 25 years.
- 9 Q So you worked there some when you were going
- 10 through school?
- 11 A That's correct.
- 12 Q And the past 13 years has been full time and
- 13 continuous?
- 14 A Yes. I was working full time even beyond that.
- 15 The 13 years was the position of vice president.
- 16 Q And what are your responsibilities at Pucel?
- 17 A I basically handle some of the purchasing, some
- 18 of the marketing. I have a part of all of the
- 19 different areas. I'm also the elected liaison between
- 20 the plant manufacturing facility and the office as
- 21 well.
- 22 Q And who do you report to?
- 23 A Tony Mlakar.
- 24 Q And who directly reports to you? If it's easier
- 25 for you, you can break it down by purchasing,

- 1 marketing groups.
- 2 A Who answers to me?
- 3 Q Yeah.
- 4 A I basically just get across the desk. It's a
- 5 family operation so we have everyone I have an
- 6 open-door policy. So whenever issues come in, I take
- 7 everything as it comes in all areas.
- 8 Q Who's in charge of purchasing?
- 9 A That's split up between a few of us. Tony,
- 10 myself and sometimes others will do it if we're not
- 11 available.
- 12 Q But you and Tony are the main purchasing people?
- 13 A That's correct.
- 14 Q And what is it that you purchase?
- 15 A We purchase steel, all of the purchased parts,
- 16 casters, all the day-to-day operating goods,
- 17 packaging.
- 18 Q Does Pucel do all of its own manufacturing?
- 19 A No, we don't. 99 percent of it.
- 20 Q And you do that on site at Pucel's -
- 21 A That's correct.
- 22 Q office and factory, correct?
- 23 A Yes. It's all one location.
- 24 Q The one percent that you contract out is for
- 25 what products?

- 1 A We incorporate other products from the outside
- 2 into our Grizzly Equipment and we consider that a
- 3 purchased product, that gets incorporated into our
- 4 product.
- 5 Q Pucel is located where?
- 6 A 1440 East 36th Street, Cleveland, Ohio 44114.
- 7 Q And you have executive offices at that location?
- 8 A Yes. Our offices are on the second floor.
- 9 Q And you have a factory at that location also?
- 10 A That's correct.
- 11 Q Do you have any other offices?
- 12 A No.
- 13 Q Any other factories?
- 14 A No.
- 15 Q And how many employees?
- 16 A 53.
- 17 Q Now, does anyone have an ownership interest in
- 18 Pucel other than the Mlakar family?
- 19 A There are some other stockholders.
- 20 Q Are there any other are these individual
- 21 stockholders?
- 22 A That's correct.
- 23 Q Are there any other companies that hold any
- 24 interest in Pucel?
- 25 A No.

- 1 Q Are there any other companies that have any
- 2 interest in the outcome of these proceedings,
- 3 companies other than Pucel? Let me rephrase that.
- 4 Are there any companies that Pucel has any
- 5 relationship with that have an interest in the outcome
- 6 of these proceedings?
- 7 A Only insofar as the goods that we produce, you
- 8 know, and what we produce and how we produce it.
- 9 Q Did you review any documents preparing for your
- 10 deposition?
- 11 A Yes, I did.
- 12 Q Do you remember what documents you looked at?
- 13 A I looked at some of the interrogatories and
- 14 this, Exhibit A.
- 15 Q Did you consult with any other witnesses or
- 16 potential witnesses in this case?
- 17 A Yes.
- 18 Q And who did you talk to?
- 19 A I talked with Papp Straub, Jeanette Papp.
- 20 Q And when did you do that?
- 21 A I just talked to her briefly. It was she had
- 22 some concerns. I guess someone from your office had
- 23 contacted her and she was upset.
- 24 Q So this was recently?
- 25 A Just recently.

- 1 Q Within the past month or so?
- 2 A Yes.
- 3 Q And what was she upset about?
- 4 A She was upset that I guess the office had called
- 5 her and asked her questions over the phone and she was
- 6 upset that it wasn't exactly what she said.
- 7 Q Did she initiate the call to you?
- 8 A Yes.
- 9 Q And what was the result of the call?
- 10 A I don't know. I don't know what she -
- 11 Q Her call to you, what was the result of her call
- 12 to you?
- 13 A I didn't say anything. She was just telling me
- 14 how upset she was. That was it.
- 15 Q Did you tell her to do anything?
- 16 A No.
- 17 Q Did you put Miss Papp in touch with Mr.
- 18 Mitchell?
- 19 A Yes, I did.
- 20 Q Do you know if Mr. Mitchell is representing
- 21 Jeanette Papp?
- 22 A No, I don't.
- 23 Q Do you know what the circumstances are that
- 24 involve Jeanette Papp in this case?
- 25 A I think Jeanette is actually the one that was

- 1 put on record as to who brought the confusion of
- 2 Grizzly Equipment.
- 3 Q What do you mean by "brought the confusion"?
- 4 A Well, she's the one that brought it to our
- 5 attention, the catalog.
- 6 Q What confusion did she bring to your attention?
- 7 A Well, the whole notion that they were using the
- 8 Grizzly mark, the same Grizzly mark that we have, both
- 9 in word and the grizzly bear symbol.
- 10 Q When you say "they," you're referring to Grizzly
- 11 Industrial?
- 12 A Pardon me?
- 13 Q When you refer to "they," you're referring to
- 14 Grizzly Industrial? I think in your answer -
- 15 A They was Jeanette sent the catalog to me. Not
- 16 Grizzly Industrial.
- 17 Q Papp sent a Grizzly Industrial catalog to you?
- 18 A Yes.
- 19 Q Do you know when?
- 20 A '99 or 2000.
- 21 Q And she sent it to you?
- 22 A Not me specifically. It came to the office.
- 23 Q Do you know if she contacted anyone at the
- 24 office in connection with sending the catalog?
- 25 A Oh, she had mentioned it to me.

- 1 Q What did she say to you?
- 2 A She said I received a catalog that had the same
- 3 Grizzly on it as ours and she thought I might want to
- 4 see it.
- 5 Q Was she referring to a picture or design or a
- 6 word? Do you know?
- 7 A The word and the grizzly bear she was referring
- 8 to.
- 9 Q Did she say that she was confused?
- 10 A She said when she opened it, the first thing she
- 11 thought of was that what did we do, get a new catalog.
- 12 That was her response to me.
- 13 Q Now, before Miss Papp sent you that Grizzly
- 14 catalog, had you ever spoken to her about Grizzly
- 15 Industrial?
- 16 A No.
- 17 Q Do you know if anyone had spoken to Miss Papp
- 18 about Grizzly Industrial?
- 19 A To my knowledge, nobody had.
- 20 Q Do you know if anyone asked anyone at Papp
- 21 Straub to order a Grizzly Industrial catalog?
- 22 A That I don't know.
- 23 Q Did Miss Papp ever say anything to you about
- 24 having ordered a Grizzly catalog?
- 25 A No, she did not.

- 1 Q Is it your understanding that Miss Papp realized
- 2 after looking at the catalog that it was not a Pucel
- 3 catalog?
- 4 A She did. As she looked through it, she knew -
- 5 well, she's known us for a number of years and knows
- 6 what we sell.
- 7 Q And that led her to believe that it was not your
- 8 catalog?
- 9 A Well, she looked as she went through the cover
- 10 and went through it a little bit, she realized the
- 11 location of it and she mentioned the location was not
- 12 in Cleveland, Ohio.
- 13 Q Were there any other communications with Miss
- 14 Papp about this incident of her receiving a Grizzly
- 15 Industrial catalog?
- 16 A No.
- 17 Q What did you do with the catalog?
- 18 A I kept it and actually we brought it down with
- 19 us to Washington. That's the one that you saw that we
- 20 used as an exhibit.
- 21 Q At Mr. Balolia's deposition?
- 22 A That's correct.
- MR. SCHMIDT: Go off for a second.
- 24
- 25 (Exhibit Mlakar R-2 was

```
1
                     marked for identification.)
 2
 3
           We have placed in front of you what's been
    marked as R-2. Can you identify that?
 4
 5
           Those are the stickers that are put on all of
 6
    our Grizzly Equipment that leave our place.
           Is it put on every - are those stickers put on
 7
    every item that Pucel -
 8
 9
    Α
           Yes, they are.
10
           Including the wood products?
    Q
11
    Α
          Yes.
12
           They would be put on tabletops?
    Q
13
    Α
          Yes.
14
    Q
          And workbenches?
15
    Α
          Yes.
16
          And where do you affix the stickers to the
17
    products?
18
          Typically right onto the front of the surface.
    If it's on a storage cabinet, it goes on the top. If
19
20
    it's on a cart, it will go on the face. On a
21
    workbench, on the face. Platform truck, on the
22
    handle.
23
24
                    (Exhibit Mlakar R-3 was
25
                    marked for identification.)
```

1 ----

- 2 Q You have what's been marked as Exhibit R-3 which
- 3 consists of three pages. I'm just going to use the
- 4 last digits of the production numbers, 356, 357 and
- 5 358. Can you identify that, please?
- 6 A This looks like some advertising that we have in
- 7 the Ameritech Industrial Guide. At least that's
- 8 what's shown on the first two. The last one doesn't
- 9 really identify where it's actually printed.
- MR. MITCHELL: 358 you mean?
- THE WITNESS: 358.
- 12 Q Does 358 look like an advertisement that would
- 13 appear in the Yellow Pages?
- 14 A That's correct.
- 15 Q This appears to be a proof from 1991, R-3.
- 16 A Yes.
- 17 Q And Pucel advertises in the Industrial Yellow
- 18 Pages?
- 19 A Yes.
- 20 Q Does Pucel advertise in any other types of
- 21 Yellow Pages than industrial?
- 22 A Well, it would be in the regular Yellow Pages
- 23 and White Pages as well.
- 24 O You wouldn't have an advertisement in the White
- 25 Pages though?

- 1 A No. Not an ad or anything, no. Just have our
- 2 name.
- 3 Q And in the regular Yellow Pages, would you have
- 4 an advertisement or just your name?
- 5 A I'm not sure. I thought we had a little
- 6 advertisement block in the Yellow Pages. It's
- 7 something similar to 357.
- 8 Q Where in the center of 357 it refers to Pucel
- 9 Enterprises, Inc., designing, engineering, development
- 10 and manufacturing?
- 11 A Probably a small block like that.
- 12 Q Like that?
- 13 A Probably would be something smaller.
- 14 Q And that's what you think would go into the
- 15 Yellow Pages?
- 16 A If I did, that's what it would be.
- 17 Q If you did?
- 18 A Yeah. It would be a small little ad like that
- 19 or a bold listing.
- 20 Q And document number 356 is the type of
- 21 advertisement that you would carry in the Industrial
- 22 Yellow Pages?
- 23 A My ads change all the time so it's not it's
- 24 typical.
- 25 Q I'm just asking if this is representative of the

- 1 type of ad that you would run in the Yellow Pages
- 2 Purchasing Guide Industrial Section.
- 3 A Yes. It is good size. Yes. That's typically
- 4 the average size that we do. The content changes, of
- 5 course, from time to time.
- 6 Q And what geographic area is covered by the
- 7 Yellow Pages that you currently advertise in?
- 8 A That I'm not sure.
- 9 Q Was it the Cleveland area?
- 10 A I'm not sure. I think it goes in a few of the
- 11 outer regions other than just the Cleveland area.
- 12 Q It's in the Ohio area; is that correct?
- 13 A I think so. I'm not sure.
- 14 Q You don't advertise in the Yellow Pages that
- 15 cover any states outside of Ohio, do you?
- 16 A No.
- 17 Q I think most of your ads in your catalog refer
- 18 to designing, engineering, development, manufacturing,
- 19 correct?
- 20 A That's something that we've always had on our
- 21 logo. On our letterhead we always put that on there.
- 22 Being a manufacturing facility, you have to be capable
- 23 of doing those three things.
- 24 Q Do Pucel's customers request special orders?
- 25 A Occasionally. Sometimes they just put options

```
on the basic unit. They might put some options on
 1
 2
    each of the items.
 3
                     MR. MITCHELL:
                                        Can I ask for a
               break?
 4
 5
                     MR. SCHMIDT:
                                       Yes.
 6
                          (Recess had.)
 7
                    (Exhibit Mlakar R-4 was
 9
                    marked for identification.)
10
          Before the break we were discussing the special
11
    Q
    orders and designing, we had just started, and I
12
13
    thought it might be easier if we look at the Pucel
    catalog, which we've marked as R-4. You recognize
14
15
    that, right?
16
          Yes.
17
                     MR. SCHMIDT: Go off the record
18
               for one second.
19
                (Discussion had off the record.)
20
          Going to page 1 of the catalog under the front
    cover, the heading on that page is "Custom Design and
21
22
    Specialty Services." Do you see that?
23
    Α
          Yes.
```

24 Q What percent of the total are custom design and

25 specialty product services?

- 1 A To give a percentage, I can't give it exactly.
- 2 We sometimes call custom work anything that might have
- 3 some modification to one of our standards, in what we
- 4 consider a standard in the catalog, but on the
- 5 percentage of business, I don't know.
- 6 Q Well, the catalog carries what you would refer
- 7 to as some standard products of the type you sell.
- 8 A Yes.
- 9 Q And do you stock those products?
- 10 A No, we don't. We stock the parts ready for
- 11 assembly, but it all depends on someone might want a
- 12 location different. It's the same item, but they
- 13 might want to put a coffeemaker on one of the shelves
- 14 and it has to be a couple inches higher depending on
- 15 what they're using it for. So it all depends on what
- 16 they're using it for.
- 17 Q So do most orders involve some modification?
- 18 A No.
- 19 Q Would half of the orders involve some
- 20 modification?
- 21 A No.
- 22 Q What percentage would you think would require
- 23 modification?
- 24 A I don't know the percentage.
- 25 Q How much custom designing do you do?

- 1 A Percentage wise or -
- 2 Q Yes. To the total. Percentage to the total.
- 3 A I don't know.
- 4 Q Does Pucel have any salesmen that are employed
- 5 by Pucel?
- 6 A Not specific duties. We have men in the office
- 7 that actually handle some of the customer service and
- 8 the phone work.
- 9 What do you mean by "salesmen"? That's pretty
- 10 broad.
- 11 Q Who sells Pucel's products?
- 12 A Actually, our distributors are the ones who sell
- 13 the products and the Internet sells the products. All
- 14 Grizzly products are not only in the catalog, but also
- 15 on the web site.
- 16 Q Looking at Exhibit R-2, is that the current
- 17 label that Pucel uses today?
- 18 A Yes, it is.
- 19 Q Are there any other labels or stickers that
- 20 Pucel uses besides the type shown in R-2?
- 21 A That goes on the product. We do have the bear
- 22 symbol and the Grizzly mark on the cartons themselves
- 23 as they go out. They're usually averaging about 12
- 24 inches in diameter on the carton.

- 1 (Exhibit Mlakar R-5 was
- 2 marked for identification.)
- 3 -----
- 4 Q We have placed in front of you Exhibit R-5 which
- 5 is document number 056.
- 6 A Yes.
- 7 Q Is this a page from a Pucel catalog, can you
- 8 tell?
- 9 A Yes. It's from the Pucel Grizzly Equipment
- 10 catalog.
- 11 Q And the top refers to steel shop equipment.
- 12 A Yes.
- 13 Q Is steel shop a place? How would you define
- 14 steel shop?
- 15 A Steel shop is actually identifying the type of
- 16 equipment of what it is, not specifically where it
- 17 belongs, but it gives that image of durability.
- 18 Q So this is steel equipment and you're referring
- 19 to it as steel shop equipment as opposed to a steel
- 20 shop?
- 21 A Right. It's representing the equipment. Yes.
- 22 Q And these products shown in R-5, do you know
- 23 where they would be used?
- 24 A These can be used in many different areas. We
- 25 have it can be used in a plastic working area. It

- 1 can be used in electronic assembly area. It can be
- 2 used in woodworking, steel working. Any place where
- 3 you would need material handling or industrial
- 4 equipment, but not limited to those areas.
- 5 - -
- 6 (Exhibit Mlakar R-6 was
- 7 marked for identification.)
- 8 -----
- 9 Q We've placed in front of you Exhibit R-6 which
- 10 appears to be document number 000. Can you identify
- 11 that?
- 12 A Looks like somebody was trying to get some
- 13 insurance on an item that was supposedly our
- 14 equipment. By the looks of it, it was not our
- 15 equipment.
- 16 Q Have you ever seen this letter before?
- 17 A Yes.
- 18 Q Did you respond to it?
- 19 A No, I personally did not.
- 20 Q Do you know if Pucel responded to it?
- 21 A I don't know. Tony might have.
- 22 Q I notice in the heading that it says "Grizzly
- 23 Equipment Manufactured by Pucel Enterprises, Inc."
- 24 A Yes.
- 25 Q Does that name, Grizzly Equipment Manufactured

- 1 By Pucel Enterprises, Inc., appear on any of your
- 2 catalogs?
- 3 A Yes.
- 4 Q The newer catalogs?
- 5 A Yes. It has "Grizzly Manufactured By Pucel."
- 6 MR. SCHMIDT: Do you have a new
- 7 catalog around?
- 8 MR. MITCHELL: I think we do.
- 9 Yeah.
- 10 A It's the same cover as this one.
- 11 Q When you say "this one," you're pointing at, I
- 12 think, Exhibit R-4.
- MR. MITCHELL: I think this is the
- if we could go off the record for a
- 15 second.
- 16 (Discussion had off the record.)
- 17 Q I think you said that the catalog refers to
- 18 Grizzly Equipment Manufactured By Pucel Enterprises,
- 19 Inc.
- 20 A Yeah. A manufacturer of material handling and
- 21 industrial equipment. People know us by the Grizzly
- 22 trademark and then Pucel is the company name.
- 23 Q But nowhere on the catalog does it say "Grizzly
- 24 Equipment Manufactured By Pucel Enterprises, Inc.,"
- 25 does it?

- 1 A This one does not.
- 2 Q Isn't that name, Grizzly isn't the way the
- 3 name is displayed, "Grizzly Equipment Manufactured By
- 4 Pucel Enterprises, Inc., " something your lawyer
- 5 recommended to you using since this proceeding
- 6 started?
- 7 A No. No. Not at all.
- 8 Q Can you point me to a document where your name
- 9 is Pucel's name is displayed as Grizzly Equipment
- 10 Manufactured By Pucel Enterprises, Inc.?
- 11 A Right now give you a document or tell you -
- 12 what's the question?
- 13 Q Do you have any documents in front of you or are
- 14 you aware of any documents that you might have
- 15 produced to me that show the name Grizzly Equipment
- 16 Manufactured By Pucel Enterprises?
- MR. MITCHELL: Can I see this for
- 18 a second?
- 19 Q Are you aware of any such documents?
- 20 A I do know that we, over the period of time, have
- 21 acquired some people sent in checks, Grizzly
- 22 Equipment, with our address. Some just simply put
- 23 Grizzly. Some put Grizzly Equipment Manufactured By
- 24 Pucel. We advertise heavily in some of our
- 25 publications that have Grizzly Equipment Manufactured

- 1 By Pucel. So it's something in our advertising that
- 2 they would see.
- 3 Q How long has Pucel been saying Grizzly Equipment
- 4 Manufactured By Pucel? Is that within the last two
- 5 years or so?
- 6 A No. That's I've always known it as Grizzly
- 7 Equipment Manufactured By Pucel.
- 8 ----**-**
- 9 (Exhibit Mlakar R-7 was
- 10 marked for identification.)
- 11 ----
- MR. MITCHELL: That's two pages,
- isn't it, R-7?
- MR. SCHMIDT: Yeah.
- 15 Q R-7 is document number 002 and 003. Mr. Mlakar,
- 16 can you identify Exhibit R-7?
- 17' A This looks like a request for quote from a
- 18 company called Supply Depot, Incorporated and
- 19 obviously they sent it to us by mistake because it
- 20 should have these are not our items necessarily in
- 21 our catalog with these model numbers.
- 22 Q How do you know it was sent to you?
- 23 A It was faxed over. That's the only way that we
- 24 would have received it.
- 25 Q Do you see in the fax transmittal sheet, fax

- 1 number 216-881 up here? Is that Pucel's fax number?
- 2 A That's correct.
- 3 Q Do you know who Supply Depot is?
- 4 A Yes. They're a distributor of they're one of
- 5 our customers. They distribute our material handling
- 6 and industrial equipment, all the Grizzly Equipment.
- 7 Q Let's go back for a moment to Exhibit R-6. Have
- 8 you ever heard of Industrial Appraisal Company?
- 9 A No.
- 10 Q Do you know if your father has?
- 11 A No, I don't.
- 12 Q Do you know if Pucel has ever done any work with
- 13 Industrial Appraisal Company?
- 14 A None that I'm aware of.
- 15 Q Now, looking at Exhibit R-7, Supply Depot, you
- 16 said it is a seller of Pucel's products.
- 17 A Yes.
- 18 Q Or distributor.
- 19 A Distributor. That's correct. The name sounds
- 20 familiar.
- 21 Q Do you know for how long?
- 22 A I do not.
- 23 Q Do you know who Betty Byron is?
- 24 A No, I don't.
- 25 Q Did you ever see R-7?

- 1 A When?
- 2 Q Did you personally see Exhibit R-7 before I
- 3 showed you today?
- 4 A I've seen items like this over a period of
- 5 years. Specifically I'm sure that I have, but I don't
- 6 look at the detail of it.
- 7 Q Do you know if there was any response to this?
- 8 A I don't know.
- 9 Q Do you know who would handle that?
- 10 A Typically if someone in the office would receive
- 11 it, as a courtesy, we would fax it back and say that
- 12 you're requesting you're confused with the company,
- 13 this should not have been sent to us.
- 14 Q Have you ever seen or signed any such letters?
- 15 A No.
- 16 Q Who signs those letters?
- 17 A Someone in the office might just send it by fax.
- 18 They might not even sign it. They might just write
- 19 across that it's not ours.
- 20 Q Do you know if you keep copies?
- 21 A Some of them obviously like this. I'm sure they
- 22 wouldn't have kept all of them.
- 23 Q Do you know if you keep copies of the responses?
- 24 A That I'm not sure.
- MR. SCHMIDT: Ken, do you know if

- 1 you've produced any responses? There's a 2 number of these documents with no 3 responses. MR. MITCHELL: No. I don't think 5 we have produced any responses. 6 Can you look in your files and determine the 7 type of documents from Supply Depot that you think was misdirected to Pucel? 9 Yes. 10 MR. MITCHELL: Tony Mlakar may be 11 able to handle these actual confusion type 12 questions better. 13 14 (Exhibit Mlakar R-8 was 15 marked for identification.) 16 17 R-8 is document number 004. Can you identify 18 R-8, Mr. Mlakar? 19 Α Yes. 20 And what is it? 21 It's one of our catalog request forms that 22 someone in the office had filled out and it was 23 obvious that they were looking for Grizzly Industrial,
- 25 interested in material handling, we'll send you a

but one of the people - what they did was if you're

24

- 1 catalog and a price list and that's what they did and
- 2 it was sent on 10-18-2000.
- 3 Q So at the bottom it's under new customer, how
- 4 did you hear about us?
- 5 A Well, typically when someone asks for a catalog,
- 6 we try to see how our marketing you know, some of
- 7 the areas, so what we do is we have them fill this in.
- 8 It's something we developed a number of years ago.
- 9 Q Do you know if this was a phone request?
- 10 A Yes, it was a phone.
- **---**
- 12 (Exhibit Mlakar R-9 was
- marked for identification.)
- 14 - - -
- 15 Q Can you identify R-9? It's document number 005.
- 16 A I thought it was mine at first. It's not mine.
- 17 I can tell by the model number. It's something from,
- 18 looks like, the Internet of a two-shelf cart.
- 19 Q There's Jim on here, it says "Jim, this is the
- 20 cart we spoke about. Can you come up with anything?"
- 21 A Jim is one of the people in our office. They're
- 22 probably talking about a Grizzly cart came to Grizzly
- 23 Equipment, Grizzly, and they didn't know what he was
- 24 talking about, or she, it looks like Melissa, and so
- 25 he probably said give me more information and so she

- 1 faxed it over and said take a look at it.
- 2 ----**-**
- 3 (Exhibit Mlakar R-10 was
- 4 marked for identification.)
- 5 -----
- 6 Q You're looking at what's been marked as Exhibit
- 7 R-10. Can you identify it?
- 8 A Yes.
- 9 Q What is it?
- 10 A It looks like a request for a quote from one of
- 11 our distributors who faxed us for equipment that was
- 12 not ours. She was obviously confused and sent it to
- 13 us instead of Grizzly Industrial because we're
- 14 referred to as Grizzly with them.
- 15 O Who is FindMRO.com?
- 16 A It's actually a division that was Granger
- 17 Company.
- 18 Q Did Pucel do business with Granger?
- 19 A Yes.
- 20 Q Does Pucel do business with FindMRO?
- 21 A It's the same company. It was a division.
- 22 Q Who is Matt Hauck, H-A-U-C-K?
- 23 A I don't know who it is personally. Must have
- 24 been someone in purchasing.
- 25 Q How long has Pucel done business with Granger?

- 1 A I'd say at least 15, 20 years.
- 2 Q Are you familiar with any people at Granger?
- 3 A Not specifically. I have given sales meetings
- 4 to a group of their people.
- 5 Q At Granger?
- 6 A One of their offices.
- 7 Q Are they familiar with Pucel's product line?
- 8 A Yes, they are.
- 9 Q Do you find it kind of surprising then that they
- 10 would fax Pucel and list Grizzly Industrial and list
- 11 parts that Pucel doesn't sell?
- 12 A I think the confusion part was the mark itself
- 13 and the trademark name that we go under of Grizzly and
- 14 the bear symbol, that's what they're familiar with, so
- 15 when they saw Grizzly, they turn and fax it over to
- 16 us.
- 17 Q You said that they're familiar with your product
- 18 line. You believe that Granger is familiar with
- 19 Pucel's product line?
- 20 A Um-hmm.
- 21 Q Don't you find it kind of surprising that
- 22 they're asking Pucel for products that Pucel does not
- 23 sell?
- 24 A We used to have a lot of options that can go on
- 25 any of our equipment and we've done that before, so

- 1 it's not unusual for us to be able to quote items that
- 2 go on ours. It's not unusual at all.
- 3 Q Are the items listed in this -I don't know if
- 4 this is a fax or an e-mail. Let's call it a request
- 5 for quotation. Are the items listed in this request
- 6 for quotation something that Pucel would sell?
- 7 A We could.
- MR. MITCHELL: I have the original
- 9 here and it looks like the top does, in
- 10 fact, have fax identification.
- MR. SCHMIDT: Okay.
- 12 Q When you look down under the items, about the
- 13 fifth one down, small replacement blades and then
- 14 large replacement blades -
- 15 A Yes.
- 16 Q do you know what they're referring to?
- 17 A Probably on a machine cutting tool of some sort.
- 18 Q Does Pucel sell blades?
- 19 A We don't sell blades, but we have we sell
- 20 things like vices and rules and things that are
- 21 incorporated within our product as options.
- 22 Q Are those in your catalog?
- 23 A No, they're not. Well, the vices are. The too.
- 24 cabinets, the floor locks, the different casters,
- 25 they're all in our catalog, but it's not unusual for a

- 1 customer to request us to actually supply and
- 2 incorporate within our product all types of options.
- 3 Q Where do you get these options from?
- 4 A All over. I go right to the manufacturers for
- 5 some. Other times through distributors for that
- 6 product.
- 7 Q So if a company like Granger wanted some
- 8 replacement blades and they listed them as Grizzly
- 9 Industrial, might they ask you to ship some Grizzly
- 10 Industrial replacement blades to them with some other
- 11 equipment?
- 12 A That's what they were trying to do here, wanted
- 13 us to supply them with it. They know that we have
- 14 workbenches and cabinets and carts, so they wanted us
- 15 to supply them with this.
- 16 Q They know that you don't have blades though,
- 17 correct?
- 18 A This person obviously didn't know that we
- 19 specifically didn't have the blades to offer.
- 20 Q Well, don't the people that you work with at
- 21 Granger understand that some of the things they ask
- 22 for you get from other sources?
- 23 A Some might not and some don't even care, they
- 24 just want it. They want it incorporated into their
- 25 product and sent right to them or their customer.

- 1 Q And you don't know what the situation is?
- 2 A No, I don't.
- 3 Q With R-10, do you?
- 4 A No.
- 5 Q You don't know that they were confusing Grizzly
- 6 Industrial and Pucel, do you?
- 7 A I believe they were.
- 8 Q But you don't know, do you?
- 9 A Because they would not have sent us the fax if
- 10 they weren't confused.
- 11 Q What do you think they were confused about?
- 12 A They were confused with the company, who to
- 13 direct it to with our marks.
- 14 Q Do you think this fax should have been sent to
- 15 Grizzly Industrial?
- 16 A Yes. Based on the because I know the products
- 17 that they're asking for specifically.
- 18 Q Well, you said that a company like Granger would
- 19 ask for products other than what's in your catalog and
- 20 ask you to supply them, correct?
- 21 A Um-hmm.
- 22 Q How do you know that they're not asking you to
- 23 supply these Grizzly Industrial products to them?
- 24 A Because I see that they have none of our items
- 25 in this particular list at all.

- 1 Q Could this request for a quote have been part of
- 2 another order to Pucel?
- 3 A That I don't know.
- 4 Q So you didn't talk to Matt Hauck about this, did
- 5 you?
- 6 A No.
- 7 Q And do you know who Rich Porter is?
- 8 A No, I don't.
- 9 Q You didn't talk to anyone at Granger about
- 10 this -
- 11 A No, I didn't.
- 12 Q quote?
- Do you know if anyone at Pucel did?
- 14 A I don't know.
- 15 Q Granger is a good customer, correct?
- 16 A Fairly good, yes.
- 17 Q Wouldn't you expect to respond to something like
- 18 this?
- 19 A Well, what I said was typically they might just
- 20 call them up and say there was confusion.
- 21 Q Well, you keep referring to confusion. You
- 22 don't know if anyone's confused.
- 23 A Well, we knew they were confused because they
- 24 had faxed it to us.
- 25 Q How could you know what someone else is

- 1 thinking?
- 2 A Well, from the act in which they had faxed it
- 3 over. If there was no confusion, they would have sent
- 4 it right to the source in Washington.
- 5 Q Maybe they wanted you to supply these products.
- 6 Is that a possibility?
- 7 A Could be.
- 8 Q You do supply products that you don't
- 9 manufacture, right?
- 10 A That's correct.
- 11 Q And you do supply products that are not in your
- 12 catalog.
- 13 A That's correct.
- 14 - -
- 15 (Exhibit Mlakar R-11 was
- marked for identification.)
- 17
- 18 Q Let's see. R-11 is 008 and 009 for document
- 19 numbers and this is a document, I believe, that -it
- 20 is, because these are Pucel's production numbers. Do
- 21 you know what this is referring to, R-11?
- 22 A It looks like search results from different
- 23 companies with Grizzly.
- 24 Q With Grizzly as part of their name?
- 25 A That's correct.

- 1 Q Would you have ordered this?
- 2 A No, I did not.
- 3 Q The list contains quite a few other businesses
- 4 that use the name Grizzly as part of their name,
- 5 correct?
- 6 A Yes.
- 7 Q And some are obvious as to the services. For
- 8 example, about ten down there's Grizzly Auto Repair.
- 9 That's probably an auto repair shop. And others are
- 10 not so obvious, are they, as to the nature of
- 11 business?
- 12 A Most you can glance through and see what their
- 13 line of business is.
- 14 Q Has Pucel ever asked any of these companies to
- 15 stop using the Grizzly name?
- 16 A No. We have not on this list because these
- 17 people on the list, they don't have the same mark,
- 18 they don't have the same goods.
- 19 Q What do you mean by that?
- 20 A That we would have. Specifically the goods.
- MR. MITCHELL: Can I ask for one
- 22 more break?
- 23 (Recess had.)
- 24 Q If you go to the page 009, the second page,
- 25 probably about ten down, there's listings for Grizzly

- 1 Manufacturing, Inc. and Grizzly Manufacturing Co. in
- 2 Lake City, Florida. Are you familiar with that
- 3 company?
- 4 A No.
- 5 Q Do you know what kind of business they're in?
- 6 A No, I don't.
- 7 Q Have you ever received any letters, notes, phone
- 8 calls, anything of the sort from anyone referring to a
- 9 Grizzly company other than Grizzly Industrial?
- 10 A None that I'm aware of.
- 11 _ _ _ _ _
- 12 (Exhibit Mlakar R-12 was
- marked for identification.)
- 14 - -
- 15 Q Looking at Exhibit R-12, can you identify that?
- 16 A This is a Dun & Bradstreet done on a Grizzly
- 17 Imports, a D&B report.
- 18 Q Was this done by Pucel?
- 19 A Yes.
- 20 Q How can you tell?
- 21 A It has that must be our subscriber number.
- 22 It's got Tony Mlakar's name on it.
- 23 Q Have you ever seen this before?
- 24 A Yes.
- 25 Q Do you know when?

1

- 1 A No, I don't.
- 2 Q Would it have been on or around March 11, 1995
- 3 which is listed as the date printed?
- 4 A It could have been around there. Sometimes
- 5 these are taken and I don't necessarily see all of
- 6 them that are printed.
- 7 Q Do you know why Tony would have ordered this?
- 8 A Periodically he'll just do a D&B not only on
- 9 some of our customers, but on others as well. So he
- 10 must have requested this for some reason.
- 11 Q When was the first time you heard of Grizzly
- 12 Imports?
- 13 A '97, '98.
- 14 Q So you don't think you saw this D&B in 1995?
- 15 A I think I might have, but it wasn't of much
- 16 interest to me. We have a lot of paper that comes
- 17 over, a lot of information, and specifically I don't
- 18 remember in detail about this particular sheet.
- 19 Q Do you know what kind of business Grizzly
- 20 Imports is involved in?
- 21 A We just knew by the name. You could tell the
- 22 imports. I don't really know it was obviously
- 23 imported goods.
- 24 Q Has Pucel ever received any offers to purchase
- 25 its company?

- 1 A Pardon me?
- 2 Q Has Pucel ever received any offers from any
- 3 companies to purchase Pucel?
- 4 A Yes.
- 5 Q How many?
- 6 A That I don't know.
- 7 Q Has Pucel ever received any offers from any
- 8 companies that has the name of Grizzly as part of the
- 9 company name?
- 10 A None that I'm aware of.
- 11 - - -
- 12 (Exhibit Mlakar R-13 was
- marked for identification.)
- 14
- 15 Q Are you familiar with the letter marked as
- 16 R-13?
- 17 A Yes, I have seen it.
- 18 Q Did you ask that that letter be sent?
- 19 A Tony handled this.
- 20 Q Are you familiar with the content of this
- 21 letter?
- 22 A Yes.
- 23 Q And do you approve of the content or should I
- 24 say did you approve of the content at the time it was
- 25 sent?

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1 A Approve the content?
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- 2 O Of the letter.
- 3 A I never specifically saw the letter before it
- 4 was sent.
- 5 O You didn't see it until after it was sent?
- 6 A Yes. I never saw it before this.
- 7 ----
- 8 (Exhibit Mlakar R-14 was
- 9 marked for identification.)
- **-** - -
- 11 Q Are you familiar R-14?
- 12 A I have seen this.
- 13 O You have or haven't?
- 14 A I have.
- 15 Q Did you approve of it before it was sent out?
- 16 A No, I did not.
- 17 Q Would Tony .
- 18 A I saw it afterwards.
- 19 Q Would Tony have approved it?
- 20 A He might have.
- 21 Q Would anyone other than you and Tony approve of
- 22 a -
- 23 A No.
- 24 Q lawyer letter going out?
- 25 A No.

- 1 Q Have you had a chance to read the letter now?
- 2 A Okay.
- 3 Q Do you approve of the content of Exhibit R-14?
- 4 MR. MITCHELL: Now you mean?
- 5 MR. SCHMIDT: Now.
- 6 A No, I don't.
- 7 Q Why not?
- 8 A Right when I first read the second paragraph, I
- 9 don't know where this person, Nicole, received this
- 10 information, but she said "While we do not have a
- 11 problem with your client's use of Grizzly in
- 12 conjunction with woodworking equipment, we are
- 13 extremely concerned with" and then she went into
- 14 material handling and industrial equipment. I have a
- 15 problem with that line.
- 16 Q What problem?
- 17 A I do have a problem with them using the word
- 18 "Grizzly" in connection with other goods and using the
- 19 bear symbol.
- 20 Q When you say "other goods," are you referring to
- 21 woodworking equipment?
- 22 A Well, I believe the woodworking equipment, our
- 23 material is used in that area.
- 24 Q You have a problem with woodworking equipment
- 25 other than material handling equipment?

- 1 A Yes, I do.
- 2 Q And what is the problem?
- 3 A Our products are in conjunction with woodworking
- 4 equipment, it's worked along with, and our Grizzly
- 5 trademark is used in those areas as well.
- 6 Q So is it Pucel's position that the use of
- 7 Grizzly Industrial and/or Grizzly.com for any of the
- 8 products in the Grizzly Industrial catalog is a
- 9 problem for Pucel?
- 10 A I feel that Grizzly we do have a problem with
- 11 that, yes, using the trademark.
- 12 Q On saws, you have a problem with Grizzly
- 13 Industrial selling saws under the name Grizzly
- 14 Industrial?
- 15 A I do, yes.
- 16 Q And do you think that Grizzly Industrial's sale
- 17 of saws in its Grizzly Industrial catalog is likely to
- 18 cause confusion with Pucel or Pucel's products?
- 19 A Yes, I do.
- 20 _ _ _ _
- 21 (Exhibit Mlakar R-15 was
- 22 marked for identification.)
- 23
- 24 Q We have put in front of you Exhibit R-15 which
- 25 is document number 407. Could you please identify

- 1 that?
- 2 A This is by year showing the sales and also the -
- 3 not only sales, but the advertising in relation to
- 4 those sales.
- 5 Q Do you know how much Pucel spent on advertising
- 6 in 2002?
- 7 A No, I don't.
- 8 Q Would it have been more or less than the 87,000
- 9 spent in '01?
- 10 A It might have been a little more.
- 11 Q Probably less than 100,000?
- 12 A Yes.
- 13 Q And do you remember what the sales were for
- 14 2002?
- 15 A 4. it was around 4.8.
- 16 Q So they were up over 2001?
- 17 A I think so. We're still working on those
- 18 numbers so I don't know specifically.
- 19 Q Looking at the advertising number of 87,111 for
- 20 '01, I want to run through the expenditures that make
- 21 up that 87,000. What would be the most expensive
- 22 piece of advertising, the catalog?
- 23 A The catalog and Thomas Register.
- 24 Q You print copies of the catalog every year?
- 25 A No. Based on the need, we go through about

- 1 15,000 a year. We print 50, 60,000.
- 2 Q At one time?
- 3 A Um-hmm.
- 4 Q So you don't necessarily print catalogs every
- 5 year?
- 6 A No, we don't.
- 7 Q For example, the -I think we have the current
- 8 one, which is 199, catalog number 199, which is
- 9 Exhibit R-4, is your current catalog.
- 10 A That's correct.
- 11 Q And do you remember when you printed this?
- 12 A '98 or '99.
- 13 Q So it's current today?
- 14 A Current right now until we empty get rid of
- 15 all the catalogs. We have many more products we're
- 16 adding, but for now that's the catalog that's used.
- 17 Q Would you have printed 50 or 60,000 in '98 or
- 18 '99 when you redid the catalog and came out with 199?
- 19 A Would we have -
- 20 Q How many would you have printed you said
- 21 sometimes you print 50 to 60,000 at one time.
- 22 A Right.
- 23 Q Would you have printed 50 to 60,000 in '98 or
- 24 '99?
- 25 A Depending on the cost and the availability of

- 1 the funds and how much we allocate toward it, it would
- 2 depend.
- 3 Q Do you know how much you allocated in 2001
- 4 toward the catalog?
- 5 A We didn't run any catalogs.
- 6 Q Did you print any catalogs in '01?
- 7 A No. We just printed fliers, updated fliers and
- 8 quick ship items. So we do have fliers that we send
- 9 to update.
- 10 Q Well, let's work on the 87,000 number for '01.
- 11 What is the biggest expense, the Thomas Register then?
- 12 A Um-hmm.
- 13 Q Do you know how much that is?
- 14 A Not offhand.
- 15 Q Approximately?
- 16 A 65,000.
- 17 Q And would you have printed fliers in '01?
- 18 A Um-hmm.
- 19 Q What type of fliers?
- 20 A We target certain customers that we might be
- 21 sending fliers to. I think there were a couple
- 22 brochures. We're in the process now that's why my
- 23 mind's flogged with fliers. We're in the process now
- 24 of developing them as well.
- 25 Q Did these go to existing customers?

- 1 A Yes. Or to anybody who is requesting an item
- 2 like that.
- 3 Q About how much would you have spent on fliers in
- 4 '01?
- 5 A I don't have that. I'm not sure.
- 6 Q And how many would you have printed?
- 7 A I think we did 2, 300 at a time, but we don't
- 8 have to print that many with the fax. I know a number
- 9 of them were faxed to customers.
- 10 Q What else goes into the 87,000? You probably
- 11 have in the range of 10 to 15,000 left after the
- 12 Thomas Register.
- 13 A We have and the Ameritech ads. We have moneys
- 14 allocated this is only actually the tip of the
- 15 iceberg that we put out, but we have we give moneys
- 16 toward companies to do publications and advertise our
- 17 Grizzly mark for us.
- 18 Q Is that included in the advertising
- 19 expenditures?
- 20 A I believe so, yes.
- 21 Q So if you're in is C&H a distributor?
- 22 A Yes, they are.
- 23 Q So if you appear in the C&H catalog, you would
- 24 give them some money to help pay for it?
- 25 A That one we don't. They haven't asked for it.

- 1 Q But some others you might?
- 2 A Some others do. We put moneys in toward that.
- 3 Q Does Pucel go to any trade shows?
- 4 A Indirectly we have. We go to trade shows
- 5 indirectly through our distributors. Like the one
- 6 that was in Cleveland, we give them our product and
- 7 then they put it on display and advertise for us.
- 8 Q Does Pucel ever have a booth at trade shows?
- 9 A We have, yes.
- 10 Q In 2001?
- 11 A No.
- 12 Q 2002?
- 13 A No.
- 14 Q 2003?
- 15 A No.
- 16 Q Prior to that?
- 17 A Prior to that.
- 18 Q When was the last time Pucel had a booth at a
- 19 trade show?
- 20 A When we had the Convention Center in Cleveland.
- 21 We were using it it wasn't at the IX Center. I
- 22 believe that was six, seven years ago, maybe longer
- 23 than that.
- 24 Q So you don't typically go to trade shows?
- 25 A No.

- 1 Q That was special because it was in Cleveland
- 2 that year?
- 3 A It all depends. I would rather go through the
- 4 distributor since they already have the booth set up.
- 5 Actually, I went set up with a distributor and we had
- 6 it in St. Louis a few years ago. I was at a trade
- 7 show with them so I sent all the product down and I
- 8 actually manned the booth with them, but it wasn't
- 9 specifically my booth. I just helped pay for it.
- 10 Q What other promotion and advertising that Pucel
- 11 does would go into the advertising figure?
- 12 A Some of the magazines in the past we've done the
- 13 index cards that get sent out to customers.
- 14 Q Were Pucel products displayed at any trade shows
- 15 in 2002?
- 16 A Yes.
- 17 Q What trade shows?
- 18 A It was the one at the IX Center. It was the -
- 19 not sure of the name of the show.
- 20 Q What industry is represented by the show?
- 21 A Well, this one in particular was material
- 22 handling, casters. Material handling and industrial
- 23 equipment was where we put our equipment in the booth.
- 24 It was all types of equipment.
- 25 Q Material handling equipment?

- 1 A Some of it, yes.
- 2 Q What else?
- 3 A I didn't go this year. Typically they have
- 4 machinery. They have some service oriented -
- 5 MR. MITCHELL: Are you talking
- about the show that's in November?
- 7 THE WITNESS: Yes.
- 8 MR. MITCHELL: That's the general
- 9 industrial show, I think.
- 10 THE WITNESS: Yes. It's Great
- 11 Lakes Industrial Show is what it's called.
- MR. MITCHELL: Is that it, Great
- 13 Lakes Industrial?
- 14 THE WITNESS: Great Lakes
- 15 Industrial Show. It just dawned on me. I
- 16 went blank.
- 17 Q Does Pucel go to that every year through
- 18 distributors?
- 19 A It all depends.
- 20 Q Any other trade shows besides the Great Lakes
- 21 Industrial Show that Pucel's been to in the last few
- 22 years?
- 23 A I went to their industrial show in St. Louis.
- 24 Q When was that?
- 25 A That was three, four years ago.

- 1 Q Did you have a booth there?
- 2 A I helped. I paid for half of the booth and then
- 3 put the Grizzly Equipment in it.
- 4 O Whose booth was it?
- 5 A It was one of our distributors.
- 6 Q They have other goods shown there besides
- 7 Pucel's, right?
- 8 A Yes.
- 9 Q Is Pucel's name on the booth?
- 10 A Yes.
- 11 Q Was the Pucel name on the booth in association
- 12 with a distributor?
- 13 A Yes. He had our names in each of our sections,
- 14 Then we had our catalogs on our equipment that we
- 15 passed out.
- 16 Q Now, what magazines does Pucel advertise in?
- 17 A There was a list that was given. I don't know
- 18 if you saw it. I sent that in.
- 19 Q I'll look for it. I remember something like
- 20 that.
- MR. MITCHELL: Can we go off the
- record for a second?
- 23 (Discussed had off the record.)
- 24 Q So that's Exhibit R-1 we're looking at now?
- 25 A That's correct.

- 1 Q It looks like I made up the list.
- MR. MITCHELL: Yeah. That's what
- 3 I was thinking.
- 4 Q I see dates running back to 1983. Do you see
- 5 that second one from the top?
- 6 A Yes.
- 7 Q There's some other '80 dates throughout there
- 8 and I see some dates running up through 2001. So does
- 9 this list look fairly comprehensive of the
- 10 publications that you've placed advertisements in, at
- 11 least from '83 to 2001?
- 12 A I wouldn't limit it to this. It all depends
- 13 what you mean in publications because I feel the
- 14 thrust of us moving today is more the Internet and
- 15 things like that for advertising.
- 16 Q Excluding the Internet, printed publications.
- 17 A How about printed? That goes into another area
- 18 that I focus on even more would be some of the catalog
- 19 items of advertising that we send because there's -
- 20 the volume is in our printed in the catalogs.
- 21 Q Those are distributor catalogs?
- 22 A Yes. They're pushing Grizzly Equipment, yes.
- 23 Q And the Internet -
- 24 A Internet.
- 25 Q shows Grizzly Equipment by Pucel.

- 1 A Right. But what people do is take that
- 2 information off of ours and actually advertise it on
- 3 theirs. So there's a branching out even beyond this.
- 4 Q That's more recent.
- 5 A Over the past few years.
- 6 Q As far as printed publications go, is this list
- 7 fairly complete?
- 8 A For advertising?
- 9 Q In printed publications other than distributors'
- 10 catalogs.
- 11 A Yes.
- 12 Q Now, the top one is Ameritech Industrial
- 13 Purchasing Guides. Is that the Yellow Pages?
- 14 A That would be referring to the R-3 that we
- 15 looked at before.
- 16 Q Are you in the Yellow Pages every year?
- 17 A Yes.
- 18 Q In the Industrial Purchasing Guide section?
- 19 A Yes.
- 20 Q So your advertising is on the Internet today?
- 21 A Yes.
- 22 Q You are in distributors' catalogs?
- 23 A That's correct.
- 24 Q And you have your own catalog?
- 25 A Yes.

- 1 Q It does not look like you advertise much
- 2 anymore, other than the Yellow Pages, in any other
- 3 types of printed publications other than what we've
- 4 mentioned; is that right?
- 5 A That I'm not sure.
- 6 Q Are you aware of any trade journal, industry
- 7 publications that you're currently advertising in?
- 8 A No, I don't.
- 9 Q You're not aware of any?
- 10 A Not aware of any.
- 11 Q Do you think you are do you think Pucel is
- 12 placing any ads out now in any type of trade journals
- 13 or magazines?
- 14 A That I'm not sure.
- 15 Q Who would know?
- 16 A Tony would know.
- 17 Q Is Tony in charge of advertising?
- 18 A Typically he handles the renewals. We also take
- 19 into consideration our advertising as what we put on
- 20 our equipment as well. We consider that advertising.
- 21 Q Does that fit into the advertising budget?
- 22 A Not necessarily, but we take that into
- 23 consideration, just the printing of the labels.
- 24 Q Let's take a look at R-4 then, the catalog. If
- 25 you go two pages in, "Dependability and integrity

- 1 since 1949." The first paragraph refers to Pucel is
- 2 the industry leader for over 50 years.
- 3 A Yes.
- 4 Q And the industry you're talking about there is
- 5 the material handling and industrial equipment field.
- 6 A Yes.
- 7 Q What does Pucel mean by they're the industry
- 8 leader?
- 9 A Within our industry, the Grizzly product line
- 10 has been one of the common ones throughout the country
- 11 and we believe that many of the people look to us in a
- 12 lot of ways, not only for design, but also of what we
- 13 have in our product line.
- 14 Q Does Pucel have the most complete material
- 15 handling product line in the industry?
- 16 A I think one of the most complete, yes.
- 17 Q And the next paragraph refers to Pucel is the,
- 18 quote, "industry choice" for quality dependable
- 19 products.
- 20 A Yes.
- 21 Q And again, that refers to the material handling
- 22 industry?
- 23 A Material handling and industrial industry.
- Q What's the industrial industry?
- 25 A Industrial equipment, material handling and

- 1 industrial equipment. So it's a little bit broader
- 2 than just material handling.
- 3 Q What type of equipment is industrial equipment?
- 4 A Industrial equipment would be some of the
- 5 materials used in the industry in conjunction with
- 6 another product.
- 7 Q Can you give me an example?
- 8 A It would be in connection with conveyors, for
- 9 example, is a good example where they have other
- 10 equipment next to it, but they incorporate our product
- 11 in the industry as a part of their machines around
- 12 them and conveyors.
- 13 Q Did the industry bestow this upon you, that you
- 14 were the industry choice or is that your own words?
- 15 A I believe that, as well as when you watch in the
- 16 industry you can see how people copy certain things
- 17 that are typically yours that the industry starts
- 18 using. So just little signs that you see other
- 19 companies start using and incorporating into their
- 20 product line.
- 21 Q Did you ever run any polls or market studies -
- 22 A No, we haven't.
- 23 Q as to whether or not Pucel is the industry
- 24 choice? Your answer is you haven't?
- 25 A We have not.

- 1 Q Other than your personal opinion, do you have
- 2 any support for the statement that Pucel is the
- 3 industry choice?
- 4 A From our distributors who have our equipment and
- 5 sell Grizzly Equipment, they have said the quality and
- 6 workmanship of it.
- 7 Q Have they said that you're the industry choice?
- 8 A In other words.
- 9 Q As far as being the industry leader, that's in
- 10 terms of what elements, sales, innovative product
- 11 lines? What things fit under what are you the
- 12 industry leader in?
- 13 A Constantly growing product line based on the
- 14 needs of the people, based on the needs of the
- 15 customers. We're not just limited to just a small
- 16 group of items. We're constantly growing in our
- 17 product line.
- 18 Q Do you have a bigger product line than any other
- 19 material handling company?
- 20 A We have a substantial amount. I'm not sure how
- 21 it totally matches up. We're up there with them.
- 22 Q Up there with who?
- 23 A With some of the competitors in the field.
- 24 Q Who are they?
- 25 A That would be people -

- 1 Q The big ones.
- 2 A People like Lyons, Equipto.
- 3 Q How do you spell -
- 4 A L-Y-O-N-S.
- 5 Q the second one?
- 6 A Equipto is E-Q-U-I-P-T-O. Hodge. Those are
- 7 some of them. Grizzly Industrial.
- 8 Q Gross sales wise, is Lyons, Equipto and Hodge
- 9 larger than Pucel?
- 10 A I know Lyons is larger. I don't know about the
- 11 others. They're pretty comparable in size, Equipto
- 12 and Hodge.
- 13 Q Do you know what the total material handling
- 14 market is?
- 15 A No, I don't.
- 16 Q Do you know what percentage you have of that
- 17 market?
- 18 A No.
- 19 Q If a company sells a dolly or hand cart, are
- 20 they a competitor of Pucel?
- 21 A If they sell it?
- 22 Q If a company sells a dolly or hand cart, are
- 23 they competitors of Pucel?
- 24 A Not necessarily.
- 25 Q How do you determine who's a competitor?

- 1 A In selling those goods?
- 2 Q How do you determine who's a competitor of
- 3 Pucel?
- 4 A Manufacturing company that sells and distributes
- 5 our products in the industry.
- 6 Q What do you mean "in the industry"?
- 7 A In the industry, in the different channels in
- 8 which we sell to.
- 9 Q What channels do you sell to?
- 10 A We sell through channels of distributors, we
- 11 sell through the Internet end users.
- 12 Q So if I started selling if I formed a company
- 13 and started selling dollies over the Internet, would
- 14 you consider me to be a competitor of yours?
- 15 A Only if you were using the same marks as ours,
- 16 then you would be.
- 17 Q Does Lyons use the same marks as Pucel?
- 18 A No, they don't.
- 19 Q Yet you said they were a competitor. I'm trying
- 20 to determine how you decide whether or not someone is
- 21 a competitor.
- 22 A Competitor is one who is taking sales away from
- 23 us. That would be a competitor. And not buying from
- 24 us.
- 25 Q Let me pose it this way for you. You say a

- 1 competitor takes sales away from you. Would you agree
- 2 that it might be a more apt description of a
- 3 competitor to say that someone who is competing with
- 4 you for the same sales?
- 5 A Could you repeat that?
- 6 MR. SCHMIDT: Can you read that
- 7 back?
- 8 (Record read.)
- 9 A That could be an aspect of it.
- 10 Q What other aspects are there to competitors,
- 11 that they would then fit in the category of being a
- 12 competitor?
- 13 A Well, a competitor is one who takes sales away
- 14 from us. A competitor would be, in our eyes, someone
- 15 who would be -
- 16 Q Let's back up for one second. Do all of your
- 17 competitors take sales away from you?
- 18 A Potentially it could.
- 19 Q Okay. Go ahead.
- 20 A Potentially.
- 21 Q And what else makes up a competitor, they take
- 22 sales away from you?
- 23 A A competitor would be someone who actually takes
- 24 manufactures different goods than what we have,
- 25 meaning that they use their own facility to

- 1 manufacture, that would be a competitor.
- 2 Q To manufacture the same goods that you are?
- 3 A Same goods and other ones.
- 4 Q What do you mean "other ones"?
- 5 A It could be, because some people might be
- 6 manufacturing items that we don't have in our book, in
- 7 our catalog.
- 8 Q But they still might be a competitor?
- 9 A Potentially, yes.
- 10 Q Is Home Depot a competitor?
- 11 A No.
- 12 Q Why not?
- 13 A Because they don't sell these products that we
- 14 have.
- 15 Q Don't they sell hand trucks and dollies?
- 16 A I'm sure they do.
- 17 Q But you don't consider them to be a competitor?
- 18 A They're not manufacturing it so that's one
- 19 aspect of it, manufacturing it.
- 20 Q So only the manufacturers of the products of the
- 21 type in your catalog are competitors?
- 22 A Not necessarily.
- 23 Q I don't understand. Could you explain that?
- 24 A Well, for example, in the case in why we're
- 25 here, they're using the same mark with the same goods

- 1 and forming the confusion in the same formation of our
- 2 trade. We go after the same customers, so that's a
- 3 competitor. Taking sales from us. That's the
- 4 confusion of it all. We have the same mark of
- 5 Grizzly, the wording. We have the same bear. It's
- 6 the same goods and distributed, I believe, through the
- 7 same means through which we distribute from.
- 8 Q And that answer is how you define what a
- 9 competitor is?
- 10 A No. That's one aspect of a competitor.
- 11 Q You said you send out about 15,000 catalogs a
- 12 year.
- 13 A Yes.
- 14 Q How many of those are to existing customers?
- 15 A Actually, most of those are just from people who
- 16 are based off the catalog request form.
- 17 Q Do you know what prompts companies to request a
- 18 catalog?
- 19 A Really the Internet has actually prompted a lot
- 20 of that. We get a lot of individuals requesting
- 21 catalogs because they see us on the web site and they
- 22 want to have something in their hands with the
- 23 catalog. So it's not necessarily companies that are
- 24 after the Grizzly Equipment of ours.
- 25 Q So if you one way of bringing in a new

- 1 customer would be that they go on your web site -
- 2 A Potentially.
- 9 Q and request a catalog and you send them the
- 4 catalog.
- 5 A Yes. That's one way.
- 6 Q And then do they call you to place an order? Do
- 7 they call Pucel?
- 8 A They can, yes.
- 9 Q And who do they talk to when they call Pucel to
- 10 place an order?
- 11 A They call the people in the office that are
- 12 working.
- 13 Q Is there someone in particular that takes in new
- 14 orders?
- 15 A Not necessarily, no. Any of the guys will take
- 16 the orders.
- 17 Q Would it be you, your father?
- 18 A Not necessarily.
- 19 Q Who are the guys that would take the orders,
- 20 what's their job?
- 21 A We have one guy who typically does much of the
- 22 customer service and he'll do the processing of the
- 23 orders and then we have another guy that will answer
- 24 questions on a more technical level, if they have
- 25 technical questions, so we have them on hand as well.

- 1 Q I think you had just under five million in sales
- 2 in 2001.
- 3 A Um-hmm.
- 4 Q About 4.8, I guess, in 2002. What percentage of
- 5 those sales are with existing customers?
- 6 A I don't know.
- 7 Q 90 percent?
- 8 A I'm not sure.
- 9 Q Do you have any idea how much new business you
- 10 pick up in terms of new customers every year?
- 11 A Hundreds.
- 12 Q Pucel picks up hundreds of new customers every
- 13 year?
- 14 A Yes.
- 15 Q And are these customers going directly to Pucel?
- 16 A Some are.
- 17 Q What percentage would go directly to Pucel?
- 18 A That I'm not sure.
- 19 Q Do most of the new customers come through your
- 20 distributors?
- 21 A Some of them.
- 22 Q Where would most of them come through?
- 23 A We have some of them that a majority of them
- 24 are the ones on the catalogs. We have people coming
- 25 on board as a specialized mail order and they have

1 |

- 1 thousands of actual people that are part of that
- 2 program that sign up on a regular basis. That's one
- 3 avenue. Another avenue are new customers, people on
- 4 the web site that are placing orders and it gets drop
- 5 shipped all over the country.
- 6 Q Do you take orders on the Pucel web site?
- 7 A There's an order online. RFQ section and an
- 8 order online on our web site.
- 9 Q Is that with Pucel or with Thomas Register?
- 10 A That's in connection. Our web site will link
- 11 into Thomas Register. They host our order online.
- 12 Q So you're not doing it yourself?
- 13 A Well, it is us, we do all the work with it in
- 14 designing it, but they're hosting it and our web site
- 15 links directly into it.
- 16 Q Who takes the orders, the Thomas Register
- 17 people?
- 18 A No. It comes right to us. We just access the
- 19 file and it comes, we download. They don't send it to
- 20 us or anything. We actually go into our site and
- 21 actually download the information if it's an RFQ or an
- 22 order online.
- 23 Q Do you know what percent of your business is
- 24 done that way now, on the on-line order?
- 25 A No, I don't. It's grown over the past few

- 1 years.
- 2 Q Would it be less than 10 percent?
- 3 A I'm not sure.
- 4 Q Would the bulk of Pucel's business come through
- 5 companies ordering from major distributors?
- 6 A I'd say a lot of it goes through distributors
- 7 who then go into the end users themselves because
- 8 they're the ones who are actually hitting the streets
- 9 and getting everybody they can within their region.
- 10 Q How many different companies distribute Pucel
- 11 products?
- 12 A Thousands.
- 13 Q You have thousands of distributors?
- 14 A Um-hmm.
- 15 Q Companies like Global Industrial and C&H?
- 16 A Well, we have other distributors that actually
- 17 distribute our product line. For example, one company
- 18 might have it has a few hundred partners within that
- 19 one company. So you're going to see one name as a
- 20 distributor, however, that's their corporate office,
- 21 but they have many partners who distribute the
- 22 product.
- 23 Q So how does Granger deal with Pucel when they
- 24 want to buy something?
- 25 A They just call us up and have a request for

- 1 quote.
- 2 Q They call you directly?
- 3 A Granger does, yes.
- 4 Q How many of your I assume they're one of
- 5 you're larger customers.
- 6 A They are one of our larger.
- 7 Q If you say in round numbers that your business
- 8 is about five million a year, are there ten or less
- 9 customers that make up about 90 percent of that?
- 10 A Are there could you re -
- 11 Q Ten or less customers that make up about 90
- 12 percent of that five million.
- 13 A No, not at all. No.
- 14 Q If you take five or ten of your largest
- 15 customers, what percentage of that would they make up?
- MR. MITCHELL: Do you want the
- answer for five or first for five and then
- 18 for ten or -
- 19 Q First for five.
- 20 A First for five. There would be probably 25, 30
- 21 percent, 25. Something like that.
- 22 Q And your ten largest customers would be what
- 23 percent -
- 24 A That I don't know.
- Q of the total?

- MR. MITCHELL: If you don't know -
- 2 A It's a small percentage.
- 3
 MR. MITCHELL: that's your
- 4 answer.
- 5 A Yeah. I don't know.
- 6 Q It's in excess of 25 percent?
- 7 A For -
- 8 Q Did you just say for five customers it was
- 9 roughly 25 percent?
- 10 A Well, it drops way off percentage wise. So it
- 11 might be one to two percent because there's so many of
- 12 them, it makes up one, two percent.
- 13 Q If you took your top ten customers, would gross
- 14 sales to those customers be in excess of a million
- 15 dollars?
- 16 A Yes.
- 17 Q Your ten largest customers?
- 18 A Yes.
- 19 Q Would it be in excess of two million?
- 20 A That I don't know.
- 21 Q Somewhere between one and two million?
- 22 A It's less than two million.
- Q Now, do you deal directly with those ten
- 24 customers?
- 25 A Do I personally?

- 1 Q No. Someone from Pucel. Do they go through
- 2 distributors or do they work directly with Pucel?
- 3 A They work directly through Pucel when they buy
- 4 Grizzly Equipment.
- 5 Q Now, how does Pucel typically employ your
- 6 customers?
- 7 A We typically will periodically send out
- 8 literature. We will do cold calls periodically trying
- 9 to gain customers.
- 10 Q Who do you send out literature to?
- 11 A It all depends. Like we've been trying to get
- 12 more customers in terms of like the shipping, in that
- 13 industry, to we'll move into different targeted areas
- 14 to try to get more business. We'll call on certain
- 15 people that are potential people that would buy the
- 16 equipment.
- 17 Q Do you sell exclusively to companies?
- 18 A I don't understand that question.
- 19 Q Does Pucel have any individuals that are
- 20 customers?
- 21 A Yes, we do.
- 22 Q And how many individuals?
- 23 A I don't know that.
- 24 Q What do you sell to individuals?
- 25 A We sell cabinets, workbenches, carts, platform

- 1 trucks, dollies. Anything that they would need.
- 2 Q What percent of the five million would you say
- 3 is purchased by individual customers?
- 4 A That I don't know. I don't have that
- 5 information.
- 6 Q Would you say less than five percent?
- 7 A I don't know.
- 8 Q Who would know?
- 9 A I'm not sure.
- 10 Q How do you target individuals in your
- 11 advertising?
- 12 A Basically through the Internet is the biggest
- 13 source to target individuals.
- 14 Q Other than the Internet, how do you target
- 15 individuals?
- 16 A We have what we call a scratch and dent through
- 17 some of our auctions on some of our returns and we get
- 18 a large number of people that come to that, so they're
- 19 continual customers after that. They might have a
- 20 small machine shop or they might use it for their own
- 21 personal use and they acquire it through that auction
- 22 and then they continue and they keep coming back. So
- 23 there's a number of customers that we've acquired over
- 24 the years that will just keep coming back for
- 25 equipment.

- 1 Q And is this like a garage sale?
- 2 A It's a way some things that are maybe
- 3 scratched, you know.
- 4 Q Where does this take place?
- 5 A At our facility.
- 6 Q So they come to Pucel?
- 7 A Um-hmm.
- 8 Q And there's an auction and they buy a scratched
- 9 desk or cabinet?
- 10 A Yes.
- 11 Q Could be a housewife as far as you know?
- 12 A It could be. Sure.
- 13 Q How do you know they're individuals versus
- 14 company representatives?
- 15 A Well, when you talk to them and mingle with
- 16 them, you know they're taking it home or they will
- 17 have to come back.
- 18 Q So you mingle with them during the auction?
- 19 A Periodically.
- 20 Q How often do you do that?
- 21 A Once a year, once every other year we try and do
- 22 that. Lately it's been a little bit we've had more
- 23 people coming in so we haven't had to have them. We
- 24 get rid of some of the stuff.
- 25 Q How does the Pucel web site target individuals?

- 1 A Anybody all over the country can actually go
- 2 online, as you know, and it could be when they type in
- 3 our equipment, ours comes up.
- 4 Q I understand that, but how do you on your web
- 5 site target individuals?
- 6 A By the products that we have.
- 7 Q Are they meant for individual use?
- 8 A Absolutely. Yes. We also have we have a
- 9 company that actually distributes directly to the
- 10 homes and they sell in children's bedrooms our
- 11 equipment, they go directly into people's garages some
- 12 of our equipment.
- 13 Q What company is that?
- MR. MITCHELL: Well, we'll object
- because identity of a customer.
- MR. SCHMIDT: Is the company part
- of Pucel or is it a customer?
- MR. MITCHELL: It's a customer of
- 19 Pucel.
- 20 A That sells directly into the homes.
- MR. MITCHELL: And they resell to
- individuals in homes for use in the home.
- 23 - - -
- 24 (Exhibit Mlakar R-16 was
- 25 marked for identification.)

1 2 (Recess had.) Here's your original for safekeeping as 3 4 promised. 5 Goes in my special file. 6 R-16 is a 1967 catalog that doesn't have any 7 Bates numbers because we just got that today. there's no numbers, which is fine with me right now, 8 so this is a 1967. That should be enough for all of 9 10 us. 11 Α That's fine. 12 MR. SCHMIDT: I guess we're going 13 to have all these with no numbers. 14 MR. MITCHELL: Right. You do have 15 the numbered pages that correspond to the 16 tabbed sections, but I don't know what 17 number they are without looking it up. If you look at the back page - actually, a 18 couple - let's start with this. Looking at the back 19 page of Exhibit R-16, is this something you put on 20 21 when you mail it on who to route to? 22 Pardon me? 23 When this catalog was mailed, there's a number of different types of areas listed on the back that 24 the catalog may go to. Are you on the last page? 25

- 1 A Yes, I am.
- 2 Q Do you see where it says "Please route to" under
- 3 Pucel?
- 4 A Yes.
- 5 Q Are these the type of companies or buyers that
- 6 you would traditionally route your catalogs to?
- 7 General foreman, is that someone that you would send
- 8 them to?
- 9 A We could, but not solely to these people.
- 10 Q But would these be the main people who Pucel
- 11 would sell to?
- 12 A Not necessarily. This was done in '67 which was
- 13 a little bit before my time with the company, so what
- 14 the intent is, it was limited to those people, but
- 15 even in -
- 16 Q Is it important for you today to send catalogs
- 17 to general foremen of companies?
- 18 A I prefer not to.
- 19 Q How about metal and material handling engineers?
- 20 A No, I wouldn't.
- 21 Q Maintenance department?
- 22 A Not necessarily.
- 23 Q Production?
- 24 A No.
- 25 Q Product design?

- 1 A No.
- 2 Q Equipment buyers?
- 3 A Not necessarily.
- 4 Q What's your focus today with the catalog?
- 5 A I like actual names. I prefer that method. I
- 6 don't like this method. So I -
- 7 Q I'm not asking about the method on identifying a
- 8 general foreman, but the names, what type of positions
- 9 do the people hold that you're focusing sending the
- 10 catalogs to? I'm asking are they equipment buyers of
- 11 companies?
- 12 A They could be. This is a little bit limiting.
- 13 Q Can you list who you like to send catalogs to?
- 14 A You might have people, but I prefer names in
- 15 themselves.
- 16 Q I understand the names. These people hold jobs.
- 17 A Right.
- 18 Q What jobs do they hold?
- 19 A I don't necessarily know what jobs they have
- 20 specifically. Might be an engineer, it could be a
- 21 foreman. It could be -I mean, it could be those
- 22 items, but not necessarily. This sort of puts people
- 23 into just a general category, into a box, whereas I
- 24 think today it's more open ended than something like
- 25 this.

- 1 Q Who typically places orders from your larger
- 2 customers?
- 3 A It varies. We have a broad range of customers
- 4 anywhere from customers that have things in their home
- 5 to people who have a smaller shop that just need a
- 6 cart or a workbench in their facility. Although some
- 7 of these might work, because even in a small place,
- 8 many times they if you notice on any type of
- 9 literature that's sent out or advertising, in order to
- 10 get a book, you have to say what you are. Well, you
- 11 could be anything you want. You could have a
- 12 three-person shop and you're the manager, you're the
- 13 product manager. You could have you know what I'm
- 14 saying? It doesn't matter. These catalogs would be
- 15 distributed to anyone.
- 16 Q But they're typically plants in industrial
- 17 settings?
- 18 A Back then possibly.
- 19 Q Today for the most part isn't that the bulk of
- 20 your sales are to companies?
- 21 A We sell to the company and the company has their
- 22 end user. Their end user could be anyone in their
- 23 area. It could be someone off the street. It could
- 24 be I mean, they're going to sell to whoever they
- 25 want because some of the actual distributors have

- 1 retail stores where they have hand trucks of ours,
- 2 carts. I mean they actually show them in their
- 3 showroom so it could be anybody.
- 4 Q So your products are shown in retail showrooms?
- 5 A Some of them are, yes.
- 6 Q Which showrooms?
- 7 A I don't know all of them.
- 8 Q Do you know any of them?
- 9 A Yes.
- 10 Q Can you name some?
- 11 A Yes. Right down the street from us there's a
- 12 person who sells material handling and casters. They
- 13 have ours in the front of their office, their showroom
- 14 and part of that is our equipment.
- 15 Q Any place outside of Cleveland?
- 16 A Yes. On the West Coast there's a company that
- 17 actually has our equipment in their window as well and
- 18 sells it on a regular basis.
- 19 Q And what type of is this a retail
- 20 establishment -
- 21 A Yes.
- 22 0 or warehouse?
- What is the one in California?
- 24 A What is it called?
- 25 Q Yeah. I mean, you talk about a showroom or a

- 1 store.
- 2 A It's just their company is called Black, Inc.
- 3 I don't think it makes -
- 4 MR. MITCHELL: That's fine.
- 5 A It's called Black, Inc. and they have a store
- 6 and actually is expanding into another retail store
- 7 where he has our stuff viewed in the storeroom so
- 8 those are people off the street.
- 9 Q And he sells material handling equipment?
- 10 A Not necessarily. He does and he doesn't. He
- 11 sells our industrial equipment, but he's using it for
- 12 a different function. That's what I was saying that
- 13 we have a broad range of customers. They're actually
- 14 putting our units and using them on some of his
- 15 customers put their televisions on them because they
- 16 want that industrial look.
- 17 Those other two companies I was referring to
- 18 that are selling to the public, that's just a big
- 19 thing in New York now. In fact, a lot of our
- 20 equipment is even in showrooms in New York City. Very
- 21 popular.
- 22 Q When you say "showrooms," are these street level
- 23 stores?
- 24 A Yes.
- 25 Q And how are your products getting into those

- 1 stores?
- 2 A The Internet more and more. We have it seems
- 3 like in the last few years there's been a great desire
- 4 for the industrial equipment look so we've been
- 5 getting just that's where a lot of people are coming
- 6 on to the web site.
- 7 Q How do you get into these stores? Is that
- 8 through efforts of your distributors or people at
- 9 Pucel?
- 10 A Actually, people both I would say. Some of
- 11 them see us on the web site and they say I'm
- 12 interested in this and others might be a distributor,
- 13 could be.
- 14 Q Now, for New York stores that show your product,
- 15 or California stores, do you ship to them, Pucel, or
- 16 does a distributor ship to them?
- 17 A We ship directly to them.
- 18 Q And do you ship multiple units or just one of
- 19 each that they want and then when someone wants it,
- 20 they call you for an order?
- 21 A No. There's actually been a demand so they
- 22 order multiple units.
- 23 Q So somebody might have ten cabinets in stock at
- 24 a retail location?
- 25 A Potentially, yeah.

```
1
                      MR. MITCHELL:
                                         Same thing is true
 2
                with some of your distributors as well,
 3
                right?
 4
                  We have some stocking distributors as
     well that carry the goods and then send - as they sell
 5
     them, then they just release them and then they order
 6
 7
     more.
 8
                      MR. MITCHELL:
                                         And they display as
 9
                well, right?
10
                      THE WITNESS:
                                        Yes.
11
           Do they have retail showrooms?
     Q
12
           I believe, yes.
     Α
           Who is an example of a distributor?
13
14
           We have one distributor in particular that has
    warehouses in - I believe they have their showrooms,
15
    one's here in Ohio, New Jersey, Chicago, California.
16
    There's five and they just opened up a sixth one.
17
18
    Georgia is the fifth one.
19
                      MR. SCHMIDT:
                                        I think it's part
20
               of the production and interrogatories, but
21
               I don't remember any of this being in
22
               there.
23
                     MR. MITCHELL:
                                        Any of what?
24
                     MR. SCHMIDT:
                                       This type of
25
               information being sold at retail. For
```

| 1 | example, in New York, none of that was |
|----|---|
| 2 | responded to. So I think you guys have to |
| 3 | look at that, bring that up to date a |
| 4 | little bit if you have information on all |
| 5 | of these other uses because, I mean, all we |
| 6 | have in front of us is what you've given |
| 7 | me. |
| 8 | MR. MITCHELL: I would agree with |
| 9 | that. I think that some of this is new |
| 10 | information. |
| 11 | MR. SCHMIDT: I mean, I've read |
| 12 | everything in here this weekend and this is |
| 13 | new and it doesn't sound like it just |
| 14 | happened yesterday. |
| 15 | Q Right? It's been going on a couple of years? |
| 16 | A Yes. But it — what happens is — that's why we |
| 17 | kept saying how broad everything is, that it just |
| 18 | keeps expanding into more and more areas. |
| 19 | MR. MITCHELL: It's a very |
| 20 | expansive distribution and sales. |
| 21 | MR. SCHMIDT: Well, I would say |
| 22 | that you're really extremely short then on |
| 23 | your discovery because there is a whole |
| 24 | other area that I never heard about and I'm |
| 25 | sitting here and deposing him and I don't |

| 1 | have any of that information in front of |
|------|--|
| 2 | me. It hasn't been answered, no documents |
| 3 | have been produced. There's been no |
| 4 | indication that any of your products are |
| 5 | displayed or shown at retail to my |
| 6 | knowledge of what's in the discovery to |
| 7 | date. So you need to bring me up to date |
| 8 | on that. |
| 9 | MR. MITCHELL: Yeah. We'll take a |
| 10 | look back at that and see if there are any |
| 11 | documents, but I think that one of the |
| 12 | interrogatories alluded to the breadth of |
| 13 | the distribution and sales through, among |
| 14 | other things, the Internet and through the |
| 15 | distributors' links to the Pucel site on |
| 16 | the Internet. |
| 17 | Do you want to stop for lunch now? |
| 18 | MR. SCHMIDT: Yeah, before it gets |
| 19 | too late. |
| 20 | Will you stipulate that anything that |
| . 21 | you've produced I can use rather than |
| 22 | having me mark it from here and your |
| 23 | production documents that you won't object |
| 24 | to it? |
| 25 | MR. MITCHELL: You mean because |

| 1 | they aren't marked, because they don't have |
|----|---|
| 2 | a Bates stamp number on it, is that what |
| 3 | you mean? |
| 4 | MR. SCHMIDT: No. Because they |
| 5 | aren't identified in a deposition. |
| 6 | MR. MITCHELL: I don't understand. |
| 7 | What do you mean they're not identified? |
| 8 | MR. SCHMIDT: I don't want to sit |
| 9 | - I mean, sometimes people typically go |
| 10 | through and mark every document so that |
| 11 | they can use it later on in a brief and |
| 12 | argument or whatever. |
| 13 | MR. MITCHELL: Sure. |
| 14 | MR. SCHMIDT: Would you stipulate |
| 15 | that anything that you've produced you |
| 16 | won't object to? |
| 17 | MR. MITCHELL: As far as? |
| 18 | MR. SCHMIDT: My use of. |
| 19 | MR. MITCHELL: But you don't |
| 20 | intend to mark it, is that what you're |
| 21 | saying? |
| 22 | MR. SCHMIDT: Right. |
| 23 | MR. MITCHELL: Let me think about |
| 24 | that because it might be awfully confusing |
| 25 | later. |

| 1 | MR. SCHMIDT: Because otherwise |
|----|---|
| 2 | I'm going to go through all these things |
| 3 | and get it marked. |
| 4 | MR. MITCHELL: Let me think about |
| 5 | it. I'm inclined not to so stipulate |
| 6 | because I won't be able to make any sense |
| 7 | out of it later. That's my only concern. |
| 8 | MR. SCHMIDT: That's all right. |
| 9 | |
| 10 | (Lunch recess had at 12:45 p.m.) |
| 11 | - |
| 12 | |
| 13 | |
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| 25 | |

1 Tuesday, March 18, 2003 2 2:10 p.m. 3 4 (Anthony Mlakar present.) 5 CONTINUED EXAMINATION OF ROBERT MLAKAR 6 7 BY MR. SCHMIDT: So, Mr. Mlakar, I think you said that you're 8 somewhat involved in advertising and marketing, but 9 that your father is principally responsible for the 10 11 advertising. 12 Yes. He signs the contracts. 13 Is there anyone at the company other than you 14 two that determine the type of advertising and the 15 goals of your advertising other than you two? 16 The two of us. No. 17 Do you work with an advertising agency? Could you define that what an advertising agency 18 19 What do you is? 20 An agency that places advertisements. 21 No, not necessarily. 22 Do you develop your own advertisements? 23 Yes. But we have other people do the - you 24 know, where they give the ideas. That's what I was 25 asking.

- 1 Q Do you contract with somebody outside to help
- 2 prepare your ads after you give them ideas?
- 3 A No.
- 4 Q You work that all out in-house?
- 5 A In-house, yes.
- 6 Q And then you go directly to the media that
- 7 you're using, for example, you'll contact Thomas
- 8 Register directly?
- 9 A I have people doing the computer work, the
- 10 layout. I work with a couple people, you know. The
- 11 fliers I was telling you about.
- 12 Q In-house?
- 13 A I do them in-house and then we have the other -
- 14 someone else to do the computer work. That's correct.
- 15 Q Outside?
- 16 A Yes.
- 17 Q You go to an outside -
- 18 A Yes.
- 19 Q graphics design firm?
- 20 A Yes.
- 21 Q Now, you don't do any TV or radio advertising,
- 22 correct?
- 23 A Not ourselves directly, no.
- Q When you say not yourself, are you referring to
- 25 someone like Global Industrial or C&H may run a

- 1 television or radio ad?
- 2 A We don't have ads, but our stuff has been on
- 3 television.
- 4 Q How so?
- 5 A We have one of our customers who puts them on
- 6 their show, some of our pieces.
- 7 Q Can you explain that? It's been on TV, it can't
- 8 be too much of a secret.
- 9 A Yeah. She incorporates our product line into
- 10 hers that she sells so she'll do a feature television
- 11 show on what she's doing and she'll have our products
- 12 in front of her and on television she'll talk about
- 13 them.
- 14 O What TV show?
- 15 A Martha Stewart.
- 16 Q What products of yours will she show on the
- 17 show?
- 18 A She'll do the desk, the stands.
- 19 Q Anything else?
- 20 A I'm not sure if she put on her show directly, it
- 21 was a drawer unit workbench.
- 22 Q And what's the frequency that your products have
- 23 been on the Martha Stewart show?
- 24 A Directly talking about ours, I would say three
- 25 to four times.

- 1 Q And when did this occur?
- 2 A In the last few years.
- 3 Q In 2003?
- 4 A I'd say it started in '99, 2000.
- 5 Q Did it go into 2001?
- 6 A Yes.
- 7 Q Do you have videotape of the show?
- 8 A Yes.
- 9 MR. SCHMIDT: Can you produce that
- as the usage of the name on TV media?
- MR. MITCHELL: I don't see why
- 12 not.
- 13 Q Do you have a problem making me a copy of that
- 14 and sending it out?
- 15 A No.
- 16 Q I'd like to show that to the client. Is the
- 17 name Pucel mentioned by Martha Stewart?
- 18 A Now that you mention it, I was trying to figure
- 19 that out.
- 20 Q You can't remember?
- 21 A That I can't remember.
- 22 Q What do you remember that was said about your
- 23 products in terms of who the manufacturer is, the name
- 24 of the product? Do you remember anything?
- 25 A Yeah. She talks sometimes she talks about

- 1 that she found this great company, she was looking for
- 2 years, that can produce this and it's a family-owned
- 3 business and she kind of gives information like that
- 4 with regard to it.
- 5 Q Did you get any calls off of that show, any of
- 6 those shows? There was a number of times they were on
- 7 so did you receive any calls as a result of being on
- 8 the TV?
- 9 A I really don't know that.
- 10 Q Tony might?
- 11 A Pardon me?
- 12 Q Tony might know? Your father might know?
- 13 A Not necessarily.
- 14 Q Is Pucel attending any trade shows in 2003?
- 15 A I'm not sure yet.
- 16 Q Do you know if Pucel will be shown at trade
- 17 shows or part of someone else's booth at trade shows
- 18 in 2003?
- 19 A I imagine we will be, yes.
- 20 Q What shows are you looking at for 2003?
- 21 A That one industrial, the one in St. Louis
- 22 typically will probably have our products in there.
- 23 It's based on requests as the year evolves. If we're
- 24 willing to ship the products out there, have them man
- 25 the booth.

- 1 MR. MLAKAR: And Cleveland.
- 2 A We had that one in November. That would be -
- 3 the next one would be in November.
- 4 Q There's a Cleveland show you'll probably attend
- 5 in 2003?
- 6 A That Great Lakes Industrial Show.
- 7 Q That's annual?
- 8 A Yes.
- 9 Q Who attends that show? Do you know the class of
- 10 customers?
- 11 A Just by me being there and going through it,
- 12 it's all different people. It's pretty popular in
- 13 Cleveland. A lot of people go from businesses for
- 14 their own use. They're not necessarily connected with
- 15 a company, but they will go for their own self. Some
- 16 are going are sent from their company.
- 17 Q I asked you earlier and I thought you said that
- 18 you didn't have any idea what percentage to the total
- 19 your sales are to individuals. Is that right, you
- 20 didn't know?
- 21 A That's correct.
- 22 Q Does the company keep such records?
- 23 A No, we don't.
- 24 Q Individuals aren't the focus of your business
- 25 though, are they?

- 1 A It's a part of our business.
- 2 Q A small part, right?
- 3 A I can't say that because you have to remember
- 4 the distributors sell to the individual people as
- 5 well.
- 6 Q Customers like Granger that are the heart of
- 7 your business in terms of generating sales -
- 8 A They're a larger one, but it's the extra 2,
- 9 3,000 that are the smaller percentage that actually
- 10 makes the bulk of it so you have -
- 11 Q Are those individuals or smaller companies?
- 12 A Not necessarily smaller companies. It's just
- 13 they comprise the bulk of the business.
- MR. MITCHELL: You might want to
- explain that better to him.
- 16 A Well, you have that 25 percent I was talking to
- 17 you about of being 25 percent of the volume, but then
- 18 you have many people that are only one through three
- 19 percent of the total whole of the amount so it doesn't
- 20 really mean that they're small or large on that
- 21 percentage.
- 22 Q Do you ship to all 50 states?
- 23 A Yes, we do.
- 24 Q Is there a greater concentration of shipments to
- 25 customers in any part of the country than any other?

- 1 A I'm not sure.
- 2 Q Now, the Thomas Register takes up two-thirds to
- 3 three-quarters of your advertising budget. What's the
- 4 purpose of using the Thomas Register?
- 5 A Thomas Register handles all the different
- 6 mediums for us to advertise in, which is appealing.
- 7 It advertises in book form. It advertises in CD form.
- 8 It advertises in web form. So it handles all the
- 9 different mediums in which we would like to advertise
- 10 in and they handle that.
- 11 Q Who uses the Thomas Register?
- 12 A Well, actually, anybody can use the Thomas
- 13 Register.
- 14 Q I'm sure of that, but there's probably a
- 15 customer base that they're geared toward.
- 16 A They're geared toward it's hard to say because
- 17 right now what they do is they have they use Google
- 18 and some of the other search engines that are actually
- 19 plugging right into their site so the amount of hits
- 20 into our catalog is pretty phenomenal. So it could be
- 21 anybody who types in some of the keywords of
- 22 workbenches. They're targeting a more broader range
- 23 of people, all people. It could be business, it could
- 24 be the private person.
- 25 Q Isn't Thomas Register an industrial guide of

- 1 suppliers?
- 2 A Many of them are the ones who handle their
- 3 books, industrial supplies, people who will be using
- 4 industrial equipment order the Thomas Register books,
- 5 but they handle all different services. They're not
- 6 limited to one particular area.
- 7 Q How long have you been using, you being Pucel,
- 8 been using the Thomas Register?
- 9 A As advertising?
- 10 O Yes.
- 11 A I think -
- MR. MLAKAR: I'd be better able to
- answer that.
- 14 A Yeah. As long as I've known, at least over 25
- 15 years for sure.
- 16 Q You've used it to advertise in?
- 17 A Yes.
- 18 Q And does Pucel also use the Thomas Register as a
- 19 purchasing guide?
- 20 A Occasionally.
- 21 Q Pucel has a web site that's Pucel-Grizzly.com.
- 22 A That's correct.
- 23 Q And was there a different domain name prior to
- 24 Pucel-Grizzly.com?
- 25 A No. We have Grizzly/Pucel.com as well. Those

- 1 are the two we have.
- 2 Q Did you ever have just Pucel.com?
- 3 A No, we did not.
- 4 Q So your first and only domain names were
- 5 Pucel-Grizzly and Grizzly/Pucel?
- 6 A That's correct.
- 7 Q Now, does your web site stand on its own or is
- 8 it only tied in with the Thomas Register?
- 9 A I have it linked right into Thomas Register
- 10 because of the e-commerce and everything on that web
- 11 site is everything in our catalog.
- 12 Q Everything on what web site?
- 13 A Everything in our web site.
- 14 Q On the Pucel web site?
- 15 A Yes.
- 16 Q Is in your catalog?
- 17 A That's correct.
- 18 Q Everything in the catalog is on the web site?
- 19 A That's correct.
- 20 Q And the 65,000 that you spend in advertising
- 21 with the Thomas Register, does that relate to the web
- 22 site link?
- 23 A Yes.
- 24 Q It's a fee they charge for Pucel to be listed in
- 25 the Thomas Register?

. 1

- 1 A They do. They charge. Yes.
- 2 MR. MLAKAR: It's not just the web
- 3 site.
- 4 A Yeah. It's the whole e-commerce package.
- 5 Q You mentioned there's CDs and so forth. To sign
- 6 up for the Thomas Register it's roughly 65,000 a
- 7 year for Pucel to sign up with the Thomas Register.
- 8 A In the different mediums.
- 9 O In the different media?
- 10 A Um-hmm. And that varies. It doesn't have to be
- 11 that number, just doesn't have to be that number now.
- 12 Q You mentioned that you have a lot of different
- 13 customers, but who are Pucel's primary customers?
- MR. MITCHELL: We don't really
- 15 want our customers disclosed.
- 16 Q Without the names, just tell me the type of
- 17 businesses that they're involved in.
- 18 MR. MITCHELL: Okay. That's fair.
- 19 A We have people that, as I mentioned before,
- 20 plastic working could be, electronic working, could be
- 21 woodworking, metal working.
- 22 Q It could be, but do you have a large woodworking
- 23 client?
- 24 A We don't specifically see sometimes all of the
- 25 end users who would be using it, but we know we have

- 1 clients that actually have shops and metal working,
- 2 woodworking that actually use that equipment.
- MR. SCHMIDT: I think it would be
- 4 relevant to disclose those if there are any
- 5 in business.
- 6 MR. MITCHELL: You got a
- 7 woodworker right next door, right?
- 8 THE WITNESS: Yeah. Right next
- 9 door to me, same thing.
- 10 $\,$ Q $\,$ Is that a and I tried to limit this first by
- 11 saying who are your primary customers, not just that
- 12 there happens to be a woodworker next door. If your
- 13 business is going to make it or break it, what are the
- 14 types of customers that are going to keep you going -
- 15 A All of those.
- 16 Q without naming the names?
- 17 A Without the names of the companies?
- 18 Q Without naming specific customer names. I
- 19 assume you have some key accounts. I'm trying to get
- 20 at the type of business that your key accounts are
- 21 engaged in, not that they could be this or could be
- 22 that. But in reality you have, I assume, key
- 23 accounts; is that right?
- MR. MITCHELL: Could I interject
- 25 something?

- 1 What I think he's asking is that you
- 2 sell to in many different ways, but you
- 3 sell to distributors, you sell to
- 4 individuals on the Internet and I think
- 5 what his question is what are the business
- of those distributors, who do they in turn
- 7 supply the equipment to. I think that's
- 8 what your I think that's your question.
- 9 MR. SCHMIDT: That's part of it.
- MR. MITCHELL: As far as classes
- of customers.
- MR. SCHMIDT: That's part of it.
- 13 Q I think you have probably a number of accounts
- 14 that you deal directly with, long-term customers.
- 15 Would that be right?
- 16 A Yes.
- 17 Q Somebody like Granger, that's one name we've
- 18 mentioned. Granger uses your products in what type of
- 19 businesses, what business are they in?
- 20 A They sell industrial equipment and they're not -
- 21 they sell to metal working.
- 22 Q Does Granger use your equipment or does Granger
- 23 resell it?
- 24 A They resell it.
- 25 Q They're an equipment supplier?

- 1 A Material handling, industrial equipment,
- 2 motors. All sorts of areas.
- 3 Q Do most of the people that you sell to end up
- 4 reselling your product?
- 5 A Not necessarily.
- 6 Q So it's a mix, some use it and some resell it?
- 7 A That's correct.
- 8 Q Of course, everything like C&H and Global
- 9 Industrial, that's all reselling?
- 10 A That's correct.
- 11 Q Because they don't use it, they're regular
- 12 distributors?
- 13 A That's correct.
- 14 Q Are your biggest accounts in terms of volume and
- 15 gross dollar sales companies that resell?
- 16 A Yes.
- 17 Q How involved is Pucel in soliciting customers
- 18 directly?
- 19 A How do we do that?
- 20 Q Do you do that?
- 21 A We do that through the Internet.
- 22 Q Other than the Internet?
- 23 A Just calls.
- 24 Q Is there a pattern set up for making such calls?
- 25 I think you mentioned you don't have any in-house

- 1 salesmen.
- 2 A That's correct.
- 3 Q So how does Pucel go about when they're not
- 4 using distributors, how do they go about directly
- 5 marketing products?
- 6 A Individuals?
- 7 Q No. How does Pucel go out to anybody? Do you
- 8 make sales calls? Do you or your father make sales
- 9 calls?
- 10 A Occasionally we do.
- 11 Q What's occasionally?
- 12 A I'll go and customers some of our customers
- 13 request me to go into some of the places either for a
- 14 presentation or for a specific project.
- 15 Q That's an existing customer?
- 16 A Yeah. We've also done things with sales leads.
- 17 We've had you can subscribe to it where you have
- 18 sales leads where you get an actual contact name.
- 19 Q Do you make cold calls?
- 20 A Off of those sales leads, if we feel it would be
- 21 a good enough lead, we would follow up with a call.
- 22 Q Is there an average size of order that you're
- 23 aware of for Pucel's products in terms of hundreds of
- 24 thousands of dollars?
- 25 A I'd probably say about 150, 160.

- 1 Q And what would some of the larger orders be -
- 2 A We have -
- 3 Q on an annual basis, say?
- 4 A Of what one individual order would be, large?
- 5 O Yeah.
- 6 A Like 3,000.
- 7 Q Are most of Pucel's customers fairly
- 8 sophisticated as to what type of product they're
- 9 looking for and its purposes.
- 10 A I think it all depends on the company as to who
- 11 they have. I'm not sure.
- 12 Q Well, most of them, if not all of them, have
- 13 some level of experience in purchasing products of
- 14 this type, correct?
- 15 A I would imagine so, yes.
- 16 Q Don't you talk to them occasionally?
- 17 A Yes, I do.
- 18 Q And they know you?
- 19 A Maybe not me specifically.
- 20 Q They know Pucel?
- 21 A Yes.
- 22 Q They know your father possibly?
- 23 A Yes.
- 24 Q So they know who they're dealing with when
- 25 they're talking to you?

- 1 A Some do.
- 2 Q Now, the Pucel 1967 catalog, which is our R-16
- 3 and R-4, which is the current catalog, for the most
- 4 part the product line hasn't changed; is that correct?
- 5 A It's been upgraded.
- 6 Q But basically what you were selling in 1967 is
- 7 what Pucel is selling today?
- 8 A Yeah. The elements in '67 are in the '99
- 9 catalog today, most of them.
- 10 Q Most of them. And when you say they have -
- 11 well, they're in the you're in the same categories
- 12 in terms of in '67 there were workbenches, cabinets,
- 13 desks, carts, drum equipment, racks, stands, tables,
- 14 trucks.
- 15 A That's correct.
- 16 Q And I would imagine that that fairly well
- 17 matches today's index of products.
- 18 A We just added certain areas, like updated like
- 19 computer cabinets that we didn't have back then.
- 20 We've updated into more work station applications that
- 21 weren't necessarily there. So we've brought it to a
- 22 different level from then.
- 23 Q But they're still workstations or workbenches
- 24 that you -
- 25 A That's correct.

- 1 Q designed to fit modern technology?
- 2 A Yes.
- 3 Q There's no present plans to expand the product
- 4 line outside of your core line, is there?
- 5 A No, not at this point. We do have other items
- 6 we're preparing right now to add into the catalog.
- 7 Q You don't plan on selling drill presses next
- 8 year, do you?
- 9 A No.
- 10 Q Or power tools?
- 11 A No.
- 12 Q Now, has Pucel licensed anyone to use the
- 13 trademark Grizzly?
- 14 A No, we haven't.
- 15 Q Have you authorized anyone to use the trademark
- 16 Grizzly?
- 17 A People use it in their publications that you see
- 18 within the people sending out their catalogs.
- 19 Q Your distributors?
- 20 A That's correct.
- 21 Q You jointly prepare ads with them or authorize
- 22 them to prepare ads using your name?
- 23 A We authorize them and then we approve those, the
- 24 construction of them, make sure the wording is
- 25 correct.

- 1 Q But what they're selling are Pucel products with
- 2 the Grizzly name on it?
- 3 A That's correct.
- 4 Q They're not using the Grizzly name to sell
- 5 products other than those products manufactured by
- 6 Pucel, are they?
- 7 A That's correct.
- 8 Q Now, Pucel doesn't have any retail services.
- 9 A Only through the Internet.
- 10 Q If that's to be considered a retail store, then
- 11 it's your retail. You have no physical location?
- 12 A No, we don't.
- 13 Q Are you aware of any instance where Pucel ever
- 14 lost a sale to Grizzly Industrial?
- 15 A I'm not aware of it. The only thing would be
- 16 that one letter where that person faxed it over and
- 17 was asking for a quote.
- 18 Q That person was wanting to purchase from Pucel,
- 19 weren't they?
- 20 A Well, they called up wanting it and then found
- 21 out that it wasn't us after we faxed it and then they
- 22 said, "Well, why don't you quote it." So it was a
- 23 situation like that.
- 24 Q Where they could have been showing you
- 25 something, can you give me something like that?

- 1 A Could have been.
- 2 Q You're not exactly sure what their motive was?
- 3 A That's correct.
- 4 Q And you didn't handle that order, if there was
- 5 one, right?
- 6 A No.
- 7 Q There's been a number of instances, maybe five
- 8 to ten instances, over the past few years where
- 9 someone called Pucel or sent a fax to Pucel and
- 10 mentioned either the name Grizzly Industrial or
- 11 mentioned products that Pucel doesn't sell, correct?
- 12 A Could you repeat that?
- 13 Q There are approximately five to ten instances
- 14 that you're aware of where people have written to
- 15 Pucel or called Pucel mentioning Grizzly Industrial or
- 16 a product of Grizzly Industrial that you don't sell,
- 17 is that your understanding?
- 18 A There's a lot more than just a few over the past
- 19 few years.
- 20 Q I said five to ten.
- 21 A Yeah. There's a lot more than that.
- 22 Q How many?
- 23 A I'm not sure exactly.
- 24 Q Do you keep records of that?
- 25 A No, not specifically. Not every case.

- 1 Q Then you don't know how many?
- 2 A No, but I know that it's more than five to ten
- 3 for a fact.
- 4 Q What more can you tell me about that?
- 5 A Well, for example, just last Thursday or Friday
- 6 we had a call come in and it was just mentioned to me.
- 7 It wasn't documented or written down.
- 8 Q What was mentioned to you?
- 9 A Someone called, it was probably 7:30 a.m.,
- 10 called from Home Depot and wanted a Grizzly product so
- 11 they called us. He looked it up and called our number
- 12 and that's the extent that I know of it. But it would
- 13 be like that, instances like that that were occurring
- 14 all the time.
- 15 Q You sell Grizzly products.
- 16 A What's that?
- 17 Q You said someone called you referring to Grizzly
- 18 products and you sell Grizzly products.
- 19 A That's correct. They called. But it was some
- 20 item that was not ours. That's a confusion.
- 21 Q Do you know what the item was?
- 22 A No, I don't. Tony might know, but I'm just made
- 23 aware of it, just that it's happening and occurring.
- 24 That's the extent that I have of it.
- 25 Q Do you know if it was a Grizzly Industrial

- 1 product?
- 2 A Occasionally that's what it is they're looking
- 3 for. They say they want a Grizzly product, they start
- 4 giving a part number, we say we don't have that part
- 5 number and then it starts evolving because we go under
- 6 the assumption that we're Grizzly. It's Grizzly
- 7 products. So that's not unusual. So if someone says
- 8 I want a Grizzly product, that's not an unusual
- 9 request. And then they say I want model number
- 10 JN50212, and they're saying like, well, okay, then it
- 11 starts going deeper, what is it, and then we start
- 12 finding out that it's not our product directly.
- 13 Q Do you have firsthand knowledge of any of these
- 14 instances that you're talking about?
- 15 A Yes.
- 16 Q And what's the extent of your firsthand
- 17 knowledge?
- 18 A It would be some of the documented issues that
- 19 came up here.
- 20 $\,$ Q $\,$ Did you talk to any of the people that sent the
- 21 documents?
- 22 A No, I haven't.
- 23 Q So the only knowledge you have is secondhand
- 24 then?
- 25 A Directly I know that I've had at least one or

- 1 two of them myself. I don't have an opportunity to
- 2 the phone as I would like.
- 3 Q Do you remember the one or two that you may have
- 4 taken directly?
- 5 A Just the confusion. I can't specifically.
- 6 Q I don't know what you mean when you say "just
- 7 the confusion."
- 8 A Well, what I'm saying is they were asking for a
- 9 product and I'll say, yes, this is Grizzly, but it's
- 10 not the product that you're asking for. And they go,
- 11 "Well, can you direct me to the product the dust
- 12 collector?" And then I always left it at that and
- 13 said "No," but I never pursued it or went any further.
- 14 Q What are Sianor products?
- 15 A They're light switch plates.
- 17 A Yes.
- 18 Q Is that a separate business of Pucel from
- 19 material handling?
- 20 A No. It's all part of it, part of the company.
- 21 Q Are Sianor products in the Pucel catalog?
- 22 A No. We have a separate catalog that we send for
- 23 that.
- 24 Q And those are light switch plates?
- 25 A Um-hmm.

- 1 Q And you sell those under the Sianor trademark?
- 2 Am I saying it right, Sianor?
- 3 A Yeah. You're right. Sianor.
- 4 Q Now, prior to the Internet the past few years,
- 5 the focus of Pucel was on industrial users, correct?
- 6 A In years past.
- 7 Q In years prior to the time that you went on
- 8 the Internet.
- 9 A That's hard to say because we didn't see all the
- 10 end users to that product.
- 11 Q Well, your target audience was certainly
- 12 industrial users, wasn't it, prior to the Internet?
- 13 A Industrial distributors we focused on, but like
- 14 I said, a distributor could sell to anybody they want
- 15 within their region or their district in which they're
- 16 selling.
- 17 Q Isn't it your understanding though that they
- 18 typically sell to industrial users?
- 19 A I don't have control over that. That's not a
- 20 concern of mine.
- 21 _ _ _ _
- 22 (Exhibit Mlakar R-17 was
- 23 marked for identification.)
- 24
- 25 Q 17 does not have a document number because Mr.

- 1 Mitchell produced that today. Mr. Mlakar, I have put
- 2 in front of you Exhibit R-17.
- 3 A Yes.
- 4 Q And that is the front cover of Metal Working
- 5 Digest.
- 6 A Um-hmm.
- 7 Q Pucel does not advertise in Metal Working
- 8 Digest, does it?
- 9 A At this point we do not have any ad in it.
- 10 Q Has Pucel ever run an ad in Metal Working
- 11 Digest?
- 12 A Tony would have a better idea of that.
- 13 Q Not to your knowledge?
- 14 A We have publications we've been in similar to
- 15 this and I'm not sure specifically it's Metal Working
- 16 Digest. I can't answer yes on that.
- 17 Q Looking at Exhibit R-1, remember that list of -
- 18 A Yes.
- 19 Q Looking at that list, can you think of any
- 20 printed publication that Pucel has advertised in other
- 21 than what's listed here?
- 22 A I don't specifically sign the contracts so I
- 23 don't know all of them. If they are not here, I would
- 24 not be aware of it.
- 25 Q Okay. I'm just asking you are you aware.

- 1 A No, I'm not.
- 2 Q You said you're not aware of any others that are
- 3 not listed here.
- 4 A That's correct.
- 5 Q Then I have at least one question for Tony.
- 6 ----
- 7 (Exhibit Mlakar R-18 was
- 8 marked for identification.)
- 9 -----
- 10 Q To save some time, I'm going to mark a lot of
- 11 these catalogs that you brought and I just want you to
- 12 say that you can identify them and that it contains or
- 13 doesn't contain an ad of yours.
- 14 A Okay.
- 15 Q Unless you want me to ask the questions, but I
- 16 would assume -
- 17 MR. MITCHELL: That's easier. You
- can just give it to him, the same question.
- 19 Q There's a series here and I'm assuming some of
- 20 these are C&H, some are Global. I'd like to establish
- 21 that C&H is a distributor of yours -
- 22 A Yes.
- 23 Q of Pucel. Global is a distributor?
- 24 A Yes.
- 25 Q And that these are pages from current or recent

```
1
     catalogs that carry an ad or otherwise display Pucel's
 2
     products?
 3
           That's correct.
 4
                      MR. SCHMIDT: And I'm just going
 5
                to keep marking these and give you a
 6
                series, if that's okay with you, Ken.
 7
                      MR. MITCHELL:
                                        That's fine.
 8
                      MR. SCHMIDT:
                                       That's all I want to
 9
               establish is that these are your
10
               distributors' catalogs and these are the
11
               excerpts.
12
                      MR. MITCHELL:
                                       Sure.
13
                      MR. SCHMIDT:
                                       Some, not all
14
               inclusive.
15
           Right. That's fair.
16
                     MR. SCHMIDT: Why don't we take a
17
               break.
18
19
                    (Exhibit Mlakar R-19 through R-25
20
                    were marked for identification.)
21
22
                          (Recess had.)
23
          We have a series of exhibits which I want you to
    identify just in general terms as being Pucel
24
    distributors and respective product placement of Pucel
25
```

- 1 products and their catalogs. So if you want to just
- 2 look at that actually, let me identify the whole
- 3 series there, which would run from Exhibit R-18
- 4 through R-25, so if my general statements are then
- 5 applicable to all of them, we'll just move on once you
- 6 confirm that.
- 7 MR. MITCHELL: That's fine.
- 8 A You don't want me to comment on each one, just
- 9 look at them all and make one general statement?
- 10 Q If you have a comment on a particular one, feel
- 11 free, but don't feel compelled to. If it speaks for
- 12 itself, that's all that needs to be said.
- 13 A In response to R-18 to R-25, those are our
- 14 distributors in those catalogs and they do contain
- 15 Grizzly Equipment in them. It's not all-inclusive I
- 16 noticed on some of the pages, but it does represent
- 17 our product in there. I noticed some pages were
- 18 missing, but -
- 19 Q R-18 through R-25 would be representative of the
- 20 distributors of the type shown in those documents and
- 21 how your product is displayed in their catalogs; is
- 22 that right?
- 23 A Could you repeat that?
- 24 Q The Exhibits R-18 to R-25 would be
- 25 representative samples of distributors like C&H and

- 1 Global, that is Pucel's distributors, and how they
- 2 display your product in their catalogs?
- 3 A Yes. That is a sampling of our customers, yes.
- 4 Q And representative of how your product is sold
- 5 by customers like that?
- 6 A Yes.
- 7 Q Now, just to recap, the Global and C&H catalogs
- 8 are one way that Pucel's products are sold.
- 9 A Yes.
- 10 Q The other way is directly through Pucel
- 11 catalogs.
- 12 A Yes.
- 13 Q Another way is over the Pucel-Grizzly web site.
- 14 A Yes.
- 15 Q And are there any other ways that the product is
- 16 sold?
- 17 A Well, I did mention the fact that people do come
- 18 in the building, it's not a retail store, but they do
- 19 come in and we have outside people from the
- 20 neighborhood who just know we exist, like the product,
- 21 so -
- 22 Q Is that in addition to the annual auction sale
- 23 of -
- 24 A Yes, it is.
- Q second items?

- 1 A Yes, it is.
- MR. MITCHELL: And just so the
- 3 recap also includes the retail stores he
- 4 had testified about, some retail store
- 5 activity in California and one or two -
- five or six different places I think it was
- 7 total.
- 8 Q And is it accurate to say that you directly
- 9 place your product in some retail stores in
- 10 California, Cleveland and also New York?
- 11 A That's correct.
- 12 Q Any other cities?
- 13 A None that I'm aware of.
- MR. MITCHELL: I thought the
- 15 testimony was Chicago and Atlanta, that
- 16 there were -
- 17 A Those were with the one company we were
- 18 referring to has six distribution centers and I
- 19 believe I know that they stock our product and I'm
- 20 not quite sure how it's presented, but they're in each
- 21 area, California, New Jersey, Georgia, Ohio and
- 22 Chicago and then they just opened up one more.
- 23 Q These are distributors -
- 24 A Yes.
- 25 Q that have showrooms?

- 1 A That stock our product.
- 2 Q But you don't know if the product is shown in
- 3 their showroom?
- 4 A I know that they have where our customers they
- 5 say you can come in and do like a pick up or a will
- 6 call, and I'm not quite sure how, if that's a store
- 7 that they have. I just haven't visited them yet.
- 8 Q But what you're aware of in a traditional retail
- 9 environment is the one store in California, one in
- 10 Cleveland and one or more in New York?
- 11 A Yes. That's what I'm aware of.
- 12 Q That actually is a retail store that has your
- 13 products in the store, you can walk in off the street
- 14 and purchase it?
- 15 A And then we also have that one company who
- 16 actually -
- 17 Q Could you before that, could you I'm not
- 18 sure if you said yes to that. So in the traditional
- 19 retail environment it's those three places I mentioned
- 20 where people can actually walk in off the street and
- 21 buy your product?
- 22 A In a conventional way like that, yes.
- 23 Q And then you were saying?
- 24 A We also have another means that people are
- 25 selling to other people, in a sense, coming off the

| _ | screet. The market is changing off the web site that |
|----|--|
| 2 | goes directly into the homes. So these people are |
| 3 | accessing — it becomes like a retail store and it's |
| 4 | shipped directly to their home. |
| 5 | Q So the web site you're considering — |
| 6 | A Absolutely. |
| 7 | Q — your electronic retail store? |
| 8 | A Absolutely, yes. |
| 9 | MR. SCHMIDT: So that we get |
| 10 | enough time with Tony, I think we ought to |
| 11 | switch over. |
| 12 | MR. MITCHELL: Are you finished |
| 13 | with Bob or Pucel or do you want to reserve |
| 14 | some time yet for that today? It's fine if |
| 15 | you do. |
| 16 | MR. SCHMIDT: Yeah. He couldn't |
| 17 | answer some questions and Tony could. |
| 18 | MR. MITCHELL: I just want to |
| 19 | reiterate he'll read the transcript. |
| 20 | (Recess had.) |
| 21 | |
| 22 | (Exhibit Mlakar R-26 was |
| 23 | marked for identification.) |
| 24 | |
| 25 | |

- 1 CONTINUED EXAMINATION OF ROBERT MLAKAR
- 2 BY MR. SCHMIDT:
- 3 Q R-26, is that the Pucel web site?
- 4 A Yes, it is.
- 5 Q There's a I put a Post It on a page. Is that
- 6 the if someone wants to order, if they go on your
- 7 web site and wants to order, is that the order page?
- 8 A No. This is just an e-mail page.
- 9 Q What is an e-mail page?
- 10 A An e-mail page, if they want any information on
- 11 a particular topic, the e-mail page would be could
- 12 potentially be for RFQ, request for quote.
- 13 Q Is there an order page in there somewhere?
- 14 A Yes. When you click on the product and then put
- 15 it into the shopping cart, it will direct you to the
- 16 order form.
- 17 Q Would the order form show up on what I printed
- 18 out or it wouldn't? That's just what's available when
- 19 you print out the web site?
- 20 A This would be more of a correspondence sheet and
- 21 not necessarily an order form sheet.
- 22 Q If I click on order, is that something I could
- 23 print out?
- 24 A You should be able to.
- 25 Q Without ordering?

- 1 A Yes. I would imagine. Print the screen or -
- 2 O Yeah.
- 3 A Yes.
- 4 Q You think you can?
- 5 A Um-hmm.
- 6 MR. SCHMIDT: If I can't, I'll
- 7 let you guys know and maybe you'll do that
- 8 for me.
- 9 MR. MITCHELL: Sure.
- 10 A Sure.
- 11 Q I just want to see what an order page looks
- 12 like.
- 13 A Sure.
- 14 Q Is it all the same?
- 15 A It looks basically all the same. It depends on
- 16 what the item is.
- 17 Q Is there anything there close to what the order
- 18 form looks like?
- 19 A I don't see it, no.
- MR. MITCHELL: Do you have an
- 21 extra do you have a copy of that?
- MR. SCHMIDT: I have one, yeah.
- They only made me two.
- MR. MITCHELL: Okay. That's fine.
- I think it's a matter of record. I don't

| 1 | see it in there. |
|----|---|
| 2 | MR. SCHMIDT: You'll get that one |
| 3 | back. |
| 4 | MR. MITCHELL: We'll get a copy of |
| 5 | that from the court reporter. |
| 6 | MR. SCHMIDT: They had a lot of |
| 7 | trouble printing it out and as I was |
| 8 | leaving the office they had to make two and |
| 9 | I wanted three. Maybe you guys could just |
| 10 | do that for me then. I'll try and do it |
| 11 | too, but I'm just asking if you would give |
| 12 | me - |
| 13 | MR. MITCHELL: Sure. |
| 14 | MR. SCHMIDT: In fact, if you |
| 15 | could send it to the court reporter, I'd |
| 16 | like IT attached to the back page as a |
| 17 | sample, I would like it to be part of R-26 |
| 18 | as a sample of the order form that way we |
| 19 | all are on the same page. |
| 20 | MR. MITCHELL: Is that a complete |
| 21 | printout of your web site there? |
| 22 | MR. SCHMIDT: I'm told it was, but |
| 23 | I can't - if it's not, you can fix it up. |
| 24 | Be my guest. |
| 25 | MR. MITCHELL: Because it should |

| 1 | be content wise equivalent to the catalog. |
|----|---|
| 2 | THE WITNESS: Yes, it should be. |
| 3 | I'll go from memory, see if I can - |
| 4 | MR. MITCHELL: So we should send |
| 5 | that to Rebecca Brown? |
| 6 | MR. SCHMIDT: Yeah. And one copy |
| 7 | to me if you don't mind and that way it's |
| 8 | on the official exhibit and this way you've |
| 9 | approved to add it. Is that fair? |
| 10 | MR. MITCHELL: Yes. |
| 11 | MR. SCHMIDT: Both of you two then |
| 12 | have approved it rather than me trying to |
| 13 | tack it on some time. |
| 14 | MR. MITCHELL: Sure. |
| 15 | MR. SCHMIDT: Great. I appreciate |
| 16 | that. |
| 17 | MR. MITCHELL: Are you finished? |
| 18 | MR. SCHMIDT: No, but you got to |
| 19 | quit sometime. |
| 20 | |
| 21 | (Deposition concluded at 4:25 p.m.) |
| 22 | - - - |
| 23 | |
| 24 | |
| 25 | Robert A. Mlakar |

The State of Ohio, SS: CERTIFICATE County of Cuyahoga.

I, Rebecca L. Brown, Notary Public within and for the State of Ohio, duly commissioned and qualified, do hereby certify that the within-named ROBERT A. MLAKAR was by me first duly sworn to testify the truth, the whole truth, and nothing but the truth in the cause aforesaid; that the testimony then given by him/her was by me reduced to stenotypy in the presence of said witness, afterwards transcribed on a computer, and that the foregoing is a true and correct transcript of the testimony so given by him/her as aforesaid.

I do further certify that this deposition was taken at the time and place in the foregoing caption specified and was completed without adjournment.

I do further certify that I am not a relative, employee of, or attorney for any of the parties in the abovecaptioned action; I am not a relative or employee of an attorney for any of the parties in the above-captioned action; I am not financially interested in the action; I am not, nor is the court reporting firm with which I am affiliated, under a contract as defined in Civil Rule 28(D); nor am I otherwise interested in the event of this action.

IN WITNESS WHEREOF I have hereunto set my hand and affixed my seal of office at Cleveland, Ohio on this 4th day of April, 2003.

> Rebecca L. Brown, Notary Public in and for the

State of Ohio.

My commission expires 6/5/05.

Mlakar Deposition EXH. NO. 1

BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

| PUCEL ENTERPRISES, INC. Petitioner, | CONSOLIDATED | | |
|-------------------------------------|---|--------------------------|--|
| ν. | Opposition No. 123,506 Cancellation No. 31,984 | Mark: GRIZZLY.COM | |
| | Cancellation No. 31,984 | Mark: GRIZZLY | |
| GRIZZLY INDUSTRIAL, INC. | Cancellation No. 32,024 | Mark: GRIZZLY | |
| Respondent. | Cancellation No. 32,025 | Mark: GRIZZLY INDUSTRIAL | |

GRIZZLY INDUSTRIAL, INC.'S NOTICE OF DEPOSITION UNDER Fed. R. Civ. P. 30(b)(6)

TO: Mr. Kenneth L. Mitchell Woodling, Krost and Rust 9213 Chillicothe Road Kirtland, OH 44094

PLEASE TAKE NOTICE, that commencing on Tuesday, March 18, 2003, at 9:30 a.m., at the offices of Baker & Hostetler LLP, 3200 National City Center, 1900 East 9th Street, Cleveland, Ohio, pursuant to Fed. R. Civ. P. 30(b)(6), 37 CFR 2.124(b)(2), and TBMP 404, before a duly authorized notary public or some other officer authorized to administer oaths, Grizzly Industrial, Inc. will take the deposition on oral examination of:

Pucel Enterprises, Inc., which, in accordance with Rule 30(b)(6) of the Federal Rules of Civil Procedure, may designate one or more officers, directors, or managing agents, or other persons who consent to testify on its behalf with respect to the matters set forth in the attached Exhibit A.

February 20, 2003

Joseph F. Schmidt Lisa C. Childs MICHAEL BEST & FRIEDRICH LLC 401 North Michigan Avenue, Suite 1900 Chicago, IL 60611 (312) 661-2100 (ph.) / (312) 222-0818 (fax)

Attorneys for Respondent Grizzly Industrial, Inc.



Exhibit A

- 1. The selection, adoption, and first use of Pucel's GRIZZLY and Bear logo ("the Marks"), and all trademark and service mark applications and registrations therefor.
- 2. Pucel's advertising, sale and marketing of products and services under the Marks.
- 3. All litigation, oppositions, and disputes, including, but not limited to, all instances when Pucel has objected to or received objections from third parties regarding the use or registration of the Marks, or any other mark or logo alleged to be likely to cause confusion with the Marks.
- 4. Third party uses of the mark GRIZZLY, of which opposer is aware, including the date and circumstances under which opposer first learned of each such use, and the nature and extent of opposer's knowledge of each such third party use.
- 5. Pucel's knowledge of Grizzly Industrial, Inc.
- 6. Pucel's knowledge of Grizzly Industrial, Inc.'s use of the marks GRIZZLY, GRIZZLY INDUSTRIAL, and GRIZZLY.COM for its goods and services.
- 7. All alleged instances of actual confusion or likelihood of confusion between the Marks and Grizzly Industrial, Inc.'s marks GRIZZLY, GRIZZLY INDUSTRIAL, and GRIZZLY.COM.
- 8. Market research and investigations which refer or relate to all alleged confusion or likelihood of confusion between the Marks and Grizzly Industrial, Inc.'s marks GRIZZLY, GRIZZLY INDUSTRIAL, and GRIZZLY.COM.
- 9. The purported fame of the Marks, including the identity of the market in which the Marks are famous, scope of advertising, sales made, and length of use.
- 10. The allegation that the Marks will be diluted.
- 11. All factual allegations in Pucel's notices of opposition and petitions for cancellation.
- 12. The channels of trade in which Pucel's products have been, currently are, or will be sold, distributed, advertised or otherwise marketed or promoted in connection with the Marks.

- 13. The nature of the business in which the primary purchasers and end users of Pucel's products are engaged.
- 14. The annual advertising and promotion costs of Pucel attributable to products sold or distributed under the Marks, for each year from the date of first use to the present.
- 15. The methods of advertising and all types of media used to advertise and promote the products in connection with which Pucel uses the Marks, including, but not limited to, the advertisements apparently placed in the following media:
- Ameritech Industrial Purchasing Guides (1991) (Z000356-58),
- New Equipment Digest (1983),
- Northern Ohio Regional Industrial Purchasing Guide (1984) (Z000267),
- Regional Industrial Buying Guide (Northern Ohio) (1995) (Z000271),
- Regional Industrial Buying Guide (Northern Ohio) (1996) (Z000275),
- Thomas Register (1998) (Z000279a),
- Industrial Equipment News (February 1984) (Z000294),
- Industrial Literature Review (Fall 1985) (Z000295),
- Midwest Purchasing Management (various in 1991 and October 1993) (Z000298-304),
- U.S. Industrial Directory (1988 and 1995, 1997) (Z000305-14),
- U.S. Export Directory (1991 and 1993) (Z000315-16),
- Printing Equipment Guide (1998) (Z000317),
- Greater Cleveland Growth Assoc. Membership Directory (1996) (Z000321).
- Laquiladora Supplier Handbook (undated) (Z000322).
- Chilton's Lit for Industry (1993) (Z000323-25).
- Literature Digest (1994, 1989, 1988, 1987, 1986, 1985, 1984, 1983) (Z000336-45),
- Ameritech proofs and yellow pages (2001 proof Pucel, 2000 proof Pucel, 1997 proof Grizzly, 1992 yellow pages for Ohio Grizzly and Pucel, 1991 yellow pages for Ohio Grizzly, 1988 proof Pucel) (Z000346-55);
- Ameritech Industrial Purchasing Section advertisements and/or proofs (Ohio 1993, 1994, 1996, 1997, 1998, 1999, 2000, 2001) (Z000359-67), and
- various undated, unidentified advertisements (e.g., Z000326-335)
- 16. The number of commercial impressions made each year since 1983, including, but not limited to, identification of all magazines or trade journals, number of catalogs printed, number of catalogs distributed, editions of catalogs prepared, and the method of distribution, number of hits Pucel's web site receives, direct sales force contacts, sales presentations whether by Pucel or a distributor, toll free number calls, the circulation of each publication in which Pucel advertises,

number of persons attending any trade shows in which Pucel participates, the number of visits any Pucel booth or the like receives at such trade shows.

17. Sales made each year since 1983, including, but not limited to, the number of sales, the average sale in dollars, the geographical location of Pucel's customers, the number of customers, number of active customer accounts, and the percentage of Pucel's sales since 1983 made to (a) persons in Ohio, (b) all sales to persons in Ohio, and the contiguous states of Michigan, Indiana, Kentucky, Pennsylvania, and West Virginia, (c) all sales to persons in states east of the Mississippi River, (d) all sales made in each state of the United States; and (e) all sales made outside the United States.

- 18. Pucel's competitors.
- 19. Pucel's top 50 selling products and Pucel's annual sales in round numbers of each of these products since 1983.
- 20. The percentage of sales in dollars made to (a) Pucel's five largest customers, (b) Pucel's ten largest customers, and (c) Pucel's hundred largest customers.
- 21. Pucel's knowledge of the web site www.grizzly.com.
- 22. The creation and maintenance of Pucel's internet web sites, including the domain www.pucel-grizzly.com and Pucel's link to the Thomas Register web site at www.pucel-grizzly, including the date when Pucel first used each such web site, any attempts to obtain any other web site names, such as www.grizzly.com or www.grizzly.net, and the annual sales resulting from using such web sites.
- 23. The financial books and records, including, but not limited to, the determination of advertising expenditures and gross sales since 1983.
- 24. Pucel's distributors.

CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing GRIZZLY INDUSTRIAL, INC.'S NOTICE OF DEPOSITION UNDER Fed. R. Civ. P. 30(b)(6) was served on

Charles R. Rust Kenneth L. Mitchell Woodling, Krost and Rust 9213 Chillicothe Road Kirtland, OH 44094

via first class mail, postage prepaid, this 20th day of February, 2003.

One of the Attorneys for Grizzly Industrial, Inc.

Mlakar Deposition EXH. NO. 2





Mlakar Deposition EXH. NO. 3

THIS IS A PROOF

OF YOUR ADVERTISEMENT IN THE AMERITECH INDUSTRIAL PURCHASING GUIDES

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FLI - Florida

ILI/WIS - Illinois/Wisconsin

INI - Indiana

MAI - Mid Atlantic

MII - Michigan

MSI - Georgia/AL/TN

NEI - Greater New Rogland

NJI - New York/New Jersey

OHI - Ohio

SCI - S. California

WPI - W. PAL/W. & C. New York

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JAN 15 1991 D

MAIL TO:

Ameritach Indestrial Yellow Pages, Inc. 35 W. Huron - Ste 700 Postinc, Michigan 48342

SMERITECH.

INDUSTRIAL

Yellow Proges Purchasing Guides

PUCEL ENTERPRISES INC ATTN: ANTHONY MLAKAR 1440 E 36TH ST



803485064T/2QH/3/N/8003364986/Y/WHITE(027) PUCEL ENTERPRISES INC (M) (715)OHI/MATERIAL HANDLING EQPT(361700)



MATERIAL HANDLING EQUIPMENT

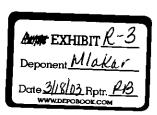
Designing • Engineering • Development • Manufacturing

• METAL CABINETS • WORK BENCHES • HAND TRUCKS • SHOP TRUCKS • CARTS • DRUM HANDLING EQPT • LOCKERS • RACKS • SHELVING • DOLLIES

1-800-336-4986

216 881-4604

FAX# 216 881 6731 1440 E 36th St Cleveland, OH 44114



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CCI - N. & S. Carolina

EFI - E. Penn

FLI - Florida

ILI/WIS - Illinois/Wisconnies

INI - Indiana

MAI - Mid Atlantic

MII - Michigan

MSI - Georgia/AL/TN

NEI - Greater New England

NJI - New York/New Jersey

OBI - Obio

SCI - S. California

WPI - W. PA./W. & C. Maur Work

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AN 0 9 1991 D

MARL TO:

America: Industrial Yellow Magnes, Inc. 15 W. Horus - Ste 708 Parties, Michigan 49342 #MERITECH.

INDUSTRIAL

Yellow Popes Purchasing Guides

HS

CCF: 03847950
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DIRECTORY: 819 - MIDSOUTH INDU

PUCEL ENTERPRISES INC

- Designing Engineering
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 Actal Cabinets Work Benches Hand Trucks -
- Metal Cabinets Work Benches Hand Trucks Shop Trucks Drum Handling Eqpt Lockers Carts Racks Shelving Dollles

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MATERIAL HANDLING EQUIPMENT

MANUFACTURER OF MATERIAL HANDLING EQUIPMENT

Designing • Engineering • Development



- We Feature:
- METAL CABINETS
- WORK BENCHES
- HAND TRUCKS
- SHOP TRUCKS
- CARTS
- LOCKERS RACKS
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Quality Custom Applications A Specialty

ALL WELDED CONSTRUCTION DESIGNED FOR RUGGED USE

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PRODUCTS UCE

SINCE 1949

ENTERPRISES, INC.

1440 FAST 36th STREET . CLEVELAND OHIO 44114

7000358

Mlakar Deposition EXH. NO. 4

Manufacturer of Material Handling and Industrial Equipment



VCF 19

TOLL FREE FAX: 866-241-4043

9213 CHILLICOTHE ROAD (STATE ROUTE 306)

KIRTLAND, OHIO 44094

TOLL FREE PH: 866-241-4150

WOODLING, KROST AND RUST ATTORNEYS AND COUNSELORS AT LAW

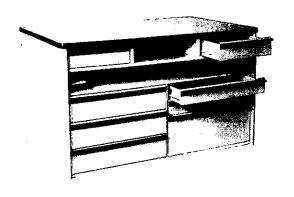
1-800-336-4986

www.pucel-grizzly.com Cleveland, Ohio USA Catalog No. 199 Deponent Makar

Date 3/1/03 Rptr. RB

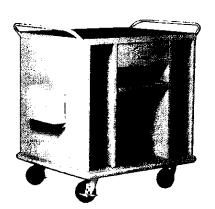
WWW.DEPOSOOK.COM

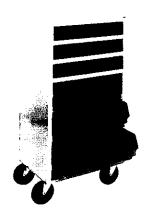
CUSTOM DESIGN & SPECIALTY SERVICES



We maintain an engineering department for the exclusive use of our customers. If you have special needs, please send us your requirements so we may submit a design and quote for your approval. Please send as much basic information as you can to help us handle your request.

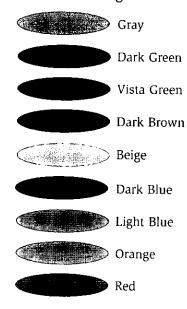






Grizzly Color Chart

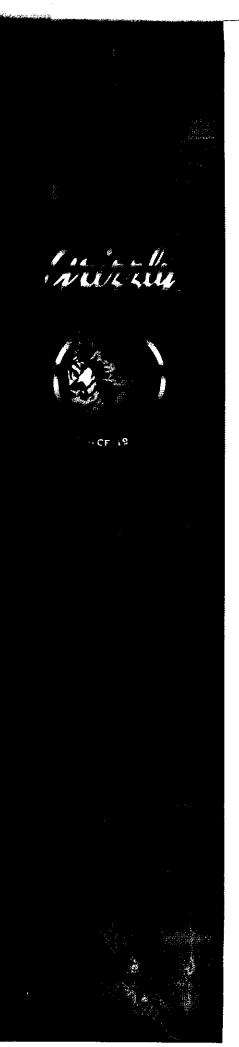
We offer a variety of colors to suit your needs. You may choose any color below at no additional charge.



Putty

We can also match any color to fit your application for a minimum charge. Paint chip required for a proper match.





Dependability and Integrity Since 1949.

Our innovative product line and engineering technology has made Pucel Enterprises, Inc. the industry leader for over 50 years in the material handling and industrial equipment field.

Pucel is the "Industry Choice" for quality dependable products due to our dedication to excellence, and our corporate vision being keenly focussed on your ever changing needs. In this catalog you will find equipment and hundreds of products to address your material handling requirements. Please keep in mind, our Research and Development department constantly strives to respond to the needs of our customers. If you do not find a product that specifically addresses your application, please give us a call. Our custom design department will be able to help.

Thanks to our dedicated customers we are setting the standard in the industry.

Respectfully Yours,
Pucel Enterprises, Inc.

Grizzly... The Industry Leader.

SALES - TERMS AND CONDITIONS

Ordering

Your written purchase order should specify each item by number, description, and finish color. May order by phone, fax, mail or e-mail.

Prices

All prices are F.O.B. OUR PLANT, CLEVELAND, OHIO; and subject to change without notice; and they do not include any applicable taxes, duties, or any government charges. We reserve the right to invoice at the prices prevailing at the time of shipment.

Specifications

Specifications are subject to change without notice. Due to minor design changes, equipment may not conform exactly to photographs in catalog.

Routing

Shipment will be made the best way by commercial carriers; U.P.S. or parcel post is shipped prepaid. When shipment is prepaid at the customer's request, a separate invoice will be submitted, which must be paid within 30 days of invoice date; except however, U.P.S. and parcel post charges will be added to the original invoice.

Packaging

All items are packaged for domestic shipment. Additional charge will be made for special packaging.

Damaged Goods

When damage is noted on delivery, the carrier agent is to make the damage notation on your delivery receipt. DO NOT SIGN THE DELIVERY RECEIPT UNLESS THIS IS DONE. The consignee must make claim directly and promptly to the carrier for any damage. When damage is not discovered until all of the items are unpacked, request must be promptly submitted to the carrier for concealed damage inspection and adjustment. All items are thoroughly inspected prior to shipment.

Returned Goods

All items returned without our written permission will be refused. Request for return of goods must be made within 10 days of the receipt of goods. A 15% handling and reconditioning charge will be made on authorized returned items. Goods must be returned prepaid at customer's expense. Special items, or modified catalog items, are not returnable.

Changes and Cancellations

Items designed as special or modified catalog items are not subject to change or cancellation as they are manufactured for each individual order.

Corrections

Stenographic, clerical, or any other errors, are subject to correction.

Delays

All orders, contracts and agreements are made subject to delays contingent upon accidents, strikes, embargoes, or any other causes beyond our control.

Terms

All prices are NET - 30 days from date of invoice. A 1% cash discount is allowed if payment is made within 10 days from date of invoice.

Open account can be established with an acceptable Dun and Bradstreet rating. Firms listed and not rated, or not listed, are requested to submit three major trade references and one banking reference with their order to facilitate prompt handling.

These said "Sales-Terms and Conditions" apply to all of the equipment (Standard, Modified and Special), and related matters in this catalog, and are subject to the pricing as contained in the current Price List and subsequent Price Lists as issued from time to time, which may be issued without notice.

All Grizzly Equipment is fully guaranteed to be manufactured in accordance with commercial standards and specifications shown in our catalog. Equipment is fully inspected before leaving our plant and is guaranteed against defective workmanship for 3 months from date of purchase. However, we cannot be held responsible for abuse by user beyond normal usage.

This is your guarantee of a product of highest quality.

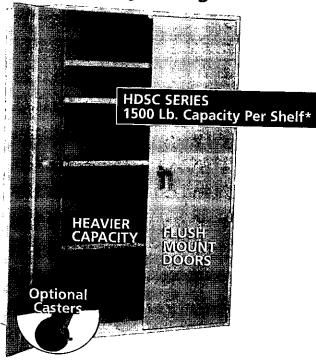
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CABINETS

Pucel Enterprises, Inc. • 1-800-336-4986 • Fax: 216-881-6731 • www.pucel-grizzly.com

Extra Heavy Duty Storage Cabinets



Each unit is constructed of 12 gauge sides, 14 gauge reinforced shelves and bottom. Cabinets available 19" or 24" deep, 36" or 48" wide. All models include one fixed shelf. All other shelves are adjustable on 4" centers. Keyed handle included. Extra shelves available at additional charge.

*Tested at 3,000 lbs. evenly distributed, with no effect to shelf or cabinet.

| Model | w | н | D | Shelves | Wt |
|----------------------|-----------|----|-----|---------|-----|
| HDSC-3648-19-2 | 36 | 48 | 19 | 2 | 205 |
| HDSC-3660-19-3 | 36 | 60 | 19 | 3 | 250 |
| HDSC-3672-19-4 | 36 | 72 | 19 | 4 | 300 |
| HDSC-3678-19-4 | 36 | 78 | 19 | 4 | 318 |
| HDSC-3684-19-4 | 36 | 84 | 19 | 4 | 336 |
| Additional shelf fo | or above | • | | • | 20 |
| HDSC-3648-24-2 | 36 | 48 | 24 | 2 | 220 |
| HDSC-3660-24-3 | 36 | 60 | 24 | 3 | 282 |
| HDSC-3672-24-4 | 36 | 72 | 24 | 4 | 346 |
| HDSC-3678-24-4 | 36 | 78 | 24 | 4 | 364 |
| HDSC-3684-24-4 | 36 | 84 | 24 | 4 | 382 |
| Additional shelf fo | r above | | | • | 25 |
| HDSC-4848-19-2 | 48 | 48 | 19 | 2 | 230 |
| HDSC-4860-19-3 | 48 | 60 | 19 | 3 | 286 |
| HDSC-4872-19-4 | 48 | 72 | 19 | 4 | 343 |
| HDSC-4878-19-4 | 48 | 78 | 19 | 4 | 360 |
| HDSC-4884-19-4 | 48 | 84 | 19 | 4 | 378 |
| Additional shelf for | above | | | • | 25 |
| HDSC-4848-24-2 | 48 | 48 | 24 | 2 | 268 |
| HDSC-4860-24-3 | 48 | 60 | 24 | 3 | 333 |
| HDSC-4872-24-4 | 48 | 72 | 24 | 4 | 399 |
| HDSC-4878-24-4 | 48 | 78 | 24 | 4 | 416 |
| HDSC-4884-24-4 | 48 | 84 | 24 | 4 | 436 |
| Additional shelf for | above | - | - • | I | 30 |
| Available with east | دائد محمد | | | | 50 |

Available with casters - add a "C" after the model number 5x2 Phenolic casters (two rigid, two swivel with brake)

Extra Heavy Duty Storage Bin Cabinets

50 Bin Storage Cabinet

132 Bin Storage Cabinet HDSC-367224-BD No. of Containers for HDSC-367224-BD D H 48 3" 48 7" 3" 18 6" 11" 5" 12 8" 15" HDSC-3672-B 15" No. of Containers for HDSC-3672-B H 24 18 6" 11" 5"

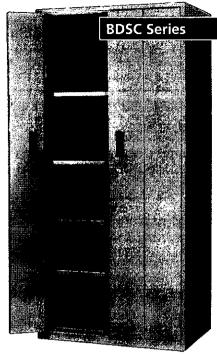
Cabinet all welded with 12 gauge sides, louvered panels mounted to cabinet back and inside doors. Complete with shelf clips for addition of shelves adjustable on 2" centers. Double swing doors equipped with 3-point locking mechanism and chromed locking handle. Weight 400 lbs.

This unit is constructed of 12 gauge sides, 14 gauge reinforced shelf and bottom,. All models have one fixed center shelf. All containers hang on mounting panels welded to cabinet back to easily remove and interchange the containers. Dimensions 19"D x 36"W x 72"H. Weight 300 lbs.



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Bi-fold Door Cabinet



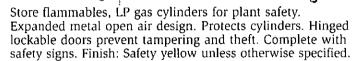


Cabinet has bifold doors that project only 9" when open. Doors have a 3-point lock mechanism with a built in cylinder lock and 2 keys. All welded, fully assembled.

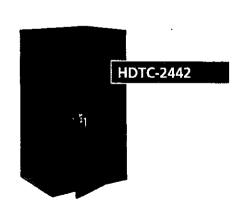
| Model | w | Н | D | Shelves | Wt |
|----------------|-----|-----|-----|---------|-----|
| BDSC-3678-18-4 | 36" | 78" | 18" | 4 | 215 |
| BDSC-3678-24-4 | 36" | 78" | 24" | 4 | 250 |
| BD18-SHELF | | | | | 10 |
| BD24-SHELF | | | | | 13 |



Gas Cylinder Storage Cabinets

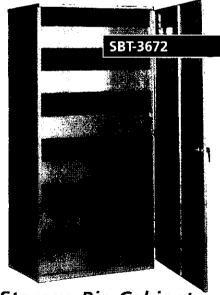


| Horizontal Sto | rage Units | | | | |
|-----------------|------------|-----|-----|-----|-----|
| Model | Capacity | W | D | H | Wt |
| GCSC-4 | 4 Cyl. | 30" | 38" | 42" | 206 |
| GCSC-8 | 8 Cyl. | 30" | 38" | 72" | 272 |
| GCSC-12 | 12 Cyl. | 45" | 38" | 72" | 338 |
| GCSC-16 | 16 Cyl. | 60" | 38" | 72" | 505 |
| Vertical Storag | ge Units | | | | |
| UGCSC-8 | 8 Cyl. | 30" | 38" | 72" | 187 |
| UGCSC-16 | 16 Cyl. | 60" | 38" | 72" | 365 |



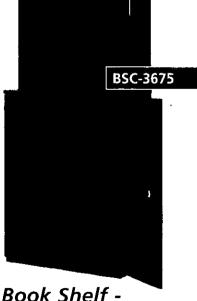
Heavy Duty Tool Cabinet

Unit equipped with padlock hasp and keyed handle for extra security. 12 gauge top, bottom and door. Dimensions 19"D x 24"W x 42"H. 12-1/2" clearance between shelves. Weight 128 lbs.



Storage Bin Cabinet

Openings measure 12"W x 20"D x 12" High at back and tapers to 6" high at front. Furnished with plain handle. Keyed handle is available at additional charge. Overall dimensions 21",W x 36"L x 74"H. Weight 322 lbs.



Book Shelf -Storage Cabinet

Top unit is constructed of heavy gauge steel. There are two fixed shelves, 12" deep, for storage of books and catalogs. Cabinet below has three fixed shelves, 10" clearance. Furnished with keyed handle. Dimensions 36"W x 19"D x 75"H. 48" high from floor to top of storage cabinet. Weight 235 lbs.

CABINETS / LOCKERS

Pucel Enterprises, Inc. • 1-800-336-4986 • Fax: 216-881-6731 • www.pucel-grizzly.com

Wardrobe Storage Cabinets

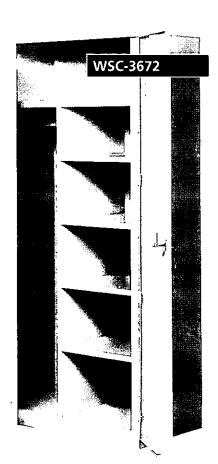
WSC-3672 with 1416-4 Drawer Unit

These units are all welded, constructed of heavy gauge steel. Dimensions 21"D x 36"W x 72"H. Each model includes a keyed handle. Optional padlock hasp available at an additional charge. Weight 248 lbs.

(Model WSC-3672 with 1416-4 drawer unit weight 335 lbs.)



[0]



Double Personal Lockers

DPL-1621

Each stackable locker comes equipped with three fixed shelves, padlock loop eye, and keyed handle. Top locker size 16-1/4"D x 21-1/4"W x 34"H. Weight 85 lbs.

Bottom locker size 16-1/4"D x 21-1/4"W x 30"H. Weight 89 lbs.

Shelf clearances:

5" top shelf to first shelf 5" first to second shelf

4-1/4" second to third shelf

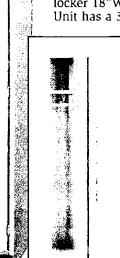
10-1/2" third shelf to bottom

Personal Lockers

PL-1875

Heavy duty, all welded steel locker. Slope top single door locker 18"W x 18"D x 75" O.A.H. Unit has a 3" high base. Equipped

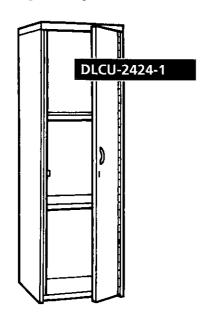
with shelf, hanger bar, rear coat hooks and flush mount keyed handle.
Louvers on door for ventilation.
Weight 175 lbs.

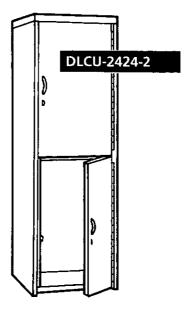


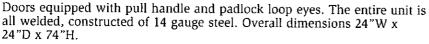
CABINETS / LOCKERS

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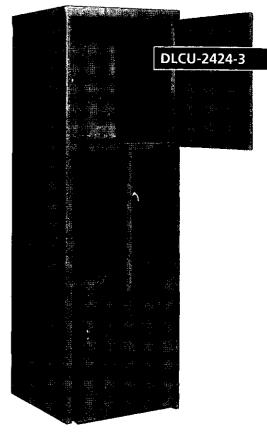
Heavy Duty Locker Cabinet Units



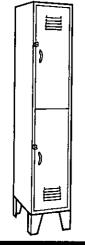


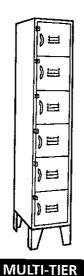


| | | Comparti | nent Size | |
|-------------|--------------|----------|-----------|-----|
| Model | No. of Doors | Height | Width | Wt. |
| DLCU-2424-1 | 1 | 22 ½" | 23 ½" | 228 |
| DLCU-2424-2 | 2 | 34 ½" | 23 ½" | 215 |
| DLCU-2424-3 | 3 | 22 1/2" | 23 ½" | 230 |



Steel Lockers





DOUBLE TIER

Lockers are welded and fully assembled. Single tier unit has a shelf 10" from top, coat rod, 1 double prong hook and 2 single prong coat hooks. Double tier has 1 double prong hook and two single prong hooks. Multi-tier have all open compartments. Doors have padlock loop with chrome handle. Louvers on

front door. Holes in sides provided for bolting multiple units together. For overall height, add 6".



| SINGLE ' | TIFR |
|----------|------|
| LOCKE | |
| 20 6172 | |

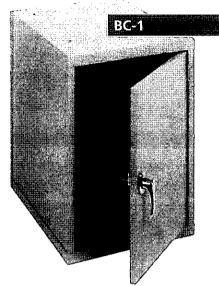
| Model | W | D | H | Wt. | |
|--|-------|-----|-----|-----|--|
| STL-1212-60 | 12" | 12" | 60" | 62 | |
| STL-1218-60 | 12" | 18" | 60" | 75 | |
| STL-1212-72 | 12" | 12" | 72" | 71 | |
| STL-1218-72 | 12" | 18" | 72" | 86 | |
| STL-1818-72 | 18" | 18" | 72" | 105 | |
| | | | | | |
| Double Tier L | ockei | | | | |
| Model | W | D | H | Wt. | |
| DTL-1212-60 | 12" | 12" | 60" | 62 | |
| DTL-1218-60 | 12" | 18" | 60" | 75 | |
| DTL-1212-72 | 12" | 12" | 72" | 71 | |
| DTL-1218-72 | 12" | 18" | 72" | 86 | |
| DTL-1818-72 | 18" | 18" | 72" | 105 | |
| Multi Tion I a | .1 | | | | |
| Multi-Tier Loc | | - | ** | | |
| Model | W | D | H | Wt. | |
| MTL-1212-60* | 12" | 12" | 60" | 73 | |
| MTL-1218-60* | 12" | 18" | 60" | 90 | |
| MTL-1212-72 | 12" | 12" | 72" | 84 | |
| MTL-1218-72 | 12" | 18" | 72" | 104 | |
| MTL-1818-72 | 18" | 18" | 72" | 130 | |
| * 60" models contain 5 locker openings | | | | | |

Single Tier Locker



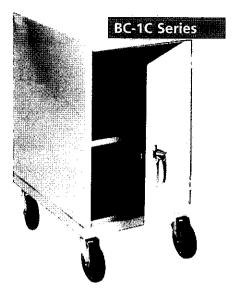
DOOR CABINETS

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Door Cabinets

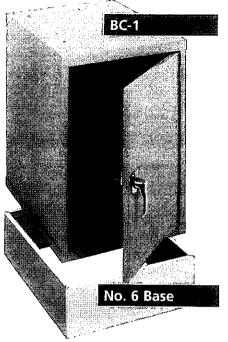
Cabinet dimensions 18"W x 24"D x 26"H. One shelf adjustable on 4" centers included. Extra shelves, keyed handle, and No. 6 base available at an additional charge. Weight 55 lbs.



Portable Door Cabinets

Portable cabinets for general use. Cabinet size 18"W x 24"D. One adjustable shelf on 4" centers included. Options available at an additional charge: keyed handle, extra shelves.

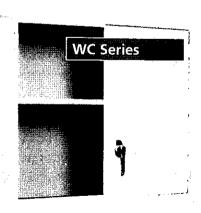
| Model | H | Casters | Сар. | Wt |
|-----------|---------|-----------|------|----|
| BC-1C3 | 30" | 3" Rubber | 500 | 60 |
| BC-1C5 | 32" | 5" Poly. | 1000 | 65 |
| Additiona | al shel | f | | 8 |



Cabinet Base

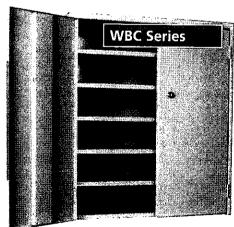
Optional Base welded on DC-1, BC-1 and DCF-1 cabinets. 6-1/4" high. Weight 10 lbs.

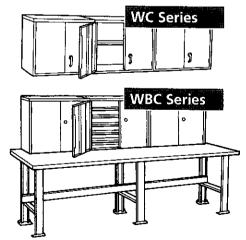
Wall / Bench Cabinets



Heavy duty all welded steel cabinets. Can be mounted on a wall or bench. Flush mount double doors with 2-point locking handle. Includes one adjustable shelf. Units are 27" H x 14" D.

| Model | Width | Wt. |
|---------|-------|-----|
| WC-3027 | 30" | 60 |
| WC-3627 | 36" | 68 |
| WC-4827 | 48" | 88 |





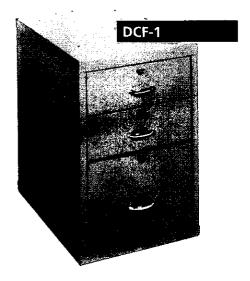
All welded cabinets keep small parts organized and out of the way. Can be mounted on a wall or bench. Doors are secured with a cylinder lock (2 keys included).

| Model | W | D | H | Shelves | Wt. |
|------------|---------|----|-----|---------|-----|
| WBC-2621-4 | 26 ½" | 9" | 21" | 4 | 39 |
| WBC-2630-6 | 26 1/2" | 9" | 30" | 6 | 53 |
| WBC-2630-3 | 26 ½" | 9" | 30" | 3 | 44 |
| WBC-3524-2 | 35 ½" | 9" | 24" | 2 | 45 |



DRAWER CABINETS

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File Drawer Cabinet

Cabinet dimensions 18"W x 24"D x 26"H. Top two drawers include sliding tray which holds small items. Larger lower drawer can be used as a file drawer. Optional cylinder lock and No. 6 base available at an additional charge. Weight 105 lbs.

| Model | Height | Casters | Wt. |
|-------|--------|---------|-----|
| DCF-1 | 26" | None | 105 |

DCF-1C

Same as DCF-1, except has 3" or 5" casters welded to unit.

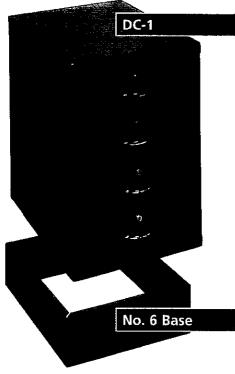
| Model | H | Casters | Capacity | Wt. |
|---------|-----|-----------|----------|-----|
| DCF-1C3 | 30" | 3" Rubber | 500 | 113 |
| DCF-1C5 | 32" | 5" Poly. | 1000 | 119 |



Drawer Cabinet

Cabinet dimensions 18"W x 24"D x 26"H. Each drawer includes a sliding tray, which holds small items within easy reach. Individual drawer size 14"W x 23-1/2"D x 5"H. Optional cylinder locks and No. 6 base available at an additional charge. Weight 110 lbs.

| Model | Height | Casters | Wt. |
|-------|--------|---------|-----|
| DC-1 | 26" | None | 110 |



Cabinet Base

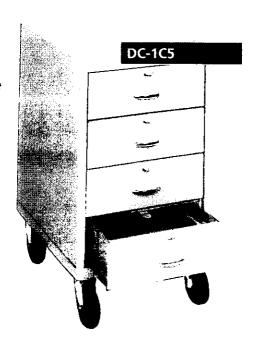
Optional Base welded on DC-1, BC-1 and DCF-1 cabinets. 6-1/4" high. Weight 10 lbs.

Portable Drawer Cabinet

Drawers slide on ball bearing steel rollers. Cabinet size 18"W x 24"D. Each drawer includes a sliding tray, which holds small items within easy reach. Individual drawer size 14"W x 23-1/2"D x 5"H. Optional cylinder locks available at an additional charge.

| Model | Height | Casters | Capacity | Wt. |
|--------|--------|-----------------|----------|-----|
| DC-1C3 | 30" | 3" Rubber | 500 | 118 |
| DC-1C5 | 32" | 5" Polyurethane | 1000 | 124 |



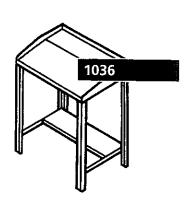


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Standing Shop Desks

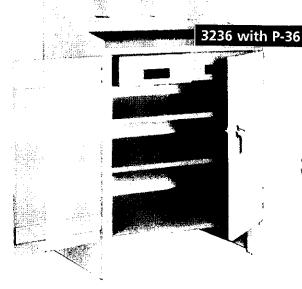
Open body desk. Some models include drawers. Desk dimensions 36"W x 30"D x 43"H. Overall height 48". With optional P-36 pigeon hole unit 53"H; P-66 pigeon hole unit 57"H. Optional cylinder locks on drawers available at an additional charge.



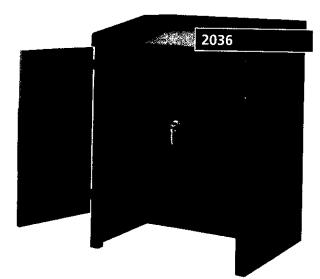




| Model | Description | Wt. |
|----------|-------------------------------------|-----|
| 1036 | Basic unit | 85 |
| 1236 | Has two no. 1416-1 drawer units* | 115 |
| 1436 | Has no. 2024-4 drawer unit* | 225 |
| 1836 | Has two no. 1424-4 drawer units* | 325 |
| P-36 | Pigeon Hole Unit | 15 |
| P-66 | Pigeon Hole Unit | 24 |
| See page | 30 for drawer specs. | |







Shop Cabinet Desks

Enclosed body desk comes complete with doors and shelves. Some models include drawers. Desk dimensions 36"W x 30"D x 43"H. Overall height 48". With optional P-36 pigeon hole unit 53"H; P-66 pigeon hole unit 57"H. Optional cylinder locks in drawers and keyed handle in door available at an additional charge.

| Shelf 3-Shelf Unit | Clearances | Model | Shelves | Drawers | Wt. |
|------------------------------|------------|-------|----------|-----------|-----|
| Floor to bottom shelf | 7" | 2036 | 2 | 0 | 184 |
| Bottom shelf to center shelf | 11 3/4" | 2136 | 2 | 1 | 202 |
| Center shelf to top shelf | 8" | 2236 | 2 | 2 | 219 |
| Top shelf to desk top | 12" | 3036 | 3 | 0 | 205 |
| 2-Shelf Unit | | 3136 | 3 | 1 | 222 |
| Floor to bottom shelf | 7" | 3236 | 3 | 2 | 240 |
| Bottom shelf to top shelf | 19 ¾" | P-36 | Pigeon | Hole Unit | 15 |
| Top shelf to desk top | 12" | P-66 | Pigeon 1 | Hole Unit | 24 |

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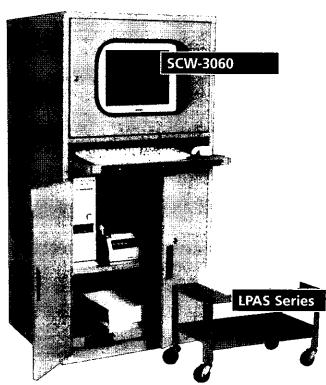
Pigeon Hole Units



Three - 4" x 12" openings x 9" deep. Overall length 36". Overall height 7". Weight 15 lbs.



Six - 4" x 12" openings x 9" deep. Overall length 36". Overall height 11". Weight 24 lbs.



Security Computer Work Station

Enclosed all steel work station protects equipment from many types of industrial environments. 30"W x 60"H x 26"D. A clear plexiglass upper door with cylinder lock, keeps monitor clean and secure. Ventilated space for monitor and CPU. Pull-out keyboard shelf. Lower cabinet with cylinder lock has adjustable shelf and lower pull-out shelf. Computer equipment & monitor not included.

| Model | W | D | H | Wt. |
|-----------|-----|-----|-----|-----|
| SCW-3060 | 30" | 26" | 60" | 275 |
| LPAS-1616 | 16" | 16" | 14" | 19 |
| LPAS-1323 | 23" | 13" | 14" | 22 |



Filing Cabinet Desk

Unique multi-purpose desk features standard three drawer letter size locking filing cabinet on right side. Locking desk drawer. Bottom shelf on left side. 1/4" acrylic mounted over steel top. Pigeon hole unit. Desk dimensions 28"W x 39"L x 53-1/2"H. 42"H to the work surface. Weight 275 lbs.



Shop Desk

Desk is equipped with steel top, double pedestal, six spacious drawers, each with cylinder locks. Drawers slide on ball bearing steel rollers. Desk also includes a convenient pigeon hole unit. Overall dimensions 28"W x 60"L x 52"H. Computer equipment & monitor not included. Weight 295 lbs.

CABINET WORK BENCHES

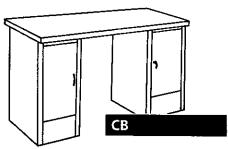
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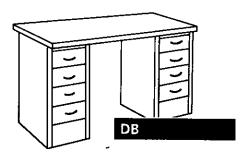


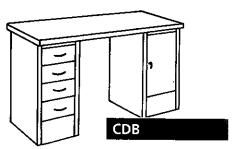


Base Cabinet Work Bench

Four drawer and door units can be ordered in various combinations to form overall base. Bases are 18"W, 24"D. Steel, laminate, composition, or maple wood top for standard or particular requirements. Bench tops can be furnished with side and back stops and risers (see pages 29-31). All models are 34" overall height with No.6 base.



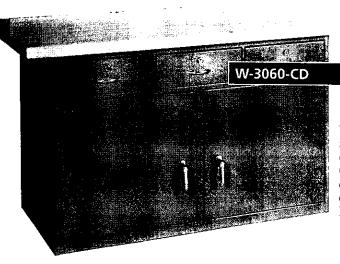




| Door Cabinets | | | | |
|---------------|-------|-----|-----|-----|
| Model | Top | D | W | Wt. |
| CB-2860-S | Steel | 28" | 60" | 205 |
| CB-2872-S | Steel | 28" | 72" | 230 |
| CB-3060-W | Wood | 30" | 60" | 210 |
| CB-3072-W | Wood | 30" | 72" | 235 |

| Drawer Cabinets | | | | |
|-----------------|-------|-----|-----|-----|
| Model | Top | D | W | Wt. |
| DB-2860-S | Steel | 28" | 60" | 300 |
| DB-2872-S | Steel | 28" | 72" | 320 |
| DB-3060-W | Wood | 30" | 60" | 305 |
| DB-3072-W | Wood | 30" | 72" | 325 |

| Drawer and Door Cabinets | | | | | |
|--------------------------|-------|-----|-----|-----|--|
| Model | Top | D | W | Wt. | |
| CDB-2860-S | Steel | 28" | 60" | 240 | |
| CDB-2872-S | Steel | 28" | 72" | 275 | |
| CDB-3060-W | Wood | 30" | 60" | 245 | |
| CDB-3072-W | Wood | 30" | 72" | 280 | |



Cabinet Drawer Work Bench

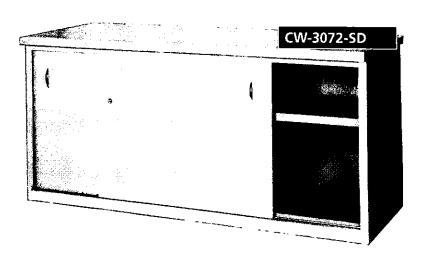
This bench provides a large working space with plenty of storage. There are three drawers mounted side by side with cylinder locks. These are 1424-1 drawers (see page 30). Cabinet has two doors with one fixed shelf, which is centered. Doors with keyed handle. Maple wood top 30" x 60" x 1-3/4". Also available with optional composition or laminate top. 33-1/2" overall height. Weight 310 lbs.

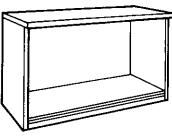
CABINET WORK BENCHES

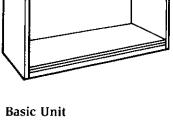
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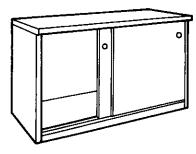
CS-CW Series

Steel, laminated, composition or wood tops. With or without sliding doors. Sliding doors are factory installed, equipped with cylinder lock and two keys. Shelves adjustable on 4" centers. Side and back stops, bench risers, can be added (see pages 29-31). Base is 25" deep. All models are 34" overall height.







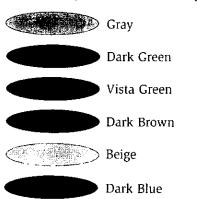


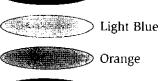
| Basic Unit | | | | |
|------------|-------|-----|-----|-----|
| Model | Тор | D | W | Wt |
| CS-2860 | Steel | 28" | 60" | 204 |
| CS-2872 | Steel | 28" | 72" | 234 |
| CW-3060 | Wood | 30" | 60" | 220 |
| CW-3072 | Wood | 30" | 72" | 254 |
| | | | | |

Basic Unit with Sliding Doors Model Top \mathbf{W} D Wt. CS-2860-D Steel 28" 60" 248 CS-2872-D Steel 28" 72" 286 CW-3060-D 30" Wood 60" 264 CW-3072-D Wood 30" 72" 306



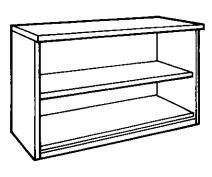
Please specify color when ordering.





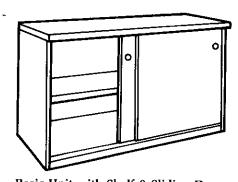
Putty

Red



| Basic Unit with Shelf | | | | |
|-----------------------|-------|-----|-----|-----|
| Model | Top | D | W | Wt. |
| CS-2860-S | Steel | 28" | 60" | 239 |
| CS-2872-S | Steel | 28" | 72" | 274 |
| CW-3060-S | Wood | 30" | 60" | 255 |
| CW-3072-S | Wood | 30" | 72" | 295 |

| Additional Shelves | | | | |
|--------------------|-----|-----|-----|--|
| Model | D | W | Wt. | |
| S-60 | 22" | 60" | 35 | |
| S-72 | 22" | 72" | 40 | |
| | | | | |

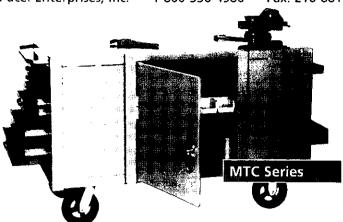


| Basic Unit Wi | ith Shel | 1 & 5 | liding | Doors |
|---------------|----------|-------|--------|-------|
| Model | Top | D | W | Wt. |
| CS-2860-SD | Steel | 28" | 60" | 283 |
| CS-2872-SD | Steel | 28" | 72" | 326 |
| CW-3060-SD | Wood | 30" | 60" | 300 |
| CW-3072-SD | Wood | 30" | 72" | 346 |
| | | | | |



Custom colors available on all items at an additional cost.

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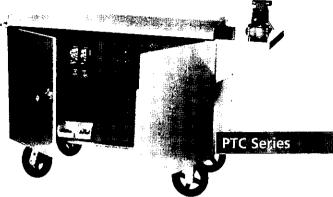
Portable Maintenance Center Work Benches

4,000 LBS. CAPACITY

8" x 2-1/2" Semi-steel or Mold-on rubber casters (two rigid, two swivel)

Bench furnished with two nine drawer tool cabinets for the storage of tools, parts, and other items. Equipped with a keyed handle on the compartment doors and a cylinder lock on the tool cabinets for extra security. Bench dimensions 28"D x 60"W x 38-1/2"H. Overall length 64-1/2". Options available at an additional charge: machinists vise and floor lock.

| Model | Casters | Wt. |
|------------|----------------|-----|
| MTC-60S | Semi-steel | 696 |
| MTC-60R | Mold-on rubber | 688 |
| Floor lock | | 5 |
| Vise | | 27 |



Portable Tool Cabinet Work Benches

3,000 LBS. CAPACITY

8" x 2" Semi-steel casters (two rigid, two swivel)

2,000 LBS, CAPACITY

8" x 2" Mold-on rubber casters (two rigid, two swivel)

Bench furnished with a nine drawer tool cabinet for the storage of tools, parts, and other items. Sides and back stops prevent objects from falling off work area. Equipped with a keyed handle on the door and a cylinder lock on the tool cabinet for extra security. Bench dimensions 26"D x 48"W x 37-1/4"H. Overall dimensions 40-1/4"H x 63"L. Options available at an additional charge: machinists vise, floor lock, 3/16" steel plate top.

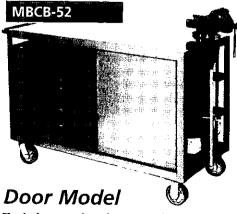
| Model | Casters | Wt. |
|-------------|----------------|-----|
| PTC-48S | Semi-steel | 348 |
| PTC-48R | Mold-on rubber | 345 |
| Floor lock | | 5 |
| 3/16" Steel | Plate Top | 67 |
| Vise | | 27 |



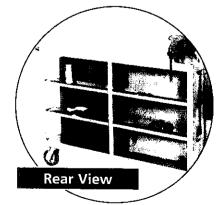
Mobile Service Bench

4,000 LBS. CAPACITY

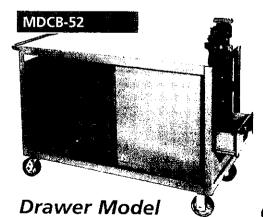
All-welded steel 52" x 24" rolling bench has a strong 14 gauge work surface. Locking tool chest has 9 drawers: two - 21-1/2"W x 3-1/2"H, two - 21-1/2"W x 1-3/4"H, four - 6-1/2"W x 1-3/4"H, and one central locking 6-1/2"W x 3-1/2"H, drawer. Three 52"W x 8"D utility shelves add to storage space. Two swivel and two rigid 5" x 2" polyurethane wheel casters for easy maneuverability on all floor surfaces. Options available at additional charge: machinists vise, floor lock.



Tool chest and end mounted 18"W x 24"D lockable hinged door cabinet with adjustable shelf. Weight 314 lbs.

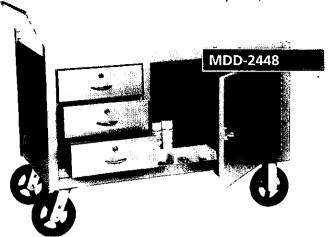


Both door and drawer cabinet models offer additional storage space across the rear of the bench.



Tool chest and end mounted lockable cabinet with four drawers, each one 14-1/2"W x 23-1/2"D x 5"H drawers, glide smoothly on ball bearing rollers. Weight 369 lbs.

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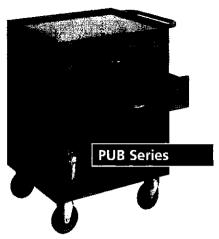
Mobile 3-Drawer Door Cabinet

2,000 LBS. CAPACITY 6" x 2" Mold-on rubber

2,400 LBS. CAPACITY 8" x 2" Mold-on rubber

Top surface 48"W x 24"D x 31"H with 6" casters complete with 16" x 20" x 5" H drawers with individual key and locks and hinged door with locking handle. Offset tubular handle and two rigid, two swivel rubber tired roller bearing wheels for easy maneuverability.

| Model | Casters | Wt. |
|-------------|-------------------|-----|
| MDD-2448-6R | 6" Mold-on rubber | 259 |
| MDD-2448-8R | 8" Mold-on rubber | 268 |



Portable Drawer And Door Cabinet

1,000 LBS. CAPACITY

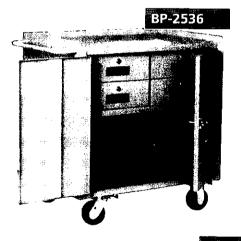
BP-36 with

1416-4

Semi-steel or Polyurethane casters (two rigid, two swivel)

Truck dimensions 20"D x 24"W x 34"H. Inside cabinet area 13"H x 22"W x 20"D. Drawer size 20"W x 19"D x 5"H. Optional keyed handle on door or cylinder locks on drawers available at an additional charge.

| Model | Casters | Wt. |
|----------|-----------------|-----|
| PUB-24SW | 5" Semi-steel | 138 |
| PUB-24RW | 5" Polyurethane | 134 |





| Model | Casters | Wt. |
|-----------------------|------------|-----|
| BP-36S | Semi-steel | 220 |
| BP-36S w/1416-4 | Semi-steel | 276 |
| BP-36P | Phenolic | 215 |
| BP-36P w/1416-4 | Phenolic | 271 |
| BP-2536S | Semi-steel | 295 |
| BP-2536P | Phenolic | 290 |
| Floor lock | | 5 |
| 3/16" Steel Plate Top |) | 45 |



BP Series

2,000 LBS. CAPACITY

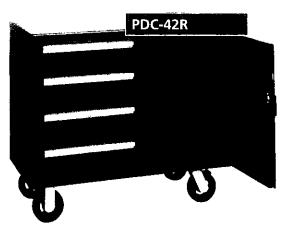
5" x 2" Semi-steel or phenolic casters (two rigid, two swivel)

Drawer with tool tray. Large compartment for storing bulky items. Two intermediate shelves for storage. 12 gauge steel top strong enough to mount a vise. A single drawer unit is furnished with each model. Dimensions 24"D x 36"W x 34"H. Options available at an additional charge: maple top, side and back stops, extra drawer units, (see pages 29-31) floor lock, keyed handle in door, and a 3/16" steel plate top.

Model BP-2536, a multi-purpose portable cabinet with four drawers and one shelf. Cylinder locks on the drawers and a keyed handle on the door are included for added security. Dimensions 36"W x 25"D x 36-3/8" overall height.

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PDC Series

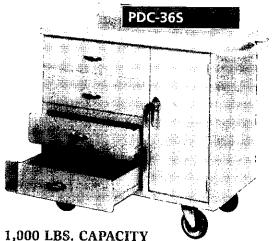


2,000 LBS. CAPACITY

6" x 2" Semi-steel or Mold-on rubber casters (two rigid, two swivel)

Top size 21-1/2"D x 42"W. Overall height 36-1/4". Storage cabinet and shelves 18" x 18-3/4". Shelf clearance 8-1/4". Drawer height: top drawer 3", center drawers 4", bottom drawer 6". Padlock closure furnished with unit to lock both door and drawers. Floor lock option available at an additional charge.

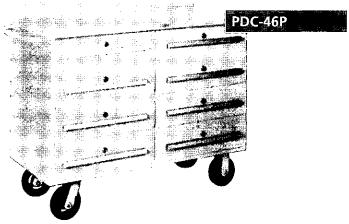
| Model | Casters | Wt. |
|------------|----------------|-----|
| PDC-42S | Semi-steel | 217 |
| PDC-42R | Mold-on rubber | 220 |
| Floor lock | | 5 |



5" x 1-1/4" Semi-steel or polyurethane casters (two rigid, two swivel).

Equipped with four large drawers on steel ball bearing slides. When handle is latched, the door and drawers are secured in place. Drawer size 20"W x 18"D x 4"H. Cabinet size 21-1/4"D x 36"W x 34"H. Options available at an additional charge: side stops, floor lock, keyed handle on door, cylinder locks on drawers.

| Model | Casters | Wt. |
|------------|--------------|-----|
| PDC-36S | Semi-steel | 168 |
| PDC-36R | Polyurethane | 165 |
| Floor lock | | 5 |

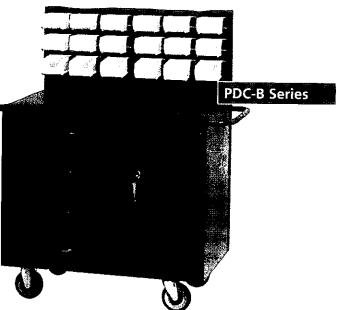


2,000 LBS. CAPACITY

6" x 2" Semi-steel or Phenolic casters (two rigid, two swivel)

Unit consists of 8 drawers. Cabinet top size is 21"D x 46"W. Overall height is 36". Drawer sizes are 20"W x 18"D x 4"H. Optional cylinder locks available at an additional charge.

| Model | Casters | Wt. |
|------------|------------|-----|
| PDC-46S | Semi-steel | 282 |
| PDC-46P | Phenolic | 279 |
| Floor lock | | 5 |



1,000 LBS. CAPACITY

5" x 1-1/4" Semi-steel or polyurethane casters (two rigid, two swivel).

Same as the PDC-36 Series with a mounting panel welded to the back of the cabinet, which holds 18 containers 4"W x 5"L X 3"H. The unit is shipped complete with the 18 containers.

| Model | Casters | Wt. |
|------------|--------------|-----|
| PDC-36S-B | Semi-steel | 185 |
| PDC-36R-B | Polyurethane | 182 |
| Floor lock | | 5 |

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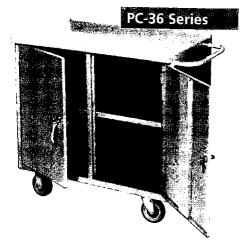
Portable Cabinet Work Benches

lock, cylinder lock for doors.

1,000 LBS, CAPACITY

5" x 1-1/4" Semi-steel or polyurethane casters (two rigid, two swivel)

Back stops prevent objects from falling off the work area. Work area dimensions 21-1/4"D x 36"W x 34"H. Back stops standard on all models. Options available at an additional charge: side stops, extra shelf, floor



Portable Cabinet Work Benches

Casters

Semi-steel

Polyurethane

2,000 LBS, CAPACITY

Model

PC-36S

PC-36R

Extra shelf

Floor lock

5" x 2" Semi-steel or phenolic casters (two rigid, two swivel)

Wt.

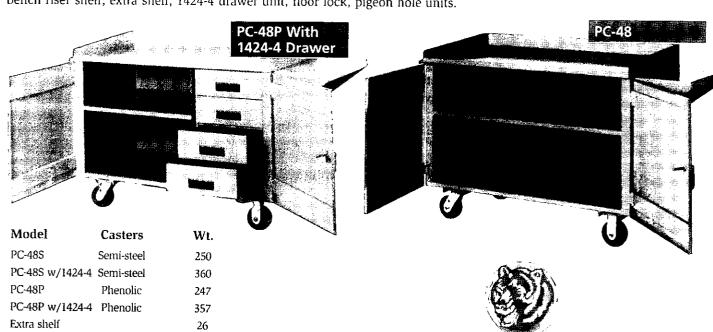
118

114

16

5

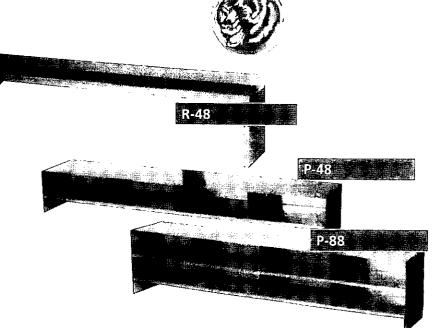
Side and back stops prevent objects from falling off the work area. Work area dimensions 26"D x 48"W x 34"H. Overall dimensions 37" height, 63" length. Vise shelf standard on all models. Options available at an additional charge: steel bench riser shelf, extra shelf, 1424-4 drawer unit, floor lock, pigeon hole units.



Optional Accessories

Floor lock

| Model | ` Description | Wt. |
|-------|--|-----|
| R-48 | Steel bench Riser shelf | 20 |
| P-48 | Pigeon hole unit 7" H x 48" L Four 4" x 12" Opening 9" deep | 18 |
| P-88 | Pigeon hole unit 11" H x 48" L Eight 4" x 12" Opening 9" deep | 27 |



TOOL AND REPAIR BENCH CABINETS

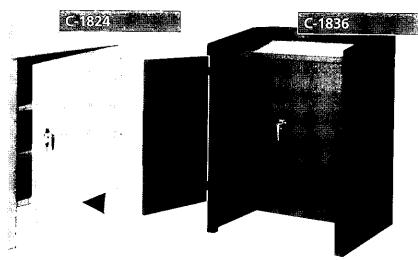
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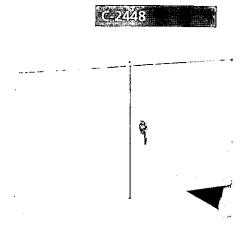
C-Series

3,000 LBS CAPACITY

Heavy duty benches provide solid working surface. All models 34" to working surface. 37" overall height. Units constructed of 12 gauge top, 14 gauge side leg panels.

Two models available, two shelves with one door, and one shelf with two doors. Optional extra shelves and keyed handles available at an additional charge.





| Model | W | D | Shelves | Doors | Wt. |
|------------------|-----|-----|---------|-------|-----|
| C-1824 | 24" | 19" | 2 | 1 | 112 |
| Additional shelf | | | | | 11 |
| | | | | | |

| Model | W | D | Shelves | Doors | Wt. |
|------------------|-----|-----|---------|-------|-----|
| C-1836 | 36" | 19" | 1 | 2 | 140 |
| Additional shelf | | | | | 15 |
| C-1848 | 48" | 19" | 1 | 2 | 166 |
| Additional shelf | | | | | 20 |

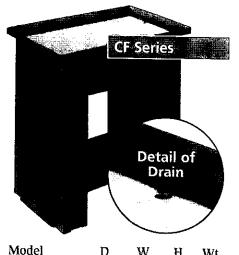
| Model | W | D | Shelves | Doors | Wt. |
|----------|--------|-----|---------|-------|-----|
| C-2436 | 36" | 25" | 1 | 2 | 160 |
| Addition | ıal sh | elf | | | 19 |
| C-2448 | 48" | 25" | 1 | 2 | 190 |
| Addition | al sh | elf | | | 25 |

CF, CM, CT Series

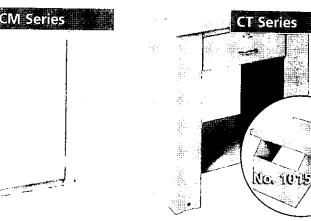
3,000 LBS CAPACITY

Rugged cabinets with 1-1/8" tray coolant tops with 1/2" pipe connection. A model for every purpose. Floor lugs to secure base to floor. An option is the No. 1015 - removable side shelf, available at an additional charge.

Drawer size and model - 1416-1 (14"W x 16"D x 5" H inside dimension). All drawers equipped with stops, ball bearing steel rollers, and 1" deep tool tray (see page 30). Cylinder lock available at additional charge. CM Series are without shelves.







Wt.

95

105

115

125

10

| model | |
|----------|------|
| CF-2830 | 2 |
| CF-2835 | 2 |
| CF-3630 | 2 |
| CF-3635 | 2 |
| No. 1015 | Remo |

| L) | ** | 11 | VV t. | |
|--------|---------|-------|-------|--|
| 20" | 28" | 30" | 80 | |
| 20" | 28" | 35" | 86 | |
| 20" | 36" | 30" | 90 | |
| 20" | 36" | 35" | 96 | |
| novab! | le side | shelf | 10 | |
| 102 | 1 77 11 | | | |

| Model | D | W | H |
|----------|---------|---------|-------|
| CM-2830 | 20" | 28" | 30" |
| CM-2835 | 20" | 28" | 35" |
| CM-3630 | 20" | 36" | 30" |
| CM-3635 | 20" | 36" | 35" |
| No. 1015 | Removab | le side | shelf |
| | 10" | v 15" | |

| Model | Đ | W | Ħ | Wt. |
|----------|---------|---------|-------|-----|
| CT-2830 | 20" | 28" | 30" | 90 |
| CT-2835 | 20" | 28" | 35" | 96 |
| CT-3630 | 20" | 36" | 30" | 100 |
| CT-3635 | 20" | 36" | 35" | 106 |
| No. 1015 | Removab | le side | shelf | 10 |
| | 10" | x 15" | | |

TOOL AND REPAIR BENCH CABINETS

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Machine Cabinet Stands

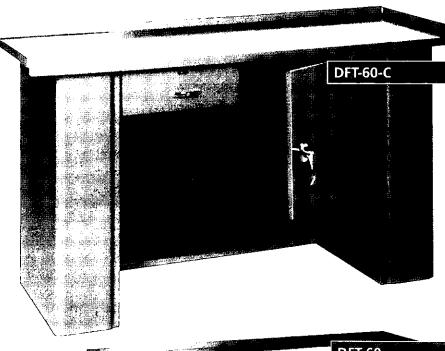
3,000 LBS. CAPACITY

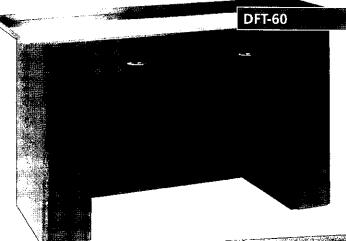
Heavy duty construction allows for work on engines, pumps and any other repair items. Can also be used for mounting lathes, grinders, drill presses etc. CT-models are with coolant top with 1/2" pipe connection. DFT models are with drop front. Designed for strength and appearance, convenient shelf 15-3/4" x 36". Grizzly 1416-1 drawer units furnished on all stands (see page 30). For CU-18 work bench cabinet, see page 30. Cylinder locks available on all models at additional charge.

All models 22"W x 60"L x 32"H.

| Model | Description | Wt. |
|----------|--|-----|
| DFT-60-C | With cabinet No. CU-18 and one drawer | 238 |
| DFT-60 | Drop front top, back and side stops 1 ¼ H, 2 1416-1 drawers | 198 |
| CT-60 | Coolant top, tray 1 1/4" deep with 1/2" pipe | 198 |





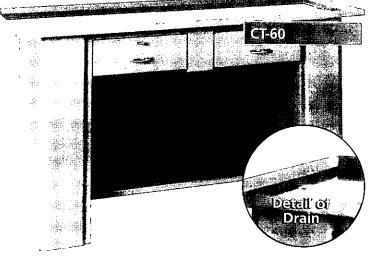


Grizzly Color Chart

These colors are available at no additional cost. Please specify color when ordering.

| Gray | | Dark Blue |
|-------------|--------|------------|
| Dark Green | 2 3 | Light Blue |
| Vista Green | | Orange |
| Dark Brown | | Red |
| Beige | | Putty |

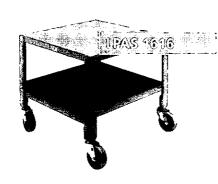
Custom colors available on all items at an additional cost.



ASSEMBLY STOOLS

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Low Portable Assembly Stools

300 LBS. CAPACITY

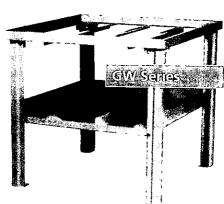
3" soft rubber stem casters (all swivel)

For general maintenance and assembly use. Convenient 14" high. 1" tray bottom shelf. Has drop front on second shelf for easy sliding and carrying parts and tools.

| Model | W | L | Wt. |
|-----------|-----|-----|-----|
| LPAS-1616 | 16" | 16" | 19 |
| LPAS-1323 | 13" | 23" | 22 |

Gas Welding Bench

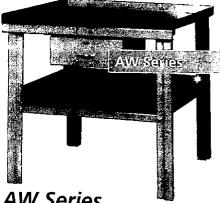
ARC Welding Benches



GW Series

A sturdy gas welding bench for extra strength and durability. Top is constructed of 12 gauge steel, capable of holding 32 fire bricks (not furnished). Embossed 14 gauge steel legs, 16 gauge shelf divided into three equal sections for rod storage. Pads on bottom to protect floor. Shipped knocked down (some assembly required). Dimensions 36"W x 36"D x 34"H. Unit can be shipped with a 1416-1 drawer unit (see page 30). Optional cylinder lock on drawer available at an additional charge.

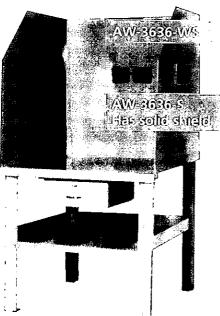
| ry odel | Wt. |
|---------------------------|-----|
| GW-3636 | 95 |
| GW-3636-DR | |
| (with 1416-1 drawer unit) | 110 |



AW Series

Built for rugged service. The 12 gauge top has three flanges up and front flange down. Legs are double formed, embossed 14 gauge steel. Shelf is divided into three equal sections for the storage of rods. Dimensions 36"W x 36"D x 34"H. Unit can be shipped with a 1416-1 drawer unit (see page 30). Optional cylinder lock on drawer available at an additional charge.

| Model | Wt. |
|---------------------------|-----|
| AW-3636 | 125 |
| AW-3636-DR | |
| (with 1416-1 drawer unit) | 140 |



AWS Series

The arc welding bench can be purchased with a 20 gauge steel shield. The shield comes complete with three see-thru windows. Shield easily snaps on the top flange, no bolting required. The see-thru welding shield eliminates the danger of eye flash burn while watching the welder. No need for glasses or hand shields. Unit is also available with a solid shield. Dimensions 36"W x 36"D x 68"H. Unit is shipped with a 1416-1 drawer unit (see page 30). Optional cylinder lock on drawer available at an additional charge.

| - | |
|------------------------|-----|
| Model | Wt. |
| AW-3636-S | |
| (with solid shield) | 180 |
| AW-3636-WS | |
| (with see-thru shield) | 175 |

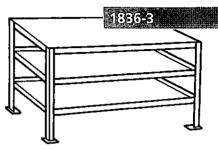


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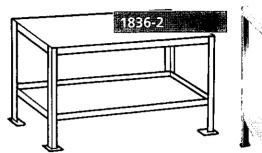
Heavy Duty Tool Stands

2,000 LBS, CAPACITY

Heavy duty tool stands have a broad usage in many industries where heavier than average loads are used. Bench drawers can be added (see page 30). All models are 32-1/2" overall height. Shelves are 12 ga. steel, 2" deep. Top shelf is flat, center and bottom are tray type.



With Top, Bottom and Center Shelves Shelf Clearance 10-1/8



With Top and Bottom Shelves - Shelf Clearance 22-1/4"

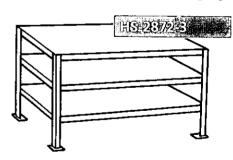


| Model | D | W | Wt. | Model | D | W | Wt. |
|--------|-----|-----|-----|--------|-----|-----|-----|
| 1830-3 | 18" | 30" | 85 | 1830-2 | 18" | 30" | 62 |
| 1836-3 | 18" | 36" | 98 | 1836-2 | 18" | 36" | 70 |
| 1848-3 | 18" | 48" | 120 | 1848-2 | 18" | 48" | 85 |
| 1860-3 | 18" | 60" | 148 | 1860-2 | 18" | 60" | 104 |
| 2430-3 | 24" | 30" | 112 | 2430-2 | 24" | 30" | 83 |
| 2436-3 | 24" | 36" | 130 | 2436-2 | 24" | 36" | 95 |
| 2448-3 | 24" | 48" | 162 | 2448-2 | 24" | 48" | 116 |
| 2460-3 | 24" | 60" | 192 | 2460-2 | 24" | 60" | 136 |

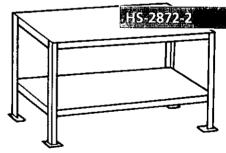
Extra Heavy Duty Tool Stands

3,000 LBS. CAPACITY

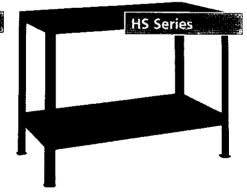
For handling extremely heavy load requirements. All shelves are flat. Bench drawer units can be added. (see page 30) All models 36" high. Shelves are 12 gauge steel. Extra heavy-duty steel angle used.



With Top, Bottom and Center Shelves - Shelf Clearance 10-5/8"



With Top and Bottom Shelves - Shelf Clearance 23-1/2"



| Model | D | W | Wt. | Model | D | W | Wt. |
|-----------|-----|----|-----|-----------|-----|----|-----|
| HS-2448-3 | 24" | 48 | 185 | HS-2448-2 | 24" | 48 | 135 |
| HS-2460-3 | 24" | 60 | 215 | HS-2460-2 | 24" | 60 | 155 |
| HS-2472-3 | 24" | 72 | 245 | HS-2472-2 | 24" | 72 | 175 |
| HS-2848-3 | 28" | 48 | 205 | HS-2848-2 | 28" | 48 | 145 |
| HS-2860-3 | 28" | 60 | 240 | HS-2860-2 | 28" | 60 | 170 |
| HS-2872-3 | 28" | 72 | 275 | HS-2872-2 | 28" | 72 | 195 |
| HS-3448-3 | 34" | 48 | 230 | HS-3448-2 | 34" | 48 | 165 |
| HS-3460-3 | 34" | 60 | 280 | HS-3460-2 | 34" | 60 | 190 |
| HS-3472-3 | 34" | 72 | 335 | HS-3472-2 | 34" | 72 | 240 |



WORK BENCHES

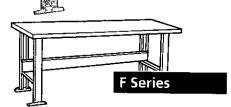
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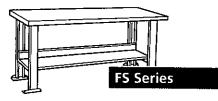


Work Benches

3,000 LBS. CAPACITY

All models constructed of 12 gauge steel tops, back and side stops, and legs; 16 gauge stringers and shelves. The top, stringer, and legs are all reinforced for additional strength. Standard height of the work benches is 32-1/2" high. Benches can be made 34" high at an additional charge. All benches 96" or longer have three bench legs. Shelves are 15-1/4"D. Drawer units are 1424-1 (14"W x 23-1/2"D x 5"H).



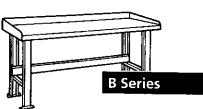


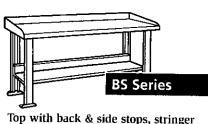


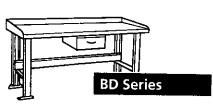
| Flat top with stringer | | | | | | |
|------------------------|-------|------|-----|--|--|--|
| Model | D | w | Wt. | | | |
| F-2448 | 24" | 48" | 107 | | | |
| F-2460 | 24" | 60" | 120 | | | |
| F-2472 | 24" | 72" | 134 | | | |
| F-2496 | 24" | 96" | 180 | | | |
| F-24120 | 24" | 120" | 195 | | | |
| F-2848 | 28" | 48" | 118 | | | |
| F-2860 | 28" | 60" | 132 | | | |
| F-2872 | 28" | 72" | 148 | | | |
| F-2896 | 28" | 96" | 198 | | | |
| F-28120 | 28" | 120" | 215 | | | |
| F-3448 | 34" | 48" | 132 | | | |
| F-3460 | 34" | 60" | 148 | | | |
| F-3472 | 34" | 72" | 164 | | | |
| F-3496 | 34" ` | 96" | 220 | | | |
| F-34120 | 34" | 120" | 250 | | | |

| Flat top with stringer & shelf | | | | | | |
|--------------------------------|-----|------|-----|--|--|--|
| Model | D | W | Wt. | | | |
| FS-2448 | 24" | 48" | 125 | | | |
| FS-2460 | 24" | 60" | 142 | | | |
| FS-2472 | 24" | 72" | 160 | | | |
| FS-2496 | 24" | 96" | 214 | | | |
| FS-24120 | 24" | 120" | 235 | | | |
| FS-2848 | 28" | 48" | 132 | | | |
| FS-2860 | 28" | 60" | 150 | | | |
| FS-2872 | 28" | 72" | 170 | | | |
| FS-2896 | 28" | 96" | 229 | | | |
| FS-28120 | 28" | 120" | 255 | | | |
| FS-3448 | 34" | 48" | 150 | | | |
| FS-3460 | 34" | 60" | 170 | | | |
| FS-3472 | 34" | 72" | 186 | | | |
| FS-3496 | 34" | 96" | 250 | | | |
| FS-34120 | 34" | 120" | 280 | | | |

| Flat top with | stringer | & drawe | er unit |
|---------------|----------|---------|---------|
| Model | D | W | Wt. |
| FD-2448 | 24" | 48" | 132 |
| FD-2460 | 24" | 60" | 145 |
| FD-2472 | 24" | 72" | 159 |
| FD-2496 | 24" | 96" | 205 |
| FD-24120 | 24" | 120" | 230 |
| FD-2848 | 28" | 48" | 143 |
| FD-2860 | 28" | 60" | 157 |
| FD-2872 | 28" | 72" | 173 |
| FD-2896 | 28" | 96" | 223 |
| FD-28120 | 28" | 120" | 250 |
| FD-3448 | 34" | 48" | 158 |
| FD-3460 | 34" | 60" | 174 |
| FD-3472 | 34" | 72" | 189 |
| FD-3496 | 34" | 96" | 245 |
| FD-34120 | 34" | 120" | 275 |







Top with back & side stops, stringer

| Model | D | W | Wt |
|--------|-----|-----|-----|
| B-2448 | 24" | 48" | 108 |
| B-2460 | 24" | 60" | 121 |
| B-2472 | 24" | 72" | 135 |
| | | | |

Top with back & side stops & stringer

| Model | D | W | Wt. |
|---------|-----|------|-----|
| B-2448 | 24" | 48" | 108 |
| B-2460 | 24" | 60" | 121 |
| B-2472 | 24" | 72" | 135 |
| B-2496 | 24" | 96" | 181 |
| B-24120 | 24" | 120" | 196 |
| B-2848 | 28" | 48" | 119 |
| B-2860 | 28" | 60" | 133 |
| B-2872 | 28" | 72" | 149 |
| B-2896 | 28" | 96" | 199 |
| B-28120 | 28" | 120" | 216 |
| B-3448 | 34" | 48" | 133 |
| B-3460 | 34" | 60" | 149 |
| 3-3472 | 34" | 72" | 166 |
| B-3496 | 34" | 96" | 222 |
| B-34120 | 34" | 120" | 251 |

| Model | D | w | Wt. |
|----------|-----|------|-----|
| BS-2448 | 24" | 48" | 126 |
| BS-2460 | 24" | 60" | 143 |
| BS-2472 | 24" | 72" | 161 |
| BS-2496 | 24" | 96" | 215 |
| BS-24120 | 24" | 120" | 236 |
| BS-2848 | 28" | 48" | 133 |
| BS-2860 | 28" | 60" | 151 |
| BS-2872 | 28" | 72" | 171 |
| BS-2896 | 28" | 96" | 229 |
| BS-28120 | 28" | 120" | 256 |
| BS-3448 | 34" | 48" | 151 |

34"

34"

34"

60"

72"

96"

120"

171

188

252

281

| & arawer unit | | | |
|---------------|-----|------|-----|
| Model | D | W | Wt. |
| BD-2448 | 24" | 48" | 133 |
| BD-2460 | 24" | 60" | 146 |
| BD-2472 | 24" | 72" | 160 |
| BD-2496 | 24" | 96" | 206 |
| BD-24120 | 24" | 120" | 231 |
| BD-2848 | 28" | 48" | 144 |
| BD-2860 | 28" | 60" | 158 |
| BD-2872 | 28" | 72" | 174 |
| BD-2896 | 28" | 96" | 224 |
| BD-28120 | 28" | 120" | 251 |
| BD-3448 | 34" | 48" | 159 |
| BD-3460 | 34" | 60" | 175 |
| BD-3472 | 34" | 72" | 191 |
| BD-3496 | 34" | 96" | 247 |
| BD-34120 | 34" | 120" | 276 |

BS-3460

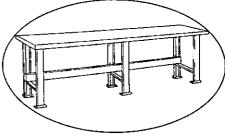
BS-3472

BS-3496

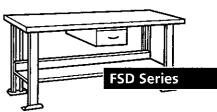
BS-34120

WORK BENCHES

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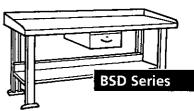


Note: Benches 96" or longer require 3 bench legs



Flat top with stringer, shelf & drawer unit

| Model | D | w | Wt. |
|-----------|-----|------|-----|
| FSD-2448 | 24" | 48" | 150 |
| FSD-2460 | 24" | 60" | 167 |
| FSD-2472 | 24" | 72" | 185 |
| FSD-2496 | 24" | 96" | 239 |
| FSD-24120 | 24" | 120" | 270 |
| FSD-2848 | 28" | 48" | 157 |
| FSD-2860 | 28" | 60" | 175 |
| FSD-2872 | 28" | 72" | 195 |
| FSD-2896 | 28" | 96" | 253 |
| FSD-28120 | 28" | 120" | 290 |
| FSD-3448 | 34" | 48" | 176 |
| FSD-3460 | 34" | 60" | 196 |
| FSD-3472 | 34" | 72" | 211 |
| FSD-3496 | 34" | 96" | 275 |
| FSD-34120 | 34" | 120" | 315 |



Top with back & side stops, stringer, shelf & drawer unit

| Model | Ð | w | Wt. |
|-----------|-----|------|-----|
| BSD-2448 | 24" | 48" | 151 |
| BSD-2460 | 24" | 60" | 168 |
| BSD-2472 | 24" | 72" | 186 |
| BSD-2496 | 24" | 96" | 240 |
| BSD-24120 | 24" | 120" | 272 |
| BSD-2848 | 28" | 48" | 158 |
| BSD-2860 | 28" | 60" | 176 |
| BSD-2872 | 28" | 72" | 196 |
| BSD-2896 | 28" | 96" | 254 |
| BSD-28120 | 28" | 120" | 292 |
| BSD-3448 | 34" | 48" | 177 |
| BSD-3460 | 34" | 60" | 197 |
| BSD-3472 | 34" | 72" | 213 |
| BSD-3496 | 34" | 96" | 277 |
| BSD-34120 | 34" | 120" | 317 |

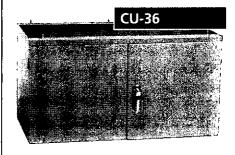
Work Bench Accessories -For additional accessories, see pages 29-31

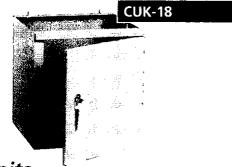
Work Bench Risers

The storage capacity of your work bench may substantially increase without reducing the work area by adding an optional riser. Fits easily between standard side and back stops. Dimensions 10-1/2"D x 12"H to work surface.

| Model | \mathbf{W} | Wt |
|-------|--------------|----|
| R-36 | 36" | 15 |
| R-48 | 48" | 19 |
| R-60 | 60" | 23 |
| R-72 | 72" | 27 |
| R-96 | 96" | 34 |
| | | |







Work Bench Cabinet Units

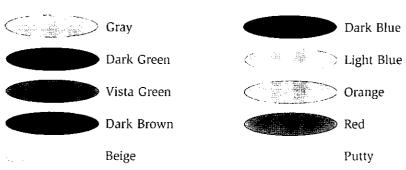
Standard units furnished with open tops. For use on work benches. Can be used with either wood top or steel top work benches. The units are quickly attached to wood tops by lag screws. The CUK models include a keyed locking handle. All models are 19"H x 19"D. Shelf clearance 8". Please indicate if the unit will be installed on a steel or wood top bench.

| Model | w | Wt |
|--------|-----|----|
| CU-36 | 36" | 60 |
| CU-18 | 18" | 42 |
| CUK-36 | 36" | 60 |
| CUK-18 | 18" | 42 |
| | | |



Grizzly Color Chart

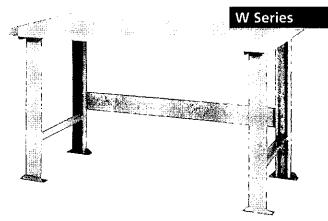
These colors are available at no additional cost. Please specify color when ordering.



Custom colors available on all items at an additional cost.

WORK BENCHES

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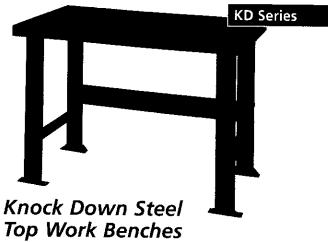


Knock Down Work Benches

These benches available with hard maple, composition, or laminate top, two bench legs, and one stringer. A third leg is added for units 96" or longer. Bench includes bolts, nuts, lag screws, and washers. All parts are provided for easy assembly. Benches are 34-1/4" overall height. For details on all work bench options and accessories, see pages 29-31.

| Model | D | W | Wt. | | | |
|---------------------------------|-----|------|-----|--|--|--|
| W-2448 | 24" | 48" | 107 | | | |
| W-2460 | 24" | 60" | 124 | | | |
| W-2472 | 24" | 72" | 138 | | | |
| W-3048 | 30" | 48" | 127 | | | |
| W-3060 | 30" | 60" | 147 | | | |
| W-3072 | 30" | 72" | 166 | | | |
| W-3096 | 30" | 96" | 226 | | | |
| W-30120 | 30" | 120" | 264 | | | |
| W-30144 | 30" | 144" | 296 | | | |
| W-3648 | 36" | 48" | 143 | | | |
| W-3660 | 36" | 60" | 167 | | | |
| W-3672 | 36" | 72" | 188 | | | |
| W-3696 | 36" | 96" | 256 | | | |
| W-36120 | 36" | 120" | 295 | | | |
| W-36144 | 36" | 144" | 344 | | | |
| Charify tan funni about 1 1 1 1 | | | | | | |

Specify top from chart below when ordering.



Reinforced welded top designed with channels for drawer hanger attachment. Sturdy reinforced legs with floor pads that can be anchored to the floor. Bolts, washers, and nuts are furnished. Elongated holes facilitate fast assembly. Top and legs are constructed of 12 gauge steel, stringers of 16 gauge. Overall 32-1/2" high. Side and back stops installed at factory. For details on all work bench options and accessories, see pages 29-31.

| Model | D | W | Wt. |
|---------|-----|-----|-----|
| KD-2448 | 24" | 48" | 107 |
| KD-2460 | 24" | 60" | 120 |
| KD-2472 | 24" | 72" | 134 |
| KD-2848 | 28" | 48" | 118 |
| KD-2860 | 28" | 60" | 132 |
| KD-2872 | 28" | 72" | 148 |
| KD-3448 | 34" | 48" | 132 |
| KD-3460 | 34" | 60" | 148 |
| KD-3472 | 34" | 72" | 164 |



Pressed Wood Tops

1/4 pressed wood tops are attached to any work bench top. Available in any size up to 48" x 96".

Work Bench Tops

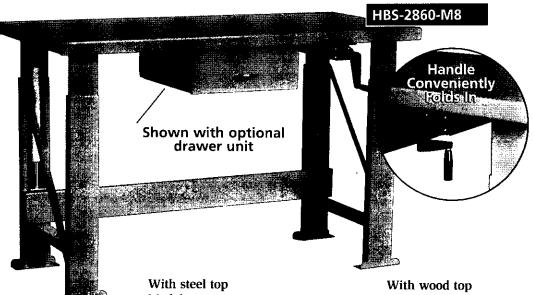
| Hard Maple Tops | s | ize | Hard Maple | • | Composition | n | Laminated | |
|------------------|-------|------|------------|-----|-------------|-----|-----------|-----|
| Tara maple rops | D | W | Model No. | Wt. | Model No. | Wt. | Model No. | Wt. |
| | 24" | 48" | GW-2448 | 58 | PW-2448 | 60 | LW-2448 | 56 |
| | 24" | 60" | GW-2460 | 72 | PW-2460 | 75 | LW-2460 | 70 |
| | 24" | 72" | GW-2472 | 86 | PW-2472 | 90 | LW-2472 | 84 |
| Composition Ton- | 30" | 48" | GW-3048 | 74 | PW-3048 | 75 | LW-3048 | 70 |
| Composition Tops | . 30" | 60" | GW-3060 | 93 | PW-3060 | 94 | LW-3060 | 88 |
| | 30" | 72" | GW-3072 | 112 | PW-3072 | 113 | LW-3072 | 105 |
| | 30" | 96" | GW-3096 | 150 | PW-3096 | 150 | LW-3096 | 140 |
| | 30" | 120" | GW-30120 | 187 | PW-30120 | 188 | LW-30120 | 175 |
| High Proceurs | 30" | 144" | GW-30144 | 218 | N/A | N/A | LW-30144 | 210 |
| High Pressure | 36" | 48" | GW-3648 | 86 | PW-3648 | 90 | LW-3648 | 84 |
| Laminate Tops | 36" | 60" | GW-3660 | 108 | PW-3660 | 113 | LW-3660 | 105 |
| | 36" | 72" | GW-3672 | 130 | PW-3672 | 135 | LW-3672 | 126 |
| | 36" | 96" | GW-3696 | 174 | PW-3696 | 180 | LW-3696 | 168 |
| | 36" | 120" | GW-36120 | 216 | PW-36120 | 225 | LW-36120 | 210 |
| | 36" | 144" | GW-36144 | 260 | N/A | N/A | LW-36144 | 252 |

ERGONOMIC BENCHES

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Ergonomic Hydraulic Work Benches

These ergonomic benches allow operators to adjust their work surface to accommodate specific height needs with ease. Benches can be ordered with 8", 12" or 16" height adjustment. 1,000 lbs. capacity for 8" & 12" adjustment. 750 lbs capacity for 16" adjustment. 16" adjustment available on benches 34" deep or larger. Available with manual crank handle or electric. The manual crank folds under bench when not in use. The electric unit can adjust height with the push of a button.





| Model | | | Weight | | | |
|------------|----|-----|--------|----------|--|--|
| | W | L | Manual | Electric | | |
| HBS-2848 | 28 | 48 | 169 | 187 | | |
| HBS-2860 | 28 | 60 | 187 | 205 | | |
| HBS-2872 | 28 | 72 | 204 | 222 | | |
| HBS-2896* | 28 | 96 | 280 | 298 | | |
| HBS-28120* | 28 | 120 | 316 | 334 | | |
| HBS-3448 | 34 | 48 | 186 | 204 | | |
| HBS-3460 | 34 | 60 | 206 | 224 | | |
| HBS-3472 | 34 | 72 | 226 | 244 | | |
| HBS-3496* | 34 | 96 | 310 | 327 | | |
| HBS-34120* | 34 | 120 | 349 | 367 | | |
| * Db 06" - | 1 | | 1 | | | |

^{*} Benches 96" or longer have 3 legs & 6 cylinders

| Specify height adjustment and | | | |
|-------------------------------|----|--------------|--|
| Electric | or | Manual | |
| E8 = 8" adj. | | M8 = 8" adj. | |
| E12 = 12" a | dj | M12 = 12" ad | |
| E16 = 16" a | dj | M16 = 16" ad | |

| With wood | top | | | |
|------------|-----|-----|--------|----------|
| Model | | | Wei | ight |
| | W | L | Manual | Electric |
| HBW-3048 | 30 | 48 | 178 | 196 |
| HBW-3060 | 30 | 60 | 203 | 221 |
| HBW-3072 | 30 | 72 | 227 | 245 |
| HBW-3096* | 30 | 96 | 311 | 329 |
| HBW-30120* | 30 | 120 | 359 | 377 |
| HBW-3648 | 36 | 48 | 194 | 212 |
| HBW-3660 | 36 | 60 | 222 | 240 |
| HBW-3672 | 36 | 72 | 249 | 267 |
| HBW-3696* | 36 | 96 | 341 | 359 |
| HBW-36120* | 36 | 120 | 394 | 412 |
| | | | | |

^{*} Benches 96" or longer have 3 legs & 6 cylinders

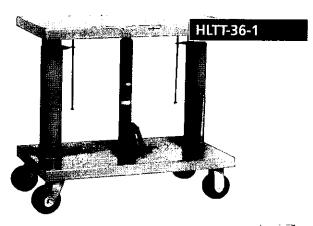
| Specify height adjustment and | | | |
|-------------------------------|---------------|--|--|
| Electric or | Manual | | |
| E8 = 8" adj. | M8 = 8" adj. | | |
| E12 = 12" adj | M12 = 12" adj | | |
| E16 = 16" adi | M16 = 16" adi | | |

Hydraulic Lift Top Table

1,000 LBS. CAPACITY

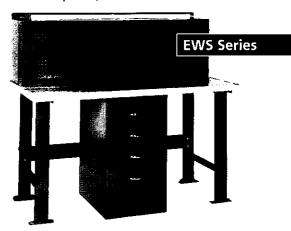
5" x 2" Semi-steel or Phenolic casters (two rigid, two swivel)

For moving dies and tools to and from work stations. The foot pedal easily adjusts the table height. Heavy, reinforced steel top 20" x 36". Floor lock holds the table firmly in place. Table can be adjusted from a range of 31" to 43" from the floor. Weight 260 lbs



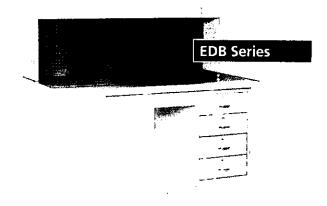
WORK STATIONS

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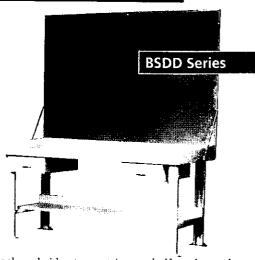
The cabinet base is 24"D x 18"W and contains four 1424-4 drawers, each 14"W x 23-1/2"D x 5"H inside. Each drawer can be furnished with padlock loop eyes or with a plain face. Drawers slide effortlessly on ball bearing steel rollers. Stops prevent drawers from pulling out of slides. Cabinet rests on a 6" high base. There is a tool tray in each drawer 1" deep to hold small items. The bench riser shelf has a pegboard back and has an electrical outlet strip with a six foot cord. The benches are 30" deep and are 33-1/2" high to the work surface. Can be purchased with steel, hard maple, composition, or laminate tops. See pages 29-31 for additional work bench accessories available on all models.

| Model | L | Wt. |
|----------|-----|-----|
| EWS-3048 | 48" | 253 |
| EWS-3060 | 60" | 272 |
| EWS-3072 | 72" | 291 |



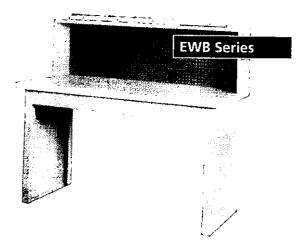
The cabinet base is 24"D x 18"W and contains four 1424-4 drawers, each 14"W x 23-1/2"D x 5"H inside. Each drawer can be furnished with padlock loop eyes or with a plain face. Drawers slide on ball bearing steel rollers. Stops prevent drawers from pulling out of slides. Cabinet rests on a 6" high base. There is a tool tray in each drawer 1" deep to hold small items. The bench riser shelf has a pegboard back and has an electrical outlet strip with a six foot cord (not shown). The benches are 30" deep and are 33-1/2" high to the work surface. Can be purchased with steel, maple, composition, or laminate tops. See pages 29-31 for additional accessories on all models.

| Model | L | Wt. |
|----------|-----|-----|
| EDB-3048 | 48" | 256 |
| EDB-3060 | 60" | 276 |
| EDB-3072 | 72" | 296 |



Top with back and side stops, stringer, shelf, and two drawer units. Drawer units are 1424-1 (14"W x 23-1/2"D x 5"H). Work bench available with 1/4" hard tempered peg board or 1/2" homosote board for hanging small tools, paper work, etc. All back boards 48" high. See pages 29-31 for additional accessories available.

| Model | W | L | Wt. |
|-----------|-----|-----|-----|
| BSDD-2448 | 24" | 48" | 202 |
| BSDD-2460 | 24" | 60" | 221 |
| BSDD-2472 | 24" | 72" | 242 |
| BSDD-2496 | 24" | 96" | 301 |
| BSDD-2848 | 28" | 48" | 209 |
| BSDD-2860 | 28" | 60" | 240 |
| BSDD-2872 | 28" | 72" | 263 |
| BSDD-2896 | 28" | 96" | 326 |
| BSDD-3448 | 34" | 48" | 228 |
| BSDD-3460 | 34" | 60" | 250 |
| BSDD-3472 | 34" | 72" | 269 |
| BSDD-3496 | 34" | 96" | 338 |



All work stations equipped with a bench riser shelf with pegboard back for hanging small items, and an electrical outlet strip wired with a six foot cord. Models come standard with maple, composition, steel, or laminate tops. The benches are 30" deep and are 32-1/2" high to the work surface. See pages 29-31 for additional accessories available.

| Model | L | Wt. |
|----------|-----|-----|
| EWB-3048 | 48" | 170 |
| EWB-3060 | 60" | 190 |
| EWB-3072 | 72" | 210 |



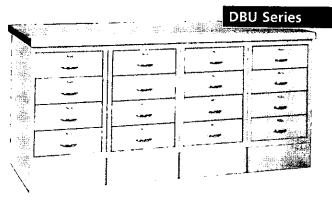
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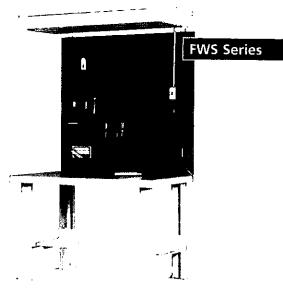
12 gauge steel top, side and back stops, and legs. Standard height of the work bench is 32-1/2" high. Benches can be made 34" high at an additional charge. Drawers are 1424-1 (14"W x 23-1/2"D x 5"H). Optional cylinder locks on drawers available at an additional charge. The work bench is equipped with a fluorescent light fixture (lamps included). A 72"W x 33"H back panel is included for the hanging of storage bins (bins included). See page 47 for details on the bins. An electrical outlet strip wired with a six foot cord is also included. Weight 350 lbs.

| Number of Containers | L | w | Н |
|-------------------------|-----|-----|----|
| 6 | 15" | 16" | 7" |
| 4 | 15" | 8" | 7" |
| 12 | 11" | 6" | 5" |
| 12 | 7" | 4" | 3" |



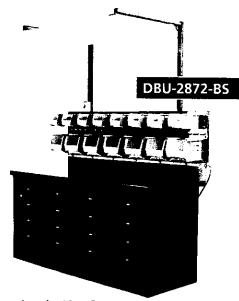
Features sixteen drawers for increased storage. Drawers can be furnished with padlock loop eyes or a plain face. There is a sliding tray in each drawer to hold small items within easy reach. Models come standard with hard maple, composition, steel, or laminate tops. 34" overall height. 72" overall length. Drawer size 14"W x 23-1/2"D x 5"H. Optional cylinder locks on drawers available at an additional charge.

| Model | Top | W | Wt |
|------------|-------|-----|-----|
| DBU-3072-W | Wood | 30" | 565 |
| DBU-2872-S | Steel | 28" | 560 |



Work stations equipped with bottom shelf, fluorescent light fixture (lamps included) with on-off switch, and 1/4" thick pegboard back. 32-1/2" high to work surface, 80-1/2" overall height, 34" deep. Options available at an additional charge: bench drawer units, riser, duplex receptacle outlet, and pressed wood top. (Tools not included)

| Model | L | Wt. |
|----------|-----|-----|
| FWS-3448 | 48" | 236 |
| FWS-3496 | 96" | 390 |



Work station is equipped with a fluorescent light fixture (lamps included). Unit equipped with an electrical outlet strip, wired with a six foot cord. A 72"W x 17"H panel is included for the hanging of storage bins (bins included). (See page 47 for details on the bins). Models come standard with hard maple, composition, steel, or laminate tops. (See page 29 for bench top details).

| Model | Тор | W | Wŧ. |
|-------------|-------|-----|-----|
| DBU-3072-BW | Wood | 30" | 610 |
| DBU-2872-BS | Steel | 28" | 605 |
| | | | |

| No. of containers | Ł | W | H |
|-------------------|-----|----|----|
| 8 | 11" | 6" | 5" |
| 7 | 10" | 8" | 7" |

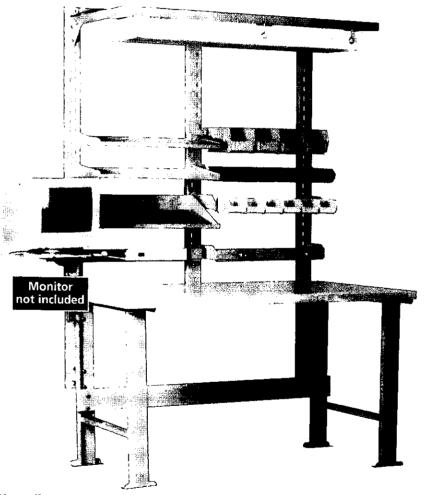
VERSATILE WORK STATION & ACCESSORIES

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Versatile Modular Work Bench

This Versatile Modular Work Bench allows you to choose components to fit your specific applications. Yet it can easily be adapted or expanded later to meet changing needs. Heavy duty construction accommodates all industrial environments. Benches come with standard stringer. All work bench accessories on page 28-31 apply to these benches at an additional charge.

| Bench with wood top | | | | Bench with steel top | | | |
|---------------------|-----|-----|-----|----------------------|-----|-----|-----|
| Model | W | L | Wt. | Model | W | L | Wt. |
| VMW-3060-W | 30" | 60" | 147 | VMW-2860-S | 28" | 60" | 132 |
| VMW-3072-W | 30" | 72" | 166 | VMW-2872-S | 28" | 72" | 148 |
| VMW-3660-W | 36" | 60" | 167 | VMW-3460-S | 34" | 60" | 148 |
| VMW-3672-W | 36" | 72" | 188 | VMW-3472-S | 34" | 72" | 164 |

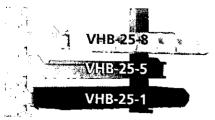


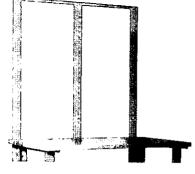
Versatile Hanger Bar

Models for 60" bench

Hanger bars hold bins and can be easily moved to proper height and location on bench. Available in 3 convenient depths:

| Models for 00 Delich | Deptii | W. |
|----------------------------------|-------------|-------------|
| VHB-25-1 | 1" | 2 |
| VHB-25-5 | 5" | 3 |
| VHB-25-8 | 8" | 3 |
| | | |
| Models for 72" bench | Depth | Wt. |
| Models for 72" bench VHB-32-1 | Depth | W t. |
| | Depth 1" 5" | |





Versatile Frame Assembly

Frame assembly comes equipped with three uprights. Unit bolts to VMW-series bench legs (hardware included).

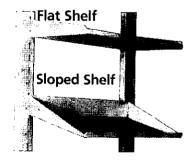
Model for:

| 60" bench | Wt. | 72" bench | Wt. |
|-----------|-----|-----------|-----|
| VFA-60 | 48 | VFA-72 | 50 |



Movable Arm Shelf

Holds monitor, parts or tools without taking up bench space. Top surface is 14" x 14". (Monitor not included)



Versatile Shelves

Versatile shelves are made from heavy gauge steel. Available in 25" or 32" wide; 8", 12" or 15" deep.

Versatile Flat Shelves

Model for:

| 60" bench | Wt. | 72" bench | Wt. |
|-----------|-----|-----------|-----|
| VS-25-8 | 9 | VS-32-8 | 11 |
| VS-25-12 | 11 | VS-32-12 | 14 |
| VS-25-15 | 12 | VS-32-15 | 16 |

Versatile Sloped Shelves

Model for:

| 60" bench | Wt. | 72" bench | Wŧ. |
|-----------|-----|-----------|-----|
| VSS-25-8 | 10 | VSS-32-8 | 12 |
| VSS-25-12 | 12 | VSS-32-12 | 15 |
| VSS-25-15 | 13 | VSS-32-15 | 17 |

WORK BENCH / STATION ACCESSORIES

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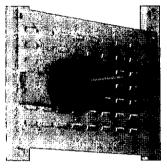
Accessories For ALL Work Benches



Light & Tool Trolley Assembly

This assembly mounts to workbench frame unit. Comes with flush mount, all enclosed fluorescent light fixtures (bulbs included). Lights are 48" long, can be ordered with 2 bulb or 4 bulb. Trolley rail is also included.

| Model | Bench Size | Fixture | Bulbs | Wt. |
|---------|------------|---------|-------|-----|
| LTA-60- | 2 60" | 1x4 | 2 | 55 |
| LTA-60- | 4 60" | 2x4 | 4 | 59 |
| LTA-72- | 2 72" | 1x4 | 2 | 59 |
| LTA-72- | 4 72" | 2x4 | 4 | 63 |



Versatile Louvered Panel

Louvered panels (18"H x 27 1/2"W or 34 1/2"W) can be bolted easily to workbench uprights. Accommodates industry standard plastic bins or spindle (shown).

Model for:

| 60" bench | Wt. | 72" bench | Wt. |
|-----------|-----|-----------|-----|
| VLP-25 | 9 | VLP-32 | 11 |

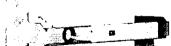


Air Hanger Bar

Bracket for air hose can be positioned at desired location. Accomodates two fittings. Quick-connect fittings not included.

Model for:

| 60" bench | Wt. | 72" bench | Wt. |
|-----------|-----|-----------|-----|
| AHB-25 | 2 | AHB-32 | 3 |



Electrical Hanger Bar

Includes 6-outlet surge protector. Protects your electronic equipment from power line disturbances.

Model for:

| 60" bench | Wt. | 72" bench | Wt. |
|-----------|-----|-----------|-----|
| EHB-25 | 4 | FHB-32 | 4 |





Pressed Wood Tops

1/4 pressed wood tops are attached to any work bench top. Available in any size up to 48" x 96".

| Hard M | laple |
|--------|-------|
| A | |
| | |







| Si | ze | Hard Maple | | Composition | ı | Laminated | |
|-----|------|------------|-----|-------------|-----|-----------|-----|
| W | L | Model No. | Wt. | Model No. | Wt. | Model No. | Wt. |
| 24" | 48" | GW-2448 | 58 | PW-2448 | 60 | LW-2448 | 56 |
| 24" | 60" | GW-2460 | 72 | PW-2460 | 75 | LW-2460 | 70 |
| 24" | 72" | GW-2472 | 86 | PW-2472 | 90 | LW-2472 | 84 |
| 30" | 48" | GW-3048 | 74 | PW-3048 | 75 | LW-3048 | 70 |
| 30" | 60" | GW-3060 | 93 | PW-3060 | 94 | LW-3060 | 88 |
| 30" | 72" | GW-3072 | 112 | PW-3072 | 113 | LW-3072 | 105 |
| 30" | 96" | GW-3096 | 150 | PW-3096 | 150 | LW-3096 | 140 |
| 30" | 120" | GW-30120 | 187 | PW-30120 | 188 | LW-30120 | 175 |
| 30" | 144" | GW-30144 | 218 | N/A | N/A | LW-30144 | 210 |
| 36" | 48" | GW-3648 | 86 | PW-3648 | 90 | LW-3648 | 84 |
| 36" | 60" | GW-3660 | 108 | PW-3660 | 113 | .LW-3660 | 105 |
| 36" | 72" | GW-3672 | 130 | PW-3672 | 135 | LW-3672 | 126 |
| 36" | 96" | GW-3696 | 174 | PW-3696 | 180 | LW-3696 | 168 |
| 36" | 120" | GW-36120 | 216 | PW-36120 | 225 | LW-36120 | 210 |
| 36" | 144" | GW-36144 | 260 | N/A | N/A | LW-36144 | 252 |



Bench Legs

TESTED AT OVER 40,000 LBS.

These sturdy all steel legs are designed for maximum support. Top and cross members are permanently welded to legs. Holes are provided to attach bench top, shelf, and stringer. Steel floor pads have holes for anchoring to floor surface. BL-58 bench leg furnished with center upright channel. Duplex receptacle punchout available on request. Receptacle not included.

| W | H | Wt. |
|-----|--------------------------|--|
| 22" | 32 ½" | 20 |
| 28" | 32 ½" | 22 |
| 34" | 32 ½" | 24 |
| 46" | 32 ½" | 28 |
| 58" | 32 ½" | 34 |
| | 22" 28" 34" 46" | 22" 32 ½" 28" 32 ½" 34" 32 ½" 46" 32 ½" |



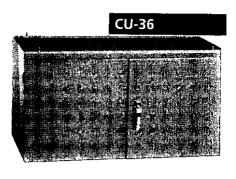
Adjustable Bench Legs

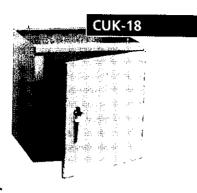
Legs adjust from 32-1/2" to 37-1/2" on 1" centers. Holes are provided for attachment of bench top, shelf, and stringer. Steel floor pads have holes for anchoring to floor. Constructed of 12 gauge steel. Duplex receptacle punchout available on request. Receptacle not included.

| Model | W | Wt. |
|--------|-----|-----|
| ABL-22 | 22" | 23 |
| ABL-28 | 28" | 25 |
| ABL-34 | 34" | 27 |
| ABL-46 | 46" | 31 |
| ABL-58 | 58" | 37 |

WORK BENCH / STATION ACCESSORIES

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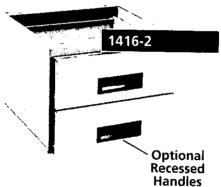


Work Bench Cabinet Units

Standard units furnished with open tops. For use on work benches. Can be used with either wood top or steel top work benches. The units are quickly attached to wood tops by lag screws. The CUK models include a keyed locking handle. All models are 19"H x 19"D. Shelf clearance 8". Please indicate if the unit will be installed on a steel or wood top bench.

| Model | W | Wt. |
|--------|-----|-----|
| CU-36 | 36" | 60 |
| CU-18 | 18" | 42 |
| CUK-36 | 36" | 60 |
| CUK-18 | 18" | 42 |







Bench Drawer Units

Drawer units can be fastened to either wood or steel benches, tables, desks, or counters. Padlock loop eyes furnished with each drawer. Drawer stop prevents drawer from pulling out of slides. Drawer slides effortlessly on ball bearing steel rollers. Sliding tray in each drawer holds small items within easy reach. All trays are 1" deep. Optional cylinder locks are available at an additional charge. Please specify if mounted to steel or wood top.

| Model | W | D | H | Drawers | Wt. |
|--------|-------|-----|---------|---------|-----|
| 1416-1 | 15 ½" | 16" | 5 ½" | 1 | 15 |
| 1416-2 | 15 ⅓" | 16" | 12 ½" | 2 | 45 |
| 1416-3 | 15 ⅓" | 16" | 18 ½" | 3 | 66 |
| 1416-4 | 15 ½" | 16" | 24 ½" | 4 | 87 |
| 1424-1 | 15 ⅓" | 24" | 5 ½" | 1 | 26 |
| 1424-2 | 15 ½" | 24" | 12 1/2" | 2 | 60 |
| 1424-3 | 15 ½" | 24" | 18 ½" | 3 | 90 |
| 1424-4 | 15 ½" | 24" | 24 1/2" | 4 | 120 |
| 2024-1 | 21 ½" | 24" | 5 ½" | 1 | 30 |
| 2024-2 | 21 ½" | 24" | 12 ½" | 2 | 74 |
| 2024-3 | 21 ½" | 24" | 18 ½" | 3 | 105 |
| 2024-4 | 21 ½" | 24" | 24 ½" | 4 | 136 |





Work Bench Risers

The storage capacity of your work bench may substantially increase without reducing the work area by adding an optional riser. Fits easily between standard side and back stops. Dimensions 10-1/2"D x 12"H to work surface.

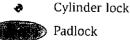
| Model | L | Wt. |
|-------|-----|-----|
| R-36 | 36" | 15 |
| R-48 | 48" | 19 |
| R-60 | 60" | 23 |
| R-72 | 72" | 27 |
| R-96 | 96" | 34 |



Heavy Duty Drawer Unit

Extra heavy duty drawer units can be fastened to either wood or steel benches, tables, desks, or counters. Please specify for steel mounting. Padlock tab furnished with each drawer. Drawer stop prevents drawer from pulling out of slides. Drawer slides effortlessly on ball bearing steel rollers. Sliding tray in each drawer holds small items within easy reach. All trays are 1" deep. Inside dimensions of drawer 19-1/2"W x 23-1/2"D x 5"H. Optional cylinder locks are available at an additional charge. Weight 40 lbs.

Available options for all drawers:





Recessed handles



Chrome handles



WORK BENCH / STATION ACCESSORIES

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Side and Back Stop Sets

Each set consists of two side stops, (right and left), and one back stop. Constructed of 12 gauge steel.

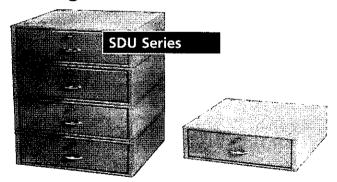
| Model | D | W | Wt. |
|-------|-----|------|-----|
| 2436 | 24" | 36" | 14 |
| 2448 | 24" | 48" | 16 |
| 2460 | 24" | 60" | 18 |
| 2472 | 24" | 72" | 20 |
| 3048 | 30" | 48" | 20 |
| 3060 | 30" | 60" | 22 |
| 3072 | 30" | 72" | 24 |
| 3096 | 30" | 96" | 29 |
| 30120 | 30" | 120" | 32 |
| 30144 | 30" | 144" | 36 |
| 3648 | 36" | 48" | 22 |
| 3660 | 36" | 60" | 24 |
| 3672 | 36" | 72" | 26 |
| 3696 | 36" | 96" | 31 |
| 36120 | 36" | 120" | 35 |
| 36144 | 36" | 144" | 39 |

Stringers

16 gauge one inch channel reinforced construction.

| Model | Н | W | Bench Size | Wt. |
|--------|--------|------|---------------|-----|
| ST-36 | 4 1/4" | 32" | 36" | 4 |
| ST-48 | 4 1/4" | 44" | 48" | 6 |
| ST-60 | 4 1/4" | 56" | 60" | 8 |
| ST-72 | 4 1/4" | 68" | 72" | 9 |
| ST-96 | 4 1/4" | 92" | 96" | 12 |
| ST-120 | 4 1/4" | 116" | 120" | 15 |
| ST-144 | 4 1/4" | 140" | 1 44 " | 18 |

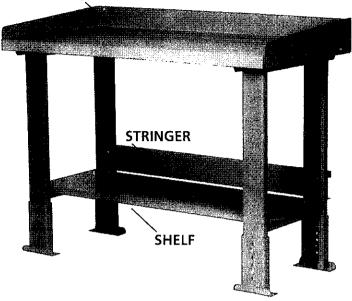
Stacking Drawer Units



These drawers can be mounted side by side, or stacked and bolted together. They can be fastened to either wood or steel benches, tables, desks, or counters. Padlock hasp for each drawer. Drawer slides on ball bearing steel rollers. Sliding tray in each drawer is 13-1/2" x 8" x 1" deep in 1416 and 1424 series and 19-1/2" x 8" x 1" deep in 2024 series. All models are 6-3/4" high. Cylinder lock is available at an additional charge.

| Model | W | D | Wt. |
|----------|---------|---------|-----|
| 1416-SDU | 17 3/4" | 16 1/4" | 25 |
| 1424-SDU | 17 3/4" | 24 1/4" | 33 |
| 2024-SDU | 23 3/4" | 24 1/4" | 38 |

SIDE & BACK STOPS



Shelves

16 gauge one inch channel reinforced construction.

| Model | D | w | Bench Size | Wt. |
|--------|------------|------|------------|-----|
| SH-36 | - 15 ¼" | 32" | 36" | 13 |
| SH-48 | 15 1/4" | 44" | 48" | 18 |
| SH-60 | 15 ¼" | 56" | 60" | 22 |
| SH-72 | 15 ¼" | 68" | 72" | 26 |
| SH-96 | 15 ¼" | 92" | 96" | 34 |
| SH-120 | 15 ¼" | 116" | 120" | 42 |
| SH-144 | 15 1/4" | 140" | 144" | 50 |

Electrical Outlet Strips



For the convenience of plugging in power tools, instruments, equipment, etc. at your fingertips. Each strip has a six foot cord. Each model available on all work benches. 15 amps - 125 Volts - 3 Wire.

| Model | L | Receptacle Spacing | Receptacles | Wt. |
|-------|-----|--------------------|-------------|-----|
| EOS-3 | 40" | 6" | 6 | 3 |
| EOS-6 | 52" | 6" | 8 | 6 |



TABLES AND CARTS

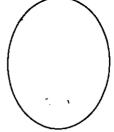
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Utility Tables & Carts

500 LBS. CAPACITY - 5" soft rubber casters (four swivel)

300 LBS. CAPACITY - 3" soft rubber casters (four swivel)

These all welded tables include back and side stops on shelves to prevent parts and other items from rolling off. Steel pads on legs prevent floor marks. Sturdy deep drawers furnished with padlock loops. Shelves S models 16 gauge. H, L, K models 14 gauge. Drawer size 14"W x 16"D x 5"H. Cylinder lock available at an additional charge. All models available with casters or floor pads welded to legs. 31" high overall with floor pads, 34" high overall with casters. When ordering, specify 3" or 5" casters.



All models available with floor pads.



| | | Floor Pac | 1s | Casters | |
|-----|-----|-----------|-----|---------|-----|
| W | L | Model | Wt. | Model | Wt. |
| 19" | 25" | ST | 32 | SC | 35 |
| 23" | 24" | HT | 43 | HC | 46 |
| 20" | 28" | LT | 44 | LC | 47 |
| 24" | 36" | KT | 60 | КС | 63 |

With top & bottom shelves



| | | Floor Pads | | Casters | |
|-----|-----|------------|-----|---------|-----|
| W | L | Model | Wt. | Model | Wt. |
| 19" | 25" | SD | 47 | SDC | 50 |
| 23" | 24" | HD | 58 | HDC | 61 |
| 20" | 28" | LD | 59 | LDC | 62 |
| 24" | 36" | KD | 75 | KDC | 78 |

With top & bottom shelves and 1416-1



| | | Floor Pac | ls | Casters | |
|------------|-----|-----------|-----|---------|-----|
| W | L | Model | Wt. | Model | Wt. |
| 19" | 25" | S3 | 42 | SC3 | 45 |
| 23" | 24" | H3 | 57 | HC3 | 60 |
| 20" 24" | 28" | L3 | 59 | LC3 | 62 |
| 24" | 36" | K3 | 83 | KC3 | 86 |
| 17:41. | 1 | | | | |

With top, bottom & center shelves



| | | Floor Par | is | Casters | |
|-------|-------|-----------|-------|-----------|-------|
| W | L | Model | Wt. | Model | Wt. |
| 19" | 25" | S2D | 77 | S2DC | 80 |
| 23" | 24" | H2D | 88 | H2DC | 91 |
| . 20" | 28" | L2D | 89 | L2DC | 92 |
| 24" | 36" | K2D | 105 | K2DC | 108 |
| With | top & | bottom | shelv | es and 14 | 116-2 |
| drawe | er Î | | | | |



| | | Floor Pa | ds | Casters | |
|-----|-----|----------|------------|---------|-----|
| W | L | Model | Wt. | Model | Wt. |
| 19" | 25" | SD3 | 57 | SD3C | 60 |
| 23" | 24" | HD3 | 69 | HD3C | 72 |
| 20" | 28" | LD3 | 7 1 | LD3C | 74 |
| 24" | 36" | KD3 | 95 | KD3C | 98 |

With top, bottom & center shelves and 1416-1 drawer



| | | Floor Pac | ls | Casters | |
|-----|-----|-----------|-----|---------|-----|
| W | L | Model | Wt. | Model | Wt. |
| 19" | 25" | S3D | 98 | S3DC | 101 |
| 23" | 24" | H3D | 109 | H3DC | 112 |
| 20" | 28" | L3D | 110 | L3DC | 113 |
| 24" | 36" | K3D | 126 | K3DC | 129 |
| | | | | | |

With top & bottom shelves and 1416-3



TC, TEC Series

300 LBS. CAPACITY 3" Soft rubber casters (all swivel)

A durable service table for holding parts and transporting items. All models 13"W x 23"L. 16 gauge steel shelves.



SER Series

1,000 LBS. CAPACITY 5" x 1-1/4" Semi-steel or polyurethane casters (two rigid, two swivel)

Cart dimensions 15"W x 28"L x 20 ½"H. Handle 32" long. Tray shelves 1" deep. Drawer 14-3/8"D x 20"W x 5"H. Drawers complete with drawer slides on ball bearing steel rollers and padlock hasp.

| Model | Caster | Wt. |
|------------|--------------|-----|
| SER-101-RW | Polyurethane | 56 |
| SER-101-SW | Steel | 60 |

With top & bottom shelves

| W | L | Н | Model Floor Pads | Wt. | Casters Model | Wt. |
|------------|------------|------------|------------------|-----|------------------|-----|
| 13" 13" | 23" 23" | 24" 31" | T-213 TE-213 | | TC-213R | 22 |
| | 20 | 31 | 1 111-213 | 25 | TEC-213R | 24 |

With top, bottom & center shelves

| W | L | H | Floor Pads Model | Wt. | Casters Model | Wt. |
|-----|-----|-----|---------------------|-----|------------------|-----|
| 13" | 23" | 24" | T-313 | 27 | TC-313R | 28 |
| 13" | 23" | 31" | TE-313 | 29 | TEC-313R | 30 |



TABLES AND CARTS

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Mobile Table / Cart

1,000 LBS. CAPACITY

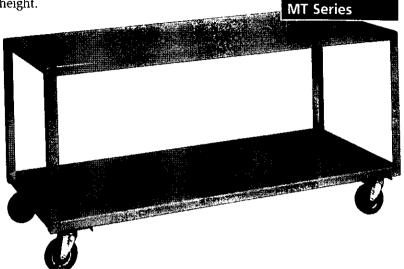
5" x 1-1/4" Semi-steel or Polyurethane casters (four swivel)

Capacity based on evenly distributed load. Designed for factory use, yet attractive enough for an office or a store. Reinforced 16 gauge shelves. All models 30" overall height. Shelf clearance: two shelf model 21", three shelf

model 9-3/4".

| Model | Shelves | \mathbf{W} | L | Wt. |
|-----------|---------|--------------|-----|-----|
| MT-2448-2 | 2 | 24" | 48" | 100 |
| MT-2448-3 | 3 | 24" | 48" | 132 |
| MT-2460-2 | 2 | 24" | 60" | 115 |
| MT-2460-3 | 3 | 24" | 60" | 155 |
| MT-2472-2 | 2 | 24" | 72" | 125 |
| MT-2472-3 | 3 | 24" | 72" | 162 |
| MT-3048-2 | 2 | 30" | 48" | 112 |
| MT-3048-3 | 3 | 30" | 48" | 150 |
| MT-3060-2 | 2 | 30" | 60" | 130 |
| MT-3060-3 | 3 | 30" | 60" | 175 |
| MT-3072-2 | 2 | 30" | 72" | 140 |
| MT-3072-3 | 3 | 30" | 72" | 184 |

Specify semi-steel or polyurethane casters when ordering.

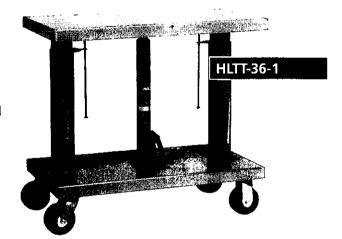


Hydraulic Lift Top Table

1,000 LBS, CAPACITY

5" x 2" Semi-steel casters or Phenolic (two rigid, two swivel)

For moving dies and tools to and from work stations. The foot pedal easily adjusts the table height. Heavy, reinforced steel top 20" x 36". Floor lock holds the table firmly in place. Table can be adjusted from a range of 31" to 43" from the floor. Weight 260 lbs



Portable Writing Table / Cart

500 LBS. CAPACITY

5" Soft rubber stem casters (all swivel)

Table equipped with removable 1/4" pressed wood top and a 1/4" lip in front to prevent items from falling off. Unit has 8" high steel clipboard holder with a 70 degree slope to the back. Size 36"W x 26"D x 38-1/4"H front 46-3/4"H back. Weight 63 lbs.





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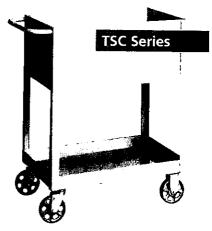
Box Cart

300 LBS. CAPACITY

3" Rubber swivel casters

Combines a tote box with a highly maneuverable cart. Easily turns in narrow aisles. Box is 6" deep. Clearance between box and shelf 17". Available with floor pads. Dimensions 13"W x 23"L x 31"H.

| Model | | Wt |
|--------|------------|----|
| B-213 | Floor Pads | 28 |
| BC-213 | Casters | 29 |



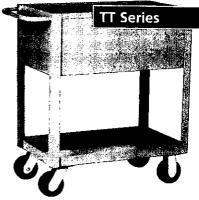
Tray Stock Carts

1,100 LBS, CAPACITY

5" x 1-1/4" Semi-steel or polyurethane casters (two rigid, two swivel)

All models 36-1/2" overall height. Top tray can be either 6" or 12" deep. Bottom tray 2-1/2" deep. Both trays constructed of 16 gauge steel with 1/2" hemmed edge. Shelf clearance 18". Floor clearance 6". Options available at additional charge: floor lock, flat bottom shelf. Specify semi-steel or polyurethane casters when ordering.

| | | | Top Box | |
|-------------|-----|-----|---------|-----|
| Model | W | L | Depth | Wt. |
| TSC-1828-6 | 18" | 28" | 6" | 67 |
| TSC-1836-6 | 18" | 36" | 6" | 74 |
| TSC-2436-6 | 24" | 36" | 6" | 83 |
| TSC-1828-12 | 18" | 28" | 12" | 75 |
| TSC-1836-12 | 18" | 36" | 12" | 85 |
| TSC-2436-12 | 24" | 36" | 12" | 95 |



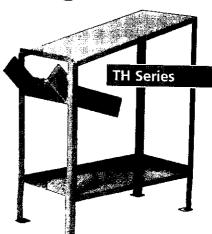
Heavy Duty Shop Tray Truck

3,000 LBS. CAPACITY

5" x 2" Semi-steel or Phenolic casters (two rigid, two swivel)

All models are 36" overall height. The top tray can be either 6" or 12" deep with a 1" hemmed edge. 2" bottom tray. Both trays constructed of 12 gauge steel. Clearance between trays 17-3/4". Floor clearance 6-1/2". Options available at additional charge: floor lock, flat bottom shelf. Specify semi-steel or polyurethane casters when ordering.

| | | | Top Box | |
|------------|-----|-----|---------|-----|
| Model | W | L | Depth | Wt. |
| TŤ-1830-6 | 18" | 30" | 6" | 114 |
| TT-2430-6 | 24" | 30" | 6" | 128 |
| ТТ-2436-6 | 24" | 36" | 6" | 140 |
| TT-3036-6 | 30" | 36" | 6" | 151 |
| TT-2448-6 | 24" | 48" | 6" | 158 |
| TT-3048-6 | 30" | 48" | 6" | 180 |
| TT-1830-12 | 18" | 30" | 12" | 130 |
| TT-2430-12 | 24" | 30" | 12" | 148 |
| TT-2436-12 | 24" | 36" | 12" | 161 |
| TT-3036-12 | 30" | 36" | 12" | 179 |
| TT-2448-12 | 24" | 48" | 12" | 184 |
| TT-3048-12 | 30" | 48" | 12" | 208 |
| | | | | |



Hopper Table / Cart

300 LBS. CAPACITY

3" rubber swivel casters

Used beside machines for holding tote box on the sloping lipped top shelf filled with parts. The finished parts then can be dropped into the chute opening, which can lead to a tote box on the bottom shelf. Overall height 30" in front, 36" in back. Chute opening 6" x 12". Floor clearance 6-1/2". Clearance between shelf and chute 12". Option of floor pads or rubber casters.

| Model | | W |
|--------|----------------|----|
| TH-14 | Floor Pads | 37 |
| TH-14C | Rubber Casters | 40 |

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Stock Carts

1,000 LBS. CAPACITY 5" Polyurethane casters (two rigid, two swivel)

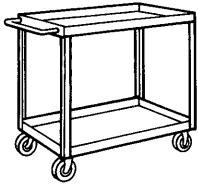
360 LBS. CAPACITY

3" Soft rubber casters (two rigid, two swivel)

Designed for rugged factory use, yet attractive for use in an office or a store. 16 gauge shelves. Trays 2-1/2" deep. Optional flat bottom shelf and bench drawer units available at an additional charge. SC series has optional writing shelf attachment available.







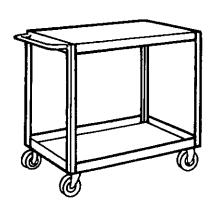




Two tray shelf

Three tray shelf

| Model | w | L | Н | Shelf Clearance | Casters | Wt. | Model | w | L | Н | Shelf Clearance | Casters | Wt. |
|----------|---------|-------|-----|--------------------|---------|-----|----------|---------|-------|-----|--------------------|---------|-----|
| SC-3182 | 18" | 28" | 34" | 25 ¼" | 3" | 47 | SC-3183 | 18" | 28" | 34" | 11 ¾s" | 3" | 62 |
| SC-5182 | 18" | 28" | 36" | 25 ¼" | 5" | 50 | SC-5183 | 18" | 28" | 36" | 11 3/8" | 5" | 65 |
| SC-3362 | 18" | 36" | 34" | 25 ¼" | 3" | 53 | SC-3363 | 18" | 36" | 34" | 11 ³/s" | 3" | 70 |
| SC-5362 | 18" | 36" | 36" | 25 ¼" | 5" | 56 | SC-5363 | 18" | 36" | 36" | 11 3/8" | 5" | 73 |
| SC-5242 | 24" | 36" | 36" | 25 ¼" | 5" | 66 | SC-5243 | 24" | 36" | 36" | 11 3/s" | 5" | 88 |
| Optional | writing | shelf | | | | 10 | Optional | writing | shelf | | | | 10 |







Flat surface top shelf, tray bottom shelf

Flat surface top shelf, tray center & bottom shelf

| Model | w | L | Н | Shelf Clearance | Casters | Wt. | Model | w | L | Н | Shelf Clearance | Casters | Wt. |
|----------|-----|-----|-----|--------------------|---------|-----|----------|-----|-----|-----|--------------------|---------|-----|
| SCF-3182 | 18" | 28" | 34" | 25 1/4" | 3" | 47 | SCF-3183 | 18" | 28" | 34" | 11 3/8" | 3" | 62 |
| SCF-5182 | 18" | 28" | 36" | 25 ¼" | 5" | 50 | SCF-5183 | 18" | 28" | 36" | 11 3/s" | 5" | 65 |
| SCF-3362 | 18" | 36" | 34" | 25 ¼" | 3" | 53 | SCF-3363 | 18" | 36" | 34" | 11 ³/s" | 3" | 70 |
| SCF-5362 | 18" | 36" | 36" | 25 ¼" | 5" | 56 | SCF-5363 | 18" | 36" | 36" | 11 ¾" | 5" | 73 |
| SCF-5242 | 24" | 36" | 36" | 25 ¼" | 5" | 66 | SCF-5243 | 24" | 36" | 36" | 11 ³/s" | 5" | 88 |

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Heavy Duty Shop Truck

3,000 LBS. CAPACITY

5" x 2" Semi-steel or phenolic casters (two rigid, two swivel)

All models 32-1/2" high. Shelf clearance 10-1/8" on three shelf model; 22-1/4" on two shelf model. Floor clearance 6-1/2". 12 gauge steel construction. Options available at additional charge: drawer unit, floor lock, flat bottom shelf, writing shelf attachment (with tray top only). Specify semisteel or phenolic casters when ordering and tray or flat shelves.

| Step Lade | der Attachme | nt |
|-----------|--------------|----|
|-----------|--------------|----|

Simple installation. Bolts to legs at swivel caster end. Ladder is spring loaded and adjustable. All steps adjustable. 62" overall height. For 18" and 24" wide carts only

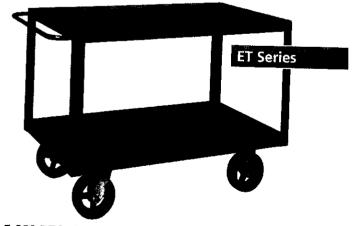
| - 0. | 10 | and 24 | , wine | carts only, | |
|------|-----|--------|---------|-------------|-----|
| Mo | del | | Truck | Size | Wt. |
| SL- | 18 | 1 | 8" wid- | e unit | 40 |
| SL- | 24 | 2 | 4" wid- | e unit | 45 |



| Model | Shelves | w | L | Wt. |
|-----------------|----------|-----|-----|-----|
| 1830-DT-2 | 2 | 18" | 30" | 93 |
| 2430-DT-2 | 2 | 24" | 30" | 105 |
| 3030-DT-2 | 2 | 30" | 30" | 118 |
| 1830-DT-3 | 3 | 18" | 30" | 116 |
| 2430-DT-3 | 3 | 24" | 30" | 134 |
| 3030-DT-3 | 3 | 30" | 30" | 152 |
| 1836-DT-2 | 2 | 18" | 36" | 100 |
| 2436-DT-2 | 2 | 24" | 36" | 115 |
| 3036-DT-2 | 2 | 30" | 36" | 130 |
| 1836-DT-3 | 3 | 18" | 36" | 128 |
| 2436-DT-3 | 3 | 24" | 36" | 150 |
| 3036-DT-3 | 3 | 30" | 36" | 172 |
| 1848-DT-2 | 2 | 18" | 48" | 116 |
| 2448-DT-2 | 2 | 24" | 48" | 135 |
| 3048-DT-2 | 2 | 30" | 48" | 154 |
| 1848-DT-3 | 3 | 18" | 48" | 152 |
| 2448-DT-3 | 3 | 24" | 48" | 180 |
| 3048-DT-3 | 3 | 30" | 48" | 210 |
| 1860-DT-2 | 2 | 18" | 60" | 135 |
| 2460-DT-2 | 2 | 24" | 60" | 155 |
| 3060-DT-2 | 2 | 30" | 60" | 177 |
| 1860-DT-3 | 3 | 18" | 60" | 180 |
| 2460-DT-3 | 3 | 24" | 60" | 210 |
| 3060-DT-3 | 3 | 30" | 60" | 242 |
| Optional writin | ng shelf | - | | 10 |



Extra Heavy Duty Shop Truck



5,000 LBS. CAPACITY

8" x 2-1/2" Semi-steel casters (two rigid, two swivel)

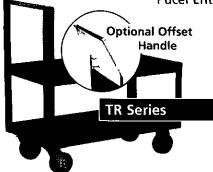
4,000 LBS. CAPACITY

8" x 2-1/2" Mold-on rubber casters (two rigid, two swivel)

For moving heavy parts. Constructed of 12 gauge reinforced shelves. All models 36" high with 10" floor clearance. Shelf clearance 9-5/8" on three shelf model; 21" on two shelf model. Specify semi-steel or mold-on casters when ordering.

| Shelves | W | L | Wt. |
|---------|---|---|---|
| 2 | 24" | 48" | 220 |
| 2 | 24" | | 240 |
| 2 | 24" | | 260 |
| 3 | 24" | | 275 |
| 3 | 24" | | 305 |
| 3 | 24" | | 335 |
| 2 | 28" | | 230 |
| 2 | 28" | _ | 255 |
| 2 | | | 280 |
| 3 | | · - | 290 |
| 3 | _ | | 325 |
| 3 | -+ | | 365 |
| 2 | | | 256 |
| 2 | | | 236 |
| 2 | | | 316 |
| 3 | 34" | | 325 |
| 3 | 34" | | 370 |
| 3 | 34" | 72" | 415 |
| | 2 2 2 3 3 3 2 2 2 2 3 3 3 3 2 2 2 2 2 3 | 2 24" 2 24" 2 24" 3 24" 3 24" 3 24" 3 24" 2 28" 2 28" 2 28" 2 28" 3 28" 3 28" 3 28" 3 34" 2 34" 2 34" 3 34" | 2 24" 48" 2 24" 60" 2 24" 72" 3 24" 48" 3 24" 48" 3 24" 60" 2 28" 48" 2 28" 60" 2 28" 72" 3 28" 48" 3 28" 60" 3 28" 72" 3 34" 48" 2 34" 60" 2 34" 72" 3 34" 48" 3 34" 60" |

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Heavy Duty Single & Double End Trucks

2,000 LBS, CAPACITY

5" x 2" Semi-steel or phenolic casters (two rigid, two swivel)

For stock and general shop use. Push handle at one end or both ends. 36" overall height. 22" to top shelf. Floor lock, flat bottom shelf, and offset handle available at an additional charge.

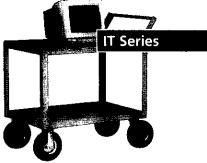
With push handle at one end

| Model | W | L | Wt. |
|----------|-----|-----|-----|
| 18-TR-30 | 18" | 30" | 98 |
| 18-TR-36 | 18" | 36" | 106 |
| 18-TR-48 | 18" | 48" | 122 |
| 18-TR-60 | 18" | 60" | 140 |
| 24-TR-30 | 24" | 30" | 110 |
| 24-TR-36 | 24" | 36" | 120 |
| 24-TR-48 | 24" | 48" | 140 |
| 24-TR-60 | 24" | 60" | 160 |
| 30-TR-30 | 30" | 30" | 125 |
| 30-TR-36 | 30" | 36" | 135 |
| 30-TR-48 | 30" | 48" | 160 |
| 30-TR-60 | 30" | 60" | 185 |
| | | | |



With push handle at both ends

| Model | W | L | Wt. |
|-----------|-----|-----|-----|
| 18-TRE-30 | 18" | 30" | 107 |
| 18-TRE-36 | 18" | 36" | 115 |
| 18-TRE-48 | 18" | 48" | 131 |
| 18-TRE-60 | 18" | 60" | 149 |
| 24-TRE-30 | 24" | 30" | 120 |
| 24-TRE-36 | 24" | 36" | 130 |
| 24-TRE-48 | 24" | 48" | 150 |
| 24-TRE-60 | 24" | 60" | 170 |
| 30-TRE-30 | 30" | 30" | 136 |
| 30-TRE-36 | 30" | 36" | 146 |
| 30-TRE-48 | 30" | 48" | 171 |
| 30-TRE-60 | 30" | 60" | 196 |



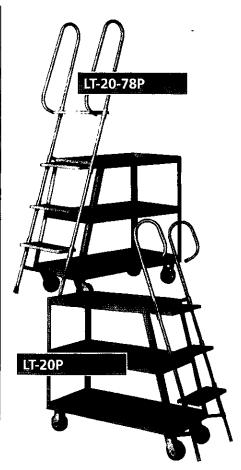
Instrument Truck

1,100 LBS. CAPACITY

8" x 2" Full pneumatic casters (two rigid, two swivel)

Truck is designed to transport heavy, sensitive and delicate equipment. Moves heavy loads smoothly with 8" pneumatic casters. All welded 12 gauge steel construction. Top shelf has a non-slip ribbed rubber vinyl matting for safety and shock absorption. 41-1/2" overall height. Top shelf 33-1/2" high.

| Model | Shelf Size | Wt. |
|---------|------------|-----|
| IT-2436 | 24" x 36" | 129 |
| IT-2448 | 24" x 48" | 150 |
| IT-3048 | 30" x 48" | 163 |
| IT-3060 | 30" x 60" | 198 |
| | | |





Heavy Duty Slat-Top Shop Truck

2,000 LBS. CAPACITY

5" x 2" Semi-steel or phenolic casters (two rigid, two swivel)

Can slide heavy dies on and off top with safety to fingers and hands. Items easily lifted on and off truck with slings and grabs. 12 gauge top, formed double channel, 3" wide, 1-1/2" deep, spaced 1-1/2" apart. All models 32-1/2" high. Shelf clearance 10-1/8" on three shelf models; 22-1/4" on two shelf models. 6-1/2" floor clearance. Options available at additional charge: floor lock, flat bottom shelf.

| Model | Shelves | W | L | Wt. |
|-----------|---------|-----|-----|-----|
| S-30-DT-2 | 2 | 24" | 30" | 117 |
| S-36-DT-2 | 2 | 24" | 36" | 132 |
| S-48-DT-2 | 2 | 24" | 48" | 150 |
| S-30-DT-3 | 3 | 24" | 30" | 146 |
| S-36-DT-3 | 3 | 24" | 36" | 167 |
| S-48-DT-3 | 3 | 24" | 48" | 196 |

Ladder Stock Carts

2,000 LBS. CAPACITY

5" x 2" Semi-steel or phenolic casters (two rigid, two swivel)

The ladder is spring loaded, which automatically slides to the floor when operator places their weight on the first step, locking both ladder and cart to the floor. The 14 gauge steel shelves are 2" deep with 13" clearance between the shelves. Shelf dimensions Top 20" x 32", Center 20" x 36", Bottom 20" x 41". 6" wide adjustable steps. Top and center shelf can be reversed at no charge. Optional floor lock and flat bottom shelf available at additional charge. Cart dimensions 20"W x 49"L.

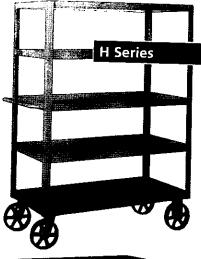
| Model | H | Casters | Wt. |
|-----------|-------------|----------|-----|
| LT-20-78P | 78" | Phenolic | 169 |
| LT-20-78S | 78" | Steel | 174 |
| LT-20P | 62" | Phenolic | 150 |
| LT-20S | 62 " | Steel | 155 |

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Five Shelf Stock Cart

| 1,000 LBS. CAPACITY 5" x 1-1/4" Semi-steel or Polyurethane casters (two rigid, two swivel) Large volume capacity stock cart for filling orders and other purposes. The shelves are 2-1/2" deep with 10" clearance between the shelves. All trays can be reversed, except for the bottom, at no additional charge. Overall height is 58-3/4". Optional floor lock and flat bottom shelf available at additional charge. | Model | W | L | Wt. |
|--|--------|-----|-----|-----|
| | L-1828 | 18" | 28" | 105 |
| | L-1836 | 18" | 36" | 119 |
| | L-2436 | 24" | 36" | 144 |
| | L-2448 | 24" | 48" | 181 |

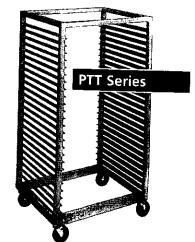


Five Shelf Heavy Duty Trucks



Expanded Metal Five Shelf Stock Cart

| | | | - | |
|---|----------------------------|-------------------|-------------------|-------------------|
| 2,000 LBS. CAPACITY 5" x 2" Semi-steel or Phenolic casters (two rigid, two swivel) | Model X-1828 | W 18" | L 28" | W t. |
| Large volume capacity stock cart for filling orders and other purposes. Bottom shelf 12 gauge steel, all other shelves made from expanded metal with steel frame. 10" shelf clearance. All models 56-1/4" overall height. | X-1836 X-2436 X-2448 | 18" 24" 24" | 36" 36" 48" | 167 187 216 |



Pan and Tray Truck

1,000 LBS. CAPACITY 5" x 1-1/4" Polyurethane casters (all swivel)

Pan and tray trucks are designed to store slide in trays of various sizes. Ideal for light to medium duty applications. Units constructed of 1-1/2" x 14 gauge square tubing frame. Slides are 1" angle iron. All models 30"D x 66"H.

| Model | Tray Width | Slide Spacing | Tray Cap. | Wt. |
|------------|---------------|------------------|--------------|-----|
| PTT-2430-2 | 24" | 2" | 28 | 199 |
| PTT-2430-4 | 24" | 4" | 14 | 144 |
| PTT-2430-6 | 24" | 6" | 9 | 124 |
| PTT-3030-2 | 30" | 2" | 28 | 204 |
| PTT-3030-4 | 30" | 4" | 14 | 149 |
| PTT-3030-6 | 30" | 6" | 9 | 129 |
| PTT-3630-2 | 36" | 2" | 28 | 209 |
| PTT-3630-4 | 36" | 4" | 14 | 154 |
| PTT-3630-6 | 36" | 6" | 9 | 134 |



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3-Sided Platform Truck

| Model | W | L | Wt. |
|----------|-----|-----|-----|
| 3ST-2448 | 24" | 48" | 185 |
| 3ST-2460 | 24" | 60" | 200 |
| 3ST-2472 | 24" | 72" | 220 |
| 3ST-2848 | 28" | 48" | 200 |
| 3ST-2860 | 28" | 60" | 213 |
| 3ST-2872 | 28" | 72" | 235 |
| 3ST-3448 | 34" | 48" | 215 |
| 3ST-3460 | 34" | 60" | 235 |
| 3ST-3472 | 34" | 72" | 258 |

3,000 LBS. CAPACITY 8" x 2" Semi-steel casters (two rigid, two swivel)

2,000 LBS. CAPACITY 8" x 2" Mold-on rubber casters (two rigid, two swivel)

See-thru design for visual inspection. All models 60" high. 12" from floor to deck. 48" from deck to top frame. Reinforced 12 gauge steel platform. Sides and back 3/4" flattened expanded metal. Double doors available on all models at additional charge.



3-Sided Stock Cart

| Model | W | Ł | Wt |
|--------|-----|-----|-----|
| 3SC-30 | 24" | 30" | 105 |
| 3SC-36 | 24" | 36" | 115 |
| 3SC-48 | 24" | 48" | 135 |
| 3SC-60 | 24" | 60" | 155 |

1,500 LBS. CAPACITY 4" x 2" Semi-steel or phenolic casters (two rigid, two swivel)

See-thru design for visual load inspection. All models 60" overall height. 12 gauge steel bottom deck.



Sliding Shelf Truck

| Model | L | Shelf Size | Wt. |
|-------|-----|------------|-----|
| SS-48 | 56" | 36" x 48" | 266 |
| SS-60 | 68" | 36" x 60" | 298 |
| SS-72 | 80" | 36" x 72" | 330 |

2.400 LBS, CAPACITY 6" x 2" Semi-steel or Phenolic casters (two rigid, two swivel)

For large or heavy stock orders and other purposes. See-thru design for visual load inspection. The shelves are easily removed by sliding out of channels, permitting truck to be used for large bulky materials. Standard unit consists of two shelves and bottom. Shelves slope 2" to the rear. 18" clearances between shelves. Dimensions 37"W x 66"H.

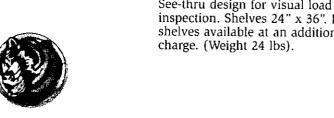


Cage Stock Truck

| Model | W | L | H | Wt. |
|--------|---------|-----|-----|-----|
| CST-24 | 24 1/2" | 42" | 62" | 135 |

1,000 LBS. CAPACITY 5" x 1-1/4" Polyurethane casters (two rigid, two swivel)

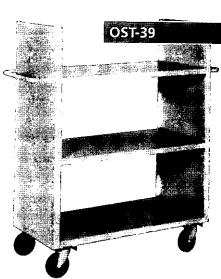
See-thru design for visual load inspection. Shelves 24" x 36". Extra shelves available at an additional charge. (Weight 24 lbs).







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Open Side Truck

1,000 LBS. CAPACITY 5" x 1-1/4" Polyurethane caster (four swivel)

Dimensions 18-1/2"W x 45"L x 50"H. Shelves 18" x 39", 18 gauge steel flat surface. 15" clearance between shelves. Push handles at both ends. Weight 110 lbs.

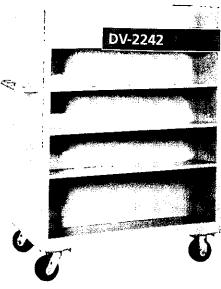


Enclosed Shelf Truck

1,000 LBS. CAPACITY

5" x 1-1/4" Polyurethane casters (two rigid, two swivel)

Four shelf surfaces slope 1" to back, to prevent material from falling off. Bottom shelf flat. Dimensions 16"W x 45"L x 62"H. Shelf size 16" x 44. 10" clearance between shelves. Weight 110 lbs.



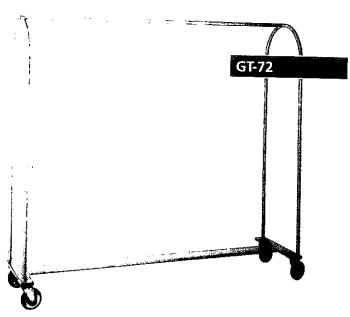
Divided Shelf Truck

2,000 LBS. CAPACITY

5" x 2" Phenolic casters (two rigid, two swivel)

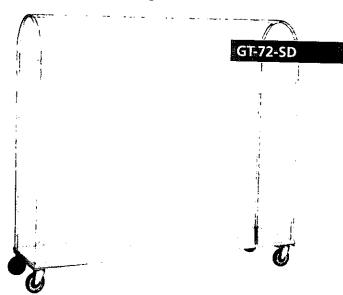
Five shelf surfaces on each side. All shelves and bottom are pitched to slope toward the center to prevent material from falling off of truck. Dimensions 22"W x 42"L x 55-3/4"H. Solid divider is through center. Shelves 11" deep and slope 2" to center. 12" clearance from bottom to first shelf. Other shelves have 8" clearance. Weight 200 lbs.

Garment Trucks



500 LBS. CAPACITY 5" x 1-1/4" Polyurethane casters (four swivel)

Light weight and easy to maneuver. Dimensions 20-1/2"W x 74"L x 66"H. Weight 61 lbs.



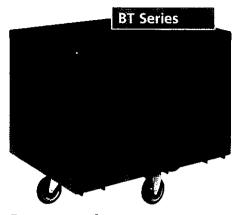
500 LBS. CAPACITY 5" x 1-1/4" Polyurethane casters (four swivel)

Light weight and easy to maneuver . Bottom shelf. Dimensions 20-1/2"W x 74"L x 66"H. Weight 98 lbs.



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ROBT Series



STBT Series

Box Truck

1,000 LBS. CAPACITY

5" x 1-1/4" Semi-steel or Polyurethane casters (two rigid, two swivel)

Constructed of 14 gauge steel. Casters mounted with diamond pattern with 1/4" tilt. Unit turns within half of its length. Leakproof available at an additional charge. Overall height 30".

| Model | W | D | L | Wt. |
|---------|-----|-----|-----|-----|
| BT-2436 | 24" | 24" | 36" | 95 |
| BT-2448 | 24" | 24" | 48" | 115 |
| BT-3036 | 30" | 24" | 36" | 110 |
| BT-3048 | 30" | 24" | 48" | 136 |

Roll-Over Box Truck

1,000 LBS, CAPACITY

5" x 1-1/4" Semi-steel or Polyurethane casters (two rigid, two swivel)

Constructed of 14 gauge steel. Casters mounted with diamond pattern with 1/4" tilt. Unit turns within half of its length. Leakproof available at an additional charge. Overall height 30". The ROBT series gives maximum leverage with ease, turns over load from horizontal to vertical position. Remains upright, material can be easily removed.

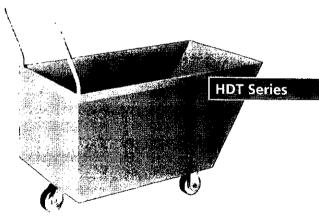
| Model | W | D | L | Wt |
|---------|-----|-----|-----|-----|
| ROBT-36 | 24" | 24" | 36" | 120 |
| ROBT-48 | 24" | 24" | 48" | 140 |

See-Thru Box Truck

1,000 LBS. CAPACITY 5" x 1-1/4" Polyurethane casters (two rigid, two swivel)

See-thru design for visual load inspection. 30" to top of box. Box is 24" deep. Corner mounted caster pattern available at no additional charge.

| Model | \mathbf{W} | L | Wt. |
|-----------|--------------|-----|-----|
| STBT-2436 | 24" | 36" | 84 |
| STBT-2442 | 24" | 42" | 92 |
| STBT-2448 | 24" | 48" | 97 |
| STBT-3036 | 30" | 36" | 93 |
| STBT-3042 | 30" | 42" | 101 |
| STBT-3048 | 30" | 48" | 121 |



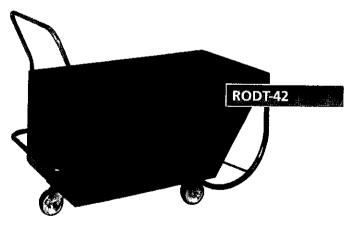
Hand Dump Truck

1,500 LBS. CAPACITY - 4" x 2" Semi-steel casters (two rigid, one swivel)

1,500 LBS. CAPACITY - 8" x 2" Semi-steel casters (two rigid, one swivel)

Front is slanted for easy dumping. Two rigid casters in front, one swivel caster in rear. Easily moved into and out of close, narrow areas. Box depth 18". Height to top of box 23". Height to top of handle 36". Width 24". Leakproof available at an additional charge.

| Model | Тор | Bottom | Wt. |
|--------|------|--------|-----|
| HDT-42 | 42"L | 29"L | 120 |
| HDT-60 | 60"L | 47"L | 168 |

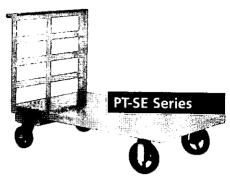


Roll-Over Dump Truck

1,000 LBS. CAPACITY - 4" x 2" Semi-steel casters (two rigid, one swivel)

Front is slanted for easy dumping. Two rigid casters in front, one swivel caster in rear. Easily moved into and out of close, narrow areas. Box is 18"D x 24"W x 42"L. Height to top of box 23". Height to top of handle 36". The roll over feature gives maximum leverage with ease, turns over load from horizontal to vertical position. Remains upright, material can be easily removed. Weight 130 lbs. Leakproof available at an additional charge.

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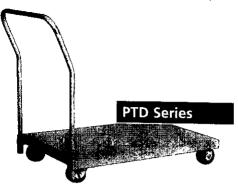
Heavy Duty Single End Platform Truck

1,800 LBS. CAPACITY 8" x 2" Mold-on rubber casters (two rigid)

6" x 2" Mold-on rubber casters (two swivel)

Reinforced 12 gauge steel platform. Platform 12" from floor. Strip bumper available at additional charge.

| Model | W | L | Wt. |
|------------|-----|-----|-----|
| PT-2442-SE | 24" | 42" | 136 |
| PT-2454-SE | 24" | 54" | 147 |
| PT-3048-SE | 30" | 48" | 159 |
| PT-3060-SE | 30" | 60" | 172 |



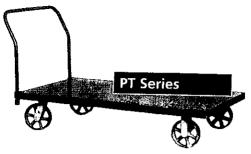
Dolly Platform Truck

1,000 LBS, CAPACITY

4" x 2" Semi-steel or Phenolic casters

Low profile platform truck comes with a removable tubular handle. 36" overall height. Deck is 5-3/4" from floor. Options: Platform can be reversed at no charge, with 2" deep flanges up on all sides.

| Model | w | L | Wt. | |
|--------------------------------------|-----|-----|-----|--|
| 18-PTD-30 | 18" | 30" | 50 | |
| 18-PTD-36 | 18" | 36" | 57 | |
| 18-PTD-48 | 18" | 48" | 68 | |
| 18-PTD-60 | 18" | 60" | 80 | |
| 24-PTD-30 | 24" | 30" | 56 | |
| 24-PTD-36 | 24" | 36" | 63 | |
| 24-PTD-48 | 24" | 48" | 74 | |
| 24-PTD-60 | 24" | 60" | 85 | |
| Extra handle bars (includes sockets) | | | | |
| Extra handle sockets welded on truck | | | | |



Steel Platform Truck

2,500 LBS. CAPACITY

6" x 2" Semi-steel or Phenolic casters

3,000 LBS. CAPACITY

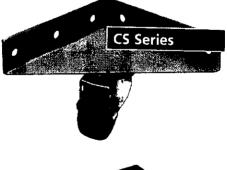
8" x 2" Semi-steel casters

2,000 LBS. CAPACITY

8" x 2" Mold-on rubber casters

Durable free moving platform truck to absorb the roughest usage. Reinforced steel platform. Removable tubular push handle.

| Model | W | L | Wt. |
|--------------------------------------|-----|-----|-----|
| PT-2448 | 24" | 48" | 110 |
| PT-2848 | 28" | 48" | 118 |
| PT-3448 | 34" | 48" | 130 |
| PT-2460 | 24" | 60" | 121 |
| PT-2860 | 28" | 60" | 131 |
| PT-3460 | 34" | 60" | 144 |
| PT-2472 | 24" | 72" | 133 |
| PT-2872 | 28" | 72" | 144 |
| PT-3472 | 34" | 72" | 160 |
| PT-2496 | 24" | 96" | 155 |
| PT-2896 | 28" | 96" | 170 |
| PT-3496 | 34" | 96" | 191 |
| Extra handle bars (includes sockets) | | | |
| Extra handle sockets welded on truck | | | 4 |
| | | | |





Caster Corner Shoes

1,200 LBS. CAPACITY

3" x 1-1/4" Semi-steel casters

1,000 LBS. CAPACITY

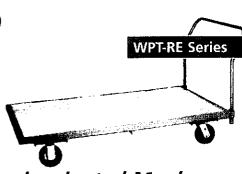
3" x 1-1/4" Hard rubber casters

Ideal for making wood pallets or boxes portable at low cost. Shoes slide under corners. Can be bolted, screwed, or nailed permanently. Constructed of 12 gauge steel. Dimensions $8" \times 8"$. 5-3/4" overall height. 2" flange with 7/16" holes for mounting. Set of four.

| Model | Caster | Wt. |
|-------|-------------|-----|
| CS-3S | Semi-steel | 17 |
| CS-3R | Hard rubber | 15 |



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Laminated Maple Platform Truck

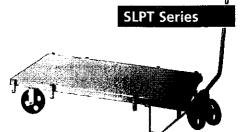
2,500 LBS. CAPACITY 6" x 2" Semi-steel caster

1,400 LBS. CAPACITY

6" x 2" Mold-on rubber caster

With a 1-1/2" thick laminated maple deck. All models have a 10" deck height. 36" overall height with removable tubular handle. Deck bottom reinforced with two 8" x 1" battens for caster attachment. WPT-RE series have angle frame for side protection. WPT series have no frame.

| Model | W | L | Casters | Wt. |
|----------------|-----|-----|---------|-----|
| WPT-2448-SW | 24" | 48" | Steel | 117 |
| WPT-2448-RW | 24" | 48" | Rubber | 113 |
| WPT-2460-SW | 24" | 60" | Steel | 126 |
| WPT-2460-RW | 24" | 60" | Rubber | 122 |
| WPT-3448-SW | 34" | 48" | Steel | 137 |
| WPT-3448-RW | 34" | 48" | Rubber | 133 |
| WPT-3460-SW | 34" | 60" | Steel | 155 |
| WPT-3460-RW | 34" | 60" | Rubber | 151 |
| WPT-RE-2448-SW | 24" | 48" | Steel | 127 |
| WPT-RE-2448-RW | 24" | 48" | Rubber | 123 |
| WPT-RE-2460-SW | 24" | 60" | Steel | 136 |
| WPT-RE-2460-RW | 24" | 60" | Rubber | 132 |
| WPT-RE-3448-SW | 34" | 48" | Steel | 147 |
| WPT-RE-3448-RW | 34" | 48" | Rubber | 143 |
| WPT-RE-3460-SW | 34" | 60" | Steel | 175 |
| WPT-RE-3460-RW | 34" | 60" | Rubber | 171 |



Semi-Live Platform Truck

2,500 LBS. CAPACITY

8" x 2" Mold-on casters

For temporary storage of materials, parts, or other finished goods. Low number of jack handles can service and transport a number of these mobile platforms. Jack handle engages and disengages platform.

| Model | W | L | Wt. |
|---------------|-------|-----|-----|
| SLPT-2448 | 24" | 48" | 90 |
| SLPT-2460 | 24" | 60" | 106 |
| SLPT-3048 | 30" | 48" | 100 |
| SLPT-3060 | 30" | 60" | 114 |
| SLPT-3648 | 36" | 48" | 112 |
| SLPT-3660 | 36" | 60" | 127 |
| No. 15 jack h | andle | | 35 |
| | | | |





Tote-All Platform Trucks

1,000 LBS. CAPACITY

5" x 1-1/4" Polyurethane casters (two rigid, two swivel)

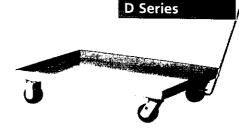
Constructed from 1-1/16" tubing and 14 gauge steel. All models 36" overall height, 15" Deck height. Floor lock available at additional charge.

| Model | W | L | Wt. |
|---------|-----|-----|-----|
| UT-2432 | 24" | 32" | 50 |
| UT-2442 | 24" | 42" | 55 |
| UT-2452 | 24" | 52" | 60 |



28" Deck height. Shelf clearance 19-3/4", Floor Clearance 6-1/4". Over-all height 36". Floor lock available at an additional charge.

| W | L | Wt. |
|-----|------------|--------------------|
| 24" | 32" | 59 |
| 24" | 42" | 66 |
| 24" | 52" | 73 |
| | 24" 24" | 24" 32" 24" 42" |



Steel Dollies

1,000 LBS. CAPACITY

4" x 2" Semi-steel or Phenolic casters (two rigid, two swivel)

Constructed of 12 gauge steel. Sides 2" deep. Floor clearance 5". Dolly equipped with removable handle 36-1/2" long. Top can be reversed to form a flat surface at no extra charge.

| Model | W | L | Wt. |
|---------|-----|-----|-----|
| 18-D-30 | 18" | 30" | 40 |
| 18-D-36 | 18" | 36" | 44 |
| 18-D-48 | 18" | 48" | 52 |
| 18-D-60 | 18" | 60" | 60 |
| 24-D-30 | 24" | 30" | 45 |
| 24-D-36 | 24" | 36" | 50 |
| 24-D-48 | 24" | 48" | 60 |
| 24-D-60 | 24" | 60" | 72 |

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Multi-Purpose Material Trucks



1,200 LBS. CAPACITY

6" x 2" Mold-on casters (two rigid, two swivel)

For convenient movement of bulky and other items. Dimensions 24"W x 26"L x 39"H. Floor clearance 7-1/2". Weight 72 lbs.

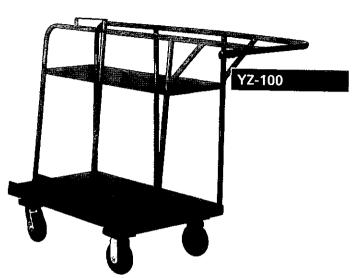


Sheet and Panel Truck

2,000 LBS, CAPACITY

6" x 2" Phenolic casters (two rigid, two swivel)

Used for transporting panel sheets, panel units, and partition sections. End stop on the length of the deck keeps material from sliding off truck. Deck 1/2" plywood. Dimensions: 28"W x 42"L x 49"H. Weight 105 lbs.



1,200 LBS. CAPACITY

6" x 2" Mold-on casters (two rigid, two swivel)

For longer, bulkier items. Dimensions 24 "W x 42" Base Length x 44-3/4 "H. 65" overall length. Floor clearance 8-3/4". Weight 145 lbs.



Bar and Rod Truck

3,400 LBS. CAPACITY

8" x 2" Semi-steel casters (two rigid, two swivel)

3,000 LBS. CAPACITY

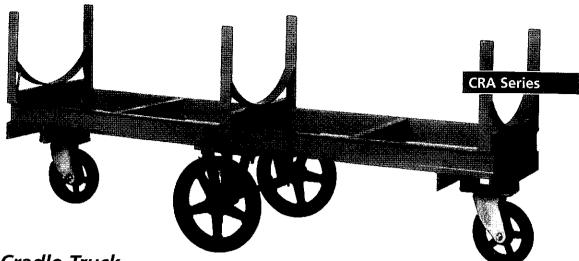
8" x 2" Mold-on casters (two rigid, two swivel)

12 gauge steel deck and 4" channel uprights makes this unit rugged for transporting tubing, pipe, angle, etc. All models 60" overall height. Height above deck 48".

| Model | W | L | Wt. |
|--------|-----|-----|-----|
| BRT-48 | 36" | 48" | 255 |
| BRT-60 | 36" | 60" | 275 |
| BRT-72 | 36" | 72" | 292 |



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Cradle Truck

10,000 LBS. CAPACITY 10" x 3" Semi-steel center wheels

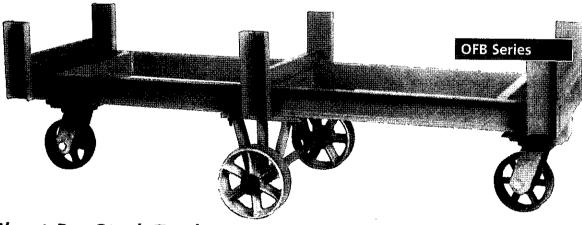
8" x 3" Semi-steel casters

6,000 LBS. CAPACITY

16" x 3" Mold-on rubber center wheels 10" x 2-1/2" Mold-on rubber casters

For pipe, tubing, etc. Cradles permit easy loading and unloading by fork lift. Cradle width 23-1/2". Dimensions 33-3/4"W x 36-3/8"H x 15"D. Model CRA-120 furnished with four cradles. Specify color when ordering.

| Model | L | Wt. |
|---------|------|-----|
| CRA-60 | 60" | 350 |
| CRA-96 | 96" | 384 |
| CRA-120 | 120" | 416 |



Sheet-Bar Stock Truck

10,000 LBS. CAPACITY
10" x 3" Semi-steel center wheels
8" x 3" Semi-steel casters

Model OFB-60 OFB-84 L 60"

84"

Wt. 270 294

6,000 LBS. CAPACITY

16" x 3" Mold-on rubber center wheels 10" x 2-1/2" Mold-on rubber casters

For sheet steel, pipe, tubing, etc. Unit easily loaded and unloaded by fork lift. Dimensions 33"W(O.D.), 22"W(I.D.). Specify color when ordering.

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A-Frame Truck

The A-Frame truck is adaptable to your needs by using the adjustable, interchangeable components. They consist of trays, bins, brackets, spindles, and hanger bars. The single S-AFT Series will hold up to seven trays, the double AFT Series will hold up to fourteen trays. Specify color when ordering.



Double Sided



| 25"W | Y | 35" | Ίv | 65. | 1 /2 "H |
|-------|---|-----|-----|--------|---------|
| 2J VV | Λ | JJ | L A | (1. J- | 172.11 |

| Model | Casters | Capacity | Wt. |
|---------|---------------------|----------|-----|
| S-AFT-P | 6" x 2" Phenolic | 2500 | 103 |
| S-AFT-S | 6" x 2" Steel | 2500 | 112 |
| S-AFT-R | 6" x 2" Mold-On | 1750 | 109 |

40-1/2"W x 35"L x 65 1/2"H

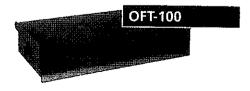
| Model | Casters | Capacity | Wt. |
|----------|---------------------|----------|-----|
| D-AFT-6P | 6" x 2" Phenolic | 2500 | 113 |
| D-AFT-6S | 6" x 2" Steel | 2500 | 124 |
| D-AFT-6R | 6" x 2" Mold-On | 1750 | 119 |
| D-AFT-8P | 8" x 2" Phenolic | 2500 | 118 |
| D-AFT-8S | 8" x 2" Steel | 2500 | 133 |
| D-AFT-8R | 8" x 2" Mold-On | 2000 | 128 |

A-Frame Truck Accessory Trays

500 LBS. CAPACITY

Made from 16 gauge steel. Each tray has two drop handles. Dimensions 6"H x 15"D x 32-3/4"W.

| Model | | Wt. |
|---------|------------------------|-----|
| OFΓ-100 | Open Front Tray | 18 |
| SOF-101 | Semi-Open Front Tray | 21 |
| FTT-102 | Flat Top Tray | 16 |
| PBT-103 | Perforated Bottom Tray | 16 |
| | (Semi-Open Front) | |





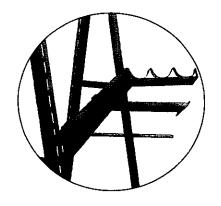






CARTS AND TRUCKS

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Hanger Bar

500 LBS, CAPACITY

This bar attaches to the A-Frame truck for mounting the brackets and spindles. The single A-Frame truck will hold up to 10 bars, the double 20 bars. Dimensions 4-1/2"H x 34"L. Weight 10-1/2 lbs.

Spindles

| Model | Diameter | Wt. |
|-------|----------|-------|
| SP-5 | 1/2" | 1 1/2 |
| SP-62 | 5/8" | 2 |
| SP-75 | 3/4" | 2 1/2 |
| SP-1 | 1" | 4 |

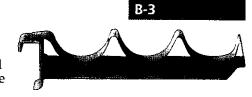
150 LBS. CAPACITY PER PAIR Used for handling spools, rings, etc. The HB-200 is required for mounting spindles. All models have a 15" length.



| Model | Radius | Wt. |
|-------|--------|-------|
| B-O | none | 7 1/4 |
| B-3 | 2" | 7 ½ |

Brackets

250 LBS. CAPACITY PER PAIR Used in the handling of tubing, pipe, and flat stock. The HB-200 is required for mounting bracket. All models have a 15" length.





Louvered Panels

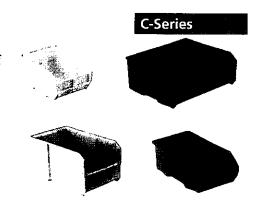
Panels are made from 16 gauge steel, 17"H x 34"L. They bolt directly to the A-Frame truck. All hardware is included. Weight 11 lbs.

| | 0 | | | | | Daniel Same | 100 | * 7.36 | | ingles of the second | 0 |
|---|---|------|---|---|---|---|-----|--------|-----|----------------------|----------|
| | | | | | | | | LP- | 300 | | |
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| | | | | | | | | | | | |
| | | | | | | | | | | | CANADA A |

Model L W Η 5" C-5 (210) 4" 3" C-7 (220) 7" 4" 3" 5" 6" 11" C-11 (230) 8" 7" C-10 (239) 10" 8" 15" 7" C-15 (240) C-16 (250) 15" 16" 7" C-18 (260) 18" 11" 10" C-20 (270) 18" 16" 11-1/2"

Polypropylene Containers

These containers come in a variety of sizes with large card holders for easy identification. Containers have a lip which slips onto the LP-300 louvered panel. Comes in YELLOW, BLUE, BEIGE, AND RED.



CARTS AND TRUCKS

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Portable Bin and Shelf Cart

2,000 LBS. CAPACITY

5" x 2" Phenolic or Semi-steel casters (two rigid, two swivel)



TA-24

Model Wt. PBSC-36P 36" 61" 24" 98

The PBSC Series cart is a perfect compliment to any of our Grizzly work stations. Parts can be organized and brought to the assembly bench with ease. The convenience of a double sided cart allows everything needed for

the job to be on one unit. This cart can easily be adapted or expanded later to meet changing needs. Options available: versatile hanger bar. flat or sloped shelves, plastic bin containers. (Can mix or match any of the above)

PBSC Series



Tote-All Hand Truck

375 LBS, CAPACITY

Two 8" x 1-3/4" Semi-pneumatic rubber tires

Two 3" x 1-1/4" Hard rubber swivel

This truck can be a combination four wheel cart or two wheel hand truck. I.D. of truck: 24"W x 16"D x 28"H. 42" to top of handle. Weight 52 lbs.

Cleaning Cart

1,000 LBS. CAPACITY

5" x 1-1/4" Polyurethane casters (two rigid, two swivel)

Handles all your general cleaning needs such as mops, brooms, pails, etc. Accessories not included. Dimensions 25"W x 33"L x 41"H. Accessory box size 10-1/2"W x 22-7/16"L x 8"H. Bottom deck size 25"W x 25"L x 2"D. Weight 68 lbs.

Versatile Hanger Bar

Hanger bars hold bins and can be easily moved to proper height and location on cart. Available in 3 convenient depths:



| Model | Depth | Wt. |
|----------|-------|-----|
| VHB-32-1 | 1" | 3 |
| VHB-32-5 | 5" | 3 |
| VHB-32-8 | 8" | 4 |

Flat shelves for:

| Carts 36" wide | Shelf Depth | Wt. |
|----------------|-------------|-----|
| VS-32-8 | 8" | 11 |
| VS-32-12 | 12" | 14 |
| VS-32-15 | 15" | 16 |

Sloped shelves for:

| Carts 36" wide | Shelf Depth | Wt. |
|----------------|-------------|-----|
| VSS-32-8 | 8" | 12 |
| VSS-32-12 | 12" | 15 |
| VSS-32-15 | 15" | 17 |



Tote Pan Hand Truck

375 LBS, CAPACITY

Two 8" x 1-3/4" Semi-pneumatic rubber tires

Two 3" x 1-1/4" Hard rubber swivel casters

Sits level on four wheels. Can be maneuvered on two large wheels as a hand truck or pushed as a cart on four wheels. Trays are 24"W x 12"D with 2" sides and back. 12" spacing between shelves. Open front for easy loading and unloading. 42" to top of handle. Weight 55 lbs.



CARTS AND TRUCKS

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All Purpose Hand Trucks

Tubular construction with curb jumper, all edges rounded smooth for appearance and safety, ball bearing rubber wheels, absorb shock, provide easy handling and quiet operation. Plastic grip handles. Balanced load exerted on the axle, bearings, and wheels, and off the operators arms and shoulders. Specify color when ordering.



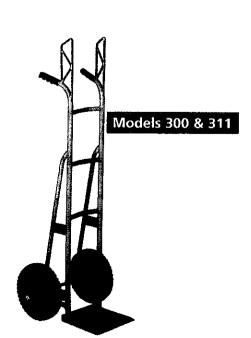
| #89 | #90, 91 | #92, 93 | #96 | | |
|-------------|------------|-----------------------|-----------------------|----------------------|-----------------------------|
| MEDIUM DUTY | HEAVY DUTY | HEAVY DUTY WITH CONT. | CYLINDER TANK UNIT | # | |
| | | HANDLE | | #98 EXTRA HEAVY DUTY | #100 BARREL DRUM UNIT |
| | | | X | | |
| 09 | | 03 | | | |

| Model | Overall Height | Frame Width | Overall Width | Toe Plate | Capacity | Wheels | Wt. |
|-------|-------------------|----------------|------------------|--------------|----------|------------------------|-----|
| #89 | 46" | 14" | 18" | 8" x 14" | 250 | 8" x 1-3/4" Semi-pneu | 27 |
| #90 | 48" | 14" | 18" | 8" x 14" | 650 | 10" x 2-3/4" Semi-pneu | 37 |
| #91 | 48" | 14" | 20" | 8" x 14" | 500 | 10" x 3-1/2" Pneumatic | 40 |
| #92 | 48" | 14" | 18" | 8" x 14" | 650 | 10" x 2-3/4" Semi-pneu | 30 |
| #93 | 48" | 14" | 20" | 8" x 14" | 500 | 10" x 3-1/2" Pneumatic | 42 |
| #96 | 45" | 27" | 33" | 13" x 25" | 650 | 12" x 3" Semi-pneu | 52 |
| #98 | 43" | 18" | 18" | 9" x 18" | 800 | 8" x 2" Mold-on | 55 |
| #100 | 42" | 19" | 20" | 5" x 19" | 800 | 8" x 2" Mold-on | 58 |

Premium Beverage Trucks

Easy to push, even under the heaviest loads. Keeps the load on the axle, bearings, and wheels, and off operators arms and shoulders. Especially designed rugged for the route man for ease in pushing loads over floors, pavement, sidewalks, curbs, and up and down stairs. Moves cases of small and large cans, bottles, and containers. Stacking extensions permit firm hold on as many as six cases. Floating axle absorbs moving load shock. Toe plate gives added strength and adequate load bearing area. Narrow tubular frame with plastic handles provides firm grip and easy maneuverability in small areas. All edges rounded smooth for neat appearance and safety. Overall height 53-1/2". Frame width 9-1/2". Toe plate 8-1/4" x 10-1/2". Specify color when ordering.

| Model | Axle Length | w | Capacity | Wheels | Wt. |
|-------|-------------|-----|----------|------------------------|-----|
| #300 | 15" | 16" | 650 | 10" x 2-3/4" Semi-pneu | 36 |
| #311 | 17" | 18" | 500 | 10" x 3-1/2" Pneumatic | 35 |



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Adjustable Dolly

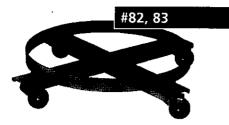
1,200 LBS. CAPACITY 3" x 1-1/4" Semi-steel casters

1,000 LBS. CAPACITY 3" x 1-1/4" Hard rubber casters

Adjusts to fit your requirements. For round, square, rectangular or any irregular shaped container. AD-15 adjusts from 14-1/4" to 19-1/4". AD-23 adjusts from 23-1/2" to 36-1/2".

Specify color when ordering.

| Model | Casters | Wt. |
|---------|-------------|-----|
| AD-23-S | Semi-steel | 30 |
| AD-23-R | Hard Rubber | 28 |
| AD-15-S | Semi-steel | 23 |
| AD-15-R | Hard Rubber | 20 |



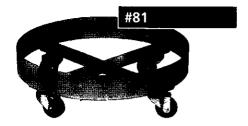
Drum and Can Dollies

1,200 LBS. CAPACITY 3" x 1-1/4" Semi-steel casters

1,100 LBS. CAPACITY

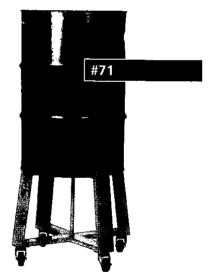
3" x 1-1/4" Hard rubber casters

Large size easy rolling wheels permit quick, safe transportation of even the heaviest loaded drums. 24" diameter holds standard 55 gallon drums or other similar size containers. 19" diameter for 30 gallons or smaller containers. Galvanized finish for institutional, food processing and sanitary use. Floor clearance 4" on all models. 2" sides on #82 and #83. Specify color when ordering.





| Mode | O.D. | I.D. | Finish | Wt. |
|------|---------|------|------------|-----|
| 81 | 24 ¾i6" | 24" | Paint | 32 |
| 82 | 30 ½" | 24" | Paint | 25 |
| 83 | 24 ½" | 19" | Paint | 22 |
| 81-G | 24 ½" | 24" | Galvanized | 32 |
| 82-G | 30 ½" | 24" | Galvanized | 25 |
| 83-G | 24 1/2" | 19" | Galvanized | 22 |
| 75 | 24 ½" | 24" | Paint | 19 |
| 76 | 19 ½" | 19" | Paint | 15 |



Hi-Drum and Can Dollies

900 LBS. CAPACITY 3" x 1-1/4" Semi-steel casters

700 LBS. CAPACITY

3" x 1-1/4" Hard rubber casters

These dollies provide a higher elevation for easier flow drainage from drums in vertical position. They take up less space than drums in a horizontal position. Specify color when ordering.

| Model | Bottom | Top | H | Drum | Wt. |
|-------|--------|-----|-------|------|-----|
| #71 | 30" | 24" | 19 ½" | 55 | 44 |
| #73 | 21" | 19" | 19 ½" | 30 | 38 |



Drum Dolly Truck

2,000 LBS. CAPACITY

5" x 2" Semi-steel or Phenolic casters (two rigid, two swivel)

For transporting drums or other containers. Bracket on handle for holding cable or hose. Accessory box welded to handle for storage of tools and parts. Dimensions 25"W x 33"L x 41"H. Accessory box size 6"W x 21"L x 12"H. Bottom deck size 25"W x 25"L x 2"D. Specify color when ordering.

| Model | Casters | Wt. |
|---------|------------|-----|
| DT-25-S | Semi-steel | 63 |
| DT-25-P | Phenolic | 60 |



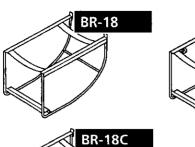
Low Drum Truck

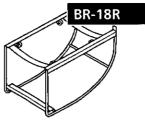
800 LBS. CAPACITY

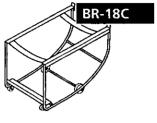
3" x 1-1/4" Hard rubber swivel caster & 6" x 2" Phenolic wheels

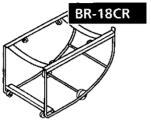
The low drum truck has a steel tubular T handle with a low frame. Because of the casters and low design, the truck maneuvers easily full barrels and drums with open tops without spilling. 28"W x 33"H 1-1/2" low underslung, 8" above floor. Handles barrels up to 24" diameter. LBR-909H Unit with hinged handle (available at an additional charge). Weight 45 lbs. Specify color when ordering.

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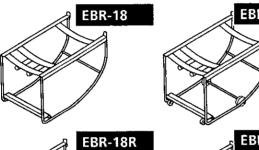


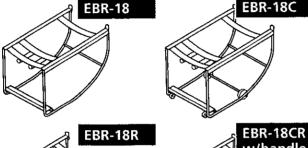
Drum Cradles

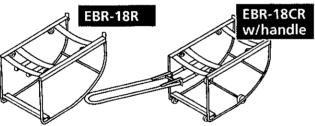
700 LBS, CAPACITY

Drum cradles give maximum leverage with ease. They break the heaviest loaded drum from the vertical to the horizontal position. All models are 18-1/4"W x 31"L x 18"H. Models available with casters, rollers, or both casters and rollers. Rollers provide ease in rotating and positioning the drum while the drum is on the cradle.

| Model | Accessories | Wt. |
|---------|-----------------|-----|
| BR-18 | Plain | 26 |
| BR-18R | Rollers | 29 |
| BR-18C | Casters | 29 |
| BR-18CR | Casters/Rollers | 31 |









EZY-Down Drum Cradles

700 LBS, CAPACITY

The cradles give maximum leverage with ease, break the heaviest loaded drums from a vertical to a horizontal position. All models are 18-1/4"W x 31"L x 18"H. Models available with casters, rollers, or both casters and rollers. Rollers provide ease in rotating and positioning the drum while the drum is on the cradle. Optional No. 18 handle is available.

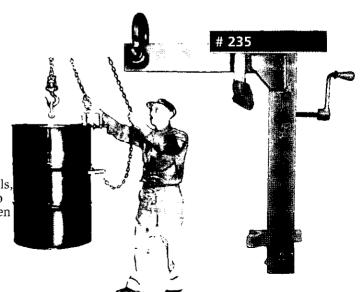
| Model | Accessories | Wt. |
|---------------|-----------------|-----|
| EBR-18 | Plain | 31 |
| EBR-18R | Rollers | 34 |
| EBR-18C | Casters | 34 |
| EBR-18CR | Casters/Rollers | 36 |
| No. 18 Handle | | 12 |

Vertical Drum Lifter

2,000 LBS. CAPACITY

U.S.Patent No. 2,764,447

For open or closed drums used with fork trucks, chain falls, and hoists. Fast turning crank handle to lock upper jaw to drum top. Holds drum rigidly, even when swaying or when bumped. Lifter moves 55 gallon, 30 gallon, and smaller steel drums. Weight 32 lbs.

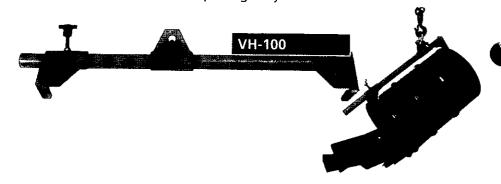


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Drum Lifter

1,000 LBS. CAPACITY

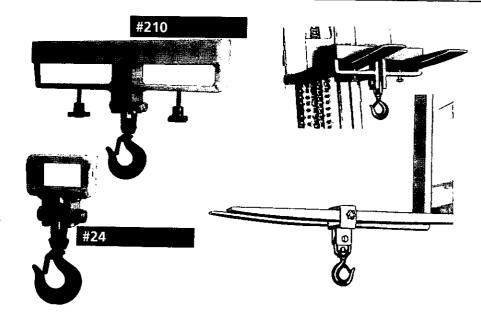
Lifts from any angle. Load can be balanced. Easily adapted to lift objects of all shapes or lengths. Automatic "upsetting" of containers by adjusting sliding hoist collar. Holds rigidly even when load sways. Adjustment between jaws 16" minimum to 40" maximum. 4"W x 43"L. Weight 24 lbs.



Fork Swivel Hoist Hooks

3,000 LBS. CAPACITY - Single Fork **4,200 LBS. CAPACITY** - Double Fork Easy handling by one person. In seconds the hooks can be slid on and tightened into place. Removes just as easily, no wrenches required. No. 210 Double Fork Hook has maximum openings, which permit an outside fork spread of 20-3/4".

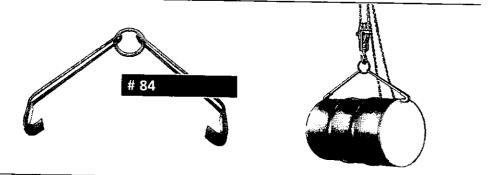
| Model | Description | Opening for truck fork | Wt. |
|-------|--------------|------------------------|-----|
| 24 | Single Hook | 2" x 4" | 17 |
| 25 | Single Hook | 2" x 5" | 18 |
| 26 | Single Hook | 2" x 6" | 19 |
| 210 | Double Frame | 2" x 10" | 50 |
| | Hook | | |



Sling Type Drum Lifter

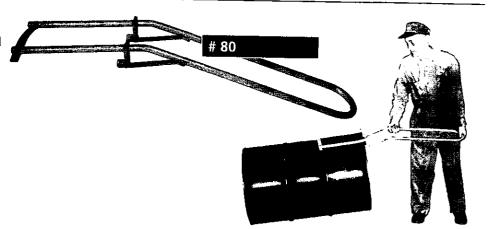
750 LBS. CAPACITY

Lifts drum horizontally. The harder the pull, the tighter the grip on the drum. Use the drum lifter to load your GRIZZLY rack. Weight 11 lbs.



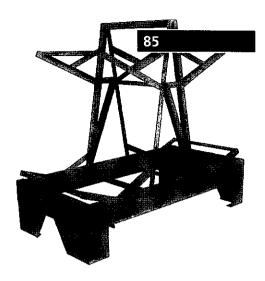
Drum Up-Ender

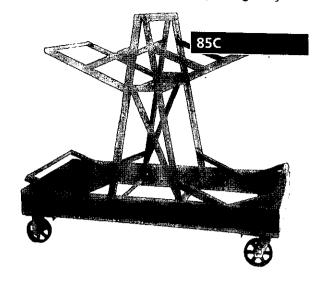
Tilts drums from horizontal to vertical position with ease, speed & safety. Gives maximum leverage for lifting even the heaviest loaded drums. Weight 12 lbs.





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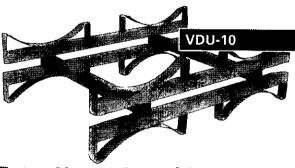


Drum Storage Racks

2,500 LBS. CAPACITY - 6" x 2" Semi-steel casters (2 rigid, 2 swivel)

The rack holds four drums in readily accessible positions. Designed for loading ease with whatever equipment you may now have. If your hoist does not travel over rack, the 85C model can be moved under your hoist. 30"W x 60"L x 54"H.

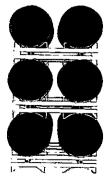
| Model | | Wt. |
|-------|---------|-----|
| 85 | Leg | 180 |
| 85C | Casters | 198 |



Extra Heavy Portable Vertical Drum Stacking Unit

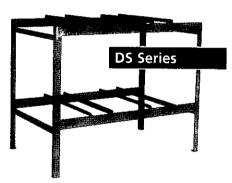
1,500 LBS. CAPACITY

Each unit stacks two drums horizontally. Maximum number of units to be stacked vertically is four. There is a four-way access by fork trucks. Size: 44-1/4"W x 30"D x 13"H. Floor clearance 3-1/2". Weight 84 lbs.





Can be easily handled from the front, back or either side with fork lift trucks.



Drum Storage Racks

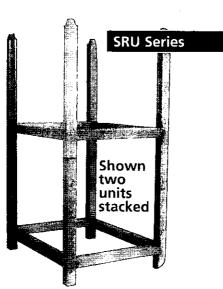
Holds four or six drums in readily accessible positions. Designed for loading ease from front or back. Can be moved with fork lift fully loaded. Pads on the bottom legs protect floors. All models 36"D x 48"H.

| Model | Drum Capacity | W | Wt. |
|-------|----------------------|-----|-----|
| DS-4 | 4 | 60" | 120 |
| DS-6 | 6 | 84" | 200 |



SHELVING AND RACK

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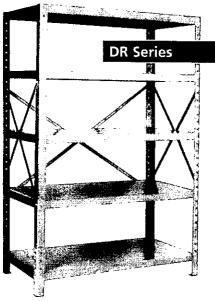


Stacking Rack Units 8,000 LBS. CAPACITY PER UNIT

For space saving economical storage. Stock can be stored in bundles or individual pieces. Each unit is 32" high. Stackable to two high. Specify color when ordering.

| Model | W | L | Wt. |
|---------|-----|-----|-----|
| SRU-232 | 24" | 32" | 58 |
| SRU-242 | 24" | 42" | 64 |
| SRU-248 | 24" | 48" | 67 |
| SRU-332 | 30" | 32" | 62 |
| SRU-342 | 30" | 42" | 66 |
| SRU-348 | 30" | 48" | 69 |



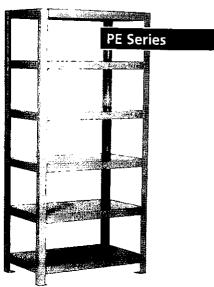


Heavy Duty Knock Down Adjustable Shelving

1,775 LBS. CAPACITY PER SHELF

Extremely rugged to hold heavy loads. May be erected as individual units or in a row. Extra shelves may be added. Pads on bottom of legs protect floors. Bolted construction. Shipped knocked down complete with 5 shelves, 4 posts, X-braces and hardware. 14 gauge steel with channel reinforcement. Posts are 2" x 10 gauge angle. Specify if unit should be shipped knock-down or set-up (set-up at additional charge).

| Model | Description | Wt. |
|---------|-----------------------|-----|
| DR-1842 | 18" x 42" Shelves | 170 |
| DR-2448 | 24" x 48" Shelves | 230 |
| S-18 | Extra Shelf 18" x 42" | 26 |
| S-24 | Extra Shelf 24" x 48" | 38 |
| P-72 | 4 ea. posts 72" long | 45 |



Extra Heavy Duty Shelving

1,000 LBS. CAPACITY PER SHELF.

All Welded. Used for tools, dies, and other heavy material. May be used as individual units or bolted in rows. Pads on bottom of legs protect floors. Six 12 gauge steel shelves with 10" clearance can be changed to meet your specifications. 65" overall height.

| Model | W | L | Wt. |
|---------|-----|-----|-----|
| PE-1830 | 18" | 30" | 180 |
| PE-1836 | 18" | 36" | 205 |
| PE-1848 | 18" | 48" | 250 |
| PE-2430 | 24" | 30" | 215 |
| PE-2436 | 24" | 36" | 250 |
| PE-2448 | 24" | 48" | 305 |



3,000 LBS. CAPACITY

Provides most efficient storage in limited areas and near jobs for tubing, pipe, rods, etc. Includes four 16 gauge tray type shelves for short pieces. 84"H 36"W 24"D from base. Extension beyond front posts 6", top 6-3/8", second 10", third 14". The arms extend 8" beyond each shelf for separation of stock. Weight 110 lbs.





SHELVING AND RACK

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Portable Rack-U-Frame U.S. Patent No. 3,581,907 Canadian Patent 930334

Completely assembled ready for use. Formed for strength and stacking tiers. Carrying handle for strength and convenience. Sold individually and used in any combination to meet your needs. For maximum capacity and safety, the units should be installed on a solid, smooth surface, evenly spaced 20 ft., and stacked a maximum of four high. Each unit is 25"W x 17-1/2" H.

| Model | Max. Cap. for 4 units | Wt. |
|---------|-----------------------|-----|
| RUF-251 | 20,000 lbs. | 25 |
| RUF-640 | 60,000 lbs. | 37 |

Portable Twin Rack-U-Frame Modules

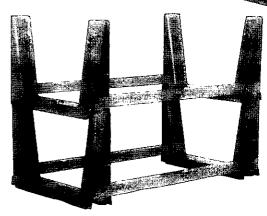
5,000 LBS. CAPACITY

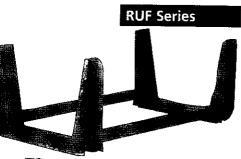
U.S. Patent No. 3,581,907

Canadian Patent No. 930334

Used in multiples with fork lifts, as required to provide length and tier height needed for storage. Can be stacked a maximum of four high.

| Model | W | H | L | Wt. |
|---------|-----|-------|-----|-----|
| RUF-262 | 25" | 17 ½" | 24" | 65 |
| RUF-263 | 25" | 17 ½" | 36" | 70 |
| RUF-264 | 25" | 17 ½" | 48" | 76 |
| RUF-244 | 32" | 31" | 44" | 105 |







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| | | SCF-3182 TO SCF-5243 | | r te |
| HB-200 | 47 | SCW-3060 | 11 | |

1440 East 36th Street • Cleveland, Ohio 44114 • USA www.pucel-grizzly.com • E-Mail: pucel-grizzly@worldnet.att.net 1-800-336-4986 • 216-881-4604 • Fax: 216-881-6731

STEEL SHOP EQUIPMENT

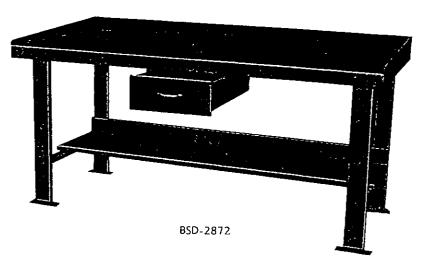


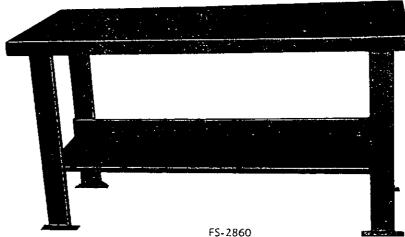
WORK BENCHES - ACCESSORIES



COMPLETELY ASSEMBLED— READY FOR USE

Built-in quality for years of hardest use





STURDY—ALL HEAVY GAUGE
STEEL

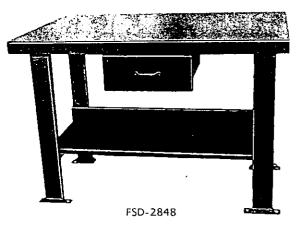
All Welded Construction
No Twist - No Wobble
No Squeaks - No Rattles

YOUR CHOICE OF 32 MODELS

A Design to Meet All Requirements

You can easily cover tops with masonite or other material if necessary for your needs.





2000056

PUCEL ENTERPRISES, INC. • 3746 Kelley Avenue • Cleveland 14, Ohio





HOME OFFICE

222 BOULEVARD OF THE ALLIES
PITTSBURGH, PENNSYLVANIA 15222

412-471-2566
1-800-245-2718
FAX: 412-471-1758 SALES
FAX: 412-471-5384 ADMINISTRATION
www.indappr.com

GRIZZLY EQUIPMENT MFG BY PUCEL ENTERPRISES INC. 1440 W 36TH ST - DEPT. TR CLEVELAND, OH 44114 4117

August 16, 2000

MUTUAL CLIENT: SOMERSET DOOR & COLUMN CO.

SOMERSET, PA

Gentlemen:

We are presently in process of completing an insurance valuation appraisal for the above mutual client and are requesting from you the current selling price (new) for the items listed on the enclosure.

If the item is obsolete, please indicate the year last made and the item's selling price (new) at the time. Should records of the selling price no longer be available, then please provide us the information to the best of your ability and recollection. If easily determined we would also appreciate your inserting the age and weight for each item.

Should you have need for further clarification pertaining to the referenced items, feel free to call us at 1-800-245-2718. A postage paid envelope is included for your convenience in returning the form.

This pricing request is made with the understanding that there will be no charge to the Industrial Appraisal Company or our mutual client for any of the pricing information provided by your firm. All information provided will be considered confidential by the Industrial Appraisal Company.

With the return of this request we would welcome any pricing documentation, circulars and brochures that you can provide us.

Thank you very much for your time and attention to this request.

Very truly yours,

INDUSTRIAL APPRAISAL COMPANY

Genes & Tusselli)

1000000

James T. Cusack

Mechanical Pricing Department

20000000



REQUEST FOR PRICE INFORMATION

PLEASE RETURN TO: INDUSTRIAL APPRAISAL CO.

222 BOULEVARD OF THE ALLIES

PITTSBURGH, PA 15222

SHEET # 1

DATE: 8/16/00

TO: GRIZZLY EQUIPMENT MFG BY PUCEL MUTUAL CLIENT: SOMERSET DOOR & COLUMN CO. SOMERSET, PA

ENTERPRISES INC.

1440 W 36TH ST - DEPT. TR CLEVELAND, OH 44114 4117

ITEM DESCRIPTION

B8-1549

PRESENT DAY SELLING (NEW) PRICE

IF OBSOLETE LAST NEW PRICE DATE OBSOLETE

LOCATION: SOMERSET DOOR & COLUMN COMPANY SOMERSET, PA

B34

PAGE

Grizzly Spindle sander model G1071 #98004999, year 1992, enclosed motor

drive

AGE WEIGHT____

2000001

-1000000

-2000000

Supply Depot Incorporated

PHONE(619)660-2813 FAX (619)660-2829 EMAIL BETTY@SUPPLYDEPOTING.COM

| TO:SALES | FROM: BETTY BYRON |
|-----------------------------|----------------------------|
| FAX NUMBER: 216-881-6731 | DATE: OCTOBER 4, 2000 |
| COMPANY: GRIZZLY INDUSTRIAL | NUMBER OF PAGES:2 |
| PHONE NUMBER: 216-881-6731 | SENDER'S REFERENCE NUMBER: |

REQUEST FOR QUOTE

| Resale prices, pleas | se. | | |
|----------------------|--------|-------------------------|----------|
| 01) 01 ea | G2170 | Plunge router | \$ |
| 02) 01 ea | G2110 | Belt sander | 8 |
| 03) 01 ea | G6762 | Orbital jig saw | \$ |
| 04) 01 ea | G2017 | Blade sharpener | S |
| 0S) 01 ea | G1023Z | 10" tilting table saw | \$ |
| 06) 01 ea | G7213 | 24" planer | \$ |
| 07) 01 ea | G7211 | 24" bandsaw | \$ |
| 08) 01 са | G1019 | 14" bandsaw | \$ |
| 09) 01 ca | G1495 | HD wood lathe | \$ |
| 10) 02 ea | G7108 | 20" drill press | \$ |
| 11) 02 ea | G3388 | Battery charger/starter | \$ |
| | | | |

ALT EXHIBIT R-7

2000002

ARANICO ARANAÈ WINY

| 12) 01 ea | G2113 | 10" slide miter saw | 3 |
|-----------|--------|-----------------------|----|
| 13) 01 ea | G1180Z | HD jointer | \$ |
| 14) 01 ca | G5395 | 20 gal air compressor | \$ |
| 15) At an | C3380 | 100 amo are molder | • |

SENT 10-18-00

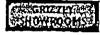
CATALOG REQUEST FORM

| DATE: 10-17 |
|--------------------------------------|
| COMPANY: POWER & RUBBER Supply I |
| ATTN: DALK DAVIS |
| ADDRESS: 1501 35 TH ST. |
| CITY: TUSCALOUSA |
| STATE: <u>AL</u> ZIP: <u>3540/</u> |
| PHONE NUMBER: 205 759-5156 |
| # OF CATALOGS: PRICE LISTS: |
| NEW CUSTOMER? HOW DID YOU HEAR ABOUT |
| US? T.R. YELLOW PAGES MAGAZINE AD |
| DIRECTORY INTERNET OTHER: |
| Looking FOR GRIZZLy Ind. |



















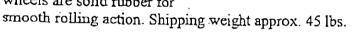


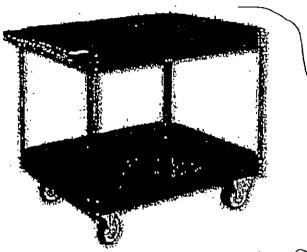


product selection & Chline Crdering

G7113 Two Shelf Cart (500 lb. Capacity)

Two shelf cart is ideal for moving parts and material around the shop or warehouse. Trays are 3-1/2" deep and measure 24" x 36". Five inch wheels are solid rubber for





1 8 gor 833. 477

Jim This is the cent we spoke about can you come up with any thing?
Melissa 207

Melissa 207-985-0447

| Quantity | Model No. | o. Price Truck Freight | | Your Price* |
|----------|-----------|------------------------|---------|-------------|
| 1 | G7113 | \$ 49.95 | \$ 0.00 | \$ 49.95 |

Buy Now Order this Item On-line!

 Final prices will include applicable taxes and shipping charges. (for items not shipped via truck freight.)

You will be contacted regarding freight costs outside of the lower 48 states.

2000005

Shipping change for contis





The place to go for bard-to-find MRC

A Grainger Company

455 Knightsbridge Parkway, Lincolnshire, IL 60069-3620

VENDOR

Vendor#:

5330876

PUCEL ENTERPRISES

1440 E, 36TH ST

CLEVELAND OH

Attn:

ELIZABETH

Phone:

216-881-4604

Fax

216-881-6731

Min Order #:

0

Comments:

SHIP TO BASF/GURNEE 3938 PORRETT DR

GURNEE IL 60031

Attn:

RICH PORTER

REQUEST FOR QUOTATION

RFQ Number:

MRON-4WSPTA

RFQ Date:

05/16/2001

Contact Name:

MATT HAUCK

Phone No.:

(313) 299-8372

Fax No.:

(313) 299-8140

mhauck@findmro.com

Email Address:
Our account #:

We are committed to 4 hour turn-around to our customer in quoting, please support us by responding as promptly as possible!

NO FURTHER ACTION SHOULD BE TAKEN UNTIL A FIRM PURCHASE ORDER IS ISSUED

| Mig Brand Name / Mig Part # | Detailed Item Description | UOM | QTY | Net Cost Per Unit | Cost Expire Date | Lead Time (Days) |
|--------------------------------|------------------------------------|------|-----|----------------------|------------------|---------------------|
| GRIZZLY INDUSTRIAL G9616 | FEELER GAUGE SET 32-PC | EACH | 12 | reioin | Date | (Oays) |
| GRIZZLY INDUSTRIAL G5724 | FEELER GAUGE SET 26-PC | EACH | 12 | | | |
| GRIZZI Y INDUSTRIAL G6545 | UNIVERSAL THREAD RESTORERS "SMALL" | EACH | 1 | | | |
| GRIZZLY INDUSTRIAL G6546 | UNIVERSAL THREAD RESTORERS "LARGE" | EACH | 1 | | | |
| GRIZZLY INDUSTRIAL G6547 | SMALL REPLACEMENT BLADES | EACH | 1 | | | |
| GRIZZLY INDUSTRIAL G6548 | LARGE REPLACEMENT BLADES | EACH | 1 | | | |
| GRIZZLY INDUSTRIAL G8003 | TAP STICK | EACH | 12 | | | |
| GRIZZI_Y H1090 | CIRCLE MARKER SET | EACH | 2 | | | |
| | | EACH | | | | |
| | | EACH | | • | | |

INSTRUCTIONS **** GOODS FOR RESALE - NOT SUBJECT TO SALES TAX ****

| (1 |) | Call | before | quoting | HAZA | RDQUS | items. |
|----|---|------|--------|---------|------|--------------|--------|
|----|---|------|--------|---------|------|--------------|--------|

- (2) Items will ship from: STATE ____
- (3) Notice of items weighing more than 150 LBS.
- (4) Items with MINIMUM / MULTIPLE requirements.

Deponent Maker

Date 3/9/13 Rptr. P.B.

2000006

09:05

- (5) Note and Apply available FREIGHT & QUANTITY Price Breaks.
- (6) CORRECTIONS to the Item Descriptions(s).
- (7) This RFQ is subject to Grainger's standard terms and conditions. For a copy please call FindMRO at the contact shown above.
- (8) Quote considered valid for 30 days unless otherwise specified.

" END OF QUOTATION "

ALCO HOTO ICE IN HOSE AT WELL SHARK WHENDINGS CHRONIC SECRET THE WARRINGS WHO THE PARTY AND THE PART

Deponent Makar Date 3/18/03 Rptr. Mb www.depobook.com

Search Results

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☐ 406 549 1555 ARCHER'S GRIERLY MOOT CO 814 S Higgins Ave, Missoula, MT 59801-4053
🗋 909 866 3456 BIG BEAR GRIXZLY & BIG BEAR 41491 Big Bear Blvd, Big Bear Lake, CA
☐ 909 866 3456 BIG BEAR LIFE & GRINNLY P.O. Box 1789, Big Bear Lake, CA 92315-1789
1 208 875 1385 BOY SCOUT CAMP GRINNLY Harved, Harvard, ID 83834
☐ 405 443 6450 CONCRT LAWN ORN FROM GRINZLY 3426 Helena, MT 59601-9717
O 907 683 2696 DENALI GRINELY DEAR CADINS 1 Pk Hy, Healy, AK 99743
☐ 909 359 4859 GRAMP'S & GRISSLY'S OUTPOST 7203 Arlington Ave. Riverside, CA 92503
☐ 909 866 3456 GRIXXLY & BIG BEAR LIFE 41491 Big Bear Blvd, Big Bear Lake, CA 9231
☐ 501 972 8877 GRIEZLY ADAMS BAR-B-Q 2602 3 Caraway Rd. Jonemboro, AR 72401-7301
1 907 522 1162 GRINKLY ADVERTISING SPLTY 9191 Old Seward Hwy, Anchorage, AK 99515-
☐ 907 522 2441 GRIERLY ALASKA SERVICES 1200 E 76 Ave, Anchorage, AK 99518-3218
☐ 406 721 5000 GRINELY AUTO CENTER 2000 W Bwy St, Missoula, MT 59802-1818
☐ 907 883 4713 GRINNLY AUTO REPAIR INC. Tok, AK 99780
☐ 616 721 9856 GRIXXIX BAR 22575 Bedford Rd, Battle Creek, MI 49017-8945
☐ 406 682 7118 GRINKLY DAR Cameron, MT 59728

☐ 406 328 6789 GRIXXLY BAR Roscoe, MT 59071

☐ 407 339 1263 GRINELY BAR & GRILL 400 Savage Ct. Longwood, FL 32750-5175
1 707 434 8031 GRISSLY BAY DREWING CO 325 Main St. Suisun City, CA 94585-2411
208 793 2387 GRIERLY BEAR GALLERY Coopers, Horseshoe Bend, ID 83629
314 231 0444 GRINZLY DEAR GREAT RESTAURANT 1027 Geyer Ave, Saint Louis, MO 63104
☐ 619 563 8589 GRINNLY DEAR PROPERTY MGMT 3435 Camino Del Rio, San Diego, CA 92108
☐ 805 528 3862 GRINNLY BEARS FAMILY RSTRNT 2060 9 St. Los Csos, CA 93402-3238
☐ 916 284 6133 GRIESLY BITE CAFE 4367 Main, Taylorsville, CA 95983
907 276 4915 GRIZELY DROS 501 W 4 Ave, Anchorage, AK 99501-2211
218 751 1515 GRISSLY BUILDING INC P.O. Box A, Bemidji, MN 56601
☐ 213 937 2057 GRINKLY DURGER 4477 W Pico Blvd, Los Angeles, CA 90019-4244
☐ 907 235 4388 GRIERLY CHARTERS Homer, AK 99603
1 912 374 4775 GRISKLY CLEANING SYSTEMS INC 309 Norman St, Eastman, GA 31023-1511
☐ 310 372 1588 GRINNLY CLOTHING 901 Hermosa Ave, Hermosa Beach, CA 90254-4120
□ 805 334 2784 GRIXXLY CONSTRUCTION 1801 Oak St., Bakersfield, CA 93201-3035
1 916 832 0270 GRISSLY COUNTY STORE 7552 Lake Davis Rd, Portola, CA 96122
☐ 812 288 4616 GRIXZLY CREEK Clarksville, IN 47129
☐ 502 964 0684 GRINGLY CREEK OUTFITTERS 3297 Fern Valley Rd, Louisville, KY 40213-
☐ 303 678 8700 GRINGLY CREEK SOURDOUGH CO 100 Bowen St, Longmont, CO 80501-5812
☐ 303 443 8700 GRINKLY CREEK SOURDOUGH CO 2705 Arapahoe Ave, Boulder, CO 80302-671
☐ 316 784 2394 GRIXXLY DEN RESTAURANT High School Av, Altamont, KS 67330
☐ 907 279 9597 GRISSLY FLECTRIC 6636 Rosewood St., Anchorage, AK 99518-1945
☐ 970 524 7750 GRIERLY EXCAVATING 718 Valley Rd, Gypsum, CO 81637-9715
[] 520 282 5448 GRINGLY FEATHER'S TRADING POST 160 Hwy 179, Sedona, AZ 86336-6116
719 687 6464 GRIZZLY FIREARMS INC 210 W Midland Av. Woodland Park, CO 80863
☐ 916 622 9626 GRIERLY FLATS CMNTY SVC DIST 4765 Sciaroni Rd, Grierly Flats, CA 95
1 916 622 4538 GRISSLY FLATS COMMUNITY CHURCH 5061 Scienoni Rd, Grissly Flats, CA
☐ 916 622 6239 GRIERLY FLATS MAIN POST OFC 10340 Griesly Flat Rd, Griesly Flats, G
209 745 6533 GRISSLY FOOD SERVICE EQUIPMENT 10112 Twin Cities Rd, Galt, CA 95632
1 810 949 8818 GRISSLY GAGE 44858 Heydenreich Rd. Clinton Township, MI 48038-1550
☐ 612 535 2035 GRIXXLY GEAR 5612 Intl Pky, New Hope, MN 55428-304?
☐ 907 822 3828 GRINKLY GIFT SHOP Richardson Hwy, Glennallen, AK 99588
☐ 970 827 5754 GRIZZLY GLASS INC 1040 Main, Minturn, CO 81645 2000008
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907 474 9080 GRIZZLY GRAND PRIX 530 Old Richardson Hwy, Fairbanks, AK 99701-7810
[] 916 836 4458 GRINKLY GRILL 330 Bonta, Blairsden, CA 96103
☐ 810 792 6047 GRISSLY GYM 38550 Palm Meadow Dr. Clinton Township, MI 48036-1983
🔲 415 459 4018 GRIERLY HILL CONSTRUCTION CO 1501 San Anselmo Ave, San Anselmo, CA
☐ 916 265 6115 GRINKLY HILL GRAVEL 15073 Grinkly Hill Rd, Nevada City, CA 95959-93
☐ 916 265 9052 GRINNLY HILL MIDDLE SCHOOL P.O. Box 529, North San Juan, CA 95960-0
[] 916 265 9052 GRIXXLY HILL SCHOOL 16661 Old Mill Rd, Nevada City, CA 95959
314 333 9866 GRIXXLY JIG COMPANY 404 Ward Ave, Caruthersville, MO 63830-1451
☐ 907 822 3239 GRINNLY LAKE RANCH Mi, Gakona, AK 99586
1 970 925 5398 GRIERLY LANDSCAPING & NRSY INC 37925 W Aspen, CO 81611-2501
303 674 2800 GRIERLY LIQUORS 27888 Meadow Dr. Evergreen, CO 80439-8345
☐ 970 984 0840 GRIESLY LIQUORS 836 Westbank Rd, Glenwood Springs, CO 81601-9378
☐ 909 866 6226 GRINNLY MANOR CAFE 41268 Big Bear Blvd, Big Bear Lake, CA 92315
304 755 0220 GRISSLY MANUFACTURING INC. Lake City, FL 32055.
☐ 904 755 0220 GRIXXLY MFG CO- Lake City, FL 32056
GRISSLY MOVING CO 100 San Lucar'Ct, Sunnyvale, CA 94086-5213
☐ 805 492 1500 GRIXXLY PAINTING CO INC 2899 Agoura Rd, STE #593, Westlake Village,
☐ 313 741 7325 GRISSLY PEAK DRWG 116 W Wa St, Ann Arbor, MI 48104-1325
☐ 510 524 8281 GRIENLY PEAK FARLY CHILD C 481 Griesly Feak Blvd, Berkeley, CA 9470
510 525 7200 GRISSLY PEAK ERLY CHILDHOOD 401 Grissly Peak Blvd, Berkeley, CA 947
[] 510 254 8283 GRIESLY PEAK STABLES 271 Longs Cantadas, Orinda, CA 94563-2038
□ 217 894 6818 GRIXXLY PRODUCTION & DRILLING Clayton, IL 62324-9803
310 398 7550 GRIEZLY PRODUCTS 3934 E Blvd, Los Angeles, CA 90066-4606
370 723 4416 GRIESLY RANCH 22421 Hwy 14, Walden, CO 80480-9602
□ 208 667 2272 GRIXXLY ROOFING & REMODELING 1515 N 6 St. Coeur D Alene, ID 83814-3
☐ 517 486 3856 GRIZZLY STOVES 10005 E Blissfield, MI 49228~9528
☐ 410 796 0555 GRISSLY TOOL & DIE INC 7079 Brookdale Dr. Baltimore, MD 21227-6414
☐ 410 796 0555 GRINKLY TOOL & DIE INC F.O. Box 938, Savage, MD 20763-0938
☐ 907 456 5715 GRIEKLY TRANSMISSION 391 Old Richardson Hwy, Fairbanks, AK 99701-76
🗍 218 751 1515 GRISSLY TRUSS FARRICATORS INC Ind Pk. P.O. Box A, Bemidji, MN 56601
218 751 1515 GRIERLY TRUSS FABRICATORS INC P.O. Box 1, Bemidji, MN 56619-0001
301 599 0505 GRISSLY'S 9544 Crain Hwy, Upper Marlboro, MD 20772-5424
302 422 4544 GRISSLY'S 3 Marshall St, Milford, DE 19963
☐ 501 763 0803 GRINKLY'S 5 STAR WELDING 4390 E State Hwy 18, Blytheville, AR 72315
□ 207 351 1124 GRINNIY'S BAR & GRILL 765 York, ME 03909-5834
☐ 601 636 8458 GRIXXLY'S DEB 1127 Hwy 80, Vicksburg, MS 39180-7726
907 276 4933 GRIXXLY'S GIFTS 501 W 4 Ave, Anchorage, AK 99501-2211
[] 312 631 1612 GRISSLY'S GRILL 6416 N Lehigh Ave, Chicago, IL 60646-2704
☐ 520 298 1213 GRIZZLY'S GYM 1775 3 Pantano Rd, Tucson, AZ 85710-6753
☐ 501 793 6656 GRISSLY'S MENSWEAR 220 E Main St, Batesville, AR 72501-5511
☐ 515 967 0898 GRISKLY'S MINTOR WORK 802 7 Ave, Altoons, IA 50009-1956
1 407 471 7770 GRINKLY'S WILD ANIMAL SERVICE 5168 El Claro, West Palm Beach, FL 33
☐ 501 782 6611 GRINKLY'S WRECKER SERVICE 801 N 10 St, Fort Smith, AR 72901-1505
☐ 520 772 5019 GRINKLYS AUTRMOTIVE & DSL SVC 9994 E Florentine Rd, Prescott Valley
☐ 706 625 3006 J J GRIEELY SPORTING GOODS 380 Richardson Rd, Calhoun, GA 30701-361
□ 815 226 8101 L C GRISSLY'S TRADING CO 1627 N Alpine Rd, Rockford, IL 61107-1414
☐ 719 444 0977 LOWE GRIENIX GALLERY 2616 W Co Ave, Colorado Springs, CO 80904-3073
[] 303 295 1330 ROSE THE GRIXXLY 5450 N Valley Hwy, Denver, CO 80216-1729
☐ 909 866 4666 THE GRISSLY INE 39576 Big Bear Blvd, Big Bear Lake, CA 92315
☐ 406 549 4227 THE PINK GRISSLY 1400 Wy St, Missouls, MT 59801-1724
☐ 303 295 1330 THE ROSE GRIESLY 5450 N Valley Hwy, Denver, CO 80216-1729
☐ 303 939 8126 YELLOWSTONE GRISSLY FOUNDATION 104 Hillside Ct, Boulder, CO 90302-9
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Business Information Report

CONTINUOUS SERVICE

SUBSCRIBER: 012-005300 TONY MLAKAR PUCEL

003333

PUBLIC RECORD

SPECIAL NOTICE

DUNS: 10-288-5035 GRIZZLY IMPORTS, INC

11011 many transfer the

The state of the second of the

PO BOX 2069 BELLINGHAM WA 9 1821 VALENCIA ST 98227 AND BRANCH(ES) OR DIVISION(S) BELLINGHAM WA 98226 TEL: 360 647-0801

BE SURE NAME BUSINESS AND ADDRESS MATCH YOUR FILE

DATE PRINTED MAR 11 1995

RET POWER TOOLS & WHOL WOODWORKING & METALWORKING

MACHINERY

SIC NOS. 52 51 50 84

SUMMARY

RATING

STARTED 160(100 HERE) INCOMPLETE **EMPLOYS** HISTORY

FINANCING SECURED

CHIEF EXECUTIVE: SHIRAZ BALOLIA, PRES

CUSTOMER SERVICE *

If you need any additional information, would like a credit recommendation, or have any questions, please call our Customer Service Center at (800) 234-3867 from anywhere within the U.S. From outside the U.S., please call your local D&B office.

PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

* * * UCC FILING(S) * * *

FILING NO: 94-318-0825

Continuation

SEC. PARTY: SEATTLE FIRST NATIONAL BANK, BELLINGHAM, WA
DEBTOR: GRIZZLY IMPORTS, INC.

DATE FILED: 11/14/1994
LATEST INFO RECEIVED: 12/16/1994
ORIG. UCC FILED: 01/31/1985
ORIG. FILING NO: 85-031-0580
FILED WITH: SECRETARY OF
STATE/UCC DIVISION,

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

03-11(1D1 /111) 10000 Seattle First National Bank, Bellingham, WA

050050050

Date 3/19/03 Rptr. PB WWW.DEPOBOOK.COM

Н

Z000014

ULMER & BERNE LLP ATTORNEYS AT LAW

Internet Address
http://www.ulmer.com/

E-mail Address

Bond Court Building 1300 East Ninth Street, Suite 900 Cleveland, Ohio 44114-1583 Fax (216) 621-7488 Columbus Office 88 East Broad Street, Suite 1980 Columbus, Ohio 43215-3506 Fax (614) 228-8561 Telephone (614) 228-8400

NICOLE D. VICKROY Direct Dial (216) 902-8826 (216) 621-8400

April 11, 2000

<u>VIA CERTIFIED MAIL</u> RETURN RECEIPT REQUESTED

Grizzly Industrial, Inc. 1821 Valencia St. Bellingham, WA 98226

Re:

Pucel Enterprises, Inc. Trademark Infringement

Dear Sirs:

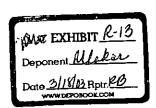
This firm represents Pucel Enterprises, Inc. ("Pucel") in intellectual property matters. Pucel is a well known and well-respected business that has developed a reputation based upon high-quality material handling and industrial equipment. We are writing to address our client's concerns over Grizzly Industrial, Inc.'s ("Grizzly Industrial") use of the trademark GRIZZLY.

Pucel's goods are sold under its valuable trademark GRIZZLY. Since at least as early as 1951, Pucel has used the trademark GRIZZLY in connection with its material handling and industrial equipment products. On September 20, 1960 Pucel received federal trademark registration Nos. 704,589 and 704,529 from the U.S. Patent and Trademark Office for the trademark GRIZZLY, granting it exclusive right, title and interest in the use of that trademark. As a result of continued use, promotion and advertising, consumers and the general public have come to associate closely the trademark GRIZZLY with Pucel and its goods and services.

It has recently come to the attention of our client that Grizzly Industrial is marketing and selling material handling and industrial products under the mark GRIZZLY. This use of the GRIZZLY mark in connection with material handling and industrial products is confusingly similar to our client's registered trademark GRIZZLY and constitutes unfair competition, false designation of origin, and directly infringes upon our client's rights in its registered trademark.

Pucel Enterprises, Inc. v. Grizzly Industrial, Inc.-Composition No. 91123506, Cancellation Nos. 92031984, 92032024, 92032025

GRIZZLY INDUSTRIAL TRIAL EX. NO. 63



2000019

ULMER & BERNELLP

Grizzly Industrial, Inc. April 11, 2000 Page 2

Accordingly, Pucel demands that Grizzly Industrial immediately cease and desist from using, in any manner or capacity, any mark that is confusingly similar to the registered trademark GRIZZLY in connection with material handling and industrial equipment.

Please understand that our client takes its intellectual property rights very seriously, and it is committed to protecting its intellectual property. Accordingly, within 15 days of the date of this letter, please provide written confirmation that Grizzly Industrial has fully complied with these demands.

We hope Grizzly Industrial will give this matter the serious consideration which it deserves, and we look forward to its prompt written response.

Very Truly Yours,

Misole Vickroy
Nicole D. Vickroy

97534v1 13133.000

cc: Pucel Enterprises, Inc.



Ulmer & Berne ilp

ATTORNEYS AT LAW

Internet Address
http://www.ulmez.com/

E-mail Address nvickroy@ulmer.com Bond Court Building 1300 East Ninth Street, Suite 900 Cleveland, Ohio 44114-1583 Fax (216) 621-7488 Columbus Office 88 East Broad Street, Suite 1980 Columbus, Ohio 43215-3506 Fax (614) 228-8561 Telephone (614) 228-8400

NICOLE D. VICKROY Direct Diat (216) 902-8426

May 30, 2000

(216) 621-8400

Mr. Ramsey M. Al-Salem Perkins Coie 1201 Third Avenue, Suite 4800 Seattle, WA 98101-3099

Re:

Grizzly Industrial, Inc./Pucel Enterprises

....

Dear Mr. Al-Salem:

Thank you for your letter of May 3, 2000. Your letter indicates that our client has long been aware of Grizzly Industrial. This is correct to the extent that our client was aware of a company doing business under the name of Grizzly Imports which dealt solely in wood-working equipment.

While we do not have a problem with your client's use of Grizzly in conjunction with wood-working equipment, we are extremely concerned with and object to your client's crossing into our client's product line. In this regard, we must reiterate our demand and request that Grizzly Industrial, Inc. discontinue all use of Grizzly in conjunction with materials handling products such as storage cabinets, file cabinets, mobile door cabinets, portable workbenches, machine cabinet stands, heavy duty tool stands, assembly stools, welding benches, workbenches, workbench cabinet units, workstations, utility tables and carts, mobile tables and carts, hydraulic lift top tables, portable writing tables and carts, shop tray trucks, hopper tables, stock carts, shop trucks, ladder stock carts, shelftrucks, hand dumptrucks, rollover dumptrucks, rollover box trucks, box truck, shelf trucks, garment trucks, dolly platform trucks, portable bins and shelf carts, all-purpose hand trucks, drum and can handling equipment, shelving, racks and the like.

In your correspondence you indicated that Grizzly Industrial is a leading distributor of industrial tools and has been using the mark GRIZZLY since at least 1983. In this regard, please provide me with a list of goods upon which the mark has been used since 1983.

1001276

Pucel Enterprises, Inc. v. Grizzly Industrial, Inc.-Composition No. 91123506, Cancellation Nos. 92031984, 92032024, 92032025

GRIZZLY INDUSTRIAL TRIAL EX. NO. 64



ULMER & BERNE LLP

Mr. Ramsey M. Al-Salem May 30, 2000 Page 2

Finally, at the present time, our client has no interest in discussing a business relationship with your client.

Sincerely,

Pricole Vickroy
Nicole D. Vickroy

280/dmz/983487 13133-000

cc: Harold Friedman, Esq.

Mlakar Deposition EXH. NO. 15

PUCEL ENTERPRISES, INC.

| YEAR | SALES | ADVERTISING | |
|--------------|-----------|-------------|----------------------------------|
| 1949 | OALLO | NOVERTIONS | |
| 1950 | | | |
| 1951 | 91,135 | 1,056 | |
| 1952 | 78,006 | 4,993 | 2000407 |
| 1953 | 115,395 | 3,997 | 2000407 |
| 1954 | 102,502 | 6,831 | Confidential Attorneys Eyes Only |
| 1955 | 161,243 | 2,663 | confidencial accorneys byes only |
| 1956 | 199,042 | 3,892 | |
| 1957 | 274,340 | 7,193 | |
| 1958 | 179,190 | 6,389 | |
| 1959 | 366,573 | 5,794 | |
| 1960 | 370,883 | 2,195 | |
| 196 1 | 275,912 | 6,458 | |
| 1962 | 324,865 | 6,974 | |
| 1963 | • | • | |
| 1964 | 407,241 | 4,769 | |
| 1965 | 536,218 | 12,204 | |
| 1966 | 608,081 | 7,519 | |
| 1967 | 626,990 | 15,274 | |
| 1968 | 720,569 | 9,734 | |
| 1969 | 786,333 | 11,909 | |
| 1970 | 642,663 | 25,879 | |
| 1971 | 658,395 | · | |
| 1972 | 718,308 | 18,025 | |
| 1973 | 806,832 | 17,758 | |
| 1974 | 738,626 | , | |
| 1975 | 582,719 | 14,935 | |
| 1976 | 720,422 | 25,294 | |
| 1977 | 929,286 | 24,161 | |
| 1978 | 1,198,858 | 39,254 | |
| 1979 | 1,566,136 | 30,199 | |
| 1980 | 1,579,609 | 52,353 | |
| 1981 | 2,098,666 | 45,572 | |
| 1982 | 1,860,629 | | |
| 1983 | 2,121,581 | 44,877 | |
| 1984 | 2,965,815 | 52,972 | |
| 1985 | 2,961,609 | 39,837 | |
| 1986 | 3,353,001 | 43,677 | |
| 1987 | 3,326,221 | 47,304 | |
| 1988 | 3,763,455 | 57,422 | |
| 1989 | 3,860,101 | 84,007 | |
| 1990 | 3,971,345 | 74,260 | |
| 1 991 | 3,732,594 | 77,090 | |
| 1992 | 4,157,199 | 59,615 | |
| 1993 | 4,357,657 | 57,581 | |
| 1994 | 4,992,217 | 64,131 | |
| 1995 | 4,883,599 | 84,815 | |
| 1996 | 4,788,254 | 79,376 | |
| 1997 | 5,036,265 | 88,896 | |
| 1998 | 4,776,869 | 99,936 | |
| 1999 | 4,486,747 | 106,152 | |
| 2000 | 4,654,893 | 84,806 | |
| 2001 | 4,130,448 | 87,111 | |



Mlakar Deposition EXH. NO. 16



Catalog No. 767 Effective - July 18:198



EQUIPMENT

DISTRIBUTED BY

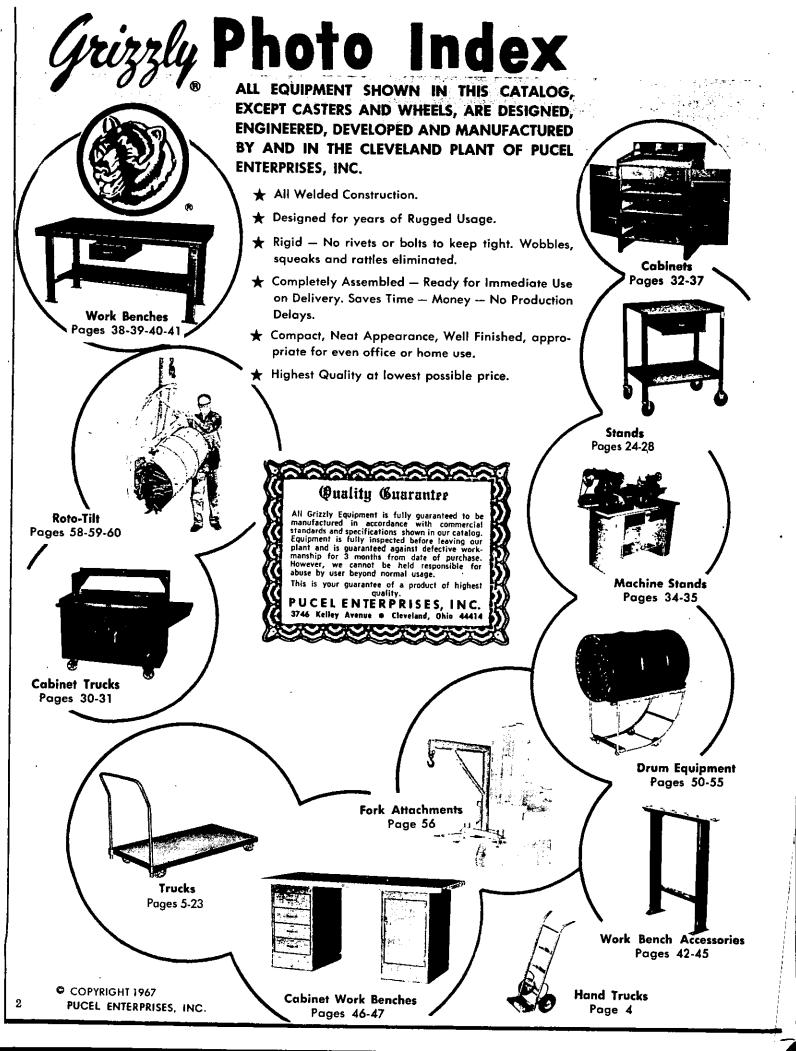




DESIGNING ENGINEERING

ANT EXHIBIT R-16

DEVELOPMENT



| Descripti | on | Page No. | Descripti | on | Page No. |
|-----------|---------------------------------|----------|-----------|---|----------|
| BENCHE | s | | | | |
| | Tool Cabinet | 33 | STANDS | | |
| | Tops, Hard Pressed Wood | 40 | | Hi-Boy, Utility | 27 |
| BENCHE | S, WORK | | | Machine Cabinet | 35 |
| | Arc Welding | 49 | | Machine Floor | 34 |
| | Cabinet, Base | | | Tool, Extra Heavy Duty | 28 |
| | Cabinet, Sliding Door | | | Tool, Heavy Duty | 28 |
| | Cabinet, Units | | TABLES | • | |
| | Drawer Units | | INDIES | Half Shelf Utility | 26 |
| | Gas Welding | | | Hopper | |
| | Hard Maple Tops | | | Mij | |
| | Legs | | | Utility | |
| | Panel End | | | VIII.7 1 | |
| | Portable, Heavy Duty | 30 | TRUCKS | | |
| | Portable, Light Duty | | | Beverage | |
| | Portable with Telescopic Handle | | | Вох | |
| | Steel Top | | | Cage Stock | |
| | Accessories - Risers | | • | Crodle | 7 |
| | Shelves | _ | | Divided Shelf | |
| | Side, Back Stops | | | Dolly | 13 |
| | Stringers | | | Dolly Platform | 6 |
| CARINE | TS Machine Floor | | | Drum Dolly | 51 |
| CABIITE | Pigeon Hole, Accessory | | | Enclosed Shelf | 16 |
| | Portable Door | | | Fork Truck Hook Attachment | 56 |
| | Portable Drawer | | | Garment | 17 |
| | Tool Drawer Cabinet | | | Garment & Package | 17 |
| | | · | | Hand Dump | 23 |
| DESKS | Shop Cabinet | | | Kik-Out | |
| | Standing Shop | | | Lodder shelf | 20 |
| | Tray Stock | | | Open Side | 17 |
| CARTC | 3/Sided Stock | | | Packing & Strapping | |
| CARTS | Hi-Ladder Stock | | | Platform Lodder | |
| | Mij Box | | | Platform, Steel | 5 |
| | Step Ladder Attachment Stock | | 1 | Roll-Over Box | |
| | | | ĺ | Roll-Over Dump | 23 |
| | Stock, Five Shelf | | ł . | Shop | 8 |
| DRILLAG | Stock, Ladder QUIPMENT | | 1 | Shop, Extra Heavy Duty | |
| DRUM E | | 50 | | Shop Tray | 10 |
| | Adjustable Dolly | | | 3/Sided Platform | 14 |
| | Cradles Dallies, Drum and Can | | | Single End, Heavy Duty | 6 |
| | Dollies, Hi-Drum and Can | | | Sliding Shelf | 15 |
| | | | | Slat Top | 9 |
| | Dolly Trucks | | | Stock, Five Shelf, Heavy Duty | 12 |
| | Ezy-Down Cradles | | , | Tank Dolly | 53 |
| | Lifter, Vertical | | · ' | Tote-All | |
| | Lifter, Horizontal | | | Tote Pan | 21 |
| | Lifter, Vertical-Horizontal | = : | | Two Wheel, Hand | |
| | Roto-Tilt, Carboy | | | Warehouse, Heavy Duty | |
| | Roto-Tilt, Hi-Lift | | 1151176 | • | |
| | Roto-Tilt, Steel, Fiber Drum | | UNITS | Castan and What | |
| | Storage Racks | | 5 | Casters and Wheels | |
| DACKE | Up-Ender, Steel | 33 | <u> </u> | Caster Corner Shoes | |
| RACKS | Post- Harman Data Di B. 1 | 00 | | Grizzly-Zorber | |
| | Extra Heavy Duty Die Rack | | 1 | Pigeon Hole Bin | |
| | Vertical Bar | 61 | | Rack-U-Frames | 32 |

GENERAL TERMS and CONDITIONS

CATALOG PRODUCT NUMBER: When ordering any item, specify the catalog product number as shown to avoid error in processing your order. PRICES: All prices are established F.O.B., our Factory, Cleveland, Ohio, U.S.A., and subject to change without notice. We reserve the right to invoice at prices in effect at time of shipment. Resate pricing submitted to distributors on request. Prices do not include any applicable taxes, duties or any other governmental charges.

SPECIFICATIONS: Subject to change without notice.

ROUTING SHIPMENTS: Unless a preferred routing is specified on your order, shipment will be made best way (sea, air or rail freight; express; commercial truck, parcel post, united parcel, or other way), transportation collect. Where shipment is prepaid at the purchaser's request, a separate invoice will be issued for such freight charges.

DAMAGED GOODS: Instruct your drayman not to accept any items from the Transportation Company unless they are in perfect condition. If he discovers any damage, the Carrier's Agent must make the proper notation on the receipt. THE CONSIGNEE MUST MAKE APPLICATION DIRECTLY TO THE CARRIER FOR ADJUSTMENT FOR ANY DAMAGED GOODS, WHETHER CONCEALED OR OTHERWISE.

CONCEALED DAMAGE: Should the damage not be discovered until after the items are unpacked, it should be reported AT ONCE to the Agent, who will make an inspection and grant a "concealed damage" notation. This report must be made to Agent of delivering carrier immediately. Unless this is done, all items replaced or repaired on account of damage shall be at YOUR expense. We cannot be held responsible, for the goods left our plant inperfect condition and so signed for by the Transportation Company.

RETURNED SHIPMENTS: Goods are not to be returned without written permission from our Company. A handling charge shall be made on all

goods returned, as well as reconditioning charge if required, as determined by the Company.

CHANGES AND CANCELLATIONS: Goods designated as "special" are not subject to changes or cancellations as they are manufactured for each individual order.

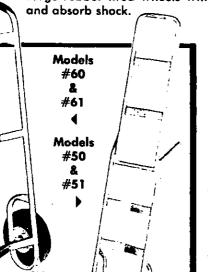
All prices in this Catalog are subject to change without notice. F.O.B. Factory, Cleveland, Ohio, U.S.A.

ALL PURPOSE HAND TRUCKS

For general use in stock, shipping and receiving rooms, and for beverage and other deliveries.

All welded tubular frame with tubular curb jumper, rigid axle for strength and durability. Rugged, all edges rounded and smooth for appearance and safety, finished in Safety Orange.

large rubber tired wheels with ball bearings for easy handling, even over curbs, give quiet operation



MODELS #60 & #61
A compact lightweight narrow truck.

MODELS #50 & 51

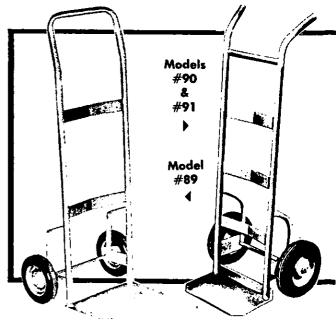
With extension at top for handling large cartons, boxes, rolls, cans.

MODELS #90 & #91

For extra heavy duty work.

MODEL #89.

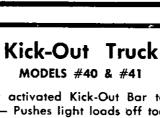
Smaller rubber tired wheels and enclosed top frame, for light duty use.



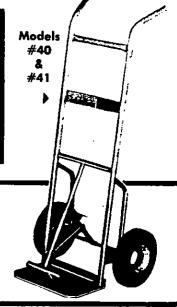


MODELS #30 & #31 PREMIUM BEVERAGE TRUCK

Well balanced with plastic grip handles, pneumatic tires, narrow width and extended large curb jumper for added strength in handle and stops make easier and quicker handling of 6 beverage case loads — up and down stairs.



Foot activated Kick-Out Bar to eject loads — Pushes light loads off toe plate or pushes truck away from heavy loads.



Grizzly。

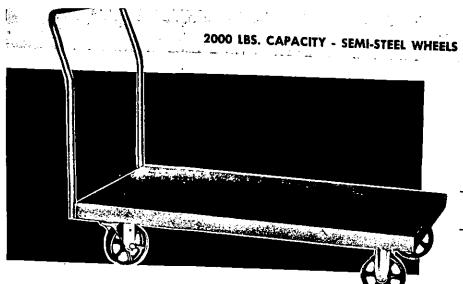
Models

#30 &

#31



| Model | Overall Height | Frame Width | Overall Width | Toe Plate | Wheels | Weight | Price |
|-------|-------------------|----------------|------------------|--------------|-------------------------|--------|---------|
| 30 | 49" | 10" | 19" | 8"x11" | 10x2.75 Semi-Pneumatic | | \$33.00 |
| 31 | 49" | 10" | 19" | 8"x11" | 10x3.50 Pneumatic | 35 | 42.50 |
| 40 | 48" | 14" | 20" | 7"x14" | 10x2.75 Semi-Pneumatic | 42 | 36.00 |
| 41 | 48" | 14" | 20" | 7"x14" | 10x3.50 Pneumatic | 40 | 41.50 |
| 60 | 49" | 11" | 20" | 8"x11" | 10x2.75 Semi-Pneumatic | 31 | 24.50 |
| 61 | 49" | 11" | 20" | 8"x11" | 10x3.50 Pneumatic | 34 | 37.80 |
| 50 | 78" | 14" | 20" | 7"x14" | 10x2.75 Semi-Pneumatic | 48 | 32.50 |
| 51 | 78" | 14" | 20" | 7"x14" | 10x3.50 Pneumatic | 51 | 45.00 |
| 90 | 48" | 14" | 20" | 7"x14" | 10x2.75 Semi-Prieumatic | 37 | 25.30 |
| 91 | 48" | 14" | 20" | 7"x14" | 10x3.50 Pneumatic | 40 | 34.65 |
| 89 | 451/2" | 14" | 181/2" | 8"x14" | 8×1.75 Semi-Pneumatic | 27 | 17.95 |



STEEL PLATFORM TRUCKS

1400 LBS. CAPACITY -

SOLID HARD RUBBER WHEELS ALL WELDED CONSTRUCTION

Durable free moving platform truck to absorb the roughest usage. Reinforced steel platform with removable tubular push handle 36" from floor. Platform 93/4" from floor.

2 rigid and 2 ball bearing swivel casters. Other casters quoted on request.

HANDLE OVERALL HEIGHT — 36"
FINISH — SHOP GREEN, GRAY ON REQUEST

| MODEL | DIMENSIONS IN INCHES | | SHIPPING | PRICE WITH 6" × 2" - Solid | PRICE WITH |
|-------------|----------------------|--------|----------|----------------------------|-----------------|
| PT-2448 | Width 24 x | Length | WEIGHT | Hard Rubber Wheels | Semi-Stool What |
| PT-2848 | | 48 | 110 | \$72.45 | |
| | 28 x | 48 | 118 | 74.90 | \$ 71.15 |
| PT-3448 | 34 x | 48 | 130 | 80.45 | 73.60 |
| PT-2460 | 24 x | 60 | 121 | | 79.15 |
| PT-2860 | 28 x | 60 | | 77.10 | 75.80 |
| PT-3460 | 34 x | 60 | 131 | 80.00 | 78.70 |
| PT-2472 | | | 144 | 86.35 | 85.05 |
| PT-2872 | | 72 | 133 | 83.50 | 82.20 |
| PT-3472 | | 72 | 144 | 85.00 | |
| PT-2496 | 34 x | 72 | 160 | 89.10 | 83.70 |
| | 24 x | 96 | 155 | 89.35 | 87.80 |
| PT-2896 | 28 x | 96 | 170 | | 88.05 |
| PT-3496 | 34 x | 96 | | 95.15 | 93.85 |
| EXTRA HANDI | LE BARS | | 191 | 100.80 | 99.50 |
| EXTRA HANDI | E SOCKETS | | 10 | Includes Sockets | 12.50 |
| | | | 4 | Welded to Truck | 6.10 |

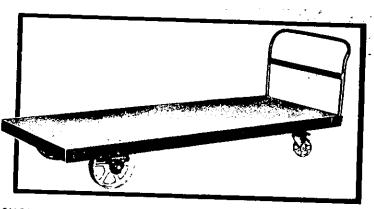


HEAVY DUTY WAREHOUSE TRUCK

5000 LBS. CAPACITY

SOLID STEEL DECK ALL WELDED CONSTRUCTION

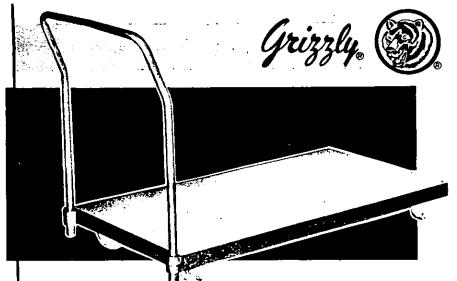
For heavy industrial and warehouse use where severe service is needed. Large deck surface for bulky loads. The platform is 13" above floor. Bar handle of 1" steel pipe is removable. Other wheels and casters on request.



HANDLE OVERALL HEIGHT - 36"

FINISH - SHOP GREEN - GRAY ON REQUEST

| Model W | Dime | Dimensions in Inches | | | | |
|------------|------------|----------------------|--------|-----------------|--|----------|
| 7710001 | Width | | Length | Shipping Weight | Standard Running Gear | D-1 |
| WT-3684 | 36 | × | 84 | 270 | 2 - Swivel Casters with | Price |
| WT-3696 | 36 | | | 270 | 6" x 2" semi-steel wheels 2 - Semi-steel wheels | \$164.95 |
| | | x | 96 | 300 | 12" x 2½" on 1" axie | 174.60 |
| EXTRA HAND | LE BARS | | | 20 | Includes Sockets | |
| EXTRA HAND | LE SOCKETS | | | | | 16.40 |
| | | | | 8 | Welded on Truck | 6.50 |



DOLLY PLATFORM TRUCKS

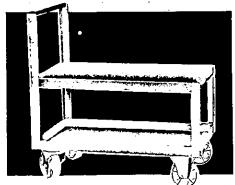
ALL WELDED CONSTRUCTION

1600 LBS CAPACITY - SEMI-STEEL WHEELS
900 LBS CAPACITY - SOLID HARD RUBBER WHEELS
LOW DECK - 51/8" FROM FLOOR

A low priced truck, designed with a low bed for easy lifting and loading of materials from the floor. Ideal for stores, offices, etc. Heavy 12 gauge steel deck. 2 rigid and 2 ball bearing swivel casters. Removable tubular push handle.

HANDLE OVERALL HEIGHT - 36"
FINISH - SHOP GREEN, GRAY ON REQUEST

| MODEL | DIMENSIONS IN INCHES | SHIPPING WEIGHT | PRICE WITH 4" x 1½" Solid Hard Rubber Wheels | PRICE WITH 4" x 1½" SEMI-STEEL WHEELS |
|--------------|-----------------------------------|--------------------|--|---|
| 18-PTD-30 | 18 x 30 | 50 | \$48.20 | \$45.30 |
| 18-PTD-36 | 18 x 36 | 57 | 50.65 | 47.75 |
| 18-PTD-48 | 18 x 48 | 68 | 54.80 | 51,90 |
| 18-PTD-60 | 18 x 60 | 80 | 59.60 | 56.70 |
| 24-PTD-30 | 24 x 30 | 56 | 51.40 | 48.50 |
| 24-PTD-36 | 24 x 36 | 63 | 53.85 | 50.95 |
| 24-PTD-48 | 24 x 48 | 74 | 58.00 | 55.10 |
| 24-PTD-60 | 24 x 60 | 85 | 62.80 | 59.90 |
| Extra Handle | Bars | 10 | Includes Sockets | 12.00 |
| Extra Handle | | 4 | Welded on Truck | 6.00 |
| | be reversed at no charge, with 2" | deep flanges u | | |



HEAVY DUTY SINGLE END TRUCKS

1600 LBS. CAPACITY — SEMI-STEEL WHEELS
1400 LBS. CAPACITY — SOLID HARD RUBBER WHEELS

All welded for rugged stock and general shop use with $1\frac{3}{4}$ " x $\frac{3}{16}$ " angle posts, tubular push bar at a convenient 36" height from the floor.

Top shelf 22" from floor, tray sides on bottom shelf 2" high with $11\frac{3}{6}$ " clearance between shelves, floor clearance $6\frac{1}{4}$ ". 2 rigid and 2 ball bearing swivel casters. Other costers quoted on request.

HANDLE OVERALL HEIGHT - 36" - FINISH - SHOP GREEN - GRAY ON REQUEST

| | | Dimensions in Inches | | Price With 5" x 11/2" | Price With 5" x 13/4" | |
|----------|-------|----------------------|--------|--------------------------|-----------------------|--|
| Model | Width | Length | Weight | Solid Hard Rubber Wheels | Semi-Steel Wheels | |
| 18-TR-30 | 18 | 30 | 98 | \$49.30 | \$47.70 | |
| 18-TR-36 | 18 | 36 | 106 | 52,75 | 51.15 | |
| 18-TR-48 | 18 | 48 | 122 | 58.10 | 56.50 | |
| 18-TR-60 | 18 | 60 | 140 | 65.30 | 63.70 | |
| 24-TR-30 | 24 | 30 | 110 | 54.10 | 52.50 | |
| 24-TR-36 | 24 | 36 | 120 | 58.75 | 57.15 | |
| 24-TR-48 | 24 | 48 | 140 | 65.70 | 64.10 | |
| 24-TR-60 | 24 | 60 | 160 | 73.70 | 72.10 | |
| 30-TR-30 | 30 | 30 | 125 | 58.90 | 57.30 | |
| 30-TR-36 | 30 | 36 | 135 | 64.75 | 63.15 | |
| 30-TR-48 | 30 | 48 | 160 | 73.30 | 71.70 | |
| 30-TR-60 | 30 | 60 | 185 | 82.10 | 80.50 | |

EXTRA HEAVY DUTY SHOP TRI

ALL WELDED CONSTRUCTION — 4000 LBS. CAPACITY

For moving heavy parts or large tote boxes and shearings to and from presses and other operations. Flat top for easy sliding of large dies, molds and castings on or off of top. Heavy and large structures can be fabricated on truck.

SFECIFICATIONS

12 gauge steel, long edges, double formed into Shelves:

channels

Posts: 2" x 2" x ¾6" angle

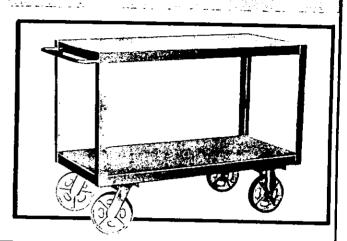
2 swivel and 2 rigid, 8" x 2½" semi-steel roller Casters:

bearing wheels

Shop Green — Gray on Request Finish:

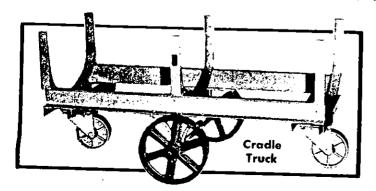
ADD \$25.70 TO PRICE FOR:

8" x 2-1/2" High Capacity, Vulcanized Rubber Tired Wheels. ADD \$20.00 TO PRICE FOR TRUCK FLOOR LOCK.



| * | All Models 36" High 10" Floor Clearance | Model | Dimension Width | | Shipping | |
|--------------|--|-----------|--------------------|-------------|------------|------------------|
| | | ET-2448-2 | | Length | Weight 220 | Price |
| | | ET-2460-2 | | < 60 | 240 | \$104.00 |
| | i | ET-2472-2 | 24 | | 260 | 111.30 |
| | 21" | ET-2496-2 | 24 | | 310 | 118.50 |
| | clearance between | ET-2848-2 | 28 | | 230 | 133.70 |
| | shelves | ET-2860-2 | 28 | | 255 | 109.60 |
| | | ET-2872-2 | 28 | | 280 | 117.90 126.10 |
| | | ET-2896-2 | 28 | | 330 | 142.60 |
| | ☆ | ET-3448-2 | 34 > | | 256 | 119.30 |
| | ^ | ET-3460-2 | 34 x | | 286 | 129.20 |
| | | ET-3472-2 | 34 × | 72 | 316 | 139.10 |
| | | ET-3496-2 | 34 x | | 376 | 158.90 |
| | | ET-2448-3 | . 24 × | 48 | 275 | 120.80 |
| | | ET-2460-3 | 24 x | 60 | 305 | 131.70 |
| | 95/4" | ET-2472-3 | 24 x | 72 | 335 | 142.60 |
| | clearance | ET-2496-3 | 24 x | 96 | 405 | 165.40 |
| | between | ET-2848-3 | 28 x | 48 | 290 | 128.80 |
| | shelves | ET-2860-3 | 28 x | 60 | 325 | 141.30 |
| | | ET-2872-3 | 28 x | 72 | 365 | 153.80 |
| | | ET-2896-3 | 28 x | 96 | 440 | 178.30 |
| | ☆ | ET-3448-3 | 34 x | 48 | 325 | 141.70 |
| | <u> </u> | ET-3460-3 | 34 x | 60 | 370 | 156.60 |
| <u> </u> | <u>,</u> | ET-3472-3 | 34 x | 72 | 415 | 171.50 |
| RADIE TRUCKS | | ET-3496-3 | 34 x | 96 | 505 | 191.20 |

4000 LBS. CAPACITY — ALL WELDED CONSTRUCTION



Used for all types of pipe, tubing, bar stocks. Load centers itself for balance. Controlled maneuverability, turns in 36" radius.

SPECIFICATIONS

Length: 60"

Cradle Width: 25"

Overall Width: 34"

Height: 30"

Casters:

Swivels, 8" x 2½" semi-steel, roller bearing

wheels.

Center Wheels: 14" x 2½" semi-steel, roller bearing.

Finish: Orange



SHOP TRUCKS



Model No. 30-DT-3

Used in shop operations with presses, screw machines, piece parts or shop boxes. Flat top for sliding heavy dies or tooling on and off. Tray shelves 2" deep.

All styles 32½" high. Clearance between shelves on 3-shelf model - 101/4"; 2-shelf model - 221/4".

Floor Clearance - 61/4".

HEAVY DUTY

ALL WELDED CONSTRUCTION

1400 LBS. CAPACITY - SOLID HARD RUBBER WHEELS 1600 LBS. CAPACITY -- SEMI-STEEL WHEELS

GRIZZLY Drawer Units Page 44 can be added.

ADD COST OF DRAWER TO TRUCK



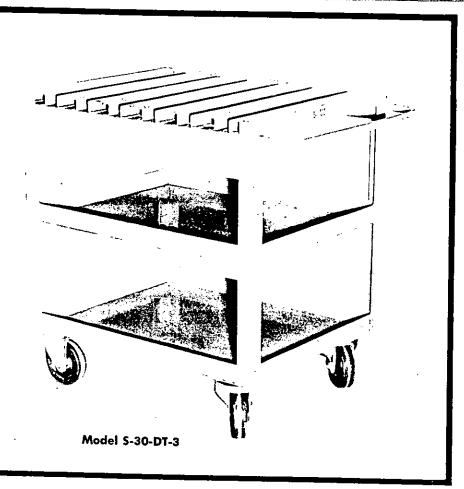
Sturdy 12-gauge shelves with tubular push handle; 1¾" × ¾" angle posts for added capacity. Extra strong Casters for durability and easy movement. Two of the wheels are swiveled for controlled maneuverabilty.

| Model No. | No. of Shelves | Dimensions in Inches . Width — Length | Shipping Weight | Price With 5" x 1½" Solid Hard Rubber Wheels | Price With 5" x 15%" Semi-Steel Wheels |
|--------------|---|--|--------------------|--|---|
| 1830-DT-2 | 2 | 18" x 30" | 93 ' | \$46.30 | |
| 2430-DT-2 | <u> </u> | 24" × 30" | 105 | 51.10 | \$44.70 |
| 3030-DT-2 | | 30" x 30" | 118 | 55.90 | 49.50 |
| 1830-DT-3 | 3 | 18" x 30" | 116 | 52.60 | 54.30 |
| 2430-DT-3 | | 24" x 30" | 134 | 59.80 | 51.00 |
| 3030-DT-3 | <u>l </u> | 30" x 30" | 152 | 67.00 | 58.20 |
| 1836-DT-2 | 2 | 18" x 36" | 100 | T | 65.40 |
| 2436-DT-2 | 1 | 24" x 36" | 115 | 49.75 | 48.15 |
| 3036-DT-2 | | 30" x 36" | | 55.75 | 54.15 |
| 1836-DT-3 | 3 | | 130 | 61.75 | 60.15 |
| 2436-DT-3 | 3 | 18" x 36" | 128 | 58.50 | 56.90 |
| 3036-DT-3 | | 24" x 36" | 150 | 67.30 | 65.70 |
| 1848-DT-2 | 2 | 30" x 36" | 172 | 76.10 | 74.50 |
| 2448-DT-2 | 2 | 18" x 48" | 116 | 55.10 | 53.50 |
| 3048-DT-2 | ! | 24" x 48" | 135 | 62.70 | 61.10 |
| 848-DT-3 | | 30" x 48" | 154 | 70.30 | 68.70 |
| 2448-DT-3 | 3 | 18" x 48" | 152 | 65.75 | 64.15 |
| 1048-DT-3 | | 24" x 48" | 180 | 76.95 | 75.35 |
| | | 30" x 48" | 210 | 88.15 | 86.55 |
| 860-DT-2 | 2 | 18" x 60" | 135 | 62.30 | |
| 460-DT-2 | | 24" x 60" | 155 | 70.70 | 60.70 |
| 060-DT-2 | | 30" x 60" | 177 | 79.10 | 69.10 |
| 860-DT-3 | 3 | 18" x 60" | 180 | 76:55 | 77.50 |
| 460-DT-2 | | 24" × 60" | 210 | 88.95 | 74.95 |
| 060-DT-3 | | 30" x 60" | 242 | 101.35 | 87.35 99.75 |

ADD \$3.00 TO THE PRINTED PRICE FOR FLAT BOTTOM SHELF

Heavy Duty

SLAT-TOP SHOP TRUCK



ALL WELDED CONSTRUCTION

1600 LBS CAPACITY
Semi-Steel Wheels

1400 LBS. CAPACITY
Solid Hard Rubber Wheels

FOR DIES, CASTINGS, MACHINE PARTS, SHOP BOXES, CARTONS, WOOD CRATES, BUNDLES AND OTHER OBJECTS

Used in shop operations with Presses, Screw Machines and other equipment. Items can be lifted off truck with Slings, Hooks and Grabs.

Ideal for Shipping Departments, Slat Top designed to pass steel strapping or rope thru openings of top,

Dies, castings, steel plates and other flat objects easily moved, slid and set down on the top with safety without damage to fingers and hands.

SPECIFICATIONS

TOP 12 ga. steel, formed double channels, 3" wide, 1½ " deep, spaced 1½ " apart. All Models 32½ " high - Clearance between shelves on 3-shelf models 10 ½ ", 2-shelf models 22 ½ ", floor clearance. - 6 ½ " Tubular Push Handle, 1¾ " x ¾ angle iron posts. - 2 swivel casters and 2 rigid casters. - Paint Finish: Shop Green, Gray on Request.

| Model No. | No. of Shelves | Dimensions in Inches Width — Length | Shipping Weight | Price Rubber Wheels | Price Steel Wheels |
|-----------|-------------------|--|--------------------|---------------------------|--------------------------|
| S-30-DT-2 | 2 | 24" × 30" | 117 | \$50.00 | |
| S-30-DT-3 | 3 | 24" × 30" | | \$59.90 | \$58.30 |
| S-36-DT-2 | 2 | 24" × 36" | 146 | 68.60 | 67.00 |
| S-36-DT-3 | | | 132 | 64.55 | 62.95 |
| S-48-DT-2 | 3 | 24" x 36" | 167 | 76.10 | 74.50 |
| | 2_ | 24" x 48" | 150 | 71.50 | |
| S-48-DT-3 | 3 | 24" x 48" | | | 69.90 |
| | · · · · · · | 47 X 40 | 196 | 85.75 | 84.15 |

ADD \$3.00 TO THE PRINTED PRICE FOR FLAT BOTTOM SHELF ADD \$14.50 TO THE PRINTED PRICE FOR TRUCK FLOOR LOCK





HEAVY DUTY ALL WELDED CONSTRUCTION

1400 LBS. CAPACITY - SOUD HARD RUBBER WHEEL

1600 LBS. CAPACITY - SEMI-STEEL WHEELS

Used in shop operations with presses, screw machines, assembly. Handles large bulky parts, castings, large stampings and heavy materials.

SPECIFICATIONS

ALL MODELS:

36" HIGH OVERALL

TOP TRAY:

12" Deep - 12 Gauge steel with 1" hemmed edges.

BOTTOM TRAY:

2" Deep - 12 Gauge steel.

Clearance between Top and Bottom Trays - 17 3/4.".

LEGS:

1 34 " x 3/6" Angle Iron

64"

TUBULAR PUSH BAR

CASTERS: 2 swivel

Floor Clearance:

2 rigid

PAINT FINISH:

Shop Green, Gray on Request.



ADD \$3.00 TO THE PRINTED PRICE FOR FLAT BOTTOM SHELF

| Model No. | Width - Length | Wt. | Solid Hard Rubber Wheels | 6 16 100 |
|------------------|----------------|------|--------------------------|----------------------------------|
| TT-1830 | | VV1. | 5" x 1-1/2" | Semi-Steel Wheels 5" x 1-5/8" |
| | 18" × 30" | 130# | \$63.60 | |
| П-2430 П-3030 | 24" x 30" | 148* | 70.80 | \$62.00 |
| TI-1836 | 30" x 30" | 166# | 78.00 | 69.20 |
| TT-2436 | 18" x 36" | 143# | 68.80 | 76.40 |
| П-3036 | 24" x 36" | 161* | 76.00 | 67.20 |
| TT-1848 | - 30" x 36" | 179# | 83.20 | 74.40 |
| TT-2448 | 18" x 48"* | 170# | 78.40 | 81.60 |
| TI-3048 | 24" x 48" | 184# | 88.00 | 76.80 |
| TT-1860 | 30" x 48" | 208# | 97,60 | 86.40 |
| П-2460 | 18" x 60" | 194# | 88.00 | 96.00 . |
| П-3060 | 24" x 60" | 220# | 97.60 | 86.40 |
| 11-0000 | 30" x 60" | 244* | 107.20 | 96.00 105.60 |

MEDIUM DUTY ALL WELDED CONSTRUCTION -

600 LBS. CAPACITY - RUBBER WHEELS 1000 LBS. CAPACITY - STEEL WHEELS

Stock picking truck for large parts, bulky items, deep box can be used for many purposes, mail cart, etc.

SPECIFICATIONS

ALL MODELS:

36" HIGH OVERALL

TOP TRAY:

12" deep - 16 Gauge steel with ½" hemmed edges.

BOTTOM TRAY:

 $2\frac{1}{2}$ deep - 16 Gauge steel with $\frac{1}{2}$ hemmed edges.

LEGS:

11/2 " x 11/2 " x 1/4 " Angle Iron

Clearance between top and bottom trays - 18".

TUBULAR PUSH BAR

CASTERS: 2 swivel

Floor Clearance:

2 rigid

PAINT FINISH:

Shop Green, Gray on Request.



ADD \$3.00 TO THE PRINTED PRICE FOR FLAT BOTTOM SHELF

| | | | 0.1. | |
|----------------------|------------------------|-----|------------------------------------|------------------------------|
| Model No. | Width - Length | Wt. | Soft Rubber Wheels 5" x 1 1/4 " | Semi-Steel Wheels 5" x 1 ½ " |
| TSC-1828 TSC-1836 | 18" x 28" | 75* | \$45.75 | \$50.45 |
| TSC-2436 | 18" x 36" 24" x 36" | 85# | 51.75 | 56.45 |
| | 47 × 30 | 95# | 57.75 | 62.45 |

STOCK CARTS

MEDIUM DUTY

Built for Years of Easy Rolling Service.

All welded, designed for rugged factory use yet with appearance satisfactory for office and store. Large capacity shelves save time and steps, on the assembly line, in the stock room, the office, in any one of many other operations.

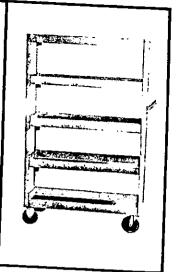
No parts to loosen, rattle or squeak, even the Space Saver handle is welded in place. Hemmed edges on tray shelves protect products and your workers. 2 Ball-bearing swivel casters on rear for easy steering, 2 Rigid casters at front. $2\frac{1}{2}$ " deep tray shelves for small parts, flush top makes sliding of heavy parts on or off cart with little effort.

| FINISH | Shop Green, |
|-------------------|-------------------------|
| | Gray on Request |
| CASTER WHEELS: 3" | Solid Rubber |
| | Soft Tread |
| 5 ¹ | 5" x 1 % " Rubber Tired |
| | Disc Wheels, Soft Tread |



| Shelves — 16 ga. Structural Angle Legs All Trays — 2½" Deep | Model | Dimensions in Inches Width - Length | Overall Height | Clearance Shelf | Caster Size | Shipping Weight | Price |
|---|--|---|---------------------------------|--------------------|----------------------------|----------------------------|--|
| All Tray Shelves | SC -3182 SC -5182 SC -3362 SC -5362 SC -5242 | 18" x 28" 18" x 28" 18" x 36" 18" x 36" 24" x 36" | 34" 36" 34" 36" 36" | 25¼" | 3" 5" 3" 5" 5" | 47 50 53 56 66 | \$ 30.60 34.95 33.50 37.80 41.50 |
| All Tray Shelves | SC -3183 SC -5183 SC -3363 SC -5363 SC -5243 | 18" x 28" 18" x 28" 18" x 36" 18" x 36" 24" x 36" | 34" 36" 34" 36" 36" | 11¾" | 3" 5" 3" 5" | 62 65 70 73 88 | 37.80 42.20 41.70 46.00 50.70 |
| Flat Surface Top Shelf Tray Bottom Shelf | SCF-3182 SCF-5182 SCF-3362 SCF-5362 SCF-5242 | 18" x 28" 18" x 28" 18" x 36" 18" x 36" 24" x 36" | 34" 36" 34" 36" 36" | 251/4" | 3" 5" 3" 5" 5" | 47 50 53 56 66 | 30.60 34.95 33.50 37.80 41.50 |
| Flat Surface Top Shelf Tray Center and Bottom Shelves | SCF-3183 SCF-5183 SCF-3363 SCF-5363 SCF-5243 | 18" x 28" 18" x 28" 18" x 36" 18" x 36" 24" x 36" | 34" 36" 34" 36" 36" | 113/2" | 3" 5" 3" 5" 5" | 62 65 70 73 88 | 37.80 42.20 41.70 46.00 50.70 |

FIVE SHELF STOCK CA



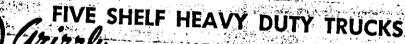
Large volume capacity stock cart for filling orders and other purposes. All welded const tion with 1½" x ½" angle posts, and push handle located 39½" high for balanced handle

4 Top trays, with 2½" sides, can be reversed at no extra cost. 2 rigid and 2 swivel caste Weight capacity of the carts can be more than doubled with heavier duty casters, prices request.

| Overall Harding SPECIFICA | ATIONS | |
|---|-----------------|-----------------|
| Overall Height with Semi-Steel Casters Overall Height with Rubber Casters Shelf Clearance 10" | | 581/4" |
| inish | Floor Clearance | 53/4" equest |

Add \$3.00 to the Printed Price for Flat Bottom Shelf

| | | The Printed Price for Flat Bottom Shelf | | | | | |
|---------------------------|---|---|--|---------------------------------------|--|--|--|
| Model L-1828 L-1836 | Dimensions in Inches Width Length 18" 28" | Shipping Weight | Price With 5" x 1½" Soft Rubber Wheels | Price With 5" x 1½" Semi-Steel Wheels | | | |
| L-2436 | 18" 36" 24" 36" | 119 | \$58.60 73.60 75.50 | \$65.30 80.30 82.20 | | | |





For large and heavy stock orders, for shop, tool-room and productic line. All welded with $1\frac{3}{4}$ " x $\frac{3}{6}$ " angle posts, top trays of 12 gauge steel, cc be reversed at no extra cost.

Tubular push handle at right height for easy maneuvering adds but 3" 1 overall length.

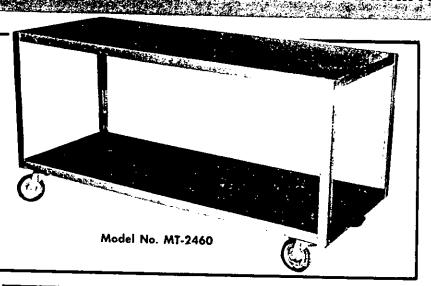
2 swivel and 2 rigid casters. Other casters priced on request.

| Overall Height | SPECIFICATIONS |
|-------------------|--|
| Shelf Clearance | 65¼" |
| l Floor Clearance | 12" |
| Finish | 12" 7'/" Shop Green, Gray on Request |

Add \$3.00 to the Printed Price for Flat Bottom Shelf

| Model | Model Dimension | s in Inches | Shipping | Price | Price |
|--------|-----------------|-------------|----------|--------------------|-------------------|
| H-1830 | Width | Length | Weight | With 6" x 2" | With 6" x 2" |
| H-2430 | 18 | 30 | 189 | Hard Rubber Wheels | Semi-Steel Wheels |
| | 24 | 30 | 219 | \$ 82.50 | \$ 80.70 |
| H-3030 | 30 | 30 | 249 | 94.50 | 92.70 |
| H-1836 | 18 | 36 | ———— | 106.50 | 104.70 |
| H-2436 | 24 | 36 | 212 | 91.50 | |
| H-3036 | 30 | | 247 | 105.50 | 89.70 |
| H-1848 | 18 | 36 | 287 | 119.50 | 103.70 |
| H-2448 | 24 | 48 | 249 | 104.80 | 117.70 |
| H-3048 | | 48 | 299 | | 103.60 |
| H-1860 | 30 | 48 | 349 | 124.80 | 123.00 |
| H-2460 | 18 | 60 | 289 | 144.80 | 143.00 |
| | 24 | 60 | 349 | 118.10 | 116.30 |
| H-3060 | 30 | 60 | | 144.10 | 142,30 |
| | | | 413 | 170.10 | 168.30 |

PORTABLE MARKING TABLE



ALL WELDED CONSTRUCTION CAPACITY 800 LBS.

Designed for rugged factory use yet with appearance for office and store. Flat surface for layouts, marking and sorting merchandise.

Light duty truck for industrial use, order filling, warehouse, beside assembly operations.

Top and bottom shelves are reinforced with channels.

| _ | SPECIFICATIONS ———————————————————————————————————— |
|----------------|---|
| OVERALL HEIGHT | 30" Clearance between Shelves: 21" |
| | |
| | 21/4 21/4 21/4 |
| PAINT FINISH | Shop Green, Gray on Request |
| CASTERS | Shop Green, Gray on Request |
| | All Swivels |
| | (Other casters on request) |

| Model No. No. of | | Dimension in inches | | Price | Price | |
|------------------|------------------|---------------------|-----------------|---------------------------------------|--------------------------------|--|
| | Shelves | Width - Length | Shipping Wt. | With 5" x 1 ¼ " Soft Rubber Wheels | With 5"x 1½" Semi-Steel Wheels | |
| MT-2448-2 | 2 | 24" x 48" | 100# | | | |
| MT-2448-3 | 3 | 24" x 48" | | \$58.80 | \$65.80 | |
| MT-2460-2 | 2 | 24" x 60" | 132* | 71.60 | 78.60 | |
| MT-2460-3 | | 24" x 60" | 115" | 62.70 | 69.70 | |
| MT-3048-2 | - 5 - | | 155* | 78.70 | 85.70 | |
| MT-3048-3 | 2 | 30" x 48" | 112 | 64.80 | 71.80 | |
| | | 30" x 48" | 150* | 80.20 | 87.20 | |
| MT-3060-2 | 2 | 30" x 60" | 130* | 70.20 | 77.20 | |
| MT-3060-3 | 3 | 30" x 60" | 175# | 88.60 | 95.60 | |



STEEL DOLLIES



1200 LBS. CAPACITY — SEMI-STEEL WHEELS
800 LBS. CAPACITY — SOLID HARD RUBBER WHEELS

Rugged, all welded 12 gauge steel dollies castered for easy movement.

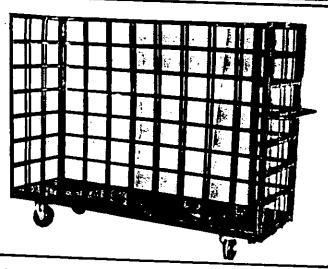
Sides 2" deep, floor clearance 5", with 2 rigid and 2 ball bearing swivel casters. Top reversed on request at no extra cost.

Other dollies and wheels on request. FINISH: SHOP GREEN, GRAY ON REQUEST.

| Model Dimensions in Inches Width Length | s in Inches | et : | Price With | Price With | |
|---|-----------------|--------------------------------|-------------------------------|------------|---------|
| | Shipping Weight | 4" x 1½" Hard Rubber Wheels | 4" x 1½" Semi-Steel Wheels | | |
| 18-D-30 | 18 | 30 | 40* | \$32.65 | |
| 18-D-36 | 18 | 36 | 44* | | \$29.75 |
| 18-D-48 | 18 | 48 | | 34.25 | 31.35 |
| 18-D-60 | 18 | | 52 | 37.45 | 34,55 |
| 24-D-30 | | 60 | 60# | 40.65 | 37.75 |
| | 24 | 30 | 45# | 35.05 | 32.15 |
| 24-D-36 | 24 | 36 | 50# | 37.45 | |
| 24-D-48 | 24 | 48 | 60* | | 34.55 |
| 24-D-60 | 24 | 60 | 72* | 41.85 | 38.95 |
| | | 30 | | 46.25 | 43.35 |



S'SDEPRATION RICK



HEAVY DUTY

1600 LBS. CAPACITY - SEMI-STEEL WHEELS 1000 LB. CAPACITY - SOLID HARD RUBBER WHEELS

Ruggedly built of all steel welded construction. All corners and edges are round for safe handling without damage to other equipment. See Thru design for visual load inspection. Increases load capacity over platform trucks. Used in shipping and receiving rooms.

Casters - 2 swivel and 2 rigid.

SPECIFICATIONS

ALL MODELS:

60" HIGH OVERALL

FLOOR TO DECK:

934 "

DECK TO TOP FRAME: 50 1/2 " Reinforced 12 Gauge Steel platform

FRAME: GRID:

1 1/2 " x 3/16" Angle Iron

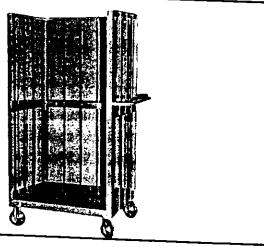
1/8 " x 1" Band Iron

TUBULAR PUSH HANDLE PAINT FINISH:

Shop Green, Gray on Request

| Madal Ni | Dimensions in inches | | n: | |
|-----------|----------------------|-----------------|---|--|
| Model No. | Width - Length | Shipping Wt. | Price With 6" x 2" Hard Rubber Wheels | Price With 6" x 2" Semi-Steel Wheels |
| 3ST-2448 | 24" x 48" | 185# | | TOTAL STEEL WINGERS |
| 351-2460 | 24" x 60" | | \$ 93.60 | \$ 92.30 |
| 3ST-2472 | 24" x 72" | 200# | 100.80 | |
| 351-2848 | 28" x 48" | 220# | 108.80 | 99.50 |
| 3ST-2860 | | 200* | 100.40 | 107.50 |
| 3ST-2872 | 28" x 60" | 235# | 113.60 | 99.10 |
| 3ST-3448 | 28" x 72" | 260# | | 112.30 |
| 3ST-3460 | 34" x 48" | 215 | 122.80 | 121.50 |
| | 34" × 60" | 260* | 109.20 | 107.90 |
| BST-3472 | 34" x 72" | 290 | 123.20 | 121.90 |
| | | 470* | 136.00 | 134.70 |

3/SIDED STOCK CAR



MEDIUM DUTY

1000 IBS. CAPACITY - SEMI-STEEL WHEELS 800 LBS. CAPACITY - SOUD HARD RUBBER WHEELS

For variety of uses in factories, warehouses, offices, etc. See Thru design for visual load inspection. Used for drying purposes, paper truck, etc. ALL WELDED CONSTRUCTION

Casters - 2 swivel and 2 rigid.

SPECIFICATIONS

ALL MODELS: **BOTTOM DECK:**

60" High Overall 12 Gauge Steel

Posts;

1 1/2 " x 1/8 " Angle Iron

VERTICAL RODS:

¾ [®] Diameter

DECK HEIGHT: TUBULAR PUSH BAR 7" from floor

PAINT FINISH:

Shop Green, Gray on Request.

| AA _ J _ I A 1 | Dimensions in inches | Ţ | | |
|------------------|------------------------|-----------------|---|----------------------|
| Model No. | Width - Length | Shipping Wt. | Price With 4"x 1½" Solid Hard Rubber Wheels | Price With 4" x 1½ " |
| 35C-30 35C-36 | 24" x 30" 24" x 36" | 105# | \$69.50 | Semi-Steel Wheel |
| 35C-48 35C-60 | 24" × 48" | 115# | 77.50 | \$66.60 74.60 |
| 330-60 | 24" x 60" | 155* | 85.50 93.50 | 82.60 90.60 |

LARGE VOLUME CAPACITY TRUCK - REMOVABLE SHELVES

Ruggedly built of all steel welded construction. Ready for use. All corners and all edges are round for safe handling without damage to other equipment.

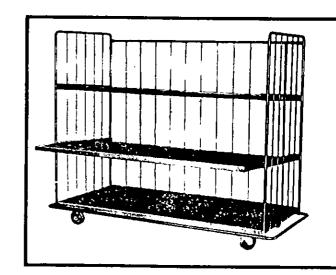
See Thru design for visual load inspection.

For large or heavy stock orders and other purposes.

Shelves are easily removed by sliding out of channels permitting truck to be used for large bulky materials.

18" Clearance Between Shelves Extra Shelves Priced on Request

Prices include Two (2) Shelves, Paint Finish: Shop Green, Gray on Request



| | | Dimensions in Inches | | | | Price With 5" x 1½" Hard | Price With 5" x 11/4" |
|--------------|--------|----------------------|--------|------------|--------------------|--------------------------|-----------------------|
| Model | Length | Width | Height | Shelf Size | Shipping Weight | | |
| SS-48 | 56" | 37" | 66" | 36" × 48" | 266 lbs. | \$114.45 | \$112.30 |
| <u>SS-60</u> | 68" | 37" | 66" | 36" x 60" | 298 lbs. | 124.05 | 121.90 |
| SS-72 | 72" | 37" | 66" | 36" x 72" | 330 lbs. | 133.65 | 131.50 |

THE REPORT OF THE PARTY OF THE CAGE STOCK TRUCK

ALL WELDED CONSTRUCTION **800 LBS. CAPACITY**

For variety of uses, on the assembly line, in the stock room and many other operations.

See-thru design for visual load inspection.

Used for drying purposes, paper truck, etc.

SPECIFICATIONS

Overall Dimensions 241/2" wide x 42" long x 62" high Shelves 24" x 36" — 16 Ga. steel Casters .. 2 swivel, 2 rigids, 5" x 11/4" solid rubber wheels Paint Finish Shop Green, Gray on Request

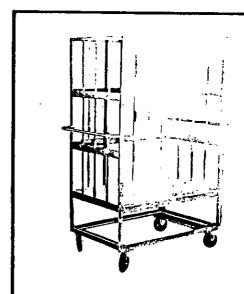
FOR HEAVY DUTY CASTERS

5" x 1½ " Solid Rubber, Hard Tread Wheels ADD \$10.15 to the Price.

★ Shelves are furnished with welded clips that rest on Band Iron strips

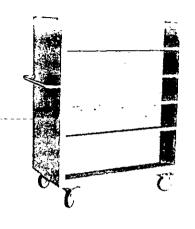
MODEL NO. CST-24 Additional Shelves (Optional)

SHIPPING WEIGHT 135 LBS. SHIPPING WEIGHT 24 LBS. PRICE \$73.00 PRICE \$ 7.95





DIVIDED SHELF TRUCK



800 LBS CAPACITY

large variety of uses — in warehouses, factories, and offices. For order filling, stock picking, parts routing. Five shelf surfaces on each side. Double shelves pitched to slope toward center to prevent material from falling off of truck while in motion. Material can be slid on and off with ease.

- SPECIFICATIONS-

22" Wide

55-3/4" High Overall Solid divider thru center, shelves 11" deep and slope 2" to center, 12" clearance from bottom to first shelf, other shelves

have 8" clearance.

Casters: 2 rigid, 2 swivels, 5" x 1-1/4" soft rubber wheels.

Finish: Shop Green, Gray on Request All Welded Construction

MODEL NO. - DV-2242

Shipping Weight - 200 lbs.

Price - \$112.80

FOR HEAVY DUTY CASTERS: 5" x 11/2" Solid Rubber, Hard Tread Wheels ADD \$10.15 to the Price.

ENCLOSED SHELF TRUCK



800 LBS. CAPACITY

For Warehouses, Factories and Offices —

For order picking, stock filling, parts routing. Five shelf surfaces slope ?" to the back to prevent material from falling off of truck while in motion.

Material can be slid on and off with ease.

- SPECIFICATIONS -

Overall Dimensions: 16" wide x 45" long x 62" high

Shelves: 16" x 44" - 20 Ga. steel 10th Clearance between Shelves

Casters: 2 swivel, 2 rigids, 5" x 1-1/4" solid soft rubber wheels Shop Green, Gray on Request All Welded Construction

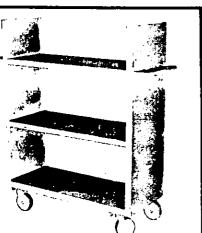
MODEL NO. EST-44

Shipping Weight - 110 lbs.

Price - \$76.40



FOR HEAVY DUTY CASTERS: 5" x 1 1/2 " Solid Rubber, Hard Tread Wheels ADD \$10.15 to the Price.



ALL WELDED CONSTRUCTION

For factory, hospital and office use. Used as a book cart, stock picker's truck, linen truck, or office record truck.

__ SPECIFICATIONS _

OVERALL DIMENSIONS:

181/2 " wide x 45" long x 50" high

SHELVES:

18" x 39", 18 gauge steel, flat surface CLEARANCE BETWEEN'SHELVES: 15"

CASTERS:

4 swivels, 5" x 1 1/4" solid rubber, ball bearing wheels PUSH HANDLES: Tubular, one at each end FINISH: Shop Green, Gray on Request

MODEL NO. OST-39

Shipping Weight 110 Lbs.

PRICE \$76.40

GARMENT & PACKAGE TRUCK

TWO PURPOSE TRUCK

For hanging garments and handling boxed goods, separately or in combination.

| S | P | E | C | IF | IC | A٦ | n | O | Ν | ıs | - |
|---|---|---|---|----|----|----|---|---|---|----|---|
| | | | | | | | | | | | |

OVERALL LENGTH: 48" WIDTH: 20"HEIGHT: 72"

HANGING BAR: 36" to bottom deck CASTERS: 2 rigid in center,

swivels at each end. 5" x $1\frac{1}{2}$ " solid rubber roller bearing wheels. PAINT FINISH: Gray..... ALL WELDED CONSTRUCTION

MODEL NO. GP-48

Shipping Weight 175 Lbs.

PRICE \$99.50



GARMENT TRUCK

Used in garment factories, department stores, laundries, cleaners, motels, hotels. Handy for order filling. Light weight, easy to maneuver.

SPECIFICATIONS -

OVERALL LENGTH: 74" WIDTH: 201/2" HEIGHT: 66" FRAME: 11/4" Tubular Steel FINISH: Gray

ALL WELDED CONSTRUCTION

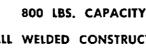
MODEL NO. GT-72-1 with 5" x 1" solid rubber wheels

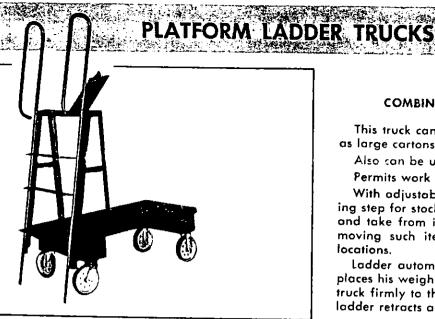
MODEL NO. GT-72-2 with 5" x 11/4" solid rubber wheels



| | • | | | · · · · · · · · · · · · · · · · · · · | |
|----------|--------|----|------|---------------------------------------|---------|
| SHIPPING | WEIGHT | 50 | LBS. | PRICE | \$42.80 |
| SHIPPING | WEIGHT | 55 | LBS. | PRICE | 51.50 |







All Welded Construction makes sure, safe and easy operation.

Height of Deck from floor - 17"

Top of deck to Frame Shelf - 33" Size of Frame Shelf - 5" x 24"

Spring loaded Ladder 2 swivel and 2 rigid casters

CAPACITY - 2000 LBS. COMBINATION TRUCK OF MANY USES

This truck can be used for heavy stock picking suc as large cartons, bulk goods, and light large objects.

Also can be used for maintenance work.

Permits work up to 10 feet high.

With adjustable ladder to give quick, higher standing step for stock clerks and others to place items into and take from inventory and storage areas, and fo moving such items to and from job and shipping locations.

Ladder automatically slides to floor when operato places his weight on first step locking both ladder and truck firmly to the floor, when weight is removed the ladder retracts allowing truck to be easily moved.

Furnished with a 9" x 12½" Clip Board mounted on a swivel joint Can be rotated in a circle and written on from any angle.

SPECIFICATIONS

Height of Top Step on ladder from floor - 48"

Height overall to Ladder top - 78"

Paint Finish: Shop Green, Gray on Request.

| Model No. | Size of Deck | Length Overall | Weight | Price with 8" x 1½" rubber tired ball bearing wheels | Price with 8" x 1¾" semi-steel roller bearing wheels |
|--------------|-----------------|-------------------|----------|--|--|
| PLT-48 | 24" × 48" | 54" | 210 lbs. | \$125.50 | \$119.50 |
| PLT-60 | 24" x 60" | 66" | 225 lbs. | 129.50 | 123.50 |





STEP LADDER

Attachment

FOR GRIZZLY STOCK CARTS AND SHOP TRUCKS

Makes Your Cart More Versatile
SIMPLE INSTALLATION

Bolts to Legs at Swivel Coster End Ladder is Spring Loaded and Adjustable

Ladders ordered with Stock Carts and Shop Truck will be welded at no extra cost.

3 STEPS - SPACING ADJUSTABLE ON 2 STEPS 48" HIGH OVERALL

Finish: Shop Green, Gray on Request

| MODEL NO SL-18 | Used on 18" Wide Carts | SHIPPING WEIGHT - 40 Lbs. | PRICE - \$27.50 |
|----------------|------------------------|---------------------------|-----------------|
| MODEL NO SL-24 | Used on 24" Wide Carts | SHIPPING WEIGHT - 45 Lbs. | PRICE - \$29.50 |



Permits work up to 10 feet high. This truck can be used for working high stockroom shelves and bins.

With adjustable ladder to give quick, higher standing step for stock clerks and others to place items into and take from inventory and storage areas, and for moving such items to and from job and shipping locations.

Ladder automatically slides to floor when operator places his weight on first step locking both ladder and truck firmly to the floor, when weight is removed the ladder retracts allowing truck to be easily moved.

ADD \$3.00 TO THE PRINTED PRICE FOR FLAT BOTTOM SHELF.

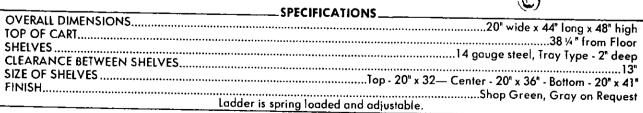
| OVERALL DIMENSIONS | SPECIF | ICATIONS20" wide | |
|--|---|------------------------------------|---|
| TOF OF CARL | | | 00 1/1/2 |
| SHELVES | VFS | 14-Gauge steel | 38 ¼ " from Floor , Tray Type - 2" deep |
| 2125 OL 21155452 | *************************************** | 100 - 20" v 32" - Contar 20" u 24" | T D.M OOK 418 |
| CASTERSPAINT FINISH | | Spring lo | aded and adjustable ds, 5" x 1 ½ " Wheels en, Gray on Peguest |
| MODEL NO. LT-20-78R MODEL NO. LT-20-78S | With Rubber Wheels | Shipping Weight 130 Lbs. | PRICE \$107.40 |
| MODEL 140. L1-20-785 | With Steel Wheels | Shipping Weight 135 Lbs. | PRICE \$102.50 |

LADDER STOCK CART

With adjustable ladder to give quick, higher standing step for stock clerks and others to place items into and take from inventory and storage areas, and for moving such items to and from job and shipping locations.

All welded steel contruction makes sure, safe and easy operation, is more popular with increased use.

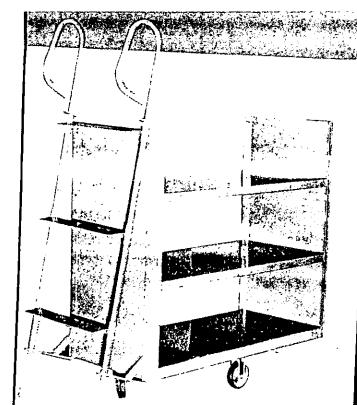
Top and center Shelves can be reversed at no charge.



ADD \$3.00 to the printed price FOR FLAT BOTTOM SHELF

| Casters | Capacity | Shipping Wt. | Price |
|-----------------------------------|-------------------------------|---------------------------------------|--|
| 5" x 15%" Semi-steel Wheels | 2000 Lbs. | | \$87.50 |
| 5" x 1½" Solid Hard Rubber Wheels | 1800 Lbs. | · · · · · · · · · · · · · · · · · · · | \$93.50 |
| | 5" x 1 1 %" Semi-steel Wheels | 5" x 1 1 Semi-steel Wheels 2000 Lbs. | 5" x 15%" Semi-steel Wheels 2000 Lbs. 155 Lbs. |





ALL WELDED CONSTRUCTION

Open Sided Truck with adjustable Ladder to give quick, highe standing step for stockmen and others to place items into and tak from inventory and storage areas.

More economical and efficient handling of open stock, pack aged goods or small parts.

Easy to work with in narrow aisles, elevators, and other con fined areas.

Casters are mounted in a diamond pattern for maneuverability. Turns in half of its length.

Casters may be mounted on corners per request.

SPECIFICATIONS

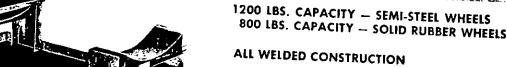
OVERALL DIMENSIONS:

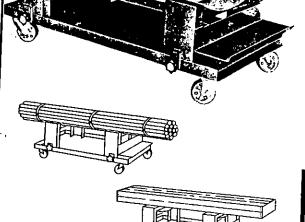
 $21\frac{1}{4}$ " wide x $60\frac{1}{2}$ " long x 60" high to ladder SIZE OF SHELVES:

21" wide x 48%" long — Flat Surface Clearance between shelves 14" LADDER IS SPRING LOADED AND ADJUSTABLE PAINT FINISH: SHOP GREEN OR GRAY

| Model | | | | |
|----------|--|------------------------|--------------------------|-----------------------|
| LT-21-RT | Casters 5" x 1¼" Rubber Tired Wheels Soft Tread, ball bearings | Capacity 800 Lbs. | Shipping Wt. 170 Lbs. | Price \$129.50 |
| LT-21-S | 5" x 1½" Solid Hard Rubber Wheels 5" x 1½" Semi-steel Wheels | 1800 Lbs. 2000 Lbs. | 180 Lbs. 185 Lbs. | 138.25 131.65 |

PACKING & STRAPPING TRUC





Speeds up shipping room operations, designed to pass steel strapping or rope under cartons or bundles which can be lifted off unit with sling, fork truck, etc. Adjustable top loading racks can be positioned anywhere along the length of base, and locked in place by screw knobs, (one on each side). The base is a tray 2" deep and can be used for storage of strapping material. The top loading racks have hinged lids. When down they provide a flat surface $(6\frac{1}{2}" \times 23\frac{1}{2}")$ used for cartons, boxes, crates, etc. When opened at 180 degrees they expose a cradle rest used for tubing, pipe, rounds and irregular shapes and the covers can be used for storage trays.

SPECIFICATIONS

Overall Height: 16½"; 9" clearance between load and bottom

Cradle: 23½" long x 6½" wide Finish: Shop Green, Gray on Request

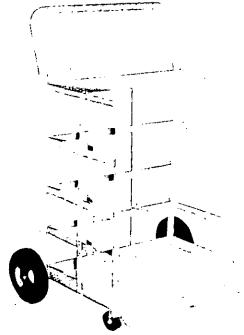
| I | | T | · | | | |
|---|--------|-----------|-------------------------------|--------------------|-----------------------|-----------------------|
| | Model | Size | Max. Opening Between Racks | Shipping Weight | Price With 4" x 11/2" | Price With 4" x 11/3" |
| ı | PST-30 | 24" x 30" | 13" | | Solid Rubber Wheels | Semi-Steel Wheels |
| | PST-48 | 24" x 36" | 23" | 104 lbs. | \$72.55 74.20 | \$69.75 |
| • | 20 | 24" x 48" | 35" | 120 lbs. | 77.70 | 71.40 |
| | | | | | | 74.90 |



TOTE-ALL HAND TRUCK

COMBINATION 4-WHEEL CART OR

Ideal for Luggage, Packages, Small Boxes, Tanks. Instrument Carrier — Testing Machines — Vacuum Cleaning Tanks — Paint Spray Units



SPECIFICATIONS

Inside Dimensions of Bottom: 24" wide, 16½" deep. — Sides: 28" high, 23½" deep, front to back. 30" wide overall, 41½" high overall. — Wheels: 8" x 1.75 Semi-Pneumatic rubber tired. — Casters: 3" x 1" solid rubber swivels. ALL WELDED CONSTRUCTION — Finish: Orange.

MODEL NO. TA-24

SHIPPING WEIGHT 52 LBS.

PRICE \$46.50

TOTE PAN HAND TRUCK

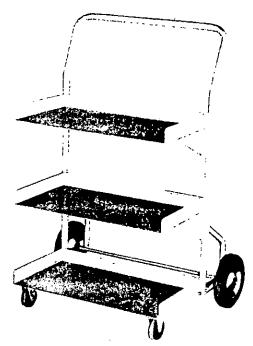
ALL WELDED CONSTRUCTION

FOR TRAYS, BOXES, TOOLS, DIES & ORDER PICKING

Sits level on 4 wheels for loading and unloading beside machines or assembly benches. Can be maneuvered on 2 large semi-pneumatic wheels as a hand truck or pushed as a cart on 4 wheels. Two swivel casters in front for easy turning.

SPECIFICATIONS

SIZE OF TRAY: 12" x 24" — CLEARANCE BETWEEN TRAYS: 12", Bottom Tray 3¾ from floor. — HEIGHT OVERALL: 42", 22" from front to back wheel. — WHEELS: 8" x 1.75 semi-pneumatic rubber tired. — CASTERS: 3" x 1" solid rubber swivels. — PAINT FINISH: Shop Green, Gray on Request.



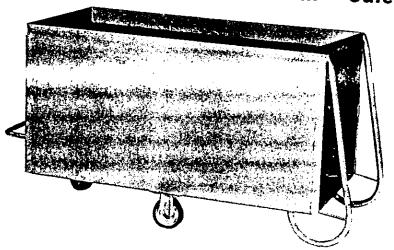
MODEL NO. TPH-24

SHIPPING WEIGHT 55 LBS.

PRICE \$42.50

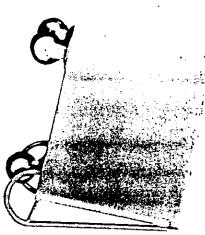


Quick - Safe - Easy



ONE MAN **OPERATION**

MAKES CLEAN-OUT **EASY**



Gives maximum leverage with ease, turns over load from horizontal to vertical position.

Remains Upright so that Material can be removed.

SPECIFICATIONS

BOX: 14 Gauge steel with top edges hemmed over band iron.

Truck is TILT TYPE MOUNTED on two rigid casters and one swivel caster at the center of each end, turns within

| | | | | Shop Gree | n, Gray on Request |
|------------|------------------------------------|-----|-----------------|------------------------------|-------------------------------|
| Model | Box Size Width - Depth - Length | ļ | | Price with 5" x 1½ " Soft | Price with 5" x 1½ " Semi- |
| ROBT-36 | 24" x 24" x 36" | 30" | Shipping Weight | Rubber Wheels | Steel Wheels |
| ROBT-48 | 24" x 24" x 48" | 30" | 120 Lbs. | \$67.45 | \$72.15 |
| P ^ | V TRUE | | 140 Lbs. | 76.25 | 81.55 |

BOX TRUCKS

The GRIZZLY BOX TRUCK is designed for the handling of packaged goods in department stores, warehouses and line operations.

Widely used for the disposal of waste materials.

All welded, rugged construction. Box is constructed of heavy gauge steel, top edges hemmed around

The truck is tilt type mounted on two center rigid casters and one swivel caster at the center of each end .Turns within half of its length.

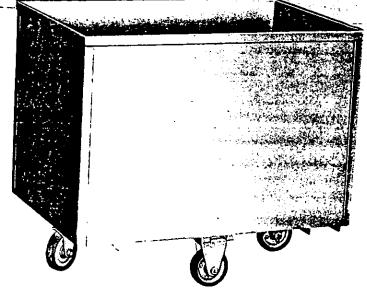
BOX: 14 Gauge steel with top edges hemmed over band iron. Other Casters furnished on request.

Finish - Shop Green, Gray on Request.





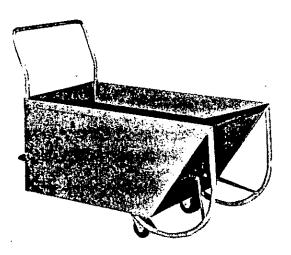
| | | Ţ ~~~~ | | | |
|----------------|---|-------------------|---------------------|---|---|
| Model BT-36 | Box Size Width - Depth - Length 24" x 24" x 36" | | Shipping Weight | Price with 5" x 1½ " Soft Rubber Wheels | Price with 5" x 1½ " Semi- Steel Wheels |
| BT-48 | 24" x 24" x 48" | 30" | 95 Lbs. 115 Lbs. | \$52.50 61.90 | \$57.20 66.60 |



Quick - Safe - Easy

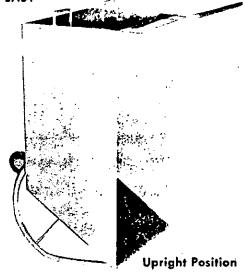
ONE MAN OPERATION

MAKE DUMPING EASY



Gives maximum leverage with ease, turns over load from horizontal to vertical position.

REMAINS UPRIGHT SO THAT MATERIAL CAN BE REMOVED.



SPECIFICATIONS

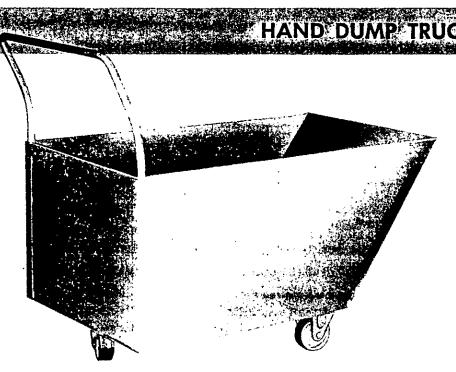
TOP......42" long x 24" wide BOTTOM......29" long x 24" wide BOX......18" deep FLOOR TO TOP OF BOX23" OVERALL HEIGHT36" Top of Handle

2 Rigid Casters 1 Swivel Caster 4" x 1½" semi-steel wheel Paint: Shop Green or Gray

MODEL NO. RODT-42

SHIPPING WEIGHT 130 LBS.

PRICE \$76,20



All welded, heavy gauge steel, rugged leakproof construction, 8" from Bottom, designed especially for carrying and dumping parts, metal chips and waste material into pits and containers by forward lift. Front slanted for easy dumping. Casters — 2 rigid, front, and 1 swivel, rear, make easy moneuverability into and out of close, narrow quarters.

Handy in machine shops, screw machine operations, production and assembly lines.

SPECIFICATIONS

FINISH: Shop Green, Gray on Request. BOX: 18" deep FLOOR TO TOP OF BOX - 23"

TOP: 42" long x 24" wide. Capacity 10½ cu. ft.

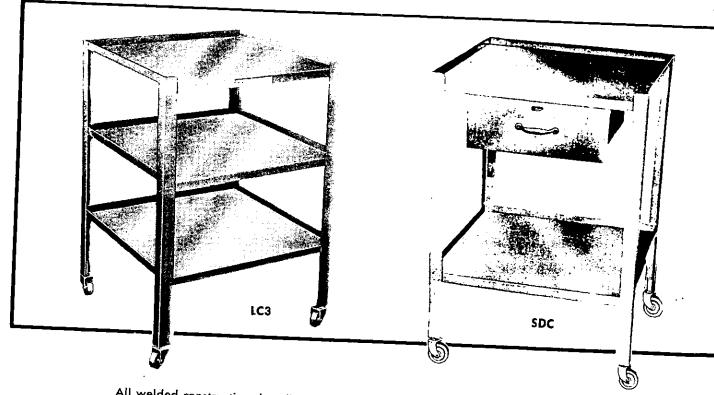
BOTTOM: 29" long x 24" wide HANDLE: 36" from floor

MODEL HDT-42

SHIPPING WEIGHT 120 LBs.

PRICE \$62.50





All welded construction, handle heavy loads of tools, parts and other items for production worke machine operators, and repairmen on assembly lines beside machines, in garages, shops and warehouses.

SHELVES S Models: 16 Gauge — H-L-K Models: 14 Gauge

ANGLE LEGS S Models: 1½" x ½" — H-L-K Models: 1½" x ½"

DRAWER SIZE (ID) 14" wide x 16" deep x 5" high

ALL MODELS CAN BE FURNISHED WITH 5" DIAMETER, SOLID RUBBER, BALL BEARING SWIVEL CASTERS — Use Price of Caster Models, PLUS . . . \$8.50 Add \$1.30 to price for 2½" Solid Rubber Wheels Add \$3.00 per drawer for cylinder lock - keyed un-alike.

Grizzly (1)

31" High Overall Floor Pads Welded to Legs 34" High Overall With Casters 4 Swivels 2½" Dia. Pressed Steel Wheels

Shipping Shipping Size Model Weight Price Model Weight Price 19 x 25 ST 32 \$13.15 SC 35 \$18.45 23×24 HT 43 15.20 HC 46 20.50 20 x 28 LT 44 15.45 īC 47 24×36 20.75 KT 60 18.70 KC 63 24.00 19 x 25 **S**3 42 16.85 SC3 45 23×24 22.15 **H3** 57 19.60 HC3 60 20 x 28 24.90 13 59 20.25 LC3 62 25.50 24 x 36 **K3** 83 26.20 KC3 86 31.50 19 x 25 SD3 57 27.10 SD3C 60 23×24 32.40 HD3 69 29.90 HD3C 72 20 x 28 35.20 LD3 71 30.50 LD3C 74 24 x 36 35.80 KD3 95 36.55 KD3C 98 41.80

With Top and Bottom Shelves

With Top, Bottom and Center Shelves

With Top, Bottom and Center Shelves and No.1416-1 Drawer

UTILITY TABLES





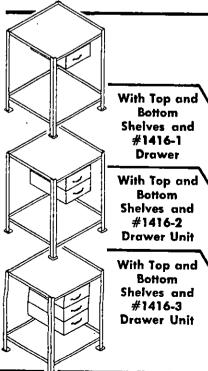
Back and side stops on shelves prevent parts and other items from rolling off. Drop fronts for sliding items on and off, and for easy cleaning. Steel pads on legs avoid floor marks. Sturdy, deep drawers furnished with attachment for padlock.

Swiveled castered models for movement of parts and tools from machine to machine. Finish — Shop Green, Gray on Request.

SPECIFICATIONS

SHELVES S Models: 16 Gauge — H-L-K Models: 14 Gauge ANGLE LEGS S Models: 1½" x ½" — H-L-K Models: 1½" x ½" DRAWER SIZE (ID) 14" wide x 16" deep x 5" high

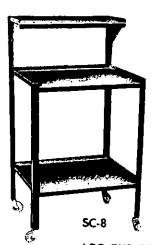
ALL MODELS CAN BE FURNISHED WITH 5" DIAMETER, SOLID RUBBER, BALL BEARING SWIVEL CASTERS — Use Price of Caster Models, PLUS . . . \$8.50 Add \$1.30 to price for 2½" Solid Rubber Wheels



| | Floo | _ | jh Overall Welded to L | .egs | 4 | Overall Wi Swivels 2} essed Steel | <u>'</u> " |
|---|---------|-------|---------------------------|---------|-------|---|------------|
| | Size | Model | Shipping Weight | Price | Model | Shipping Weight | Price |
| I | 19 x 25 | SD | 47 | \$23.40 | SDC | 50 | \$28.70 |
| l | 23 x 24 | H | 58 | 25.50 | HDC | 61 | 30.80 |
| ĺ | 20 x 28 | Ð | 59 | 26.80 | LDC | 62 | 32.10 |
| V | 24 x 36 | KD | 75 | 28.95 | KDC | 78 | 34.25 |
| I | 19 x 25 | S2D | 77 | 39.10 | S2DC | 80 | 44.40 |
| l | 23 x 24 | H2D | 88 | 41.20 | H2DC | 91 | 46.50 |
| l | 20 x 28 | L2D | 89 | 41.40 | 12DC | 92 | 46.70 |
| V | 24 x 36 | K2D | 105 | 44.65 | K2DC | 108 | 49.95 |
| | 19 x 25 | S3D | 98 | 47.60 | S3DC | 101 | 52.90 |
| ı | 23 x 24 | H3D | 109 | 49.70 | H3DC | 112 | 55.00 |
| ļ | 20 x 28 | L3D | 110 | 49.90 | L3DC | 113 | 55.20 |
| L | 24 x 36 | K3D | 126 | 53.15 | K3DC | 129 | 58.45 |



HAF-SHELF UTILITY TABLES



All welded construction, Haf-Shelf Tables are the same premium quality as carried in our regular GRIZZLY Utility Table Line (Pages 24 and 25) with the added convenience of an extra Shelf.

"Haf-Shelf" will hold a tool box, tools, parts or other items within easy reach and still allow free access to the top full shelf — another "plus" feature in the GRIZZLY Line.

- SPECIFICATIONS -

DIMENSIONS OF

HAF-SHELF: 8" deep, full width of table - 11"

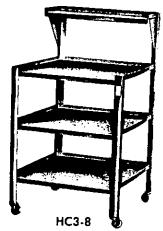
clearance from top of table

HEIGHT (with and

without casters): . Overall including Haf-Shelf-42"-

30" from floor to top of table

FINI\$H: Shop Green Gray on Req.



ADD THE FOLLOWING PRICES TO THE PRICE OF STANDARD UTILITY TABLES AS SHOWN ON PAGES NO. 24 AND NO. 25 FOR THE ADDITION OF HAF-SHELVES.

| | TOWN THE ADDITION OF HAF- | SHELYES. |
|--------------------------|---------------------------|----------|
| Model | Dimensions in Inches | Price |
| "S" Models | Table Size 19 x 25 | \$4.85 |
| "H" Models "L" Models | Table Size 23 x 24 | 5.00 |
| "K" Models | Table Size 20 x 28 | 5.60 |
| | Table Size 24 x 36 | 6.60 |

HOPPER TABLES



All welded construction, used beside machines for holding tote box on the sloping lipped top shelf filled with parts, which operator feeds into the machine operation, the machined parts are dropped into the chute opening into the tote box on the bottom shelf. Tote box filled with machined parts is then transferred to the next operation. These operations are repeated on the production line resulting in quicker and lower production costs with less fatigue on the workers. Hopper Tables are especially used on small parts production and assembly.



| | | | | | | | | | 3PI | ECI | FIC | -A | TIC | N | 5- | |
|---|---------------|------|------------|-----|----------|-----|-----|-----|-----|-----|-----|-----|-----|---|----|--------------------------------|
| | WIDTH: | | | | | | | _ | _ | | | | | | | 14 1/4" |
| | | | | | | | | | | | | | | | | 20 1 / 4# |
| • | CHUTE OPENIN | IG: | | • | • | • | • | • | • | • | • | • | ٠ | • | ٠ | Back-36"Front-30" with 1" Stop |
| | POLIOW PUELL | LLE | :AK | ANG | _t | FRC |) M | F | ററ | ነ₽. | | | | | | 4 1/0// |
| | CLEAKANCE BE. | I WE | EN I | BOT | ΤO | м : | SHE | 1 F | ΔN | JD. | C | 411 | TF | | | 10" |
| | FINISH: | • • | <u>· ·</u> | . • | <u>.</u> | | | | • | | | • | | | | Shop Green Gray on Req. |

| 1 | | | |
|--------|--|-----------------|-------------|
| Model | Description | Shipping Weight | Price |
| TH-14 | MONE D. I | 779 | . 1100 |
| TH-14C | With Pads | 37 | \$16.40 |
| In-14C | With 2-1/2" Pressed Steel Swivel Casters | 40 | |
| | | 40 | 1 21.70 |





TC-213

FOR FASTER PRODUCTION LINE NEEDS

Rugged — Compact — High Quality at Low Cost

All welded construction, used as a durable service table for handling parts during production, beside Drill Presses, Punch Presses, Lathes, Automatics and other machines. Holds tote boxes at the right height for rapid handling, less fatigue for operator. Casters move table to tote pan, little effort required to place pan on table and move to next operation.

Back and side stops on shelves, drop front on all shelves.

Finished in Shop Green, Gray on Request.

ADD \$1.30 TO PRICE FOR 21/2" SOLID SOFT RUBBER WHEELS

| ALL MODELS: 13" wid SHELVES:16 | | Models | With Floor | Pads Weld | ed to Legs | | | Models 2½ Steel Whee | |
|-----------------------------------|-----------------------|--------|------------------------|--------------------|--------------------|---------|---------|-------------------------|---------|
| | uctural Angle | Model | Height of Top Shelf | Shelf Clearance | Shipping Weight | Price | Model | Shipping Weight | Price |
| | Top and Bottom | T -213 | 23" | 16" | 24 | \$ 9.95 | TC -213 | 25 | \$15.25 |
| _ | Shelves | TE-213 | 30" | 21" | 27 | 11.50 | TEC-213 | 28 | 16.80 |
| | Top, Bottom | T -313 | 23" | 7½" | 29 | 12.95 | TC -313 | 30 | 18.25 |
| | and Center Shelves | TE-313 | 30" | 10" | 32 | 14.00 | TEC-313 | 33 | 19.30 |

机设置规模

"MIJ" BOX-CARTS

Combines a Tote Box with a highly maneuverable cart. For stocking assembly lines and machines, moving work parts in warehouses and stock rooms, collecting and moving items in tool cribs ALL WELDED CONSTRUCTION and shipping rooms.

Easily turned in even narrow aisles, speeds up jobs, reduces work fatigue by eliminating manual lifting of heavy shop boxes and places parts at a normal work elevation.



BC-213

B-213

| SPECIFICATIO | |
|---------------------------------|--------------------------------|
| OVERALL DIMENSIONS BOX | 13" wide x 23" long x 31" high |
| CIFARANCE BETWEEN BOX AND SHELF | |
| BOTTOM SHELF | 8" from Floor |
| FINISH | Shop Green, Gray on Request |

MODEL B-213 Shipping Weight 28 lbs. Price \$14.25 With Floor Pads

MODEL BC-213 Shipping Weight 29 lbs. Price \$19.50 With 21/2" Pressed Steel Casters







Both Models 281/3" wide; 20½" deep, 43" overall height; 42" height of table top. Side and Back Stops 1" high on all shelves.

Drawer I.D. 14" x 16" x 5". with padlock attachment.

"HI-BOY" UTILITY STAND

400 LBS, PER SHELF

COMBINATION TABLE AND STORAGE RACK

Top and Height Just Right For Stand-Up Working Surface

Hi-Boy Tables are designed and built to carry loads of parts, tools and production items. Used as service tables for machine operators, repairmen, production workers; and on assembly lines. Ideal for many uses in garages, small shops and warehouses. Provide excellent storage for dies, tools and testing instruments; convenient to presses and other machines.

Back and side stops on shelves prevent roll-off of parts. Drop fronts for sliding items on or off and for easy cleaning. Steel pads on legs avoid floor marks. All welded construction — no assembly required by users. Ready for immediate

Drawer slides effortlessly on ball bearing rollers. Positive stop can be released for drawer removal. Sliding tray $13\frac{1}{2}$ " x 8" x 1" holds small items within easy reach. Shop Green, Gray on Request

| MODEL NO. 28 - THREE SHELVES | SHIPPING WEIGHT 74 LBS. | PRICE \$29.60 |
|---------------------------------|-----------------------------------|---------------|
| MODEL NO. 28D - THREE SHELVES A | ND DRAWER SHIPPING WEIGHT 82 LBS. | PRICE \$39.85 |

HEAVY DUTY TOOL STANDS

ALL WELDED CONSTRUCTION



No. 30-3

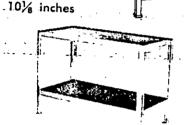
Heavy Duty Tool Stands have a broad usage in many industries where heavier than average weights are a daily occurrence. Flat top for sliding heavy dies, tooling or shop boxes on and off. Used by machine operators as a service table.

Floor clearance 61/4".

Pads on bottom of legs protect floors. Finished in Shop Green, Gray on Request.

TRAY SHELVES - 2" DEEP - SHELVES CAN BE REVERSED AT N

| ALL MODELS321/2" | High Overall | | EKSED AT NO EX | TRA COST. |
|------------------------------|----------------------|--|-----------------|-----------|
| SHELVES 1: LEGS 13/4" x 3 | K." Anala Isasi ———— | Dimensions in inches Width - Length | Shipping Wt. | Price |
| | | 18" x 30" | 62* | |
| | 1836-2 | 18" x 36" | 701 | 526,00 |
| TOP AI | ND BOTTOM 1848-2 | 18" x 48" | 85 | 30.80 |
| | UEIVEC 1000-2 | 18" x 60" | | 36.80 |
| | | 24" x 30" | 104* | 42.80 |
| II ■ Snelt | Clearance 2436-2 | 24" x 36" | 83 | 33.10 |
| 221/ | 4 inches 2448-2 | 24" x 48" | 95* | 37.85 |
| 22) | 2460-2 | 24" x 60" | 116 | 46.30 |
| V | 1830-3 | | 136* | 54.75 |
| | 1836-3 | 18" x 30" | 85" | 35,20 |
| <u>.u</u> | 1848-3 | 18" x 36" | 98* | 41.60 |
| TOP, BOTTOM | 1860-3 | 18" x 48" | 120* | 50.80 |
| . II VII 1 | 2430-3 | 18" x 60" | 148# | 60:40 |
| and D | 2436-3 | 24" x 30" | 112* | 42.70 |
| CENTER SHELVES | 2448-3 | 24" x 36" | 130+ | 49.60 |
| Shelf Clearance | 2460-3 | 24" x 48" | 162* | 61.20 |
| 10½ inches | | 24" x 60" | 192* | 72.80 |



EXTRA HEAVY DUTY TOOL STANDS

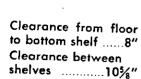
72.80

For handling long lengths of sheet metal. Placed beside shears, brake presses. Used as a feeder table. Layout table for plates, large dies, molds.

FOR EXTREME HEAVY LOAD REQUIREMENTS

ALL WELDED CONSTRUCTION . ALL SHELVES FLAT SURFACES PAINT: SHOP GREEN, GRAY ON REQUEST

| 24// 11: 1 | | | OIT KEGOEST | |
|------------------------------------|--|--|---|---------------------------------------|
| 12 Gauge Steel ' x 2" x 1/6" Angle | Model | Dimensions in Inches Width - Length | Shipping Weight | Price |
| Ĺ | HS-2448-2 | 24" × 48" | | <u> </u> |
| | | | | \$ 45.00 |
| Γ | | | | 51.00 |
| F | HS-2496-2 | | 175 | 57.00 |
| Γ | | <u>24 x 96"</u> | 215 | 72.40 |
| | | | 145 | 48.90 |
| <u> </u> | | | 170 | 55.80 |
| ince from floor | | | | 62.40 |
| tom shalf ou | | | | |
| - sileit | | 34" x 48" | | 80.20 |
| ince between | | 34" × 60" | | 54.90 |
| s23½″ | HS-3472-2 | 34" × 72" | | 62.70 |
| _ | | 34" " O4" | | 71.70 |
| | | 34 X 90" | 280 | 91.00 |
| | ince from floor floor shelf8" ince between s | Model HS-2448-2 | Model Dimensions in Inches Width - Length | Model Dimensions in Inches Weight |

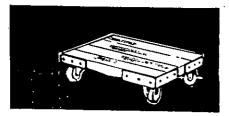




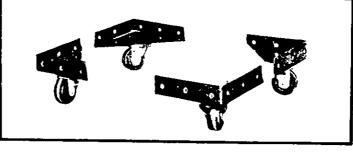
| HS-2460-3 | 24" x 48" | 185 | \$ 60.30 |
|-----------|-----------|-----|----------|
| HS-2472-3 | 24" x 60" | 215 | 69.30 |
| HS-2496-3 | 24" x 72" | 245 | 78.00 |
| | 24" x 96" | 305 | 100.00 |
| HS-2848-3 | 28" × 48" | 205 | |
| HS-2860-3 | 28" x 60" | 240 | 66.30 |
| HS-2872-3 | 28" x 72" | | 76.50 |
| HS-2896-3 | 28" x 96" | 275 | 86.00 |
| HS-3448-3 | 34" × 48" | 350 | 111.70 |
| HS-3460-3 | 34" x 60" | 230 | 75.30 |
| HS-3472-3 | 34" x 72" | 280 | 89.40 |
| HS-3496-3 | 34" x 76" | 335 | 100.20 |
| | 34 x y6" | 405 | 128.20 |

CASTER CORNER SHOES

ALL WELDED CONSTRUCTION



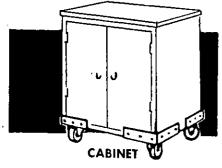
PALLET



SET OF 4



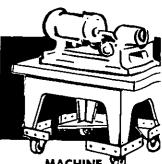
CRATE



Ideal for making wood pallets or boxes portable at low

Shoes slide under corners. May be bolted, screwed or nailed on permanently.

For moving heavy wood crates, boxes, cases, machinery, pallets, cabinets, benches and other uses.



SPECIFICATIONS

12 Gauge Steel — Size is $8'' \times 8'' - 5\frac{3}{4}$ " high overall — Flange $2'' - 3\frac{3}{6}$ " high to platform — $\frac{3}{6}$ " holes for mounting. PAINT FINISH Shop Green, Gray on Request

| Model Capacity per Set Shipping Weigh CS-3S 1200 Lbs. 17 Lbs. CS-3R 1000 Lbs. 15 Lbs. | Casters 3"x1¼" Semi-steel Wheels 3"x1¼" Solid Hard Rubber Wheels | Price per Set \$17.40 \$18.00 | _ |
|---|--|-------------------------------------|---|
|---|--|-------------------------------------|---|

EXTRA HEAVY DUTY SHELF DIE RACKS

An extremely rugged Rack to hold heavy loads of Jigs, Fixtures, Dies, and other heavy material.

May be erected as individual units or in rows.

Extra shelves may be added.

Bolted construction. Shipped complete with assembly hardware.

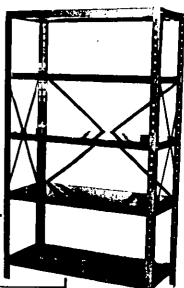


Construction of double channel reinforced shelf.

| | • | • | • | - | | • | - | NS | |
|---|---|---|---|---|---|---|---|-----|---|
| _ | • | μ | E | | n | | " | NI. | - |
| | | | | | | | | | |

| SHELVESReinforced 14 Gauge steel | with formed hat channel thru center |
|----------------------------------|-------------------------------------|
| PUSIS | |
| "X" BRACES | |
| PAINT FINISH | Shop Green, Gray on Request |

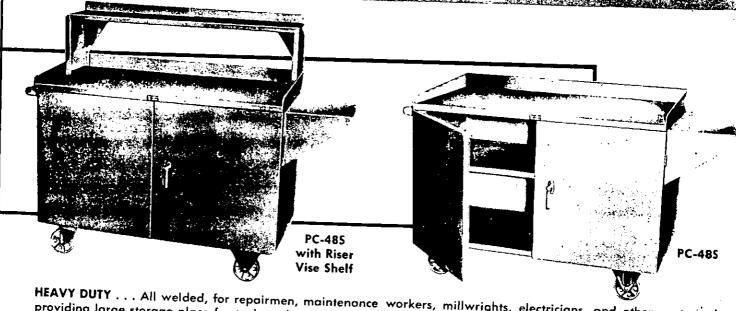
| Model | Description - Parts | Shipping Weight | Price |
|---------|--|-----------------|---------|
| DR-1842 | Complete Unit: 5 — 18" x 42" Shelves 4 Posts — X Braces and Bolts | 170 lbs. | \$63.50 |
| DR-2448 | Complete Unit: 5 — 24" x 48 Shelves 4 Posts — X Braces and Bolts | 230 lbs. | 84.00 |
| S-18 | Single Shelf — 18" x 42", including bolts | 26 lbs. | 9.50 |
| S-24 | Single Shelf — 24" x 48", including bolts | 38 lbs. | 13.50 |
| P-72 | 4 Posts (as a package) 72" long | 45 lbs. | 12.00 |







ABINET WORK BENCHES



HEAVY DUTY . . . All welded, for repairmen, maintenance workers, millwrights, electricians, and other spot workers providing large storage place for tools and parts, with adequate top work area, back and side stops to prevent tools and parts from falling off top — all to give more efficient work operation, especially eliminating otherwise necessary trips to another work bench and stock room.

SPECIFICATIONS

Dimensions: Caster wheels—5"x11/2" for easy rolling—2 rigid and 2 swivel casters. Additional shelves Size of: 1 op, 26" x 48", Height, 34" to bench top, 3" back stop, Overall height, 37" (48" overall height with total overall length, 63"; Vise shelf, 12" x 26" 4 vise shelf standard on all models. Shelf: 241/4" x 473/4". designed into units for special requirements

Finish: Shop Green, Gray on Request 199

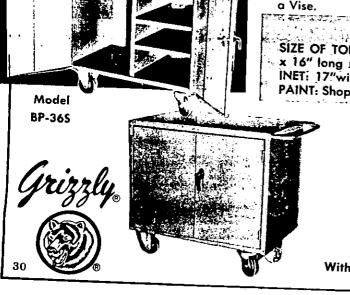
| MODEL PC-48S | DESCRIPTION | SHIPPING WT. | PDICE |
|-----------------|------------------------------------|--------------|---------|
| PC-48R | Semi-Steel Wheels | 250 | PRICE |
| R-48 | Solid Rubber Hard Tread Wheels | 247 | \$137.1 |
| N-40 | Steel Bench Riser Shelf (Optional) | 20 | 141.00 |
| _ | Keyed Handle (Optional) (2 keys) | | 8.40 |
| | Additional Shelf (Optional) | | 3.00 |
| <u></u> | Floor Truck Lock | 26 | 11.40 |
| · | | 5 | 14.50 |

All welded construction, for Setup men, repairmen, maintenance workers, millwrights, electricians, and other spot workers.

Drawer with Tool Tray, large compartment for storing bulky items. Two intermediate shelves for storage. Top heavy 12 Ga. steel, strong enough to mount

SPECIFICATIONS

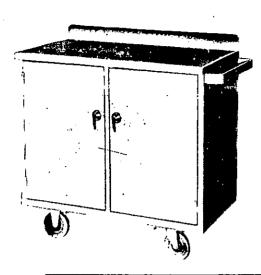
SIZE OF TOP. 24" x 38". OVERALL HEIGHT, 34". DRAWER: (#1418-1).14" WIGE x 16" long x 5" deep. SHELVES: 2 each 18" wide by 23" deep. STORAGE CAB-INET: 17"wide x 23" deep x 24" high: CASTERS: 5" x 1 Swive and Rigid. PAINT: Shop Green, Gray on Request.



| DESCRIPTION | CHIRDING WE | 1 |
|--------------------------------|---|------------------------------|
| | | PRICE |
| | 220 lbs. | \$129.50 |
| Solid Rubber Hard Tread Wheels | 215 lbs. | 136.10 |
| FLOOR TRUCK LOCK (Optional) | 5 lbs | 14.50 |
| KEYED HANDLE (2 Keys) | 0 103, | |
| FOR 3/16" STEEL DIATE TOD | | 3.00 |
| ADD \$14.70 TO THE PRICE | 250 lbs. | } ' |
| | DESCRIPTION Semi-Steel Wheels Solid Rubber Hard Tread Wheels FLOOR TRUCK LOCK (Optional) KEYED HANDLE (2 Keys) FOR 3/16' STEEL PLATE TOP ADD \$14.70 TO THE PRICE | Semi-Steel Wheels 220 lbs. |

With Floor Lock

PORTABLE CABINET WORK BENCHES



LIGHT DUTY

All welded, designed for light duty, particularly in smaller operations.

DIMENSIONS:

OP: . . . 21-1/4" x 36".

HEIGHT: . . 34" to Work Sur-

face, 3" Back Stop.

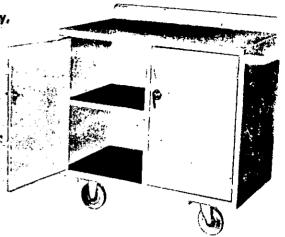
SHELF SIZE: . 19" x 35-3/4",

adjustable on 2"

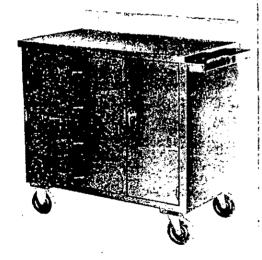
Centers.

FINISH: . . Shop Green.

Gray on Req.



| Model | Caster Description | Shipping Wt. | Price |
|---------|--|--------------|---------|
| PC-36S | 5" x 1-1/4" Semi-Steel, Plain Brg. Wheels | 118 | \$69.00 |
| PC-36RH | 5" x 1-1/4" Solid Rubber, Soft Plain Brg. Wheels | , 114 | 62.00 |
| | Floor Lock (Optional) | 5 | 14.50 |
| | Additional Shelf (Optional) | 16 | 6.40 |
| | Cylinder Lock which locks both Doors (2 Keys) | | 6.00 |



PDC SERIES

Equipped with four large drawers, friction slide guides, inside dimensions -- 20" wide x 18" long x 4" deep.
Inside Cabinet Size: 10-1/2" wide

Inside Cabinet Size: 10-1/2" wide x 20" deep x 25" high

DIMENSIONS

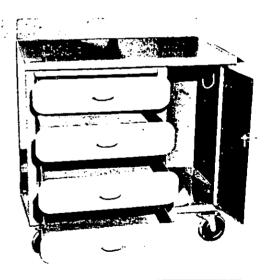
TOP: . . 21-1/4" x 36".

HEIGHT: : . 34" to Work Sur-

face, 3" Back Stop.

INISH: Shop Green.

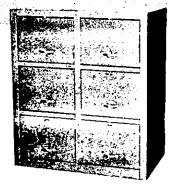
Gray on Req.



| Model | Caster Description | Shipping Wt. | Price |
|---------|--|--------------|----------|
| PDC-36S | 5" x 1-1/4" Semi-Steel, Plain Brg. Wheels | 188 | \$112.80 |
| PDC-36H | 5" x 1-1/4" Solid Rubber, Soft Plain Brg. Wheels | 184 | 105.80 |
| | Floor Lock (Optional) | 5 | 14,50 |
| | Cylinder Locks fitted to all Drawers (Keyed | | |
| j | Un-alike) | | 12.00 |
| | Keyed Handle | | 5.00 |



Drawer Unit



TOOL DRAWER CABINET

TIME SAVER - COMPACT STORAGE LOCAL AREA TOOL STORAGE

SAVES MANY STEPS TO AND FROM MACHINE OPERATION OR JOB SITE

Can be placed in various areas or departments in plant for easy location of tools, individual belongings, etc.

For Machine Operators, repairmen, maintenance workers, millwrights, electricians and other spot workers, providing large storage drawers for tools and parts,

ELIMINATES OTHERWISE NECESSARY TRIPS TO OTHER PLANT AREAS.

Model No. TDC-40

SPECIFICATIONS

CABINET SIZE40" wide x 271/2" deep x 46" high INDIVIDUAL DRAWER SIZE153/4" i.d. x 12" deep i.d. x 27" long i.d. Padlock attachments for each drawer. Drawer slides on ball bearing steel rollers. ALL WELDED CONSTRUCTION. Paint FinishShop Green, Gray on Request

TOOL TRAY IN DRAWER

Tool Tray facilitates carrying of a variety of tools to the job or machine, is constructed of 16-gauge steel with full length handle.

MODEL NO. TDC-40

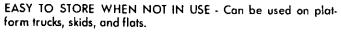
Shipping Weight 430 Lbs.

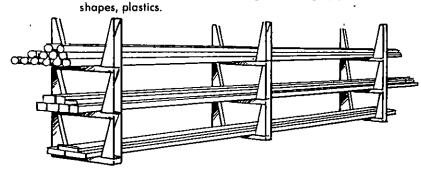
PRICE \$279.50 Each

RACK-U-FRAMES

STORAGE RACK SYSTEM For bar shapes, structurals, angles, tubing, pipe, aluminum







Single units - Permits the user complete flexibility of storage to meet his special storage needs.

Increase load capacity by stacking frames at closer intervals.

Formed heavy gauge steel, with all joints completely arc welded. Special notching and forming on bottom channel to insure safe inter-locking. Stops welded on ends prevents uprights from spreading.



SPECIFICATIONS -

OUTSIDE DIMENSIONS: 25" wide - 17 1/2" high - 5" wide bottom channel INSIDE DIMENSIONS: Top 23" wide, Bottom 17" wide, Uprights 151/2" high

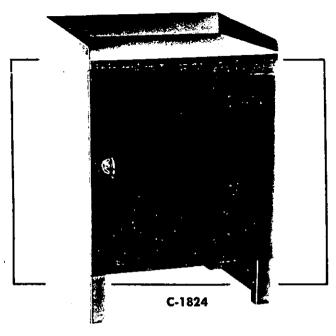
MODEL NO. RUF-25

Shipping weight per unit-25#

PRICE \$9.95 each

★ TOOL CABINET BENCHES

All Welded - Completely Assembled - Ready for Use ★

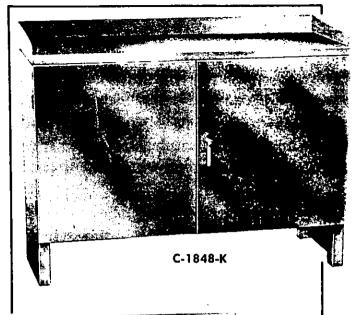


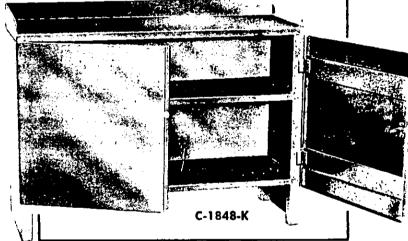


Heavy duty benches provide solid working surface plus closed door storage for tool rooms, shop, garages, shipping and stock operations, and are rigid for bench type machines.

ADDITIONAL SHELF (Optional)

| Shelf Size | Shipping Weight | Price |
|-------------------------------|--------------------|---------|
| 18" x 23¾" | 11 lbs. | \$ 4.80 |
| 18" x 47\\" | 20 lbs. | 8.80 |
| $24'' \times 35^{3}/4''$ | 19 lbs. | 8.30 |
| $24'' \times 47\frac{3}{4}''$ | 25 lbs. | 11.00 |





Any Standard Grizzly Bench Drawer Unit may by installed in these Cabinets. See page 44.

SPECIFICATIONS

| Model | Height | Width | Depth | Shelf Size | No. of Shelves | No. of Doors | Shipping Weight | Price |
|----------|---------|-------------|------------|--------------|-------------------|-----------------|--------------------|---------|
| C-1824 | 34" | 24" | 19" | . 18" × 23¾" | 2 | 1 | 112 | \$36.90 |
| C-1824-K | Cylinde | r Lock in D | oor Handle | (2 Keys) | | | | 40.20 |
| C-1848 | 34" | 48" | 19" | 18" × 47¾" | 1 | 2 | 166 | 60.10 |
| C-1848-K | Cylinde | r Lock in D | oor Handle | (2 Keys) | | | | 63.40 |
| C-2436 | 34" | 36" | 25" | 24" × 353/4" | 1 | 2 | 160 | 54.00 |
| C-2436-K | Cylinde | r Lock in D | oor Handle | (2 Keys) | | - | | 57.30 |
| C-2448 | 34" | 48" | 25" | 24" × 473/4" | 1 | 2 | 190 | 72.10 |
| C-2448-K | Cylinde | r Lock in D | oor Handle | (2 Keys) | ·•···· | | | 75.40 |



Rugged, all welded cabinets with 11/8" coolant tops with $\frac{1}{2}$ " pipe connection.

Attractive gray enamel finish.

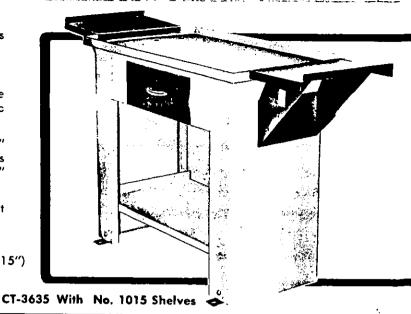
A model for every purpose, floor lugs to secure base to floor. Removable side shelves as accessory to hold tote pans and other production items.

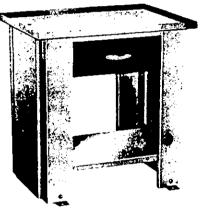
Drawer size and model — GRIZZLY 1416-1 (14" wide ID x 16" long ID x 5" deep ID). All drawers equipped with stops, ball bearing nylon rollers and 1" deep tool tray.

Models, enclosed with back and door, are without shelves. Shelves furnished on request.

No. 1015 . . . Removable Side Shelf (Shelf Surface - 10" x 15")

Shipping Weight 10 lbs. . . . Price \$5.30





MODEL #CT-2830

20" wide 28" long 30" high

MODEL #CT-2835

20" wide 28" long 35" high

Model No. CT-2830 Shipping Weight 90 lbs. Price \$50.10 Model No. CT-2835 Shipping Weight 96 lbs. Price \$56.45

Model No. CF-3630 Shipping Weight 90 lbs. Price \$52.15

Model No. CF-3635 Shipping Weight 96 lbs. Price \$ 58.40

MODEL #CF-2830

20" wide

28" long

30" high

MODEL #CF-2835

20" wide

28" long

35" high

MODEL #CF-3630

20" wide

36" long

30" high

MODEL #CF-3635

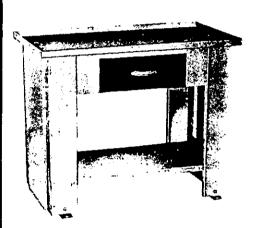
20" wide

36" long

35" high

Model No. CF-2830 Shipping Weight 80 lbs. Price \$43.80 Model No. CF-2835 Shipping Weight 86 lbs. Price \$52.10





MODEL #CT-3630

20" wide 36" long

30" high

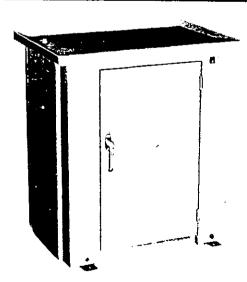
MODEL #CT-3635

20" wide

36" long

35" high

Model No. CT-3630 Shipping Wt. 100 lbs. Price \$56.45 Model No. CT-3635 Shipping Wt. 106 lbs. Price \$62.85



MODEL #CM-2830

20" wide

28" long

30" high

MODEL #CM-2835

20" wide

28" lona

35" high

MODEL #CM-3630

20" wide-

36" long

30" high

MODEL #CM-3635

20" wide

36" long

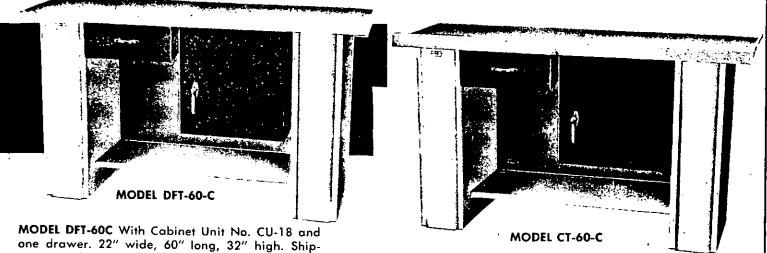
35" high

Model No. CM-2830 Shipping Wt. ..95 lbs. Price \$65.50 Model No. CM-2835 Shipping Wt. 105 lbs. Price \$71.25 Model No. CM-3630 Shipping Wt. 115 lbs. Price \$71.85 Model No. CM-3635 Shipping Wt. 125 lbs. Price \$78.20

All welded for mounting Lathes, Grinders, Drill Presses, Tapping Machines, and for Work Bench Uses. CT Models are with Coolant Top with 1/2" pipe connection, DFT Models are with drop front, used for assembly and production work.

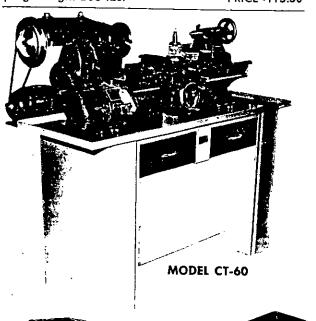
Designed for strength and appearance, finished in durable gray enamel.

GRIZZLY 1416 - 1 drawer -14" wide ID x 16" long ID x 5" deep ID, with stops, ball bearing nylon rollers and tool tray 1" deep (See Page 44). See Page 43 for CU-18 Work Bench Cabinet Unit details. Convenient shelf $-15\frac{3}{4}$ " x 36".



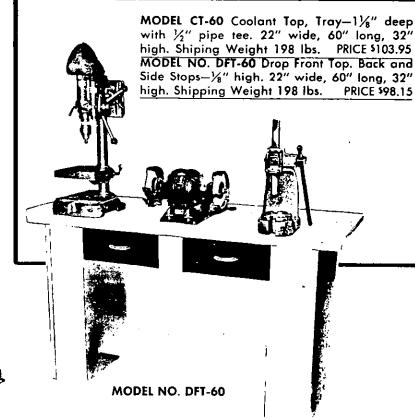
ping Weight 238 lbs.

MODEL CT-60-C With Cabinet Unit No. CU-18 and one drawer. 22" wide, 60" long, 32" high. Shipping Weight 238 lbs. PRICE \$115.50



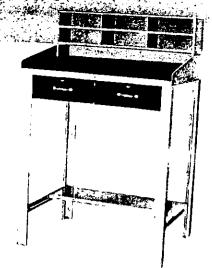
NO. 59 MOTOR MOUNT **BRACKET**

NO. 60 BRIDGE MOTOR MOUNT



NO. 59 MOTOR MOUNT BRACKET Top Surface 10" x 11\%". Ten round holes for mounting and adjustment. Shipping Weight 10 lbs. PRICE \$7.00 NO. 60 BRIDGE MOTOR MOUNT The design of a few Machines, when placed on a machine cabinet, requires this additional mount for ease in aligning motor. Quickly attached. Shipping Weight 9 lbs. PRICE \$4.80





MODEL NO. 1236 with P66 (Pigeon Hale Unit Optional Extra)

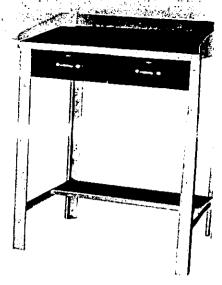
STANDING SHOP DESK

Open, all welded, heavy gauge steel construction - used by foremen, supervisors, time study men, superintendents, inspectors, shipping clerks, checkers, watchmen, shop instructors, and many others.

Furnished with drawers with and without individual locks, pigeon-hole top, back and side stops, in various combinations in the models listed, or in special combinations to meet individual needs.

Completely assembled, ready for immediate use.

FINISH Shop Green, Gray on Request



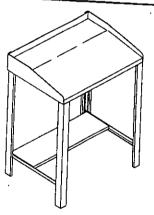
MODEL NO. 1236

SPECIFICATIONS

| WIDTH | | 31 ECIPI |
|----------------------------------|---------------|----------|
| WIDTH DEPTH | All Mode | ls 36" |
| DEPTH OVERALL HEIGHTS Basic Unit | ·····All Mode | ls — 30" |
| Basic Unit | ·····tront | Back |
| With P-36 Unit | ·····.43" | 48" |
| With P-66 Unit | 43" | 53" |
| SIDE AND BACK STOPS | 3" ht-l | 57" |
| | 1½" at Front. | pers to |

| SLIPI F | .·· |
|---------|--|
| SUELL34 | " said a sau . |
| DRAWERS | " wide x 12" deep - 8" from floor Standard Grizzly Drawer Units, |
| FINISH | see Page 8 for specifications. Shop Green, Gray on Request |

Any standard Grizzly Bench Drawer Unit or Bench Cabinet Unit may be used on this Unit.



BASIC UNIT

◀ Model No. 1036

Shipping Weight 85 lbs. PRICE \$42.50



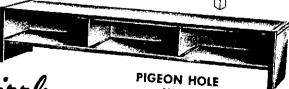
BASIC UNIT With No. 2024-4 **Drawer Unit**

Model No. 1436

Shipping Weight 225 lbs.

PRICE \$101.90





UNIT

Three 4" x 12" Openings

Model No. P-36

Shipping Weight 26 lbs.

PRICE \$6.70

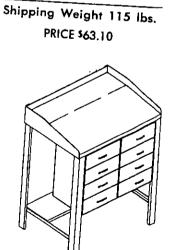


BASIC UNIT With Two No. 1424-4 Drawer Units

Model No. 1836

Shipping Weight 325 lbs.

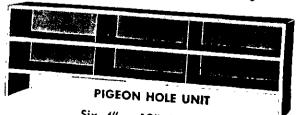
PRICE \$144.95



BASIC UNIT With Two No. 1416-1

Drawer Units

◀ Model No. 1236

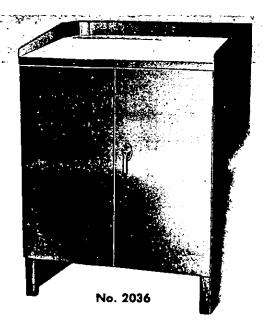


Six 4" x 12" Openings

Model No. P-66

Shipping Weight 40 lbs.

PRICE \$12.50



Enclosed, all welded, extra heavy gauge steel construction — used by superintendents, foremen, supervisors, time study men, inspectors, shipping clerks, checkers, watchmen, shop instructors, and many others.

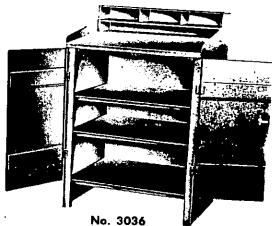
Furnished with doors, drawers, with or without individual tocks, pigeon-hole top, or in special combinations on request to meet particular needs.

Completely assembled, ready for use. Finish — Shop Green, Gray on Request.

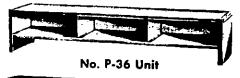
SPECIFICATIONS WIDTH All Models 36" DEPTHAll Models 30" OVERALL HEIGHTSFront Back 48" With P-36 Unit 43" 53" With P-66 Unit43" 57" DRAWERS GRIZZLY 1416-1 - ID - 14" wide x 16" deep x 5" high. Any GRIZZLY Standard Bench Drawer can be used with this Unit. See Page 44 SIDE AND BACK STOPS 3" high at back, tapers to 11/2" at Front. SHELF CLEARANCES 3 Shelf Unit Floor to Bottom Shelf7" ..Bottom Shelf to Center Shelf 113/4" .. Center Shelf to Top Shelf8" ..Top Shelf to Desk Top12" 2 Shelf Unit .. Floor to Bottom Shelf7" ...Bottom Shelf to Top Shelf 193/4" ...Top Shelf to Desk Top 12"

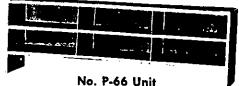
SHOP CABINET DESKS





(With No. P-36 Unit) (Pigeon Hole Unit Optional Extra)

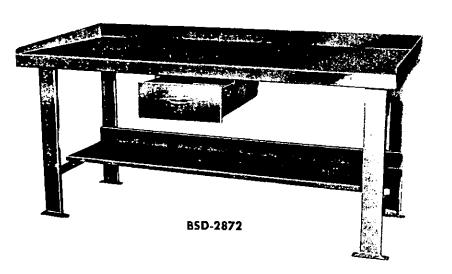


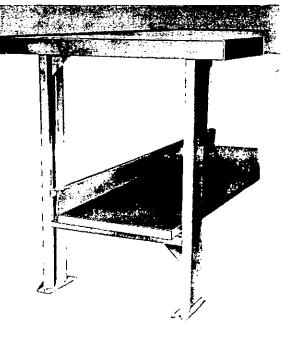


| Model | No. of Shelves | No. of Drawers | Shipping Weight | Price |
|-------|---------------------------------------|-------------------|--------------------|----------|
| 2036 | 2 | | 184 | \$ 83.00 |
| 2136 | 2 | | 202 | 90.40 |
| 2236 | 2 | 2 | 219 | 97.65 |
| 3036 | 3 | | 205 | 90.40 |
| 3136 | 3 | 1 | 222 | 97.65 |
| 3236 | 3 | 2 | 240 | 105.00 |
| P-36 | Pigeon Hole Unit 3 — 4" x 12" oper | nings x 9" deep | 15 | 6.70 |
| P-66 | Pigeon Hole Unit 6 — 4" x 12" open | nings x 9" deep | 24 | 12.50 |
| | Cylinder Lock for I | Drawers | · | 3.00 |
| | Cylinder Lock in Door Handle | | | 3.00 |
| | LOCKS - KEYED UN- | ALIKE | | |









Reinforced plate steel tops. Reinforced channel stringers on all models. Shelving of channel reinforced construction to hold heavy loads and avoid sagging. Legs are channel formed with gussets for additional strength.

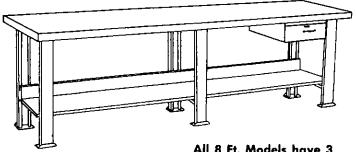
All welded construction — no boits, rivets or other parts that have to be continually tightened.

COMPLETELY ASSEMBLED - READY FOR USE

| SPECIFICATIONS | |
|-----------------------|-------------|
| TOPS12 | Gauge Steel |
| BACK AND SIDE STOPS12 | Gauge Steel |
| LEGS12 | |
| STRINGERS16 | Gauge Steel |
| SHELVES16 | Gauge Steel |

LEGS SET IN 2" FROM END OF TOP
ALL MODELS: FINISH — SHOP GREEN, GRAY ON REQUEST

321/2" HIGH TO WORK SURFACE (34" Height Furnished on Request)

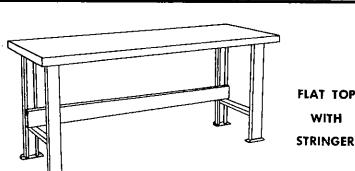


Size of Top

All 8 Ft. Models have 3 Bench Legs Drawer as shown

Price

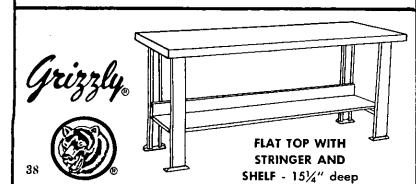
Shipping Weight



| ЭP | |
|----|--|
| R | |

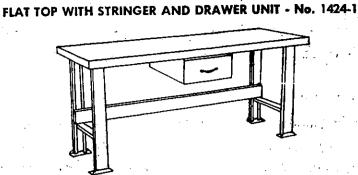
Model

| F-2448 | 24" × 48" | 107 | \$42.70 |
|----------|-----------|-----|----------|
| F-2460 | 24" x 60" | 120 | 48.70 |
| F-2472 | 24" x 72" | 134 | 55.30 |
| F-2496 | 24" x 96" | 180 | 69.00 |
| F-2848 | 28" x 48" | 118 | 45.20 |
| F-2860 | 28" x 60" | 132 | 51.00 |
| F-2872 | 28" x 72" | 148 | 57.70 |
| F-2896 | 28" x 96" | 198 | 74.90 |
| F-3448 | 34" x 48" | 132 | 51.00 |
| F-3460 | 34" x 60" | 148 | 57.7Q |
| F-3472 | 34" × 72" | 164 | 62.10 |
| F-3496 | 34" x 96" | 220 | 80.70 |
| | | | |
| FS-2448 | 24" x 48" | 125 | \$ 50.00 |
| FS-2460 | 24" x 60" | 142 | 57.30 |
| F\$-2472 | 24" × 72" | 160 | 65.30 |
| FS-2496 | 24" x 96" | 214 | 81.60 |
| FS-2848 | 28" x 48" | 132 | 52.50 |
| FS-2860 | 28" x 60" | 150 | 59.60 |
| FS-2872 | 28" x 72" | 170 | 67.70 |
| FS-2896 | 28" x 96" | 229 | 87.50 |
| FS-3448 | 34" × 48" | 150 | 58.30 |
| FS-3460 | 34" × 60" | 170 | 66.30 |
| FS-3472 | 34" × 72" | 186 | 72.10 |
| FS-3496 | 34" x 96" | 250 | 93.30 |
| | | | |



WORK BENCHES

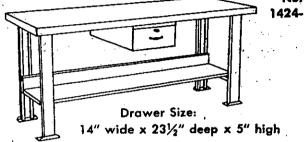
| Model | Size of Top | Shipping Weight | Price | |
|-----------|---------------------------------------|--------------------|----------|----|
| FD-2448 | 24" x 48" | 132 | \$54.70 | - |
| FD-2460 | 24" x 60" | 145 | 60.70 | |
| FD-2472 | 24" x 72" | 159 | 67.30 | |
| FD-2476 | 24" x 96" | 205 | 81.00 | |
| FD-2848 | 28" × 48" | 143 | 57.20 | |
| FD-2860 | 28" × 60" | 157 | 63.00 | |
| · FD-2872 | 28" x 72" | 173 | 69.70 | |
| FD-2896 | 28" x 96" | 223 | 86.90 | |
| FD-3448 | 34" x 48" | 158 | 63.00 | |
| FD-3460 | 34" x 60" | 174 | 69.70 | , |
| FD-3472 | 34" x 72" | 189 | 74.10 | |
| FD-3496 | 34" x 96" | 245 | 92.70 | |
| | · · · · · · · · · · · · · · · · · · · | | | - |
| FSD-2448 | 24" x 48" | 150 | \$62.00 | |
| FSD-2460 | 24" x 60" | 167 | 69.30 | |
| FSD-2472 | 24" x 72" | 185 | 77,30 | ŀ |
| FSD-2496 | 24" x 96" | 239 | 93.30 | ļ |
| FSD-2848 | 28" × 48" | 157 | 64.50 | |
| FSD-2860 | 28" x 60" | 175 | 71.60 | Ì |
| FSD-2872 | 28" x 72" | 195 | 79.70 | |
| FSD-2896 | 28" x 96" | 253 | 99.50 | |
| FSD-3448 | 34" x 48" | 176 | 70.30 | |
| FSD-3460 | 34" × 60" | 196 | 78.30 | ŀ |
| FSD-3472 | 34" × 72" | 211 | 84.10 | l |
| FSD-3496 | 34" x 96" | 275 | 105.30 | |
| B-2448 | 24" × 48" | 108 | \$ 43.20 | T |
| B-2460 | 24" × 60" | 121 | 49.00 | |
| B-2472 | 24" x 72" | 135 | 55.00 | |
| B-2496 | 24" x 96" | 181 | 71.70 |] |
| B-2848 | 28" x 48" | 119 | 45.60 | 1 |
| B-2860 | 28" x 60" | 133 | 51.40 |] |
| . B-2872 | 28" x 72" | 149 | 58.15 |]. |
| B-2896 | 28" x 96" | 199 | 75.25 | |
| B-3448 | 34" x 48" | 133 | 51.40 | l |
| B-3460 | 34" x 60" | 149 | 58.10 | 1 |
| B-3472 | 34" × 72" | 166 | 63.00 | 1 |
| B-3496 | 34" x 96" | 222 | 81.70 | 1 |
| BS-2448 | 24" × 48" | 126 | \$ 50.50 |] |
| BS-2460 | 24" x 60" | 143 | 57.60 | 1 |
| BS-2472 | 24" x 72" | 161 | 65.00 | 1. |
| BS-2496 | 24" x 96" | 215 | 84.30 |] |
| BS-2848 | 28" x 48" | 133 | 52.90 |] |
| BS-2860 | 28" x 60" | 151 | 60.00 | 1 |
| BS-2872 | 28" x 72" | 171 | 68.15 | 1 |
| BS-2896 | 28" x 96" | 229 | 87.85 |] |
| BS-3448 | 34" x 48" | 151 | 58.70 |] |
| BS-3460 | 34" x 60" | 171 | 66,70 | 1 |
| BS-3472 | 34" x 72" | 188 | 73,00 | 1 |
| BS-3496 | 34" × 96" | 252 | 94.30 | |
| 4 | | | | _ |



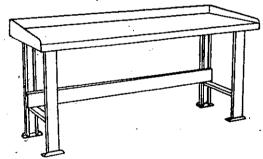
Drawer Size: 14" wide x 231/2" deep x 5" high

FLAT TOP WITH STRINGER AND SHELF AND DRAWER UNIT

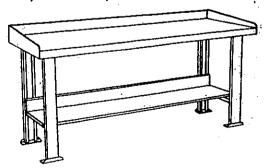
1424-1



TOP WITH BACK, SIDE STOPS AND STRINGER



TOP WITH BACK, SIDE STOPS, STRINGER AND SHELF - 151/4" deep



Add \$3.00 Per Drawer for Cylinder Lock

ALL MODELS: FINISH - SHOP GREEN, GRAY ON REQUEST - 32 $\frac{1}{2}$ " HIGH TO WORK SURFACE

(34" Height Furnished on Request)



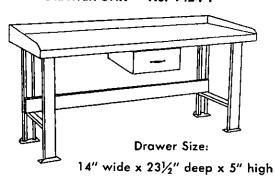


WORK BENCHES

BACK STOPS - 3" High - 12 Ga. Steel. SIDE STOPS - 3" High at Back, Taper to $1\frac{1}{2}$ " at Front hand a set in a later of the second of the second of the first and a second of the second of the second of the

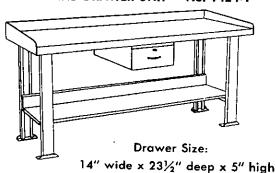
ALL MODELS SHOP GREEN FINISH, GRAY ON REQUEST - 321/2" HIGH TO WORK SURFACE (34" Height On Request)

TOP WITH BACK, SIDE STOPS AND DRAWER UNIT - No. 1424-1



| Model | Size of Top | Shipping Weight | Price |
|---------|-------------|--------------------|---------|
| BD-2448 | 24" x 48" | 133 | \$55.20 |
| BD-2460 | 24" x 60" | 146 | 61.00 |
| BD-2472 | 24" x 72" | 160 | 67.00 |
| BD-2496 | 24" x 96" | 206 | 83.70 |
| BD-2848 | 28" x 48" | 144 | 57.60 |
| BD-2860 | 28" x 60" | 158 | 63.40 |
| BD-2872 | 28" x 72" | 174 | 70.15 |
| BD-2896 | 28" x 96" | 224 | 84.25 |
| BD-3448 | 34" x 48" | 159 | 63,40 |
| BD-3460 | 34" x 60" | 175 | 70.10 |
| BD-3472 | 34" x 72" | 191 | 75.00 |
| BD-3496 | 34" x 96" | 247 | 93.70 |

TOP WITH BACK, SIDE STOPS, STRINGER SHELF AND DRAWER UNIT - No. 1424-1



| 202 0 / 10 | | | |
|------------|-----------|-----|-------------|
| BSD-2448 | 24" × 48" | 151 | \$62.50 |
| BSD-2460 | 24" x 60" | 168 | 69.60 |
| BSD-2472 | 24" x 72" | 186 | 75.00 |
| BSD-2496 | 24" x 96" | 240 | 96.30 |
| BSD-2848 | 28" x 48" | 158 | 64.90 |
| BSD-2860 | 28" x 60" | 176 | 72.00 |
| BSD-2872 | 28" x 72" | 196 | 80.15 |
| BSD-2896 | 28" x 96" | 254 | 99.85 |
| BSD-3448 | 34" x 48" | 177 | 70.70 |
| BSD-3460 | 34" × 60" | 197 | 78.70 |
| BSD-3472 | 34" x 72" | 213 | 85.00 |
| BSD-3496 | 34" x 96" | 277 | 106,30 |

Add \$3.00 Per Drawer for Cylinder Lock



HARD TEMPERED PRESSED WOOD TOPS

Pressed wood top $-\frac{1}{4}$ " thick — is attached directly over heavy steel top. Attached with countersunk flat head bolts at each corner. Used for working with finished parts, die layout, instrument and electrical work.

ADD THE FOLLOWING PRICES TO STEEL WORK BENCHES OR OTHER GRIZZLY EQUIPMENT

| Size | Price |
|-----------|--------|
| 24" x 48" | \$5.00 |
| 24" x 60" | 6.25 |
| 24" x 72" | 7.50 |
| 24" x 96" | 10.00 |

| Size | Price |
|-----------|---------|
| 28" x 48" | \$ 6.20 |
| 28" x 60" | 7.85 |
| 28" x 72" | 9.40 |
| 28" x 96" | 12.50 |

| Size | Price |
|-----------|---------|
| 34" x 48" | \$ 7.45 |
| 34" x 60" | 9.35 |
| 34" x 72" | 11.25 |
| 34" x 96" | 14.95 |

Portable Steel Work Benches with telescopic handles for maintenance men, inspectors, and others, who move about to have their bench and equipment immediately available.

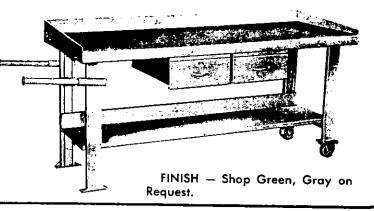
Any standard GRIZZLY Work Bench can be furnished as a Portable Work Bench. Telescopic handles slide under bench when not in use. Large $4'' \times 1\frac{1}{2}''$ semi-steel rigid wheels for easy moving and for steady bench work.



Specify "PORTABLE" with your order showing regular number of standard bench. Shipping weight of each unit is increased approximately 20 lbs.

Add \$15.75 to Standard Work Bench Price

PORTABLE WORK BENCHES

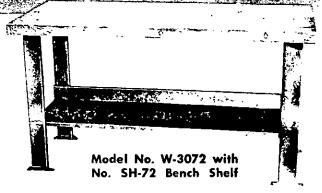


These hard maple Bench or Table Tops are made of selected edge grain Maple strips, accurately machined, glued with radio frequency high pressure presses. Outside laminations 13/8" wide, center laminations 3/4" wide. Reinforced with concealed steel tie rods. Top surface and edges sanded smooth. Finish clear natural non-toxic lacquer.

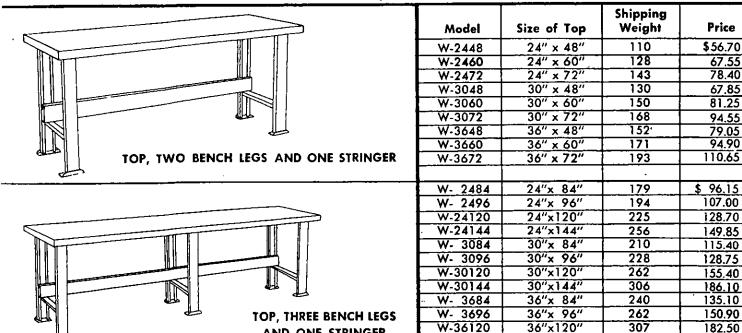
Standard GRIZZLY bench legs, stringer, and hard maple tops can be assembled into a sturdy work bench in minutes. Other standard GRIZZLY accessories (Drawer Units - Cabinet Units - Shelves -Back & Side Stops — Risers) can be quickly attached to adapt a complete Bench to suit your particular needs. Parts shipped for your assembly.

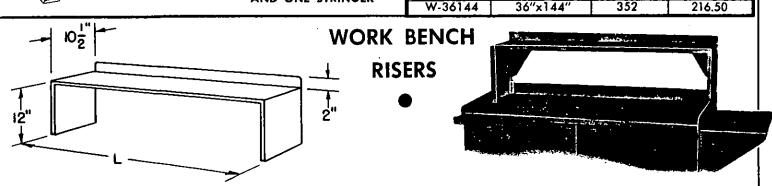
ALL HARD MAPLE BENCH TOPS - 134" THICK OVERALL HEIGHT, INCLUDING TOP OF BENCH =34%" HARD MAPLE TOP WOR

ALL MODELS: FINISH -SHOP GREEN, **GRAY** ON REQUEST



Prices shown are for a complete basic bench including bolts, nuts, lag screws and lock washers, K.D. ready for assembly. For prices of other accessories: Bench Risers, Side and Back Stops and Shelves, Bench Drawer Units, and Bench Cabinet Units, See Pages 42-43-44.





The Storage capacity of your Work Bench may be substantially increased without reducing the work area on bench by an easily attached Riser. Slides easily between standard Grizzly Side and Back Stops, or attaches to sides of flat wood or steel top.

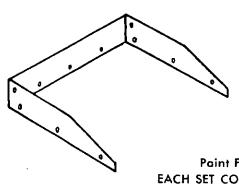
| List No. | SPECIFIC Length "L", Inches | Shipping Weight | Price |
|----------|-----------------------------|-----------------|---------|
| R-48 | 48 | 19 | \$ 8.40 |
| R-60 | 60 | 23 | 10.10 |
| R-72 | 72 | 27 | 11.25 |
| R-96 | 96 | - 34 | 13.15 |

AND ONE STRINGER

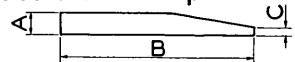




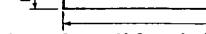
WORK BENCH ACCESSORIES







Side Stop



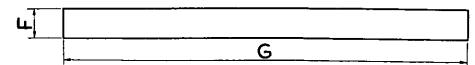
Back Stop

Paint Finish — Shop Green, Gray on Request. 12 Gauge Steel. EACH SET CONSISTS OF TWO SIDE STOPS (right and left) AND ONE BACK STOP.

| l | | Dimensions in Inches | | | | Shipping Weight of Sets | |
|------------|------|----------------------|------|------|---------|-------------------------|---------|
| List No. A | В | С | D | E | of Sets | Price | |
| 2448 | 51/4 | 24 | 31/2 | 51/4 | 48 | 16 | \$ 6.10 |
| 2460 | 51/4 | 24 | 31/2 | 51/4 | 60 | 18 | 6.80 |
| 2472 | 51/4 | 24 | 31/2 | 51/4 | 72 | 20 | 7.50 |
| 2496 | 51/4 | 24 | 31/2 | 51/4 | 96 | 23 | 8.45 |
| 2848 | 51/4 | 28 | 31/2 | 51/4 | 48 | 18 | 6.90 |
| 2860 | 51/4 | 28 | 31/2 | 51/4 | 60 | 20 | 7.55 |
| 2872 | 51/4 | 28 | 31/2 | 51/4 | 72 | 22 | 8.25 |
| 2896 | 51/4 | 28 | 31/2 | 51/4 | 96 | 27 | 9.90 |
| 3448 | 51/4 | 34 | 31/2 | 51/4 | 48 | 19 | 7.30 |
| 3460 | 51/4 | 34 | 31/2 | 51/4 | 60 | 21 | 7.95 |
| 3472 | 51/4 | 34 | 31/2 | 51/4 | 72 | 24 | 8.95 |
| 3496 | 51/4 | 34 | 31/2 | 51/4 | 96 | 29 | 10.60 |

Stringers



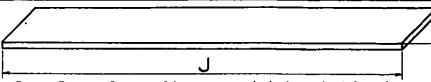


Paint Finish - Shop Green, Gray on Request. 16 gauge one inch channel reinforced construction.

| | Dimension | s in Inches | | |
|----------|-----------|-------------|-----------------|--------|
| List No. | F | G | Shipping Weight | Price |
| ST-36 | 41/4 | 32 | 4 | \$2.20 |
| ST-48 | 41/4 | 44 | 6 | 3.05 |
| ST-60 | 41/4 | 56 | 71/2 | 3.95 |
| ST-72 | 41/4 | 68 | 9 | 4.80 |
| ST-84 | 41/4 | 80 | 101/2 | 5.70 |
| ST-96 | 41/4 | 92 | 12 | 6.60 |
| ST-120 | 41/4 | 116 | 15 | 8.35 |

Shelves





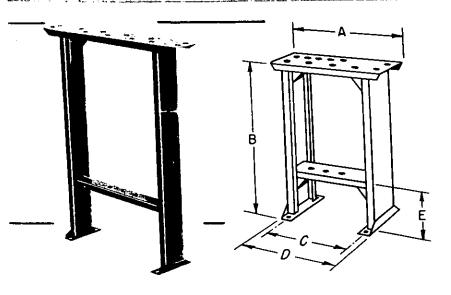
Point Finish - Shop Green, Gray on Request. 16 gauge one inch channel reinforced construction.

Grizzly.



| | Dimensior | ns in Inches | | |
|----------|-----------|--------------|-----------------|---------|
| List No. | H | J | Shipping Weight | Price |
| SH- 36 | 151/4 | 32 | 13 | \$ 5.70 |
| SH- 48 | 151/4 | 44 | 18 | 7.30 |
| SH- 60 | 151/4 | 56 | 22 | 8.60 |
| SH- 72 | 151/4 | 68 | 26 | 10.00 |
| SH- 84 | 151/4 | 80 | 30 | 11.30 |
| SH- 96 | 151/4 | 92 | 34 | 12.60 |
| SH-120 | 151/4 | 116 | 42 | 15.30 |
| SH- 36-F | 231/2 | 32 | 18 | 7.30 |
| SH- 48-F | 231/2 | 44 | 24 | 9.30 |
| SH- 60-F | 231/2 | 56 | 30 | 11.30 |
| SH- 72-F | 231/2 | 68 | 36 | 13.30 |
| SH- 84-F | 231/2 | 80 | 42 | 15.30 |
| SH- 96-F | 231/2 | 92 | 48 | 17.20 |
| SH-120-F | 231/2 | 116 | 60 | 21.20 |

BENCH LEGS



These sturdy all steel legs are designed to withstand severe usage and support weight far in excess of normal conditions. Top and cross members permanently welded to legs. Reinforced channel construction — gusset strengthened. Adequate holes provided for attachment of bench top, shelf and stringer. Steel floor pads with holes for attachments to floor.

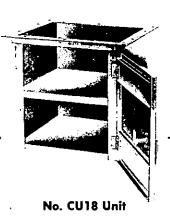
BL-58 Bench Leg furnished with center upright channel.

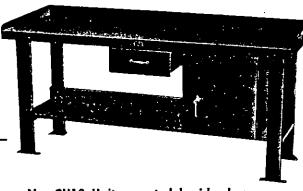
Finish — Shop Green, Gray on Request. Bench Legs for special requirements on request.

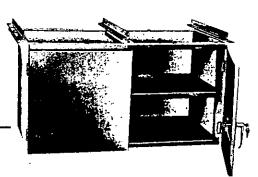
| | | | S | PECIFICATI | ONS | | | <u> </u> |
|-------|----|----------------------|-------|------------|------|--------------|------------|------------|
| List | | Dimensions in Inches | | | | Shipping Wt. | | |
| No. | Α | В | С | D | E | Each | Price Each | Price Pair |
| BL-22 | 22 | 321/2 | 151/2 | 18 | 91/2 | 20 | \$ 6.90 | \$13.80 |
| BL-28 | 28 | 321/2 | 191/2 | 22 | 91/2 | 22 | 7.50 | 15.00 |
| BL-34 | 34 | 321/2 | 231/2 | 26 | 91/2 | 24 | 8.30 | 16.60 |
| BL-46 | 46 | 321/2 | 351/2 | 38 | 91/2 | 28 | 9.70 | 19.40 |
| BL-58 | 58 | 321/2 | 471/2 | 50 | 91/2 | 34 | 12.35 | 24.70 |

WORK BENCH CABINET UNITS









No. CU18 Unit mounted beside drawer in steel work bench

No. CUK-36 Unit

Cabinet storage can be more efficient than drawers for many items, which can be placed neatly and are not subject to being jarred or rolled around as in a drawer.

Heavy gauge steel used throughout with flanged reinforcement. All Welded Construction

Use with either wood top or all metal benches. Quickly fastened to wood top with bolts or lag screws. Easily attached to metal top with machine bolts and angle iron supports furnished on request. Holes are elongated in tops of unit and supports for rapid alignment with bolts.

| Model | | Dimensio | Shipping | Price | | | |
|--------|--------|----------|----------|-----------------|------|--------|---------|
| No. | Length | Height | Depth | Shelf Clearance | Lock | Weight | Each |
| CUK-36 | 36 | 19 | 19 | 8 | Yes | 95 | \$46.10 |
| CU-36 | 36 | 19 | 19 | 8 | | 95 | 43.10 |
| CUK-18 | 18 | 19 | 19 | 8 | Yes | 55 | 30.00 |
| CU-18 | 18 | 19 | 19 | 8 | | 55 | 27.00 |

Finish - Shop Green, Gray on Request. Please indicate on order if unit is for installation with steel or wood bench.